

Harvest Hands Community Development Corp
Budget Overview: 2024 Budget - FY24 P&L Classes

January - December 2024

	01 - Administration	02 - Development	Advocates Breakfast	Fall Fundraiser	Total 02 - Development	03 - Children and Youth	3rd Site	EmPower	Harding Place	Total 03 - Children and Youth	Production + Sales	Coffee Cart	Special Events	Total Production + Sales	HS Bridgestone Arena Kiosk	HS BWay	HS Wedgewo od	Total 06- Humphrey St	TOTAL
Income																			
Contributions																			
Business and Corporate	0	60,000	0	5,000	65,000	0	0	0	0	0	0	0	0	0	0	0	0	0	65,000
Church	0	120,000	0	0	120,000	0	0	0	0	0	0	0	0	0	0	0	0	0	120,000
Foundation and Trust	0	341,000	0	0	341,000	0	0	0	0	0	0	0	0	0	0	0	0	0	341,000
In-Kind Donations	0	0	0	0	0	0	0	0	0	0	72,000	0	0	72,000	0	0	0	0	72,000
Individual and Family	0	745,000	155,000	0	900,000	0	0	0	0	0	0	0	0	0	0	0	0	0	900,000
Sponsorships	0	0	20,000	50,000	70,000	0	0	0	0	0	0	0	0	0	0	0	0	0	70,000
Total Contributions	\$ 0	\$ 1,266,000	\$ 175,000	\$ 55,000	\$ 1,496,000	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 72,000	\$ 0	\$ 0	\$ 72,000	\$ 0	\$ 0	\$ 0	\$ 0	\$ 1,568,000
Interest & Investment Income	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Interest Income	1,200	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,200
Mortg Interest 20 N Hill St.	874	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	874
Total Interest & Investment Income	\$ 2,074	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 2,074
Other Income	181,952	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	181,952
Program Fees	0	0	0	0	0	1,500	0	0	0	1,500	0	0	0	0	0	0	0	0	1,500
Rental Income	4,350	35,000	0	0	35,000	0	0	0	0	0	2,626	0	0	2,626	0	0	5,000	5,000	46,976
Sales	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Delivery Fee Income	0	0	0	0	0	0	0	0	0	0	3,134	0	0	3,134	0	0	0	0	3,134
Discounts	0	0	0	0	0	0	0	0	0	0	-7,597	-20	-20	-7,637	0	-4,000	-15,000	-19,000	-26,637
Merchandise Sales	0	0	0	1,200	1,200	0	0	0	0	0	1,497	0	0	1,497	0	0	0	0	2,697
Product Wholesale	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Wholesale Coffee	0	0	0	0	0	0	0	0	0	0	612,945	0	0	612,945	0	0	0	0	612,945
Wholesale Merchandise	0	0	0	0	0	0	0	0	0	0	1,000	0	0	1,000	0	0	0	0	1,000
Wholesale Soap	0	0	0	0	0	0	0	0	0	0	11,903	0	0	11,903	0	0	0	0	11,903
Total Product Wholesale	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 625,848	\$ 0	\$ 0	\$ 625,848	\$ 0	\$ 0	\$ 0	\$ 0	\$ 625,848
Refunds	0	0	0	0	0	0	0	0	0	0	0	-29	0	-29	0	-500	-1,000	-1,500	-1,529
Retail Sales	0	0	0	1,200	1,200	0	0	0	0	0	41,735	16,183	8,000	65,918	289,950	250,000	572,984	1,112,934	1,180,052
Sales to HS	0	0	0	0	0	0	0	0	0	0	143,590	0	0	143,590	0	0	0	0	143,590
Tips/Donations	0	0	0	0	0	0	0	0	0	0	623	976	0	1,599	0	28,632	79,682	108,314	109,913
Total Sales	\$ 0	\$ 0	\$ 0	\$ 2,400	\$ 2,400	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 808,830	\$ 17,110	\$ 7,980	\$ 833,920	\$ 289,950	\$ 274,132	\$ 636,666	\$ 1,200,748	\$ 2,037,067
Ticket Sales	0	0	0	30,000	30,000	0	0	0	0	0	0	0	0	0	0	0	0	0	30,000
Total Income	\$ 188,376	\$ 1,301,000	\$ 175,000	\$ 87,400	\$ 1,563,400	\$ 1,500	\$ 0	\$ 0	\$ 0	\$ 1,500	\$ 883,456	\$ 17,110	\$ 7,980	\$ 908,546	\$ 289,950	\$ 274,132	\$ 641,666	\$ 1,205,748	\$ 3,867,570
Cost of Goods Sold																			
Coffee for Resale	0	0	0	0	0	0	0	0	0	0	25,022	0	0	25,022	0	0	0	0	25,022
Cost of Goods Sold	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Cost of Labor - Staff	0	0	0	0	0	0	0	2,000	0	2,000	266,896	0	0	266,896	53,044	45,884	157,651	256,579	525,475
Cost of labor - Young Adults	0	0	0	0	0	0	0	0	0	0	87,343	2,000	8,000	97,343	10,950	71,320	63,667	145,936	243,279
Delivery and Shipping	0	0	0	0	0	0	0	0	0	0	10,227	0	0	10,227	0	0	0	0	10,227
Supplies and Materials	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Coffee Packaging & Labels	0	0	0	0	0	0	0	0	0	0	10,350	0	0	10,350	0	0	0	0	10,350
General Supplies	0	0	0	17,000	17,000	0	0	0	0	0	1,938	5,000	5,782	12,720	167,011	2,517	3,475	173,003	202,723
Green Coffee	0	0	0	0	0	0	0	0	0	0	396,844	0	0	396,844	0	0	0	0	396,844
HS Coffee Ingredient	0	0	0	0	0	0	0	0	0	0	1,329	0	0	1,329	0	23,412	40,357	63,769	65,098
HS Food/Toast Bar	0	0	0	0	0	0	0	0	0	0	458	0	0	458	0	57,242	90,783	148,025	148,483
HS Paper Products	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	7,541	10,267	17,808	17,808
HS Retail Items	0	0	0	500	500	0	0	0	0	0	7,667	0	0	7,667	0	0	0	0	8,167
Soap Pkg & Labeling	0	0	0	0	0	0	0	0	0	0	2,476	0	0	2,476	0	0	0	0	2,476
Soap Supplies	0	0	0	0	0	0	0	0	0	0	10,109	0	0	10,109	0	0	0	0	10,109
Supplies from Production	0	0	0	0	0	0	0	0	0	0	3,395	0	0	3,395	0	37,516	102,679	140,195	143,590
HS Retail Coffee	0	0	0	800	800	0	0	0	0	0	0	0	0	0	0	0	0	0	800
Total Supplies from Production	\$ 0	\$ 0	\$ 0	\$ 800	\$ 800	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 3,395	\$ 0	\$ 0	\$ 3,395	\$ 0	\$ 37,516	\$ 102,679	\$ 140,195	\$ 144,390
Total Supplies and Materials	\$ 0	\$ 0	\$ 0	\$ 18,300	\$ 18,300	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 434,566	\$ 5,000	\$ 5,782	\$ 445,348	\$ 167,011	\$ 128,228	\$ 247,562	\$ 542,801	\$ 1,006,449
Tips Paid	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	28,632	79,682	108,314	108,314
Total Cost of Goods Sold	\$ 0	\$ 0	\$ 0	\$ 18,300	\$ 18,300	\$ 0	\$ 0	\$ 2,000	\$ 0	\$ 2,000	\$ 799,032	\$ 7,000	\$ 13,782	\$ 819,814	\$ 231,005	\$ 274,064	\$ 548,561	\$ 1,053,630	\$ 1,893,745
Total Cost of Goods Sold	\$ 0	\$ 0	\$ 0	\$ 18,300	\$ 18,300	\$ 0	\$ 0	\$ 2,000	\$ 0	\$ 2,000	\$ 824,054	\$ 7,000	\$ 13,782	\$ 844,836	\$ 231,005	\$ 274,064	\$ 548,561	\$ 1,053,630	\$ 1,918,767
Gross Profit	\$ 188,376	\$ 1,301,000	\$ 175,000	\$ 69,100	\$ 1,545,100	\$ 1,500	\$ 0	\$ -2,000	\$ 0	\$ -500	\$ 59,401	\$ 10,110	\$ -5,802	\$ 63,709	\$ 58,945	\$ 68	\$ 93,105	\$ 152,118	\$ 1,948,803
Expenses																			
Fundraising Expenses	0	20,000	0	0	20,000	0	0	0	0	0	0	0	0	0	0	0	0	0	20,000
Human Resources	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Contract Services	116,000	0	0	7,500	7,500	3,600	0	0	3,000	6,600	761	0	0	761	0	2,310	2,190	4,500	135,361
Internship Stipends	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Payroll Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Payroll Taxes	0	0	0	0	0	0	1,148	0	2,295	3,443	0	0	0	0	0	0	0	0	3,443
Fed Payroll Taxes	21,501	15,271	0	0	15,271	27,506	0	0	0	27,506	24,914	153	612	25,679	6,399	11,771	23,489	41,660	131,617

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TN Quarterly Taxes	560	450	0	0	450	812	0	0	0	812	212	0	140	352	600	112	112	824	2,998
Total Payroll Taxes	\$ 22,061	\$ 15,721	\$ 0	\$ 0	\$ 15,721	\$ 28,318	\$ 1,148	\$ 0	\$ 2,295	\$ 31,761	\$ 25,126	\$ 153	\$ 752	\$ 26,031	\$ 6,999	\$ 11,883	\$ 23,601	\$ 42,484	\$ 138,058
Salaries and Wages	274,088	196,392	0	0	196,392	339,740	15,000	0	30,000	384,740	0	0	0	0	0	0	0	0	855,220
Total Payroll Expenses	\$ 296,149	\$ 212,113	\$ 0	\$ 0	\$ 212,113	\$ 368,058	\$ 16,148	\$ 0	\$ 32,295	\$ 416,501	\$ 25,126	\$ 153	\$ 752	\$ 26,031	\$ 6,999	\$ 11,883	\$ 23,601	\$ 42,484	\$ 993,277
Staff Development	16,000	2,000	0	0	2,000	112	0	0	0	112	3,726	0	0	3,726	1,520	363	0	1,883	23,721
Staff Relations	6,500	200	0	0	200	354	0	0	0	354	86	0	0	86	0	284	51	335	7,475
Workers Comp Insurance	8,667	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	8,667
Total Human Resources	\$ 443,316	\$ 214,313	\$ 0	\$ 7,500	\$ 221,813	\$ 372,124	\$ 16,148	\$ 0	\$ 35,295	\$ 423,567	\$ 29,699	\$ 153	\$ 752	\$ 30,604	\$ 8,519	\$ 14,840	\$ 25,842	\$ 49,202	\$ 1,168,501
Operations	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Advertising and Promotion	1,500	5,000	500	3,000	8,500	0	0	1,500	0	1,500	5,479	1,000	2,500	8,979	0	2,000	447	2,447	22,926
Bank and Mer Fees	1,000	5,000	0	30	5,030	0	0	0	0	0	8,739	300	300	9,339	0	8,720	21,123	29,843	45,212
Copier Usage	2,400	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2,400
Dues & Subscriptions	14,400	2,300	0	300	2,600	630	0	0	0	630	6,967	0	0	6,967	0	695	3,033	3,728	28,325
Insurance	37,800	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	37,800
Interest on Notes Payable	20,091	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	26,884	26,884	46,975
Janitorial Supplies	2,000	0	0	0	0	0	0	0	1,200	1,200	129	0	0	129	0	11,305	9,295	20,600	23,929
Licenses, Reg Fees,	250	200	0	900	1,100	0	0	0	0	0	387	350	0	737	0	315	846	1,161	3,248
Meals & Meetings	2,000	500	2,500	500	3,500	678	0	0	0	678	390	0	0	390	0	1,000	562	1,562	8,130
Office Supplies	12,000	500	1,500	0	2,000	0	175	0	0	175	920	0	0	920	0	58	443	501	15,596
Postage and Shipping	30	5,000	500	0	5,500	0	0	0	0	0	301	0	0	301	0	0	0	0	5,831
Property Taxes	570	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	16,220	16,220	16,790
Rent	0	0	0	0	0	18,000	0	5,000	30,000	53,000	0	0	0	0	40,000	0	0	40,000	93,000
Repairs and Maintenance	15,000	0	0	0	0	3,025	0	0	1,800	4,825	53	0	0	53	0	1,612	14,528	16,140	36,018
Small Equipment	500	0	0	300	300	4,333	500	0	0	4,833	1,268	300	500	2,068	0	300	461	761	8,462
Stewardship	0	1,000	0	0	1,000	0	0	0	0	0	0	0	0	0	0	0	0	0	1,000
Telephone and Internet	4,805	0	0	0	0	0	0	0	1,800	1,800	0	0	300	300	0	4,179	1,374	5,553	12,458
Utilities	21,184	0	0	0	0	270	0	0	7,200	7,470	0	0	0	0	0	14,699	15,116	29,815	58,469
Vehicle and Transportation Expenses	4,000	500	100	0	600	7,500	0	0	0	7,500	501	0	300	801	0	374	0	374	13,275
Volunteer, Donor, and Customer Relations	0	1,000	0	0	1,000	0	0	0	0	0	16	0	0	16	0	0	0	0	1,016
Total Operations	\$ 139,530	\$ 21,000	\$ 5,100	\$ 5,030	\$ 31,130	\$ 34,436	\$ 675	\$ 6,500	\$ 42,000	\$ 83,611	\$ 25,150	\$ 1,950	\$ 3,900	\$ 31,000	\$ 40,000	\$ 45,257	\$ 110,332	\$ 195,589	\$ 480,860
Professional Services	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Accounting and Audit	40,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	40,000
Total Professional Services	\$ 40,000	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 40,000
Programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Community Meetings and Events	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Facilities and Equipment Rental	0	0	0	15,000	15,000	0	0	0	0	0	0	0	0	0	0	0	0	0	15,000
Field Trips	0	0	0	0	0	3,900	0	0	0	3,900	0	0	0	0	0	0	0	0	3,900
Scholarships	0	0	0	0	0	1,500	0	0	0	1,500	0	0	0	0	0	0	0	0	1,500
Snacks and Meals	0	0	0	0	0	128,875	17,250	0	48,200	194,325	0	0	0	0	0	0	0	0	194,325
Supplies and Materials	0	500	0	0	500	8,791	2,400	7,000	4,800	22,991	0	0	0	0	0	0	0	0	23,491
Total Programs	\$ 0	\$ 500	\$ 0	\$ 15,000	\$ 15,500	\$ 143,066	\$ 19,650	\$ 7,000	\$ 53,000	\$ 222,716	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 236,216
Total Expenses	\$ 622,846	\$ 255,813	\$ 5,100	\$ 27,530	\$ 288,443	\$ 549,626	\$ 36,473	\$ 13,500	\$ 130,295	\$ 729,894	\$ 54,849	\$ 2,103	\$ 4,652	\$ 61,604	\$ 48,519	\$ 60,097	\$ 136,174	\$ 244,791	\$ 1,947,578
Net Operating Income	-\$ 434,470	\$ 1,045,187	\$ 169,900	\$ 41,570	\$ 1,256,657	-\$ 548,126	-\$ 36,473	-\$ 15,500	-\$ 130,295	-\$ 730,394	\$ 4,552	\$ 8,007	-\$ 10,454	\$ 2,105	\$ 10,425	-\$ 60,029	-\$ 43,069	-\$ 92,673	\$ 1,225
Net Income	-\$ 434,470	\$ 1,045,187	\$ 169,900	\$ 41,570	\$ 1,256,657	-\$ 548,126	-\$ 36,473	-\$ 15,500	-\$ 130,295	-\$ 730,394	\$ 4,552	\$ 8,007	-\$ 10,454	\$ 2,105	\$ 10,425	-\$ 60,029	-\$ 43,069	-\$ 92,673	\$ 1,225