

Goodwill Industries of Middle TN, Inc. 2014 BUDGET													
AGENCY SUMMARY													
ACCOUNT DESCRIPTION	January	February	March	April	May	June	July	August	September	October	November	December	Totals
Revenue	6,350,785	6,463,149	6,957,209	6,639,489	6,738,109	6,584,952	6,708,426	6,838,205	6,854,627	7,888,008	7,237,563	6,835,744	82,096,264
Cost of Goods Sold - New Goods	12,114	12,360	13,809	12,884	13,334	13,258	13,093	13,495	13,643	15,801	14,498	13,562	161,851
Expenses:													
Wages - Mission Related	2,644,440	2,404,037	2,549,372	2,572,249	2,609,225	2,593,260	2,842,594	2,749,967	2,826,684	2,898,760	2,724,575	2,881,210	32,296,371
Wages - Non Mission Related	1,038,115	909,137	974,486	1,032,909	1,029,859	1,020,342	1,098,853	1,012,869	1,054,450	1,128,116	1,011,326	1,115,748	12,426,211
Benefits & Taxes	767,930	719,528	756,487	764,342	780,158	765,438	811,792	783,639	811,131	854,229	785,203	832,056	9,431,933
Total Payroll	4,450,485	4,032,701	4,280,346	4,369,500	4,419,241	4,379,040	4,753,239	4,546,475	4,692,265	4,881,105	4,521,104	4,829,014	54,154,515
Supplies	266,195	262,623	256,184	257,048	252,366	260,100	272,479	260,020	270,067	289,901	267,152	264,937	3,179,072
Occupancy	1,058,234	1,068,217	1,072,101	1,067,627	1,068,644	1,079,569	1,102,734	1,090,154	1,119,099	1,125,443	1,098,839	1,125,652	13,076,311
Advertising - Other	112,500	92,963	95,158	100,566	103,233	105,116	102,610	102,162	99,300	105,432	100,426	101,917	1,221,383
Advertising - Media	163,833	145,424	142,699	108,182	123,301	110,173	118,895	112,557	125,136	131,092	110,875	113,951	1,506,117
Other	262,070	261,033	274,039	276,079	291,333	279,415	287,156	283,900	283,870	303,476	278,534	288,017	3,368,922
Depreciation	261,132	250,347	252,156	249,432	252,150	256,937	277,055	278,885	280,000	280,613	276,907	280,585	3,196,200
Total Non-Payroll Expenses	2,123,963	2,080,608	2,092,336	2,058,933	2,091,028	2,091,308	2,160,928	2,127,677	2,177,473	2,235,957	2,132,733	2,175,059	25,548,004
Total Expenses	6,586,563	6,125,669	6,386,491	6,441,317	6,523,603	6,483,606	6,927,260	6,687,647	6,883,381	7,132,863	6,668,335	7,017,636	79,864,371
Net Income (Loss) before Indirect	(235,778)	337,480	570,718	198,172	214,507	101,345	(218,835)	150,558	(28,754)	755,145	569,228	(181,892)	2,231,894
Indirect expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Income (Loss) after Indirect	(235,778)	337,480	570,718	198,172	214,507	101,345	(218,835)	150,558	(28,754)	755,145	569,228	(181,892)	2,231,894