

Junior Achievement of Middle Tennessee

BUDGET - FYE JUNE 30, 2019			
	OPERATIONS	JA BIZTOWN	TOTAL FYE2019 BUDGET
REVENUE			
Development Income			
Foundations/Corporate - Operating	385,000	-	385,000
Foundations/Corporate - Rutherford	40,000	-	40,000
Foundations/Corporate - JA BizTown	-	125,000	125,000
Day Sponsors - JA BizTown	-	115,000	115,000
Individuals (including United Way)	85,000	100	85,100
Total Development Income	510,000	240,100	750,100
Events Income			
Bowl-a-thon	235,000	-	235,000
Nashville Business Hall of Fame	192,000	-	192,000
Golf Classic	235,850	-	235,850
Awareness Breakfast	42,500	-	42,500
Bottles for BizTown	30,500	-	30,500
Year Round Events - Rutherford	10,000	-	10,000
Total Events Income	745,850	-	745,850
Other Income			
Interest Income	7,500	-	7,500
Board Membership Dues	11,750	-	11,750
Other Income	2,500	-	2,500
Class Fees (less scholarships)	-	158,200	158,200
Merchandise Sales	-	4,968.60	4,969
Summer Camp	-	13,865	13,865
Total Other Income	21,750	177,034	198,784
Total Revenues	1,277,600	417,134	1,694,734
EXPENSES			
Salaries	424,951	184,579	609,530
Payroll Taxes	27,519	14,120	41,640
Employee Insurance	54,231	19,997	74,228
Pension Benefits	57,020	19,489	76,508
Line of Credit Interest	1,000	-	1,000
Business Insurance	4,440	3,080	7,520
Outside Services	3,755	3,440	7,195
R & M - Office Equipment	10,785	12,795	23,580
R & M - Building	17,250	62,715	79,965
Office Supplies	2,800	4,110	6,910
Subscriptions, Dues & Fees	9,390	520	9,910
Postage	1,145	255	1,400
Telephone	11,515	4,465	15,980
Utilities (Gas, Electric & Water)	9,577	36,028	45,605
Staff Development	10,674	3,926	14,600
Travel	3,250	250	3,500
Volunteer/Teacher Trg & Recognition	4,500	500	5,000
Program Insurance	6,473	3,196	9,669
Public Relations	1,800	200	2,000
Bowl-a-Thon	26,750	-	26,750
Golf Classic	65,100	-	65,100
Awareness Breakfast	13,172	-	13,172
Nashville Business Hall of Fame	64,600		64,600
Bottles for BizTown	2,025		2,025
Year Round Events - Rutherford	3,500		3,500
Program Materials	137,191	36,830	174,021
Summer Camp Expenses	-	4,000	4,000
STEM Summit	8,000	-	8,000
JA BizTown Merchandise	-	2,500	2,500
JA Finance Park Expenses	2,500	-	2,500
Fund Raising/Marketing	2,500	1,500	4,000
Rent Expense	43,490	141,355	184,845
Computer Expense	2,500	10,000	12,500
Staff Car Interest	1,375	-	1,375
Franchise & Program Fees	46,932	16,533	63,465
Audit Expense	4,977	3,318	8,295
Business Meetings	8,700	225	8,925
Miscellaneous	500	100	600
Total Expenses w/o Depreciation	1,095,886	590,026	1,685,912
TOTAL (LOSS)/GAIN (Before Depreciation)	\$181,714	(\$172,892)	\$8,821