1		
2	JAST Proposed 2020 Budget	
3		
4	Estimated Operating Income	
5	Memberships - New/Renewals	
6	-	
7	Grants	
8		ECD Mitouri
9 10		Mitsui
10 11		
12	Annual Program Sponsorships/D	Oonations
13		Nashville Cherry Blossom Festival
14		Memphis Japan Festival
15 16		Mitsui Scholarships
16 17		Golf Annual Meeting
1 <i>7</i> 18		SEUS/Japan Meeting Registration Fees
19		Young Professionals
20		Women's Networking Event
21		Regional Membership Events
22		Business Seminars/Other Misc. Income
23 24		Miscellaneous
24 25		Japanese Speech Contest *PENDING* Mitsui (Lecture Series)
25 26	Total Estimated Operating Incom	
27		
28	Estimated Operating Expenses	
29	Programs and Events	
30		Nashville Cherry Blossom Festival
31 32		Memphis Japan Festival Mitsui Scholarships
32 33		Mitsui Scholarships Golf
34		Annual Meeting
35		SEUS/Japan Registration Fees
36		SEUS Other
37		Young Professionals
38 38		Regional Membership Events/Confer
39 40		Women's Networking Event Business Seminars
4υ,	<u> </u>	Business Seminars
41		Isnanese Speech Contest
		Japanese Speech Contest *PENDING* Mitsui (Lecture Series)
42 43		
42 43 44	Dual-language Websites	*PENDING* Mitsui (Lecture Series)
42 43 44 45	Dual-language Websites	*PENDING* Mitsui (Lecture Series) Translations for Website Content
42 43 44 45 46	Dual-language Websites	*PENDING* Mitsui (Lecture Series)
42 43 44 45 46 47	Dual-language Websites	*PENDING* Mitsui (Lecture Series) Translations for Website Content
42 43 44 45 46 47 48	Dual-language Websites Operations	*PENDING* Mitsui (Lecture Series) Translations for Website Content
42 43 44 45 46 47 48 49 50	Operations	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions
42 43 44 45 46 47 48 49 50	Operations	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage)
42 43 44 45 46 47 48 49 50 51	Operations	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses
42 43 44 45 46 47 48 49 50 51 52 53	Operations	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses Postage/Printing/Marketing Materials
42 43 44 45 46 47 48 49 50 51 52 53 54	Operations	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses Postage/Printing/Marketing Materials Prof Services (Accounting & Bookkeeping)
42 43 44 45 46 47 48 49 50 51 52 53 54 55	Operations	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses Postage/Printing/Marketing Materials
42 43 44 45 46 47 48 49 50 51 52 53 54 55 56	Operations	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses Postage/Printing/Marketing Materials Prof Services (Accounting & Bookkeeping) Telephone Services Office Supplies Banking Fees
42 43 44 45 46 47 48 49 50 51 52 53 54 55 56 57	Operations	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses Postage/Printing/Marketing Materials Prof Services (Accounting & Bookkeeping) Telephone Services Office Supplies Banking Fees Travel and Parking
42 43 44 45 46 47 48 49 50 51 52 53 54 55 56 57 58 59	Operations	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses Postage/Printing/Marketing Materials Prof Services (Accounting & Bookkeeping) Telephone Services Office Supplies Banking Fees Travel and Parking Miscellaneous
42 43 44 45 46 47 48 49 50 51 52 53 54 55 56 57 58 60	Operations	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses Postage/Printing/Marketing Materials Prof Services (Accounting & Bookkeeping) Telephone Services Office Supplies Banking Fees Travel and Parking
42 43 44 45 46 47 48 49 50 51 55 55 56 57 58 60 61	Operations	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses Postage/Printing/Marketing Materials Prof Services (Accounting & Bookkeeping) Telephone Services Office Supplies Banking Fees Travel and Parking Miscellaneous
42 43 44 45 46 47 48 49 50 51 55 55 55 57 58 56 61 62	Operations	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses Postage/Printing/Marketing Materials Prof Services (Accounting & Bookkeeping) Telephone Services Office Supplies Banking Fees Travel and Parking Miscellaneous
42 43 44 45 46 47 48 49 50 51 55 55 55 55 60 61 62 63	Operations	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses Postage/Printing/Marketing Materials Prof Services (Accounting & Bookkeeping) Telephone Services Office Supplies Banking Fees Travel and Parking Miscellaneous Capital Improvements/Training CEO Operations Coordinator
42 43 44 45 46 47 48 49 55 55 55 55 57 55 66 66 66 66 66 66	Operations	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses Postage/Printing/Marketing Materials Prof Services (Accounting & Bookkeeping) Telephone Services Office Supplies Banking Fees Travel and Parking Miscellaneous Capital Improvements/Training CEO Operations Coordinator Programs & Membership Director
42 43 44 45 46 47 48 49 50 51 55 55 55 55 56 66 66 66 66	Operations	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses Postage/Printing/Marketing Materials Prof Services (Accounting & Bookkeeping) Telephone Services Office Supplies Banking Fees Travel and Parking Miscellaneous Capital Improvements/Training CEO Operations Coordinator Programs & Membership Director Bi-lingual Outreach Coordinators
42 43 44 45 46 47 48 49 50 51 55 55 55 55 56 66 66 66 66 66	Operations	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses Postage/Printing/Marketing Materials Prof Services (Accounting & Bookkeeping) Telephone Services Office Supplies Banking Fees Travel and Parking Miscellaneous Capital Improvements/Training CEO Operations Coordinator Programs & Membership Director Bi-lingual Outreach Coordinators FICA/FUTA/SUTA
42 43 44 45 46 47 48 49 55 55 55 55 55 56 66 66 66 66 66 66 66	Operations	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses Postage/Printing/Marketing Materials Prof Services (Accounting & Bookkeeping) Telephone Services Office Supplies Banking Fees Travel and Parking Miscellaneous Capital Improvements/Training CEO Operations Coordinator Programs & Membership Director Bi-lingual Outreach Coordinators
42 43 44 45 46 47 48 49 55 55 55 55 55 56 66 66 66 66 66 66 66	Operations	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses Postage/Printing/Marketing Materials Prof Services (Accounting & Bookkeeping) Telephone Services Office Supplies Banking Fees Travel and Parking Miscellaneous Capital Improvements/Training CEO Operations Coordinator Programs & Membership Director Bi-lingual Outreach Coordinators FICA/FUTA/SUTA
42 43 44 45 46 47 48 49 55 55 55 55 66 66 66 66 66 66 67 68 69 70	Operations	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses Postage/Printing/Marketing Materials Prof Services (Accounting & Bookkeeping) Telephone Services Office Supplies Banking Fees Travel and Parking Miscellaneous Capital Improvements/Training CEO Operations Coordinator Programs & Membership Director Bi-lingual Outreach Coordinators FICA/FUTA/SUTA Payroll Services
42 43 44 45 46 47 48 49 50 51 55 55 55 55 66 66 66 66 67 71 72	Operations Staffing Staffing Total Estimated Operating Exper	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses Postage/Printing/Marketing Materials Prof Services (Accounting & Bookkeeping) Telephone Services Office Supplies Banking Fees Travel and Parking Miscellaneous Capital Improvements/Training CEO Operations Coordinator Programs & Membership Director Bi-lingual Outreach Coordinators FICA/FUTA/SUTA Payroll Services
42 43 44 45 46 47 48 49 50 51 55 55 55 55 56 60 61 62 63 66 66 67 67 77 77 77	Operations Staffing Staffing Total Estimated Operating Exper	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses Postage/Printing/Marketing Materials Prof Services (Accounting & Bookkeeping) Telephone Services Office Supplies Banking Fees Travel and Parking Miscellaneous Capital Improvements/Training CEO Operations Coordinator Programs & Membership Director Bi-lingual Outreach Coordinators FICA/FUTA/SUTA Payroll Services
42 43 44 45 46 47 48 49 50 51 55 55 55 55 56 66 66 66 66 67 77 77 77	Operations Staffing Staffing Total Estimated Operating Exper Estimated Operating Net Income Strategic Plan	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses Postage/Printing/Marketing Materials Prof Services (Accounting & Bookkeeping) Telephone Services Office Supplies Banking Fees Travel and Parking Miscellaneous Capital Improvements/Training CEO Operations Coordinator Programs & Membership Director Bi-lingual Outreach Coordinators FICA/FUTA/SUTA Payroll Services
42 43 44 45 46 47 48 49 55 55 55 55 56 66 67 67 77 77 77	Operations Staffing Staffing Total Estimated Operating Exper Estimated Operating Net Income Strategic Plan Sale of Havlicek Artwork, Net	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses Postage/Printing/Marketing Materials Prof Services (Accounting & Bookkeeping) Telephone Services Office Supplies Banking Fees Travel and Parking Miscellaneous Capital Improvements/Training CEO Operations Coordinator Programs & Membership Director Bi-lingual Outreach Coordinators FICA/FUTA/SUTA Payroll Services (Loss) Before Strategic Plan & Art Sale (line 26-71)
42 43 44 45 46 47 48 49 55 55 55 55 55 56 66 66 66 67 77 77 77 77	Operations Staffing Staffing Total Estimated Operating Exper Estimated Operating Net Income Strategic Plan Sale of Havlicek Artwork, Net Estimated Net Operating Income	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses Postage/Printing/Marketing Materials Prof Services (Accounting & Bookkeeping) Telephone Services Office Supplies Banking Fees Travel and Parking Miscellaneous Capital Improvements/Training CEO Operations Coordinator Programs & Membership Director Bi-lingual Outreach Coordinators FICA/FUTA/SUTA Payroll Services (Loss) Before Strategic Plan & Art Sale (line 26-71)
72 73 74 75 76 77	Operations Staffing Staffing Total Estimated Operating Exper Estimated Operating Net Income Strategic Plan Sale of Havlicek Artwork, Net	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses Postage/Printing/Marketing Materials Prof Services (Accounting & Bookkeeping) Telephone Services Office Supplies Banking Fees Travel and Parking Miscellaneous Capital Improvements/Training CEO Operations Coordinator Programs & Membership Director Bi-lingual Outreach Coordinators FICA/FUTA/SUTA Payroll Services (Loss) Before Strategic Plan & Art Sale (line 26-71) e (Loss) (line 73+74+75)
42 43 44 45 46 47 48 49 50 51 52 53 54 55 55 56 60 61 62 63 66 66 67 77 77 77 77	Operations Operations Staffing Staffing Total Estimated Operating Exper Estimated Operating Net Income Strategic Plan Sale of Havlicek Artwork, Net Estimated Net Operating Income Investment Income, Net	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses Postage/Printing/Marketing Materials Prof Services (Accounting & Bookkeeping) Telephone Services Office Supplies Banking Fees Travel and Parking Miscellaneous Capital Improvements/Training CEO Operations Coordinator Programs & Membership Director Bi-lingual Outreach Coordinators FICA/FUTA/SUTA Payroll Services (Loss) Before Strategic Plan & Art Sale (line 26-71) e (Loss) (line 73+74+75)
42 43 44 45 46 47 48 49 50 51 55 55 55 56 66 66 67 77 77 77 77 77	Operations Operations Staffing Staffing Total Estimated Operating Exper Estimated Operating Net Income Strategic Plan Sale of Havlicek Artwork, Net Estimated Net Operating Income Investment Income, Net	*PENDING* Mitsui (Lecture Series) Translations for Website Content Website Registration/Hosting & Security Dues/Subscriptions Facilities Rental (Storage) Business Expenses Postage/Printing/Marketing Materials Prof Services (Accounting & Bookkeeping) Telephone Services Office Supplies Banking Fees Travel and Parking Miscellaneous Capital Improvements/Training CEO Operations Coordinator Programs & Membership Director Bi-lingual Outreach Coordinators FICA/FUTA/SUTA Payroll Services (Loss) Before Strategic Plan & Art Sale (line 26-71) e (Loss) (line 73+74+75)

Represent Proposed Changes Over 2019 Actual

Highlighted items

2019	<u>2019</u>
Rev Bud	Rev Bud
Nov Buu	NOV Buu
	\$ 100,000
	75.000
45,000	75,000
30,000	
	272,500
121,000	212,300
70,000	
20,000	
23,000	
12,500	
0	
15,000 5,000	
3,000	
500	
2,500	
	\$ 447,500
	400.000
71,000	192,000
50,000	
20,000	
9 500	
8,500 15,000	
5,000	
-	
5,000 12,500	
2,500	
2,500	
	1,500
	,
1,500	
	44,950
4,500	
3,000 2,200	
3,500	
16,500	
2,000 500	
500	
5,500	
750 6 000	
6,000	
	198,813
66,378	
42,780 62,255	
8,500	
15,400	
3,500	
	437,263
	(2.22
	10,237
	10,237
	17,000 \$ 27,237
	\$ 27,237

<u>2019</u>	<u>2019</u>
Estimated	Estimated
	\$105,429
	45,000
15,000	
30,000	
-	
	255,984
119,362	200,
63,211	
20,000	
16,925	
16,925	
-	
16,840	
5,419	
- 67	
2,500	
	\$ 406,413
	185,561
75,245	
45,365	
20,302	
10,831	
15,104	
483	
4 000	
1,808 13,790	
133	
2,500	
	2 387
	2,387
2,387	
	40.000
6,968	40,900
1,836	
5,494	
1,595	
13,911	
2,752 1,105	
817	
4,288	
331	
1,802	
	203,298
66,378	
16,867	
91,622 11,549	
14,320	
2,563	
-	
	422 146
	432,146
	(25,733)
	(5,000)
	(20.722)
	(30,733) 91,000
	\$ 60,267
	*

2020	2020
Proposed	Proposed
Troposeu	Froposeu
	\$ 100,000
	·
	15,000
15,000	
	307,000
140,000	,
70,000	
20,000	
25,000	
16,000 0	
0	
16,500	
5,000	
3,000	
2 500	
2,500 9,000	
9,000	\$ 422,000
	722,000
	203,000
76,000	
54,000	
20,000	
4,500	
0	
0	
0	
2,000	
14,000	
2,500 2,500	
7,500	
1,000	
	2,500
0	
2,500	
	44,050
7,000	,
2,500	
3,500	
1,700	
18,000 2,500	
500	
850	
5,000	
500	
2,000	
	200,006
67,706	200,000
40,800	
63,500	
10,000	
15,000	
3,000	
	449,556
	(27,556)
	(11,000)
	24,300
	(14,256)
	(14,256) 17,000
	(14,256)
	(14,256) 17,000

422,000

449,556

(27,556)