

TCSW Budget 2015-16

	<u>FY 2014-15</u>	<u>FY 2015-16 Projected</u>	<u>FY 2015-16 Opportunity</u>
Income			
4000 · Donations			
4010 · Community Shares	1,687.15	0.00	0.00
4020 · Individual Donations	100.00	100.00	100.00
Total 4000 · Donations	1,787.15	100.00	100.00
4100 · Grants	7,040.00	0.00	10,000.00
4325 · Other Income	100.00	0.00	0.00
4350 · Interest Income	2.63	3.00	3.00
5000 · Spring Conference Income			
5010 · Registration	20,467.00	20,500.00	22,000.00
5020 · Sponsorships	26,625.00	27,000.00	28,000.00
5030 · Silent Auction	285.00	300.00	1,000.00
Total 5000 · Spring Conference Income	47,377.00	47,800.00	51,000.00
5100 · Regional Income			
5110 · Middle TN	1,570.00	2,760.00	2,760.00
5120 · SE TN	8,965.00	10,000.00	12,000.00
5130 · West TN	1,724.00	1,365.00	1,365.00
Total 5100 · Regional Income	12,259.00	14,125.00	16,125.00
6000 · Membership			
6050 · Agency Membership	20,385.00	20,385.00	25,000.00
6080 · Individual membership	2,170.00	2,170.00	2,170.00
6090 · Centennial Club	420.00	500.00	1,200.00
Total 6000 · Membership	22,975.00	23,055.00	28,370.00
Total Income	91,540.78	85,083.00	105,598.00

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Expense

6270 • Transaction Fees	744.71	1,000.00	1,000.00
8300 • Refunds/Other Returns	709.00	700.00	700.00
6100 • Occupancy			
6110 • Rent	2,490.00	2,490.00	2,490.00
6140 • Phone	637.48	638.00	638.00
6150 • Internet & Copying	636.42	700.00	700.00
Total 6100 • Occupancy	<u>3,763.90</u>	<u>3,828.00</u>	<u>3,828.00</u>
6200 • Travel			
6210 • Parking	10.00	80.00	80.00
6220 • Mileage Reimbursement	1,258.56	1,500.00	1,800.00
6230 • Lodging	936.08	600.00	600.00
Total 6200 • Travel	<u>2,204.64</u>	<u>2,180.00</u>	<u>2,480.00</u>
6250 • Fees	374.25	375.00	375.00
6300 • Business Operations			
6310 • Meetings & Webinars	474.00	474.00	474.00
6320 • QuickBooks Online Payroll	492.00	492.00	492.00
6340 • Constant Contact	705.00	705.00	705.00
6345 • Wufoo Forms	179.40	180.00	180.00
Total 6300 • Business Operations	<u>1,850.40</u>	<u>1,851.00</u>	<u>1,851.00</u>
6400 • Website			
6410 • Domain Name	113.97	114.00	114.00
6420 • Website Hosting	164.35	165.00	165.00
Total 6400 • Website	<u>278.32</u>	<u>279.00</u>	<u>279.00</u>
6450 • Professional Development	369.00	500.00	500.00
6560 • Payroll Expenses			
Taxes	3,289.50	3,366.00	3,366.00
Wages	42,999.96	44,000.00	44,000.00
Total 6560 • Payroll Expenses	<u>46,289.46</u>	<u>47,366.00</u>	<u>47,366.00</u>

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6800 • Insurance	1,403.00	1,600.00	1,600.00
7000 • Supplies	527.56	550.00	550.00
7100 • Postage	184.85	200.00	200.00
7200 • Food/Entertainment	308.56	350.00	350.00
7300 • Gifts/Donations	200.00	200.00	200.00
7350 • Marketing and Promotion	1,527.85	900.00	900.00
7500 • Equipment	39.00	100.00	1,500.00
8000 • Professional Fees			
8010 • Financial Consultant	150.00	150.00	150.00
8030 • Tax Preparation	600.00	600.00	600.00
Total 8000 • Professional Fees	<u>750.00</u>	<u>750.00</u>	<u>750.00</u>
8500 • Spring Conference Expenses			
8510 • Refunds	570.00	570.00	570.00
8500 • Spring Conference Expenses - Other	26,112.36	26,500.00	28,000.00
Total 8500 • Spring Conference Expenses	<u>26,682.36</u>	<u>27,070.00</u>	<u>28,570.00</u>
9000 • Regional Expenses			
9010 • Middle TN Expenses	719.34	766.00	766.00
9020 • Southeast Expenses	5,475.64	6,500.00	7,300.00
9030 • West TN Expenses	2,049.00	663.00	663.00
Total 9000 • Regional Expenses	<u>8,243.98</u>	<u>7,929.00</u>	<u>8,729.00</u>
Total Expense	<u>96,450.84</u>	<u>97,728.00</u>	<u>101,728.00</u>
Net Income	<u><u>-4,910.06</u></u>	<u><u>-12,645.00</u></u>	<u><u>3,870.00</u></u>