

Notes for Notes, INC

Profit and Loss

January - December 2020

	TOTAL
Income	
42010 Contributions from Individuals	
42011 Contributions-Individ-Allocated	4,770.00
42012 Contributions-Individ-Unallocated	17,365.51
42013 Note\$ 4 Notes Producers	36.00
Total 42010 Contributions from Individuals	22,171.51
42020 Contributions from Businesses	
42021 Contributions from Businesses-Allocated	106.25
42022 Contributions from Businesses-Unallocated	259,771.35
Total 42020 Contributions from Businesses	259,877.60
42030 Other Charitable Organizations	
42031 Other Charitable Organizations-Allocated	683.10
42032 Other Charitable Organizations-Unallocated	46,654.00
Total 42030 Other Charitable Organizations	47,337.10
42040 Grants	
42041 Grants- Allocated	114,520.00
42042 Grants - Unallocated	37,000.00
Total 42040 Grants	151,520.00
42050 Fiscal Sponsorship Income	2,000.00
43000 In-Kind Income	
43002 In-Kind Instrument/Gear	9,814.00
43006 In-Kind Services	3,640.00
43007 In-Kind Rent Income	348,067.81
Total 43000 In-Kind Income	361,521.81
47000 Fundraising Activities	
47002 Income - Fundraising Events	-250.00
Total 47000 Fundraising Activities	-250.00
48000 Partner Sustainability	634,345.95
49000 Earned Income (Header)	
49001 Earned Income	118,656.00
49002 Interest-Savings, Short-term CD	0.87
Total 49000 Earned Income (Header)	118,656.87
Total Income	\$1,597,180.84
GROSS PROFIT	\$1,597,180.84

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Expenses	
61000 Program Expenses	
61010 In-Kind Expenses	
61011 In-Kind Facilities-Rent	348,067.81
61012 In-Kind instruments/gear	9,814.00
61015 In-Kind Services	3,640.00
Total 61010 In-Kind Expenses	361,521.81
61020 Supplies- Program	4,490.68
61021 Licenses and Subscriptions - Program	10,208.91
61022 Employee Screening - Program	615.60
61023 Merchandise - Program	954.21
61024 Storage - Program	8,882.54
61025 Printing/Copying - Program	828.46
61026 Supplies - Program <\$1500	38,324.30
61027 Employee Rewards	183.46
61028 Fiscal Sponsorship Expense	2,000.00
61029 Shipping - Program	1,515.88
Total 61020 Supplies- Program	68,004.04
61030 Program Insurance	
61031 Insurance - Program	38,408.74
Total 61030 Program Insurance	38,408.74
61040 Outreach Activites	
61041 Program Promotion & Outreach	688.39
61042 Youth Performance	400.00
Total 61040 Outreach Activites	1,088.39
61050 Volunteer Coordination	
61051 Volunteer Screening Fees	191.53
61052 Salary - HR - Volunteer	27,367.65
61053 Payroll Processing Fees - Volun	146.01
61054 Employer Paid Payroll Taxes - V	2,116.95
61055 Workers Comp Ins - Volunteer	290.98
Total 61050 Volunteer Coordination	30,113.12
61060 Program Travel	
61061 Travel - Program	888.98
61062 Meals - Program	177.97
Total 61060 Program Travel	1,066.95

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61070 Impact Studies	
61071 Salary - Education & Impact Tea	49,284.27
61072 Salary - CCO - Impact Studies	34,141.16
61073 Payroll Processing Fees - Impac	446.30
61074 Employer Paid Payroll Taxes - I	5,712.22
61075 Workers Comp Ins - Impact Studi	906.08
61076 Medical Ins - Impact Studies	4,023.52
Total 61070 Impact Studies	94,513.55
61080 Studio Maintenance	
61081 Salary - Director of Constructi	50,542.78
61082 Payroll Processing Fees - Studi	274.25
61083 Employer Paid Payroll Taxes - S	3,628.76
61084 Workers Comp Ins - Studio Maint	553.64
61085 Medical Ins - Studio Maintanenc	2,821.44
Total 61080 Studio Maintenance	57,820.87
61090 Salary - Program	
61091 Salary - CEO - Program	38,343.75
61092 Salary-COO	67,198.70
61093 Salary - Senior Director of Operations & Support	34,922.32
61094 Salary- Program Director	663,236.07
61095 Salary - Sr Program Director	136,565.67
61096 Salary - Area Director	185,003.74
61097 Salary - Area Manager	113,538.35
61098 Salary- Instructors	3,459.37
61100 Payroll Processing Fees - Progr	6,920.73
61101 Employer Paid Payroll Taxes - P	92,604.54
61102 Workers Comp Ins - Program	13,748.41
61103 Medical Ins - Program	50,364.89
Total 61090 Salary - Program	1,405,906.54
61200 Capital Expenses	
61201 Depreciation	111,627.00
Total 61200 Capital Expenses	111,627.00
Total 61000 Program Expenses	2,170,071.01
62000 Fundraising Expenses	
62010 Fundraising Supplies (Header)	
62011 Supplies - Fundraiser	3,946.81
62012 Postage & Shipping - Fundraisin	1,002.97
Total 62010 Fundraising Supplies (Header)	4,949.78

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62030 Fundraising Outreach	
62031 Marketing - Fundraising	9,405.48
Total 62030 Fundraising Outreach	9,405.48
62040 Payment Processing Fees	926.89
62070 Salary - Fundraising	
62071 Salary - CEO - Fundraising	30,675.00
62072 Salary-Development TEAM	90,544.62
62073 Payroll Processing Fees - Fundr	767.99
62074 Employer Paid Payroll Taxes - F	9,239.09
62075 Workers Comp Ins - Fundraising	1,376.38
62076 Medical Ins - Fundraising	3,514.03
Total 62070 Salary - Fundraising	136,117.11
Total 62000 Fundraising Expenses	151,399.26
63000 Admin Expenses	
63010 Admin Supplies	
63011 Supplies Admin	2,361.99
63012 Website and Telecommunications	4,314.02
63013 Postage, Mailing Service	725.82
63014 Licenses & Subscriptions - Admin	9,000.88
Total 63010 Admin Supplies	16,402.71
63020 Insurance - Admin	
63021 Insurance - Liability, D and O	2,032.00
Total 63020 Insurance - Admin	2,032.00
63030 Professional Fees	38,174.00
63040 Bank and Transaction Fees	73.39
63050 Compliance	1,089.75
63060 Admin Travel	
63061 Travel - Admin	296.78
63062 Meals - Admin	36.41
Total 63060 Admin Travel	333.19
63070 Admin Salary	
63071 Salary - CEO - Admin	7,668.75
63072 Salary - HR -Admin	27,367.86
63073 Salary - CCO - Admin	34,141.39
63074 Payroll Processing Fees - Admin	387.79
63075 Employer Paid Payroll Taxes - A	4,908.48
63076 Workers Comp Ins - Admin	823.40
63077 Medical Ins - Admin	1,310.92
Total 63070 Admin Salary	76,608.59
Total 63000 Admin Expenses	134,713.63

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RECLASS	
Payroll Processing Fees RECLASS	0.00
Workers Comp Ins RECLASS	0.00
Total RECLASS	0.00
Total Expenses	\$2,456,183.90
NET OPERATING INCOME	\$ -859,003.06
Other Income	
49003 FFCRA Tax Credit Income	37,826.98
Other Income - CC Statement Credit	1,747.53
Other Income - Ohio Reimbursement due to Covid	640.00
PPP Forgiveness Income	331,072.50
Total Other Income	\$371,287.01
NET OTHER INCOME	\$371,287.01
NET INCOME	\$ -487,716.05