

| | B | C | D |
|----|--|--------------------|---|
| 1 | Jewish Family Service | | |
| 2 | Budget 2019-20 | | |
| 3 | | Jul19-Jun20 | |
| 4 | | Proposed | |
| 5 | Revenue: | | |
| 6 | Grants and Contracts | | |
| 7 | Temple Social Action -Adoption | 2,500 | |
| 8 | Temple Seniors Program | 15,000 | |
| 9 | Brooks Foundation | 2,000 | |
| 10 | NCJW Food Box Grant | 4,000 | |
| 11 | Rosenblum Grant | 20,000 | |
| 12 | Senior Directory New Initiative Grant | 0 | |
| 13 | Total Grants and Contracts | 43,500 | |
| 14 | Fund Raising | | |
| 15 | Annual Campaign | 216,067 | |
| 16 | Less Annual Campaign Expenses | (23,000) | |
| 17 | Contributions | 15,000 | |
| 18 | Merchant Rebates | 750 | |
| 19 | United Way Designations | 3,000 | |
| 20 | Donated for Specific Program | 6,000 | |
| 21 | Adoption Fundraising | 800 | |
| 22 | HCA Caring for the Community | 500 | |
| 23 | Senior Service Donations | 0 | |
| 24 | Total Fund Raising | 219,117 | |
| 25 | Allocations | | |
| 26 | Federation Program Funding | 139,000 | |
| 27 | Use of Donated Facility | 33,660 | |
| 28 | Indigent Fund Reimbursements | 0 | |
| 29 | Senior Seder Income | 1,500 | |
| 30 | Investment Income | 27,500 | |
| 31 | Other Income | 500 | |
| 32 | Income from Foundation Trusts | 3,500 | |
| 33 | | | |
| 34 | Fees for Services | | |
| 35 | Client Fees | 46,000 | |
| 36 | Less: Client Fee Discounts per sliding scale | (13,000) | |
| 37 | Less: Client Fee Write-Offs(Insurance/Bad D | (13,000) | |
| 38 | Program Fees | 1,500 | |
| 39 | Adoption Fees(net) | 12,000 | |
| 40 | Total Fees for Services | 33,500 | |
| 41 | | | |
| 42 | Total Revenue | \$ 501,777 | |
| 43 | | | |

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|----|--|----------------|---|
| 44 | | | |
| 45 | Expenses: | | |
| 46 | Personnel Expenses | | |
| 47 | Staff Salaries | 296,198 | |
| 48 | Payroll Taxes | 22,659 | |
| 49 | Health and Other Insurance | 24,947 | |
| 50 | Retirement Benefits | 12,543 | |
| 51 | Subtotal | 356,347 | |
| 52 | Expenses: | | |
| 53 | Accounting and Audit Fees | 12,000 | |
| 54 | Conferences and Travel | | |
| 55 | Annual Meeting | 250 | |
| 56 | NJHSA Conference | 2,000 | |
| 57 | Mileage | 1,200 | |
| 58 | Professional Education/Staff Development | 1,100 | |
| 59 | Board Development | 300 | |
| 60 | Temple Senior Lunch | 9,500 | |
| 61 | Consultant Fees | 29,000 | |
| 62 | Program Expenses | 3,520 | |
| 63 | Dues | 2,400 | |
| 64 | Resources and Printing | 1,600 | |
| 65 | Marketing and Public Relations | | |
| 66 | Marketing/Newsletter | 8,000 | |
| 67 | Donated Facility | 33,660 | |
| 68 | Office Supplies | 5,000 | |
| 69 | Telephone | 1,700 | |
| 70 | Postage | 1,500 | |
| 71 | Liability Insurance | 4,500 | |
| 72 | Taxes and Licenses | 300 | |
| 73 | Bank and Credit Card Fees | 1,000 | |
| 74 | Purchase of Equipment | 1,500 | |
| 75 | Background Checks | 700 | |
| 76 | Jewish Holiday/Religion | 1,700 | |
| 77 | Donor Management system | 5,000 | |
| 78 | Specific Assistance to Individuals | | |
| 79 | Kosher Food Boxes | 7,000 | |
| 80 | Local Emergency Assistance | 11,000 | |
| 81 | Indigent Fund Expense | 0 | |
| 82 | Total Expenses | 501,777 | |
| 83 | Income/Loss from Operations | \$ 0 | |
| 84 | Tribute for Specific Individual | | |
| 85 | Endowment Funds | | |
| 86 | | | |