

Tennessee Repertory Theatre  
 TRT - ENTIRE COMPANY  
 For the Twelve Months Ending June 30, 2005

	MONTH Budget	Actual	Variance	YTD Budget	Actual	Variance	TOTAL ANNUAL Budget
Ticket Sales	\$0	\$0	\$0	\$440,670	\$85,936	(\$354,734)	\$440,670
Rental Income	0	0	0	0	0	0	0
Salary & Wage Reimbursements	0	0	0	0	0	0	0
Other Reimbursements	0	0	0	0	0	0	0
Concession Sales	0	0	0	0	0	0	0
Ticketing Service Charges	0	0	0	18,130	3,626	(14,504)	18,130
Other BXO Fees	0	0	0	0	0	0	0
Ticketing Royalties	0	0	0	0	0	0	0
Consulting Income	0	0	0	0	0	0	0
Sponsorships	50,000	0	(50,000)	190,000	100,000	(90,000)	190,000
Other Earned Income	0	0	0	207,613	51,008	(156,605)	207,613
Subtotal Earned Revenue	\$50,000	\$0	(\$50,000)	\$856,413	\$240,570	(\$615,843)	\$856,413
Grant Income	\$8,500	\$0	(\$8,500)	\$95,000	\$91,671	(\$3,329)	\$95,000
Interest Income	0	0	0	0	9	9	0
Fundraising - Individuals	81,500	0	(81,500)	474,950	172,594	(302,356)	474,950
Fundraising - Corporations	10,250	0	(10,250)	61,200	1,170	(60,030)	61,200
Fundraising - Foundations	3,240	0	(3,240)	85,000	26,000	(59,000)	85,000
Contributions - Assoc. & Orgs.	0	0	0	0	0	0	0
In-Kind Contributions	1,250	0	(1,250)	24,450	318	(24,132)	24,450
Endowment Income	0	0	0	48,000	0	(48,000)	48,000
Facility Improvement Fees	0	0	0	0	0	0	0
State Maintenance Grant	0	0	0	0	0	0	0
Subtotal Unearned Revenue	\$104,740	\$0	(\$104,740)	\$788,600	\$291,762	(\$496,838)	\$788,600
Transfers - In	0	0	0	0	0	0	0
Transfers - Out	0	0	0	0	0	0	0
Total Revenue	\$154,740	\$0	(\$154,740)	\$1,645,013	\$532,332	(\$1,112,681)	\$1,645,013

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	MONTH Budget	Actual	Variance	YTD Budget	Actual	Variance	TOTAL ANNUAL Budget
Artist Fees	\$0	\$0	\$0	\$227,724	\$76,960	\$150,764	\$227,724
Contract Labor	0	0	0	15,000	0	15,000	15,000
Presenter Share	8,962	0	8,962	107,500	26,875	80,625	107,500
Custodial	0	0	0	16,435	4,200	12,235	16,435
Security	0	0	0	6,176	1,500	4,676	6,176
Production Costs	7,002	0	7,002	295,333	49,804	245,529	295,333
Marketing - Programming	0	0	0	186,000	19,027	166,973	186,000
Salaries	33,442	0	33,442	434,805	88,266	346,539	434,805
Wages - Full Time	0	0	0	0	0	0	0
Wages - Part Time	0	0	0	296,266	48,545	247,721	296,266
Employee Related Expenses	8,962	0	8,962	107,643	36,271	71,372	107,643
Concessions Supplies	0	0	0	0	0	0	0
Tech & House Supplies	0	0	0	0	0	0	0
Uniforms & Alterations	0	0	0	0	0	0	0
Insurance	1,171	0	1,171	14,052	3,512	10,540	14,052
Telephone	814	0	814	11,172	1,699	9,473	11,172
Professional Consulting	0	0	0	15,850	973	14,877	15,850
Postage	650	0	650	11,059	693	10,366	11,059
Repairs & Maintenance	475	0	475	5,700	702	4,998	5,700
Printing & Reproduction	500	0	500	16,550	5,438	11,112	16,550
Equipment Rentals	150	0	150	1,800	541	1,259	1,800
Office & Computer Supplies	420	0	420	5,573	650	4,923	5,573
Freight & Shipping	0	0	0	0	411	(411)	0
Fees-Ticketing/Bank/Other	100	0	100	21,525	6,115	15,410	21,525
Interest Expense	0	0	0	0	0	0	0
Meals & Entertainment	200	0	200	2,300	233	2,067	2,300
Travel - Air/Hotel/Auto	0	0	0	6,150	2,396	3,754	6,150
Credit Card Fees	144	0	144	6,598	260	6,338	6,598
Cash (Over) and Short	0	0	0	0	0	0	0
Bad Debt Expense	0	0	0	0	0	0	0
Marketing - Institution	0	0	0	5,500	0	5,500	5,500
Transportation Grants Expense	0	0	0	0	0	0	0
Dues and Subscriptions	0	0	0	6,761	2,889	3,872	6,761
Depreciation & Amortization	269	0	269	3,283	1,247	2,036	3,283
State Maintenance Expenses	0	0	0	0	0	0	0
Gain/Loss on F&E Disposal	0	0	0	0	0	0	0

Miscellaneous Expense	163	0	163	2,400	268	2,132	2,400
Total Expenses	\$63,424	\$0	\$63,424	\$1,829,155	\$379,475	\$1,449,680	\$1,829,155
Summary:							
Total Revenue	154,740	0	(154,740)	1,645,013	532,332	(1,112,681)	1,645,013
Total Expenses	63,424	0	63,424	1,829,155	379,475	1,449,680	1,829,155
Net Profit (Loss)	\$91,316	\$0	(\$91,316)	(\$184,142)	\$152,857	\$336,999	(\$184,142)