# FINANCIAL STATEMENTS. ADDITIONAL INFORMATION AND REPORTS OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

DECEMBER 31, 2005 AND 2004

## FINANCIAL STATEMENTS, ADDITIONAL INFORMATION AND

## REPORTS OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

## DECEMBER 31, 2005 AND 2004

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#### REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

To the Board of Directors Young Men's Christian Association of Middle Tennessee Nashville, Tennessee

GranCPAS PLLC

We have audited the accompanying statements of financial position of the Young Men's Christian Association of Middle Tennessee (the "YMCA") as of December 31, 2005 and 2004, and the related statements of activities, cash flows and functional expenses for the years then ended. These financial statements are the responsibility of the YMCA's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Young Men's Christian Association of Middle Tennessee as of December 31, 2005 and 2004, and the changes in its net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The additional information, on pages 23-24, is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Nashville, Tennessee May 11, 2006

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## STATEMENTS OF FINANCIAL POSITION

## DECEMBER 31, 2005 AND 2004

	2005	2004
<u>ASSETS</u>		
Cash and cash equivalents Accounts and grants receivable Contributions receivable, net - Note 3 Property, plant and equipment, net - Note 5 Prepaid expenses Bond issue costs, net - Note 2 Cash restricted for investment in property and equipment Investments - Note 4 Other	\$ 10,001,909 310,812 9,748,778 89,169,713 1,521,990 356,174 2,030,013 304,422	\$ 9,563,093 300,805 6,533,459 82,367,196 957,873 383,572 4,800,800 289,915 91,895
TOTAL ASSETS	\$ 113,443,811	\$ 105,288,608
LIABILITIES AND NET ASSETS		
LIABILITIES  Accounts payable and accrued expenses  Derivative liability - interest rate swap - Note 6  Debt obligations - Note 6:  Capital lease obligation  Long-term notes payable  Bonds payable  Deferred compensation obligation - Note 4  Deferred revenue:  Membership dues  Grants  TOTAL LIABILITIES  LEASES, COMMITMENTS AND CONTINGENCIES - Notes 11 and 12	\$ 4,036,063 2,317,146 555,388 5,265,600 35,400,000 304,422 1,046,803 110,491 49,035,913	\$ 3,024,775 3,472,589 3,065,923 38,110,000 289,915 1,045,147 40,753 49,049,102
NET ASSETS Unrestricted: Board designated for: Contingency reserve Major maintenance reserve Capital asset reserve Undesignated Total unrestricted Temporarily restricted TOTAL NET ASSETS TOTAL LIABILITIES AND NET ASSETS	1,485,029 570,955 3,498,212 47,074,912 52,629,108 11,778,790 64,407,898	1,439,043 553,290 3,389,887 39,523,027 44,905,247 11,334,259 56,239,506
TOTAL LIABILITIES AND NET ASSETS	\$ 113,443,811	\$ 105,288,608

2004						
	Temporarily					
Unrestricted	I	Restricted	Totals			
\$ 2,626,745	\$	8,638,410	\$ 11,265,155			
65,705		-	65,705			
149,252		_	149,252			
2,729,904		-	2,729,904			
30,465,175		-	30,465,175			
17,065,543		-	17,065,543			
522,451		-	522,451			
259,776		-	259,776			
169,603		-	169,603			
450,419		-	450,419			
26,087		-	26,087			
3,534,873		(3,534,873)				
58,065,533		5,103,537	63,169,070			
46,996,047		-	46,996,047			
6,206,882		~	6,206,882			
1,033,298	_		1,033,298			
54,236,227		<del>-</del>	54,236,227			
3,829,306		5,103,537	8,932,843			
-		-	-			
41,075,941	<del></del>	6,230,722	47,306,663			

<u>\$ 44,905,247</u> <u>\$ 11,334,259</u> <u>\$ 56,239,506</u>

## STATEMENTS OF CASH FLOWS

# FOR THE YEARS ENDED DECEMBER 31, 2005 AND 2004

		2005	_	2004
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	7,668,472	\$	8,932,843
Adjustments to reconcile change in net assets to net cash provided by operating activities:				
Depreciation and amortization		4,138,951		3,520,329
Loss on disposition of property and equipment		13,630		35,325
Unrealized (gain) loss on investments, net		(14,507)		(26,089)
Change in derivative liability - interest rate swap		(1,155,443)		(890,033)
Pledges for property, plant and equipment		(6,383,219)		(7,095,052)
(Increase) decrease in:				
Accounts and grants receivable		(10,007)		105,852
Prepaid expenses and other		(472,222)		(340,403)
Increase (decrease) in:		064.7700		(505.000)
Accounts payable and accrued expenses		964,793		(587,283)
Deferred compensation		14,507 71,394		26,088 122,737
Deferred revenue		71,354	_	122,737
TOTAL ADJUSTMENTS		(2,832,123)		(5,128,529)
NET CASH PROVIDED BY OPERATING ACTIVITIES		4,836,349	_	3,804,314
CASH FLOWS FROM INVESTING ACTIVITIES				
Additions to property, plant and equipment		(9,007,635)		(3,977,328)
Proceeds from sale of equipment		36,000		77,501
(Increase) decrease in cash restricted for investment in property,				
plant and equipment		2,770,787		(2,758,609)
Cash transferred from merger of Putnam County Family YMCA - Note 7		89,361		-
NET CASH USED IN INVESTING ACTIVITIES		(6,111,487)		(6,658,436)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds received from pledges for property, plant and equipment		3,167,900		4,750,124
Principal payments on debt obligations		(3,713,102)		(3,428,152)
Proceeds from notes payable		2,267,900		1,530,504
Payments on capital lease obligations		(8,744)		<u> </u>
NET CASH PROVIDED BY FINANCING ACTIVITIES		1,713,954		2,852,476
INCREASE (DECREASE) IN CASH		438,816		(1,646)
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR		9,563,093		9,564,739
CASH AND CASH EQUIVALENTS - END OF YEAR	\$	10,001,909	\$	9,563,093
SUPPLEMENTAL CASH FLOW DISCLOSURES:				
Non-cash investing and financing activities:				
Equipment acquired under capitalized leases	\$	564,132	\$	-
Interest expense paid	\$	1,960,749	\$	2,046,334
and the same para	Ŷ	2,200,772	Ψ	2,0 10,00 F

PROGRAM SUPPORTING SERVICES							
S	ERVICES	ADM	INISTRATIVE	FUNDRAISING			TOTAL
\$	23,357,999	\$	2,758,844	\$	472,048	\$	26,588,891
	2,703,401		370,483		117,960		3,191,844
	2,110,446		156,827		33,709		2,300,982
	28,171,846		3,286,154		623,717		32,081,717
			-,,		<b>,</b>		,,
	1,173,704		725,011		55,356		1,954,071
	3,164,396		181,960		132,002		3,478,358
	576,755		124,259		3,575		704,589
	102,847		49,100		1,845		153,792
	4,897,522		290,976		-		5,188,498
	1,826,345		219,989		-		2,046,334
	(794,351)		(95,682)		-		(890,033)
	1,341,639		475,161		402		1,817,202
	379,930		544,680		94,391		1,019,001
	630,021		154,500		19,749		804,270
	279,394		-		3,505		282,899
	-		13,765		60,000		73,765
	827,909		173,758		17,925		1,019,592
	408,701		9,588		-		418,289
	489,060		53,663		20,831		563,554
						-	
	43,475,718		6,206,882		1,033,298		50,715,898
	3,520,329		<del>_</del>		<u>-</u>		3,520,329
<u>\$</u>	46,996,047	\$	6,206,882	\$	1,033,298	\$	54,236,227

#### NOTES TO FINANCIAL STATEMENTS

#### DECEMBER 31, 2005 AND 2004

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### General

The Young Men's Christian Association of Middle Tennessee (the "YMCA") is a worldwide charitable fellowship united by a common loyalty to Jesus Christ for the purpose of helping persons grow in spirit, mind and body. The YMCA is working to build strong kids, strong families and strong communities and currently serves approximately 200,700 members at twenty-five YMCA centers throughout seven Middle Tennessee counties and Scottsville, Kentucky. YMCA programs encompass a variety of areas including youth and teen programs, adult and family programs, outreach and wellness.

#### Basis of Presentation

The financial statements of the YMCA present the combined accounts and operations of the Corporate Office and all YMCA centers and have been prepared on the accrual basis of accounting. All significant transactions and balances between and among the Corporate Office and the centers have been eliminated in combination.

Financial statement presentation follows the accounting and reporting standards established by the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, the assets, liabilities and net assets of the YMCA are reported as follows:

- Unrestricted includes unrestricted resources and represents expendable funds available for support of the YMCA's operations.
- Temporarily restricted includes gifts from contributions restricted for specific programs or time periods. As of December 31, 2005 and 2004, all temporarily restricted net assets were from contributions and pledges for capital improvements at the various YMCA facilities and for construction of the new North Rutherford and Bellevue YMCA centers.
- Permanently restricted includes gifts which contain provisions requiring in perpetuity that the
  principal be invested and the income or specific portions thereof be used for operations. The
  YMCA had no permanently restricted net assets as of December 31, 2005 or 2004.

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2005 AND 2004

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Basis of Presentation (Continued)

Unrestricted Funds include three board-designated reserves as follows:

- Contingency reserve for supplementing YMCA programs in the event of an operating cash shortfall.
- Major maintenance reserve for major replacement costs or bond payments in the event of a catastrophe.
- Capital asset reserve for major equipment additions or building improvements in the event of an operating cash shortfall.

#### Contributions and Support

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

Contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. When a restriction is fulfilled (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted and reported in the Statement of Activities as net assets released from restrictions. However, if a restriction is fulfilled in the same time period in which the contribution is received, the support is reported as unrestricted.

The Agency also receives grant revenue from various federal and state agencies. Grant revenue is recognized in the period a liability is incurred for eligible expenditures under the terms of the grant.

The Agency reports any gifts of equipment or materials as unrestricted support unless explicit donor restrictions specify how the assets must be used. Gifts of long-lived assets with explicit restrictions as to how the assets are to be used or funds restricted for the acquisition of long-lived assets are reported as restricted support. Expirations of donor restrictions are recognized when the donated or acquired long-lived assets are placed in service.

#### **Donated Services**

Many individuals volunteer their time and perform a variety of tasks for or on behalf of the YMCA. During 2005 and 2004, the value of contributed services meeting the requirements for recognition in the financial statements was not material and has not been recorded.

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2005 AND 2004

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Cash and Cash Equivalents

Cash and cash equivalents consist principally of checking account balances, money market funds, and certificates of deposit with original maturities of 90 days or less.

#### <u>Investments</u>

Investments are carried at fair value (generally at quoted market prices). Net realized and unrealized gains and losses are reflected in the Statement of Activities.

#### Promises to Give

Unconditional promises to give that are expected to be collected within one year are recorded as contributions receivable at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. The discount on those amounts is computed using a risk-free interest rate applicable to the year in which the promise is received (4.33% in 2005; 3.65% in 2004). Amortization of the discount is recognized on the interest method over the term of the gift and included in contribution revenue. Conditional promises to give are not included as support until such time as the conditions are substantially met.

The allowance for uncollectible contributions is provided based on management's estimate of uncollectible pledges and historical trends.

#### Property, Plant and Equipment and Depreciation

Land, building, equipment and furniture are recorded at cost, when purchased, or at fair value at the date of the gift when donated to the YMCA (for all items that exceed \$5,000). Depreciation is calculated by the straight-line method to allocate the cost of depreciable assets, as so determined, to operations over estimated useful lives ranging from three to ten years for equipment and furniture, five years for software, fifteen years for land improvements and forty years for buildings. The YMCA follows the practice of capitalizing expenditures for property, plant and equipment in excess of \$5,000.

Management reviews long-lived assets for impairment when events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The YMCA assesses recoverability of the carrying value of the asset by estimating future net cash flows expected to result from the assets, including eventual disposition. If the future cash flows are less than the carrying value of the asset, an impairment loss is recorded equal to the difference between the asset's carrying value and the fair value.

#### Bond Issue Costs and Amortization

Bond issue costs are capitalized and amortized by the straight-line method over the term of the related bond obligation.

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2005 AND 2004

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Compensated Absences

The cost of compensated absences or paid time off ("PTO") is accrued for full-time staff members. Staff members accumulate PTO hours to be used when they wish or need to be away from work for various reasons, including vacation, personal illness, holiday, personal time, bereavement, etc. Current policy is to allow employees to earn monthly credits in hours based on years of service as follows: 15 years and over - 30.00 hours; 10 to 14 years - 26.66 hours; 5 to 9 years - 23.30 hours; and 0 to 4 years - 20.00 hours. The maximum allowable carryover of PTO credits is based on years of service as follows: 15 years and over - 360 hours; 10 to 14 years - 320 hours; 5 to 9 years - 280 hours; and 0 to 4 years - 240 hours.

#### Derivatives

The YMCA utilizes a derivative financial instrument to manage its interest rate exposure by reducing the impact of fluctuating interest rates on its debt service requirements. Derivatives are recognized as either assets or liabilities in the statement of financial position at fair value. Changes in the fair value of derivatives are recognized currently in the statement of activities and allocated to functional expenses on the same basis as financing costs.

#### Deferred Revenue

Deferred revenue consists of membership dues and unearned grant revenue.

Income from membership dues is deferred initially and recognized over the periods to which the dues relate.

Grant funds received prior to expenditure are recorded initially as deferred revenue and recognized in the period a liability is incurred for eligible expenditures under the terms of the grant.

#### Income Taxes

The YMCA is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been made.

#### Program and Supporting Services

The following functional expense classifications are included in the accompanying financial statements:

<u>Program services</u> - includes activities carried out to fulfill the YMCA's mission to provide nurturing and healthy development of children, teens, adults, seniors, families and communities.

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2005 AND 2004

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Program and Supporting Services (Continued)

#### Supporting services

<u>Administrative</u> - relates to the overall direction of the organization. These expenses are not identifiable with a particular program or event or with fundraising, but are indispensable to the conduct of those activities and are essential to the organization. Specific activities include organization oversight, business management, recordkeeping, budgeting, financing, and other administrative activities.

<u>Fundraising</u> - includes costs of activities directed toward appeals for financial support, including special events. Other activities include the cost of solicitations and creation and distribution of fundraising materials.

#### Allocation of Functional Expenses

Expenses that can be directly attributed to a particular function are charged to that function. Expenses that relate to more than one function are allocated among applicable functions on the basis of objectively evaluated financial and nonfinancial data or reasonable subjective methods determined by management.

#### Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Reclassifications

Certain reclassifications have been made in the prior year's financial statements in order to be comparative with the current year's presentation.

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2005 AND 2004

#### NOTE 2 - BOND ISSUE COSTS

Capitalized bond issue costs consist of the following at December 31:

	2005			2004
Bond issue costs Less: accumulated amortization	\$	547,960 (191,786)	•	547,960 (164,388)
	\$	356,174	\$	383,572

#### NOTE 3 - CONTRIBUTIONS RECEIVABLE

Contributions receivable consist of the following at December 31:

	2005	2004
Temporarily restricted:		
Less than one year	\$ 2,550,518	\$ 2,632,684
One to five years	7,946,869	3,076,301
Five years and greater	950,966	2,183,334
	11,448,353	7,892,319
Less allowance for uncollectible contributions	(625,000)	(675,000)
Less discount to net present value	(1,074,575)	(683,860)
Total	\$ 9,748,778	\$ 6,533,459

Conditional promises to give at December 31, consist of the following:

		2005		2004
Robertson County YMCA Capital Campaign	\$	7,200	\$	189,000
Joe C. Davis YMCA Outdoor Center	4,500,000			4,500,000
	<u>\$ 4</u>	,507,200	<u>\$</u>	4,689,000

In December 2004, the YMCA received a challenge grant in the amount of \$4,500,000 from the Joe C. Davis Foundation to support the YMCA's efforts to expand the current Center and to build a resident outdoor camping program and facility for use by the YMCA at the Joe C. Davis YMCA Outdoor Center. The gift is subject to the YMCA's ability to raise an additional \$4,500,000 for the Overnight Camp program prior to December 31, 2006. Approximately \$500,000 had been raised toward this program as of December 31, 2005.

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2005 AND 2004

#### NOTE 4 - INVESTMENTS AND DEFERRED COMPENSATION OBLIGATION

Investments consist of an equity mutual fund, which had a value of \$304,422 at December 31, 2005 (\$289,915 in 2004). These investments are held in a "rabbi trust" for the purpose of accumulating assets designated to meet the YMCA's obligation to its former executive director under a deferred compensation arrangement. The Trust is irrevocable; however, trust assets are subject to general claims of the YMCA's creditors in the event of the YMCA's insolvency.

#### NOTE 5 - PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consist of the following at December 31:

	2005	2004
Land and land improvements	\$ 9,912,843	\$ 9,449,051
Buildings and improvements	93,475,356	84,669,232
Equipment and furniture	14,662,910	12,952,598
Software	774,941	282,440
Construction-in-progress	3,106,327	2,808,374
	121,932,377	110,161,695
Less: accumulated depreciation	(32,762,664)	(27,794,499)
	\$ 89,169,713	\$ 82,367,196

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## **DECEMBER 31, 2005 AND 2004**

#### NOTE 6 - DEBT

Debt obligations consist of the following at December 31:

	2005		 2004
Notes payable			
Note payable to Bank of America to fund certain construction projects. Interest is charged at a fixed rate of 7.87%. The note matures in monthly installments through August 31, 2014.	\$	471,746	\$ 506,950
Note payable to Bank of America for construction of the Brentwood Teen Center. Interest is charged at the rate of 70 basis points above the LIBOR rate and is due monthly through December 15, 2006, at which time the outstanding principal balance is due.		53,666	107,333
Note payable to YMCA Foundation is pursuant to an interest-bearing, open-ended debt agreement approved by the Board of Directors. Interest is charged quarterly on the outstanding balance at a rate of 1/2 of 1% above the bank's average prime rate for the quarter then ended.		-	150,000
Note payable to the Wadlington Children's Trust, payable in monthly principal installments of \$500 plus interest at the published prime rate plus 1%.		10,829	16,829
Various notes payable on vehicles purchased for employee and program usage. Total monthly payments range from \$337 to \$842, including interest ranging from 2.9% to 9.7% per annum. Maturities range through 2010.		117,387	113,403

(Continued on next page)

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## DECEMBER 31, 2005 AND 2004

## NOTE 6 - DEBT (CONTINUED)

		2005	2004
Notes payable (Continued)			
Note payable to Bank of America for construction of the Clarksville expansion, paid off in 2005. Interest was charged at a rate of 70 basis points above the LIBOR rate.		-	37,500
Note payable to Bank of America for construction of the Sumner Pool, paid off in 2005. Interest was charged at the rate of 70 basis points above the LIBOR rate.		-	97,219
Note payable to Bank of America for purchase of the 900 Church Street administrative building, payable in monthly principal installments of \$3,820, plus interest. Interest is charged at the rate of 70 basis points above the LIBOR rate. All unpaid principal and interest are due April 15, 2014.		374,280	420,120
Note payable to Bank of America for expansion of the parking lot at the Green Hills branch, payable in monthly principal installments of \$20,994, plus interest. Interest is charged at the rate of 70 basis points above the LIBOR rate. All unpaid principal and interest are due March 15, 2011.		1,114,636	1,616,569
Note payable to Bank of America for expansion of the Putnam County Family YMCA. Interest is payable monthly at the rate of 70 basis points above the LIBOR rate. All principal and any unpaid interest are payable in full in a single payment due July 1, 2007.	(3)	290,000	-

(Continued on next page)

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## DECEMBER 31, 2005 AND 2004

## NOTE 6 - DEBT (CONTINUED)

		2005	2004
Notes payable (Continued)			
Note payable to Bank of America for construction of the North Rutherford YMCA. Interest is payable monthly at the rate of 70 basis points above the LIBOR rate. All principal and any unpaid interest are payable in full in a single payment due July 1, 2007.	(3)	1,930,000	-
Note payable to First National Bank of the Cumberlands that was assumed through the merger of the Putnam County Family YMCA. Interest is charged at a fixed rate of 4.5%. The note is payable in monthly installments through August 11, 2006, at which time the		903,056	_
entire remaining unpaid principal balance matures.		<del> </del>	
Total notes payable		5,265,600	3,065,923
Bonds payable			
1998 Industrial Revenue Bonds, face value \$52,000,000, final maturity date of December 1, 2018. Mandatory sinking fund deposits toward principal repayment are due annually. Interest on the Bonds is determined weekly by the Remarketing Agent and ranged from 1.48% - 3.55% during 2005 (0.95% - 1.75% in 2004);			
the rate is not to exceed a maximum rate of 12%.	(1), (2)	35,400,000	38,110,000
Total bonds payable		35,400,000	38,110,000
TOTAL DEBT		\$40,665,600	<u>\$41,175,923</u>

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2005 AND 2004

#### NOTE 6 - DEBT (CONTINUED)

(1) The YMCA has an interest rate swap agreement with the Bank of America in order to lessen exposure to fluctuating interest rates on the Bonds. The interest rate swap is applicable to a scheduled notional amount, which reduces annually each January. Under the agreement, the YMCA makes a monthly interest payment to the Bank equal to a per annum rate of 4.33% times the scheduled annual notional amount (\$35,660,000 in 2005; \$37,320,000 in 2004), and the Bank makes a monthly interest adjustment payment to the YMCA equal to the applicable notional amount times a per annum rate of 70% of the London Interbank Offering Rate (LIBOR). Through March 2006, there is a 6% cap provision on the total interest to be paid. The swap agreement terminates on December 1, 2018, the final maturity date of the Bonds.

Annual principal maturities and sinking fund requirements of debt obligations as of December 31, 2005, are as follows:

	Notes		Si	Sinking Fund			
	Payable		Requirements		(2)	_	Total
Years Ending December 31:							
2006	\$	1,325,368	\$	-		\$	1,325,368
2007		2,578,648		-			2,578,648
2008		353,602		-			353,602
2009		357,683		700,000			1,057,683
2010		199,265		2,400,000			2,599,265
Thereafter		451,034		32,300,000			32,751,034
	\$	5,265,600	\$	35,400,000		\$	40,665,600

As of December 31, 2005, the YMCA had prepaid the annual sinking fund requirements on the Bonds through 2008.

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2005 AND 2004

## NOTE 6 - DEBT (CONTINUED)

(2) The YMCA entered into a Reimbursement Agreement with the Bank of America, pursuant to which the Bank issued its Letter of Credit in favor of the Bond Trustee in the original stated amount of the Bonds (approximately \$53 million). Minimum principal reimbursement payments required under the Agreement as of December 31, 2005, are as follows:

	Required					
Year ending December 31,	Reimbursement Payment					
2006	\$ 1,660,000					
2007	2,070,000					
2008	2,070,000					
2009	2,070,000					
2010	2,490,000					
Thereafter	25,040,000					
	\$ 35,400,000					

(3) On December 31, 2004, the YMCA entered into a Master Loan Agreement with the Bank of America for additional loan commitments up to \$25,000,000 through December 31, 2007. The agreement provides for both revolving and term loans during the term of the agreement. Revolving loans provide for interest only payments, with a maturity date within twenty-four months of the date of the original note. Term loans require monthly principal and interest payments based on a twenty-year amortization, with a maturity date within five years of the date of the original note. Interest rates charged on both types of loans are calculated and adjusted annually based on specified ratios tied to LIBOR and calculated as of December 31.

The YMCA also has a \$500,000 maximum revolving line of credit with the Bank that is available through December 31, 2006. There have been no borrowings under this agreement as of December 31, 2005.

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2005 AND 2004

#### NOTE 7 - MERGER OF PUTNAM COUNTY FAMILY YMCA

Effective July 1, 2005, the Putnam County Family YMCA was merged into and became an operating center of the YMCA of Middle Tennessee, resulting in the transfer of the following assets and liabilities to the books of the YMCA:

Property, plant and equipment, net	\$ 1,407,761
Accounts payable and accrued expenses	(46,495)
Note payable	(934,879)
Obligation under capital lease	(15,828)
	410,559
Cash	89,361
·	
Net assets	\$ 499,920

All operations previously associated with the Putnam County Family YMCA are reported in the financial statements of the YMCA of Middle Tennessee beginning July 1, 2005.

#### NOTE 8 - CONCENTRATIONS OF CREDIT RISK

Financial instruments that potentially subject the YMCA to concentrations of credit risk consist principally of cash and cash equivalents and contributions receivable. Cash balances are maintained at two financial institutions. Accounts are insured by the Federal Deposit Insurance Corporation up to \$100,000 for each bank. The balances per bank at December 31, 2005 and 2004 exceeded the FDIC limit by approximately \$11,800,000 and \$14,500,000, respectively. In management's opinion, the risk is mitigated by the use of high quality financial institutions.

Contributions receivable represent concentrations of credit risk to the extent that they are receivable from concentrated sources. Contributions receivable from two donors amounted to 73% of total outstanding contributions receivable as of December 31, 2005 (75% of contributions receivable as of December 31, 2004).

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2005 AND 2004

#### NOTE 9 - EMPLOYEE BENEFIT PLANS

The YMCA participates in a defined contribution, individual account, money purchase retirement plan, which is administered by the Young Men's Christian Association Retirement Fund (a separate corporation). This plan is for the benefit of all eligible professional and nonprofessional staff of duly organized and reorganized YMCA's throughout the United States.

Contributions to the plan by employees and employer YMCA's are based on a percentage of the participating employees' salaries and are remitted monthly. Total contributions to the plan by the YMCA of Middle Tennessee, which are included in employee benefits, amounted to \$1,623,386 in 2005, and \$1,864,461 in 2004.

The Retirement Fund is operated as a church pension plan and is a nonprofit, tax-exempt New York State corporation. As a defined contribution plan, the Retirement Fund has no unfunded benefit obligations.

#### NOTE 10 - RELATED PARTY TRANSACTIONS AND RELATED ENTITIES

The YMCA purchases insurance, and contracts for marketing services, law services and construction through certain Board members. The total of such expenditures approximated \$1,857,000 in 2005, and \$1,407,000 in 2004.

The YMCA Foundation of Middle Tennessee (the "Foundation") was formed to establish a permanent endowment fund, using the income for the benefit of the YMCA. The YMCA has representation on the Foundation's Board of Directors but does not have a majority voting interest. The Foundation receives donor designated funds and also makes grants to other not-for-profit organizations. For the year ended December 31, 2005, the Foundation paid out total grants of \$156,084 (\$144,701 in 2004), of which \$152,829 (\$137,254 in 2004) was paid to the YMCA and included in grant revenues.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## **DECEMBER 31, 2005 AND 2004**

#### NOTE 10 - RELATED PARTY TRANSACTIONS AND RELATED ENTITIES (CONTINUED)

A condensed summary of financial information of the Foundation as of and for the years ended December 31, follows:

	2005	2004
Total assets	\$5,153,178	\$ 5,078,234
Total liabilities	87,978	86,605
Net Assets	\$5,065,200	\$ 4,991,629
Net Assets:		
Unrestricted	\$4,556,897	\$ 4,482,901
Unrestricted - Philanthropic Funds	82,822	87,614
Temporarily Restricted	425,481	421,114
Total Net Assets	\$5,065,200	\$ 4,991,629
Total Support and Revenue, including unrealized gains (losses)		
on investments of: (\$63,724) in 2005; \$211,810 in 2004	\$ 403,962	\$ 546,230
Total Expenses	\$ 330,391	\$ 230,064
Resources held for the benefit of the YMCA	\$4,982,378	\$ 4,904,015

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

#### **DECEMBER 31, 2005 AND 2004**

#### **NOTE 11 - LEASES**

The YMCA is obligated on several noncancelable operating leases for office space, equipment and vehicles that expire at various dates through 2011. Total rental expense incurred under these leases for the years ended December 31, 2005 and 2004, amounted to: office space - \$626,245 and \$599,313, respectively; equipment - \$1,008,144 and \$822,743, respectively; and vehicles - \$132,864 and \$146,797, respectively.

During 2005, the YMCA also entered into several noncancelable capital leases for equipment that expire at various dates through 2010. Total capital lease payments made under these leases for the year ended December 31, 2005 amounted to \$19,361, including \$10,617 of imputed interest.

Future minimum lease payments required under all noncancelable leases as of December 31, 2005, are:

		Operating Leases						Capital Leases -		
	_	Office	Equipment		Vehicles		Total	Equipment		
Years Ending December 31	<u>:</u>									
2006	\$	549,898	\$	640,463	\$	73,669	\$1,264,030	\$	177,810	
2007		271,963		445,990		73,669	791,622		177,810	
2008		257,535		165,934		54,474	477,943		165,331	
2009		188,754		77,587		54,474	320,815		56,220	
2010		29,240		-		25,940	55,180		38,033	
Thereafter		<u> </u>	_		_	3,891	3,891		<del></del>	
	<u>\$ 1</u>	,297,390	<u>\$1</u>	,329,974	<u>\$ :</u>	286,117	\$2,913,481		615,204	
Less: interest imputed at rate ranging from 4.95% to 5		%							(59,816)	
Net minimum lease paymen	nts							\$	555,388	

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2005 AND 2004

#### NOTE 12 - COMMITMENTS AND CONTINGENCIES

The YMCA has received certain federal and state grants for specific purposes that are subject to review and audit by the grantor agencies. Although such audits could result in disallowance of expenditures, management believes that any required reimbursements would not be significant. Accordingly, no provision has been made for any potential reimbursements to the grantors.

The YMCA has a management agreement with the YMCA of Scottsville and Allen County, Inc., for the YMCA of Middle Tennessee to oversee the day-to-day operations of the facility. Currently, the Scottsville Center land, building and equipment are included in the YMCA's total assets; however, it is anticipated that these assets will be transferred to the YMCA of Scottsville and Allen County, Inc. in the future. The carrying value of these assets that would be transferred out approximates \$5.4 million at December 31, 2005.

At December 31, 2005, the YMCA had outstanding construction commitments of approximately \$5.0 million on two construction projects.

ADDITIONAL INFORMATION

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#### SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

#### FOR THE YEAR ENDED DECEMBER 31, 2005

Grant Description	Federal CFDA#	Grant Number	Grant Period	(Accrued) Deferred Revenue 1/1/2005	1/1/05 Receipts	- 12/31/05 Expenditures	Other Adjustments	Repayment to Grantor	(Accrued) Deferred Revenue 12/31/2005
U.S. DEPARTMENT OF AGRICULTURE									
PASSED THROUGH STATE OF TENNESSEE DEPARTMENT OF HUMAN SERVICES:									
Child & Adult Care Food Program (CACFP) Northwest Northwest Margaret Maddox Family YMCA Margaret Maddox Family YMCA School Age Services School Age Services	10.558 10.558 10.558 10.558 10.558 10.558	DA-03-00050 DA-03-00050 DA-03-00050 DA-03-00050 DA-03-00050 DA-03-00050	10/01/04 - 09/30/05 10/01/05 - 09/30/06 10/01/04 - 09/30/05 10/01/05 - 09/30/06 10/01/04 - 09/30/05 10/01/05 - 09/30/06	\$ (3,001) - (2,367) - (17,498)	1,190	\$ 29,720 10,885 9,911 2,364 143,603 75,846	\$ - - - -	\$ - - - - -	\$ - (3,292) - (1,174) - (18,606)
TOTAL U.S. DEPARTMENT OF AGRICULTURE				(22,866)	272,123	272,329			(23,072)
U.S. DEPARTMENT OF EDUCATION									
PASSED THROUGH METROPOLITAN NASHVILLE PUBLIC SCHOOLS:									
21st Century Community Learning Centers (Club MCM)	84.287A	2-5008038-00 A1 2-221305-0	08/01/00 - 07/31/05 08-01-05 - 06/30/10	40,752	123,019 62,557	102,587 70,481	(17,495)	43,689	(7,924)
TOTAL U.S. DEPARTMENT OF EDUCATION				40,752	185,576	173,068	(17,495)	43,689	(7,924)
U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT									
PASSED THROUGH METROPOLITAN DEVELOPMENT AND HOUSING AGENCY:									
COMMUNITY DEVELOPMENT BLOCK GRANT Youth Enrichment Initiatives - Boys & Girls Club YMCA	14.218	B-02-MC470007	06/01/05 - 08/15/05		15,000	15,000		<u>·</u>	
TOTAL U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT				<u> </u>	15,000	15,000		<u>.</u>	<del>-</del>
U.S. DEPARTMENT OF LABOR									
PASSED THROUGH THE STATE OF TENNESSEE DEPARTMENT OF LABOR									
Workforce Essentials	17.259	04-08-999-187	08/14/03 - 06/30/05	(6,803)	28,705	21,902			-
TOTAL U.S. DEPARTMENT OF LABOR				(6,803)	28,705	21,902			
TOTAL EXPENDITURES OF FEDERAL AWARDS				\$ 11,083	\$ 501,404	\$ 482,299	\$ (17,495)	\$ 43,689	\$ (30,996)

## SCHEDULE OF EXPENDITURES OF STATE AWARDS

## FOR THE YEAR ENDED DECEMBER 31, 2005

Grant	Grant	Grant	(Accrued) Deferred Revenue	1/1/05	(Accrued) Deferred Revenue	
Description	Number	Period	1/1/2005	Receipts	Expenditures	12/31/2005
STATE OF TENNESSEE  DEPARTMENT OF HEALTH Buffalo Soldiers and Little Sisters Buffalo Soldiers and Little Sisters	Z-05-021352-00 Z-06-002317-00	7-1-04 / 6-30-05 7-1-05 / 6-30-06	\$ (5,158)	\$ 36,108 30,950	\$ 30,950 30,950	\$ - 
TOTAL STATE OF TENNESSEE DEPARTMENT OF HEALTH			(5,158)	67,058	61,900	<del></del>
TOTAL EXPENDITURES OF STATE AWARDS			\$ (5,158)	\$ 67,058	\$ 61,900	\$