## Men of Valor and Subsidiary

#### **CONSOLIDATED FINANCIAL STATEMENTS**

December 31, 2017 and 2016



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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors Men of Valor Nashville, Tennessee

We have audited the accompanying consolidated financial statements of Men of Valor and Subsidiary (a nonprofit organization), which comprise the consolidated statements of financial position as of December 31, 2017 and 2016, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Men of Valor and Subsidiary as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Emphasis of Matter**

As discussed in Note 3 to the consolidated financial statements, the Organization corrected an error in its previously issued financial statements. Our opinion is not modified with respect to that matter.

CARR, RIGGS & INGRAM, LLC

Can Rigge & Ingram, L.L.C.

Nashville, Tennessee August 27, 2018

## Men of Valor and Subsidiary Consolidated Statements of Financial Position

December 31,	2017	2016
ACCETC		
ASSETS	å 255 F24	ć 505.040
Cash and cash equivalents	\$ 366,521	
Cash - restricted	1,178,723	
Investments	379,616	•
Pledges receivable, net	853,300	808,249
Prepaid expenses and other assets	7,123	20,248
Property and equipment, net	5,561,292	1,501,075
TOTAL ASSETS	\$ 8,346,575	\$ 6,699,275
LIABILITIES		
Accounts payable and accrued expenses	\$ 728,718	\$ 68,705
Note payable	1,740,695	. ,
	, ,	
TOTAL LIABILITIES	2,469,413	2,156,335
		, ,
NET ASSETS		
Unrestricted	5,693,446	2,446,086
Temporarily restricted	183,716	
	====	_,
TOTAL NET ASSETS	5,877,162	4,542,940
TOTAL HARMITIES AND MET ASSETS	Ć 0.246 575	¢ 6 600 375
TOTAL LIABILITIES AND NET ASSETS	\$ 8,346,575	\$ 6,699,275

## Men of Valor and Subsidiary Consolidated Statement of Activities

For the Year Ended December 31,

For the real Lindea December 31,			2017		
	Unrestricted	Unrestricted Restricted			
SUPPORT, GAINS, AND OTHER REVENUES					
Contributions - general	\$ 152,586	\$ 1,653,567	\$ 1,806,153		
Contributions - foundations	220,030	-	220,030		
Contributions - churches	92,830	-	92,830		
Contributions - breakfast event	658,780	-	658,780		
In-kind support	112,464	-	112,464		
Other income	9,524	-	9,524		
Rental income	21,487	-	21,487		
Released from restrictions	3,566,705	(3,566,705)	-		
TOTAL SUPPORT, GAINS, AND OTHER REVENUES	4,834,406	(1,913,138)	2,921,268		
EXPENSES					
Program services	1,072,298	-	1,072,298		
Supporting services					
Management and general	237,864	-	237,864		
Fundraising	276,884	-	276,884		
TOTAL EXPENSES	1,587,046	-	1,587,046		
CHANGE IN NET ASSETS	3,247,360	(1,913,138)	1,334,222		
NET ASSETS - BEGINNING OF YEAR	2,446,086	2,096,854	4,542,940		
NET ASSETS - END OF YEAR	\$ 5,693,446	\$ 183,716	\$ 5,877,162		

# Men of Valor and Subsidiary Consolidated Statement of Activities

For the Year Ended December 31,

Tot the real chaed becember 31,			_	omporarily		2010
	Hr	nrestricted	Temporarily Restricted			Total
CURRORT CAINS AND OTHER REVENUES	-01	ii esti icteu		Restricted		TOtal
SUPPORT, GAINS, AND OTHER REVENUES	<u>,</u>	200 222	,	F24 200	,	004 643
Contributions - general	\$	380,332	\$	524,280	\$	•
Contributions - foundations		211,500		-		211,500
Contributions - churches		118,910		-		118,910
Contributions - breakfast event		590,624		-		590,624
In-kind support		169,118		-		169,118
Other income		4,692		-		4,692
Rental income		6,057		-		6,057
Released from restrictions		996,830		(996,830)		-
TOTAL SUPPORT, GAINS, AND OTHER REVENUES		2,478,063		(472,550)		2,005,513
EXPENSES						
Program services		1,158,835		-		1,158,835
Supporting services						
Management and general		208,850		-		208,850
Fundraising		147,398		-		147,398
TOTAL EXPENSES		1,515,083		_		1,515,083
		, ,				, ,
CHANGE IN NET ASSETS		962,980		(472,550)		490,430
		00=,000		( . , _, _ , _ ,		.55, .55
NET ASSETS - BEGINNING OF YEAR		1,483,106		2,569,404		4,052,510
		,,		,,		, ,
NET ASSETS - END OF YEAR	\$	2,446,086	\$	2,096,854	\$	4,542,940

# Men of Valor and Subsidiary Consolidated Statement of Functional Expenses

For the Year Ended December 31,

	Pro	gram Services	Supporting Services					
		Jericho	Man	Management				
		Project	and	General		Fundraising		Total
Automobile	\$	19,016	\$		\$		\$	19,016
Bank service charges	Ą	19,010	Ą	4,858	Ą	-	Ą	4,858
Board meeting expense		_		3,198		_		3,198
Book expense		246		3,130		_		246
Contract labor				38,636		_		38,636
Depreciation expense		27,335		-		_		27,335
Dues and subscriptions				7,576		-		7,576
Employee benefits		98,140		17,149		26,390		141,679
Family assistance		79,749						79,749
Fundraising		-		_		102,195		102,195
Impact study		21,000		_		, <u> </u>		21,000
Insurance		16,397		_		-		16,397
Interest expense		2,474		-		-		2,474
Licenses and permits		-		906		-		906
Miscellaneous expense		-		-		-		-
Movie project		9,000		-		-		9,000
Payroll taxes		40,958		6,283		13,902		61,143
Postage and delivery		4,181		-		-		4,181
Printing and reproduction		12,038		-		-		12,038
Prison expense		7,986		-		-		7,986
Professional fees		-		34,968		-		34,968
Rent		98,000		16,189		-		114,189
Repairs and maintenance		926		-		-		926
Retirement		42,290		6,330		3,330		51,950
Salaries and wages		558,555		92,588		131,067		782,210
Supplies		7,673		-		-		7,673
Taxes		320		-		-		320
Telephone		2,668		-		-		2,668
Training and staff retreat		3,084		-		-		3,084
Travel		480		-		-		480
Utilities		-		9,183		-		9,183
Valor Ridge expenses		19,782		-				19,782
	\$	1,072,298	\$	237,864	\$	276,884	\$	1,587,046

# Men of Valor and Subsidiary Consolidated Statement of Functional Expenses

For the Year Ended December 31,

	Pro	gram Services	Supporting Services					
		Jericho	N	/Janagement			•	
		Project		and General	Fund	lraising		Total
Automobile	\$	17,301	\$	_	\$	_	\$	17,301
Bank service charges	·	, -		3,883	•	-	•	3,883
Board meeting expense		-		2,246		-		2,246
Book expense		978		-		-		978
Contract labor		-		32,989		-		32,989
Depreciation expense		14,056		-		-		14,056
Dues and subscriptions		-		6,852		-		6,852
Employee benefits		117,302		6,760		468		124,530
Family assistance		77,584		-		-		77,584
Fundraising		-		-		67,949		67,949
Impact study		-		-		-		-
Insurance		20,754		-		4,809		25,563
Interest expense		297		-		_		297
Licenses and permits		-		1,586		-		1,586
Miscellaneous expense		(524)		-		-		(524)
Movie project		-		-		-		-
Payroll taxes		43,928		5,974		4,110		54,012
Postage and delivery		3,540		-		_		3,540
Printing and reproduction		9,274		-		_		9,274
Prison expense		5,146		-		-		5,146
Professional fees		-		35,505		_		35,505
Rent		91,019		15,960		_		106,979
Repairs and maintenance		774		-		_		774
Retirement		51,558		3,330		6,200		61,088
Salaries and wages		667,093		88,232		63,862		819,187
Supplies		8,558		-		_		8,558
Taxes		14,305		-		_		14,305
Telephone		6,244		-		_		6,244
Training and staff retreat		5,307		-		_		5,307
Travel		-		-		_		-
Utilities		-		5,533		-		5,533
Valor Ridge expenses		4,341		<u> </u>		-		4,341
	\$	1,158,835	\$	208,850	\$	147,398	\$	1,515,083

## Men of Valor and Subsidiary Consolidated Statements of Cash Flows

For the Years Ended December 31,		2017		2016
CASH FLOWS FROM OPERATING ACTIVITIES Change in net assets Adjustments to reconcile change in net assets to net cash (used in) provided by continuing operations	\$	1,334,222	\$	490,430
Discount on long term promises to give Depreciation		4,760 27,335		(21,310) 14,056
Changes in assets and liabilities:  Cash - restricted  Pledges receivable, net  Prepaid expenses and other assets  Accounts payable and accrued expenses	(	2,430,616 (1,339,617) 13,125 660,013		(3,609,339) (474,812) (12,611) 6,523
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES		3,130,454		(3,607,063)
CASH FLOWS FROM INVESTING ACTIVITIES  Purchases of property and equipment  Purchases of investments  Proceeds from sale of investments	(	(4,087,552) (301,147) 96,085	(	(1,049,015) (153) -
NET CASH USED BY INVESTING ACTIVITIES		(4,292,614)		(1,049,168)
CASH FLOWS FROM FINANCING ACTIVITIES  Contributions received for long-term purposes  Proceeds (payments) on note payable, net of debt issuance costs		1,289,806 (346,935)		1,102,088 2,087,630
NET CASH PROVIDED BY FINANCING ACTIVITIES		942,871		3,189,718
NET DECREASE IN CASH AND CASH EQUIVALENTS		(219,289)		(1,466,513)
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR		585,810		2,052,323
CASH AND CASH EQUIVALENTS - END OF YEAR	\$	366,521	\$	585,810
NONCASH INVESTING ACTIVITIES  Capitalized In-kind legal services	\$	-	\$	86,981

#### **NOTE 1: NATURE OF OPERATIONS AND BASIS OF PRESENTATION**

Men of Valor is a nonprofit corporation located in Nashville, Tennessee that is committed to winning men in prison to Jesus Christ and discipling them. The purpose of the ministry is to equip men to re-enter society as men of integrity – becoming givers to the community, rather than takers. The primary program, The Jericho Project, includes two-phases: re-entry and aftercare. The re-entry phase begins 10 to 12 months prior to a man's release from prison. Once released from prison, men enter the aftercare phase which typically lasts 12 months. The Organization is supported primarily by contributions from donors in Nashville, Tennessee and surrounding areas.

#### **Principles of Consolidation**

The consolidated financial statements include the accounts of Men of Valor and its wholly owned subsidiary Jericho Properties, LLC, a nonprofit Limited Liability Company which holds the property for the new Valor Ridge campus. All significant intercompany balances and transaction have been eliminated in consolidation.

#### **Basis of Presentation**

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Men of Valor and subsidiary, (the "Organization") reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. These net assets classifications are described as follows:

*Unrestricted net assets* - resources over which the Board of Directors has unlimited discretionary control to carry out the activities of the Organization in accordance with the Articles of Incorporation and By-laws.

Temporarily restricted net assets - resources whose use is limited by donor-imposed restrictions that will be released either by actions of the Organization or by the passage of time.

Permanently restricted net assets - resources whose use is limited by donor-imposed restrictions that require the net assets to be maintained permanently. The Organization does not currently have any permanently restricted net assets.

#### **NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### Cash and Cash Equivalents

For purposes of the statements of cash flows, the Organization considers all cash and other highly liquid investments with original maturities of three months or less to be cash equivalents. Cash and cash equivalents that are designated for long-term investment and included in brokerage accounts are included in Investments in the statements of financial position.

#### **Investments**

Investments are stated at their readily determinable fair value. All interest, dividends, and gains and losses are reported in the statements of activities as increases or decreases in unrestricted net assets unless their use is temporarily or permanently restricted by explicit donor stipulations or by law.

#### Pledges Receivable

Pledges are recognized as contribution revenue when the donor makes an unconditional promise to give to the Organization. The Organization uses the allowance method to determine the amount of pledges that are uncollectible based on previous experience and management's analysis of amounts receivable. In management's opinion, no allowance for doubtful pledges was considered necessary at December 31, 2017 or 2016, respectively.

Unconditional promises to give, which are expected to be received beyond one year, are discounted at a rate commensurate with the risks involved. The discount is calculated based on the date and amount of the original award, number of years over which payments are pledged and any payments received. The discount is amortized and recorded to revenue based on the payments and duration of the contribution. Pledges Receivable are reported net of any discount and estimated uncollectible amounts.

#### **Property and Equipment**

The Organization capitalizes all expenditures in excess of \$2,500 for property and equipment. Property and equipment items are carried at cost if purchased or fair value if donated. Depreciation is calculated on the double-declining balance method over the estimated useful lives of the assets.

#### NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Contributions**

Contributions received or donor promises to give are recorded as temporarily restricted, permanently restricted, or unrestricted support, depending on the existence or nature of any donor restriction. Contributions made to the Organization are considered available for unrestricted use unless specifically restricted by the donor. Donations of property and equipment are recorded at fair value at the date of donation. Such donations are reported as increases in unrestricted net assets unless the donor has restricted the donated asset for a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted contributions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed into service as instructed by the donor. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time.

All restricted support is reported as an increase in temporarily or permanently restricted net assets. When a restriction expires, such as when a stipulated time restriction ends or a purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets.

#### **Income Taxes**

The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code The Organization's information returns for years ended after December 31, 2014 are subject to examination by the Internal Revenue Service.

#### **Estimates**

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Fair Value

Fair value is based upon quoted market prices, where available. If listed prices or quotes are not available, fair value is based upon internally developed models or processes that use primarily market-based or independently-sourced market data, including interest rate yield curves, option volatilities and third party information.

Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies, or assumptions, to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

#### NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Generally accepted accounting principles require a three-level valuation hierarchy for fair value measurements. A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The three levels are explained as follows:

Level 1 – inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2 — inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset and liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level 3 – inputs to the valuation methodology are unobservable and significant to the fair value measurement.

#### **Functional Expenses**

Expenses are charged directly to program, management and general, or fundraising based on allocation by management among the programs and supporting services benefited.

#### **Advertising**

The Organization expenses advertising costs as incurred.

#### **Evaluation of Events Occurring After the Financial Statement Date**

Management has evaluated subsequent events through August 27, 2018, the date the consolidated financial statements were available to be issued. See Note 16.

#### Reclassifications

Certain reclassifications have been made to the 2016 financial statement preparation to correspond to the current year's format. Net assets and changes in net assets are unchanged due to these reclassifications.

#### **NOTE 3: PRIOR PERIOD ADJUSTMENT:**

During 2017, the Organization determined that payments received in 2015 and 2016 from a donor were recognized as unrestricted contributions rather than payments on the donor's outstanding pledge balance. Accordingly, the Organization restated its results for the affected years. The effect of the restatement was to decrease the change in net assets by \$10,000 and \$2,500 for 2016 and 2015, respectively.

The effect of the restatement on the change in unrestricted net assets and financial position as of and for the years ended December 31, 2016 and 2015 are as follows:

	 20	016		2015			
	previously eported		Restated		previously reported	F	Restated
Contributions - general Change in net assets	\$ 390,332 500,430	\$	380,332 490,430	\$	592,173 2,370,932	\$	589,673 2,368,432
Pledges receivable, net Net assets	\$ 820,749 4,555,440	\$	808,249 4,542,940		1,416,715 4,055,010	-	1,414,215 4,052,510

#### **NOTE 4: INVESTMENTS**

Investments (all level 1) consist of the following, which are measured on a recurring basis:

December 31,						2017
		Fair	Cos	t/Donated	Unr	ealized
	Value			Value	Gai	n (loss)
Sweep account	\$	204,749	\$	204,749	\$	_
Mutual fund - short-term liquid investments		169,771		169,771		-
Common Stock		5,096		5,096		
	\$	379,616	\$	379,616	\$	

#### **NOTE 4: INVESTMENTS (CONTINUED)**

December 31,					2	2016
		Fair Cost/Donated		Unrealiz	ed	
	Value		Value Value		Gain (lo	ss)
Sweep account	\$	5,930	\$	5,930	\$	-
Mutual fund - short-term liquid investments		168,624		168,624		_
	\$	174,554	\$	174,554	\$	-

Investment earnings are reported net of related investment expenses for the years ended December 31, 2017 and 2016, and include interest, dividends, and realized and unrealized gains and losses.

Investment income on the statements of activities summarizes the investment return for the years ended December 31, 2017 and 2016 as follows:

For the Year Ended December 31,	2017	2016
Interest and dividend income Realized and unrealized losses on investments	\$ <b>4,331</b> \$	1,738 -
	\$ <b>4,331</b> \$	1,738

#### **NOTE 5: PLEDGES RECEIVABLE**

Pledges receivable consists of the following:

December 31,	2017	2016
Receivable in less than one year	\$ <b>438,544</b> \$	412,380
Receivable in one to five years	453,767	430,120
	892,311	842,500
Discount, at 3.25%	(39,011)	(34,251)
	\$ <b>853,300</b> \$	808,249

#### **NOTE 6: PROPERTY AND EQUIPMENT**

Property and equipment consists of the following:

December 31,	2017	2016
		_
Land	\$ 366,981	\$ 366,981
Building	40,000	40,000
Equipment	58,747	53,307
Vehicles	104,921	101,590
Construction in progress	5,101,071	1,033,257
Website	9,071	9,071
	5,680,791	1,604,206
Accumulated depreciation	(119,499)	(103,131)
	\$ 5,561,292	\$ 1,501,075

In June 2016, the Organization entered into a contract with a general contractor to construct the new Valor Ridge campus to house men in the After Care program. Construction on the new campus began in 2016, and the contract total is \$5,397,138. As of December 31, 2017, construction in progress totaled \$5,101,071.

#### **NOTE 7: NOTE PAYABLE AND RESTRICTED CASH**

During 2016, the Organization obtained a \$2,100,000, net of \$12,370 in loan costs, construction note payable from a local financial institution ("Lender") to assist with financing the new campus. The Organization was certified by the Tennessee Department of Revenue ("TNDoR") and the Tennessee Housing and Development Authority ("THDA") and qualified for a low-rate loan at 4% below the Prime Rate (3.75% at December 31, 2016) with a floor of 0% and a ceiling of 4%. This interest rate is a rate that is available to qualified providers of low income housing under a program available to lenders under the Tennessee Community Investment Tax Credit program. Required minimum principal and any interest payments are due annually beginning January 2017 till the note matures on September 8, 2021. The note is secured by substantially all the assets of the Organization, including all pledges and grants receivable.

The Lender agreed to allow a deed of trust, not to exceed \$500,000, to be recorded in favor of the THDA. Also under the loan agreement, all funds related to the Valor Ridge campus construction (whether borrowed or donated) are required to be deposited with the Lender. These funds may not be disbursed without the Lender's permission. At December 31, 2017 and 2016, this restricted cash totaled \$1,178,723 and \$3,609,339, respectively.

#### NOTE 7: NOTE PAYABLE AND RESTRICTED CASH (CONTINUED)

The future principal maturities of the note payable are as follows for the years ending December 31:

2018	\$ 500,000
2019	500,000
2020	500,000
2021	250,000

In 2016, the Organization adopted new authoritative GAAP guidance for the presentation of debt issuance costs and related amortization. Debt issuance costs are now reported on the balance sheet as a direct deduction from the face amount of the line of credit. Similarly, the Organization now reports amortization of debt issuance costs as interest expense. This change had no effect on previously reported earnings or net assets.

#### **NOTE 8: IN-KIND SUPPORT**

Donated property, equipment, and services are used in the operations of the Organization. The value of donated property, equipment, and services included in the consolidated financial statements as follows:

For the Years Ended December 31,	2017		2016	
Supplies	\$ 825	\$	5,262	
Rent	73,716		67,080	
Furniture and Equipment	1,200		9,795	
Dental services	25,000		-	
Accounting fees	5,000		-	
Legal	6,723		86,981	
	\$ 112,464	\$	169,118	

#### **NOTE 9: OPERATING LEASES**

The Organization leases its office facility under an operating lease located in Nashville, Tennessee. This lease agreement requires monthly lease payments of \$2,721 per month beginning in September 2017 through August 2018 when the lease expires. Under the agreement, the Organization is obligated to pay for expenses to maintain the common area based on their proportionate share of the facility. Lease payments for the years ended December 31, 2017 and 2016 totaled \$40,473 and \$39,899, respectively.

#### **NOTE 9: OPERATING LEASES (CONTINUED)**

The Organization also has entered into lease agreements for apartments for the after-care program. The use of these apartments is donated rent-free to the Organization. These apartments are owned by a company that is owned by a member of the board of directors. The use of these apartments is valued at \$73,716 and 67,080, which is recognized as in-kind support to the Organization during the years ended December 31, 2017 and 2016, respectively.

The future minimum lease payments required under office facility leases are as follows:

2018 \$ 21,767

#### **NOTE 10: CONCENTRATIONS**

Cash and cash equivalents are held in banks in Tennessee and may, at times, exceed Federal Deposit Insurance Corporation limits. Uninsured cash at December 31, 2017 and 2016 was approximately \$954,367 and \$3,235,418, respectively.

Pledges receivable from two donors represented 41% and 35% of pledges receivable at December 31, 2017 and 2016, respectively.

Pledges receivable due from members of the board of directors and its advisory committee totaled \$205,120 and \$503,640 which represented 23% and 59% of pledges receivable at December 31, 2017 and 2016, respectively. Contributions from members of the board of directors totaled \$404,796 and \$319,200, representing 14% and 11% of contributions recognized in 2017 and 2016.

#### **NOTE 11: RETIREMENT PLAN**

The Organization sponsors a defined contribution retirement plan for all eligible employees. Eligible employees must be employed full time and complete two years of service in order to participate. The Organization makes contributions to the plan, at the discretion of the board, from 5% to 15% of participants' annual compensation. The Organization's contributions were \$51,950 and \$61,088 for the years ended December 31, 2017 and 2016, respectively.

#### **NOTE 12: TEMPORARILY RESTRICTED NET ASSETS**

Temporarily restricted net assets consist of the following:

December 31,	2017	2016
Purpose restrictions:		
Valor Ridge campus construction	\$ -	\$ 2,096,854
Tennessee department of corrections impact study	177,443	-
Criminal justice symposium	5,095	-
Other	1,178	-
	\$ 183,716	\$ 2,096,854

Net assets released from donor restrictions by incurring expenditures satisfying the restricted purposes or by occurrence of other events specified by donors consist of the following:

For the Years Ended December 31,	2017	2016
Purpose restrictions accomplished:		
Program expenditures	\$ 3,566,705	\$ 996,830
	\$ 3,566,705	\$ 996,830

#### **NOTE 13: POSTEMPLOYMENT BENEFITS**

The Organization provides salary continuation benefits to beneficiaries of deceased employees. If an employee dies while employed by the Organization, the employee's beneficiary is entitled to receive the employee's salary for a period ranging from two to six months after the employee's death. Benefits are dependent upon the death of employees who are actively employed by the Organization and management believes this is a remote probability and that it is not practical to reasonably estimate the amount of its liability for postemployment benefits until an employee becomes deceased. During the years ended December 31, 2017 and 2016, the Organization recognized no postemployment benefit expense.

#### **NOTE 15: PERFORMANCE AGREEMENT**

In March 2016, the Organization entered into a Performance Agreement with the Metropolitan Planning Commission of The Metropolitan Government of Nashville and Davidson County ("MPC"). Under the agreement, the Organization paid \$345,000 to the MPC to be held in escrow, along with \$900,000 of funds resulting from a settlement agreement related to the prior owner's performance bond. These funds are to be used to reimburse the Organization for construction of certain infrastructure improvements to the Valor Ridge campus. The funds held in escrow by the MPC will be disbursed to the Organization, at least monthly, upon MPC's approval of the costs and improvements made. Total funds disbursed through December 31, 2017 totaled \$364,869. The total cost of the infrastructure improvements is estimated to be \$1,245,000, and this amount is included in the construction contract total in Note 6.

#### **NOTE 16: SUBSEQUENT EVENTS**

In February 2018, the Organization dissolved its wholly owned subsidiary Jericho Properties, LLC, a nonprofit Limited Liability Company which held the property for the new Valor Ridge campus. The assets and liabilities of Jericho Properties, LLC were transferred back to Men of Valor.