

**Tennessee Performing Arts Center
Consolidated Budget
Tennessee Performing Arts Center
Budget FY07**

REVENUES

Ticket Sales	\$9,112,720
Rental Income	\$1,116,068
Salary & Wage Reimbursements	\$757,284
Other Reimbursements	\$60,233
Concessions Sales	\$354,219
Ticketing Service Charges	\$723,234
Other BXO Fees	\$83,592
Ticketing Royalties	\$198,086
Consulting Income	\$50,000
Sponsorships	\$138,094
Other Earned Income	<u>\$209,506</u>
Subtotal Earned Revenue	\$12,803,035

Grant Income	\$327,500
Interest Income	\$10,673
Fundraising	\$997,000
Assn./Orgn. Contributions	\$-
In-Kind Contributions	\$144,465
Endowment Earnings	\$926,821
State Maintenance Grant	<u>\$-</u>
Subtotal Unearned Revenue	\$2,406,459

Transfers - In (Facility Fees)	\$614,146
Transfers - Out	<u>\$-</u>
Total Revenue	<u>\$15,823,641</u>

EXPENSES

Artists fees	\$5,488,981
Contract Labor	\$1,091,260
Presenter Share	\$247,138
Custodial	\$98,153
Security	\$64,385
Production Miscellaneous	\$811,865
Marketing - Programming	\$973,700
Salaries	\$2,118,592
Wages - Full Time	\$657,659
Wages - Part Time/Other	\$666,289
Employee Related Expenses	\$752,721
Concessions Supplies	\$111,543
House & Tech Supplies	\$28,174
Uniforms & Alterations	\$1,809
Insurance	\$96,528
Telephone	\$66,350
Professional Consulting	\$145,311
Postage	\$34,539
Repairs & Maintenance	\$72,443
Printing & Reproduction	\$90,823
Equipment Rentals	\$80,905
Office & Computer Supplies	\$31,815
Freight & Shipping	\$204
Ticketing Fees	\$600,207
Interest Expense	\$168,580
Meals & Entertainment	\$107,717
Travel - Air/Hotel/Auto	\$76,624
Credit Card Fees	\$253,266
Cash (Over) and Short	\$600
Bad Debt Expense	\$250
Marketing - Institution	\$43,663
Transportation Grants Expense	\$7,000
Dues and Publications	\$33,842
Depreciation & Amortization	\$349,344
State Maintenance Expenses	\$-
Misc	<u>\$428,550</u>

Total Expenses	\$15,800,829
Net Profit (Loss)	\$22,812
Unrelated Business Income Tax	<u>\$-</u>
Net Profit (Loss) after Taxes	<u>\$22,812</u>