

## **NASHVILLE BALLET 2005-2006 BUDGET SUMMARY**

### **REVENUES**

#### ***Company:***

Season Subscriptions	80,597
Single Ticket Sales	551,282
Educational Performances	-
Touring	-
Special Projects	3,280
Outreach	5,400
Misc. Performance Income	-
Rentals	11,710
Ballet Boutique	25,200
NSO Sponsorships	124,125
Misc. Income	-
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	801,594

#### ***School:***

Tuition	617,930
Satellite Program(inside tuition)	
S.N.B. Projects	-
Auditions	6,500
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	624,430

#### ***Development:***

TN Arts Commission Grant	52,000
Metro Arts Commission Grant	117,000
Major Individuals	65,000
Board of Directors	91,200
General Support	22,000
Corporate Support and	231,600
Foundation Support	14,000
Small Business Support	-
Ballet Friends Support	10,000
Masked Ball	105,000
Special Gifts	250,875
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	958,675

#### ***General:***

Interest Income	5,000
Interest Income - Perm. Endow.	215,000
Miscellaneous	
In Kind Contributions	
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	220,000

<b>TOTAL REVENUES</b>	<b>2,604,699</b>
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**EXPENSE*****Company:***

Salaries	569,873
Payroll Expenses	86,258
Health Insurance	43,659
Symphony Fees	124,125
Music Fees and Costs	43,400
Guest Artists Fees	-
Trainee Fees	25,755
Licensing Fees/Choreography Fees	26,500
Staging Fees	5,000
Royalties	7,491
Design Fees	17,658
Production Expense	24,398
Wardrobe/Costumes	15,385
Shoe Expense	30,798
Stage & House Crew	100,037
Theatre Rental	47,125
Ticket Master Fees	71,473
Contract Labor	3,719
Friends Boutique Expense	17,200
Travel, Lodging, & Meals	15,825
Parking/Mileage Reimb.	6,000
Vehicle Rental/Fuel Expense	3,000
Drayage	-
Marketing	236,925
Outreach Expenses	14,331
Outreach Ballet Creation	20,000
Nutcracker Expenses	1,983
Emergence #2	
	<hr/> 1,557,918

***School:***

Salaries	203,765
Payroll Expenses	25,918
Health Insurance	2,531
S.N.B. Expenses/Marketing	221,790
	<hr/> 454,004

***Development:***

Development Expenses	26,148
	<hr/> 26,148

***General:***

Salaries - Administrative	309,605
Payroll Expense	40,490
Health Insurance	15,185

Employee Acquisition	2,000
Professional Fees	5,300
Rent	-
Condominium Fees	22,705
Utilities	23,000
Janitorial	21,520
Maint/Repairs Facility	10,000
Insurance - Liability/Property	26,000
Telephone/Internet	6,085
Equipment - non asset	11,222
Office Supplies	10,200
General Postage/Overnite	3,500
Staff Development	600
Property Tax Expense	-
Interest Expense	15,300
Dues & Subscriptions	4,733
Misc./Contingency	20,000
	<u>547,445</u>
<b>TOTAL OPERATING EXPENSE</b>	<b><u>2,585,515</u></b>
<b>OPERATING GAIN/LOSS</b>	<b><u>19,185</u></b>
<b>DEPRECIATION</b>	<b><u>148,284</u></b>
<b>NET GAIN/LOSS</b>	<b><u><u>(129,100)</u></u></b>