

Summary Budget Analysis Report
Period Ending: December 31, 2020

Operating Fund - Unrestricted	Actuals		Actuals	Budget	Future Budgets
	2018	2019	2020	2020	2021
Support and Revenue					
Direct Support					
Direct Mail					
Friends of Scouting	2,703,402	2,773,361	2,184,968	2,800,000	2,438,000
Project Sales					
Special Events - Net	211,144	201,547	230,827	196,266	192,391
Legacies and Bequests					
Foundations and Trusts					
Other Direct		60,000	40,000	60,000	40,000
Total Direct Support	2,914,546	3,034,908	2,455,796	3,056,266	2,670,391
Indirect Support					
Associated Organizations					
United Way	105,860	98,911	82,659	76,992	71,288
Unassociated Organizations					
Other Indirect					
Government Fees and Grants					
Total Indirect Support	105,860	98,911	82,659	76,992	71,288
Revenue					
Sale of Supplies - Net	472,840	469,371	185,944	499,100	397,300
Product Sales - Net	717,284	812,661	366,029	833,400	692,497
Investment Income	603,442	645,266	677,757	655,536	679,764
Realized Gain/Loss on Investments					
Camping	1,586,850	1,513,071	257,642	1,634,130	1,506,950
Activities	247,696	281,525	114,154	526,855	494,414
Other Revenue	49,789	59,796	675,775	49,000	49,000
Total Revenue	3,677,900	3,781,690	2,277,300	4,198,021	3,819,925
Total Support and Revenue	6,698,306	6,915,508	4,815,755	7,331,279	6,561,604
Expenses					
Employee Compensation					
Salaries	3,098,740	3,141,444	2,697,537	3,333,787	2,885,076
Employee benefits	574,536	585,078	527,722	638,834	722,385
Payroll taxes	238,031	239,233	215,488	279,636	245,708
Employee related	13,222	22,212	15,932	10,500	5,500
Total Employee Compensation	3,924,529	3,987,967	3,456,680	4,262,757	3,858,669
Other Expenses					
Professional Fees	100,071	80,528	59,446	70,928	67,200
Supplies	1,001,913	964,320	331,992	1,168,827	1,023,896
Telephone	62,798	64,494	62,790	68,125	67,450
Postage and Shipping	29,359	36,699	21,953	41,800	41,400
Occupancy	556,629	523,301	388,328	532,850	514,450
Rental and Maintenance of Equipment	118,628	101,667	106,596	111,000	111,655
Publications and Media	8,443	6,792	6,722	10,000	3,500
Travel	261,317	250,399	192,784	293,907	231,800
Local Conferences and Meetings	40,209	49,501	10,053	61,925	28,200
Specific Assistance to Individuals	114,735	148,958	41,135	171,000	169,000
Recognition and Awards	39,455	48,183	17,000	33,000	27,000
Interest Expense					
Insurance	189,004	178,356	109,499	100,000	116,597
Other Expenses	83,950	79,384	50,010	87,003	85,167
Charter and National Service Fee	81,507	89,063	89,060	89,063	92,626
Total Other Expenses	2,688,017	2,621,646	1,487,366	2,839,428	2,579,941
Total Expenses	6,612,546	6,609,613	4,944,047	7,102,185	6,438,609
Net Revenue / Expense	85,760	305,895	-128,291	229,094	122,995

Summary Budget Analysis Report
Period Ending: December 31, 2020

Operating Fund - Unrestricted	Actuals		Actuals	Budget	Future Budgets
Unrestricted Net Assets - Beginning of Year	3,453,537	1,193,192	1,299,086		
Change in Net Assets from Operations	85,760	305,895	-128,291	229,094	122,995
Transfer of Assets	-2,346,106	-200,000	500,000		
Adjustment of Net Assets					
Unrestricted Net Assets - End of Period	1,193,192	1,299,086	1,670,795	229,094	122,995

----- End of Statement -----