

Music City Chorus
Profit and Loss Budget
January through December 2019

	Jan 19	Feb 19	Mar 19	Apr 19	May 19	Jun 19	Jul 19	Aug 19	Sep 19	Oct 19	Nov 19
Income											
4100 · Income Received from Members											
4110 · Members' Dues	0	1,250	0	0	1,250	0	0	1,250	0	0	1,250
4130 · Chorus Retreat	0	0	0	0	12,500	0	0	0	0	0	0
4140 · Production Fee	0	0	0	0	6,250	0	0	0	0	0	0
4150 · Individual Vocal Instruction	0	0	0	1,500	0	0	0	0	1,500	0	0
Total 4100 · Income Received from Members	0	1,250	0	1,500	20,000	0	0	1,250	1,500	0	1,250
4200 · Donations Received											
4210 · HFI Donor's Choice	0	0	1,500	0	0	0	0	0	0	2,500	0
4220 · General Fund	0	0	0	0	0	0	0	0	0	0	0
4230 · Helping Hands Fund	0	0	0	0	0	0	0	0	0	0	0
4240 · Dixie District	0	0	0	0	0	1,000	0	0	0	0	0
4250 · Kroger Community Cares	0	0	0	0	85	0	0	85	0	0	85
4260 · Amazon Smile	0	50	0	0	50	0	0	50	0	0	51
4270 · Friends of Music City Chorus	0	0	0	0	0	3,000	0	0	0	0	3,050
4280 · Customink	0	200	0	0	200	0	0	200	0	0	200
Total 4200 · Donations Received	0	250	1,500	0	335	4,000	0	335	0	2,500	3,386
4700 · Interest Earned	0	0	0	0	0	0	0	0	0	0	0
4800 · Other Revenue											
4820 · Intl Convention Hosting	0	0	7,000	0	0	0	0	0	0	0	0
4810 · CD Sales	0	0	0	0	0	150	0	0	0	0	0
Total 4800 · Other Revenue	0	0	7,000	0	0	150	0	0	0	0	0
Total Member Income, Donations & Other Revenue	0	1,500	8,500	1,500	20,335	4,150	0	1,585	1,500	2,500	4,636
5200 · Chapter Administrative Expense											
5210 · Web Site and Social Media Exp	600	0	0	0	0	0	0	0	0	0	0
5220 · Office Expenses	10	10	10	10	10	10	10	10	10	10	10
5230 · Insurance											
5230.1 · Chapter Liability Insurance	0	2,225	0	0	0	0	0	0	0	0	0
5230.2 · Chapter Property Insurance	0	0	300	0	0	0	0	0	0	0	0
Total 5230 · Insurance	0	2,225	300	0	0	0	0	0	0	0	0
5240 · Bank & Credit Card Fees	0	0	25	0	0	25	0	0	25	0	0
5250 · Rent	400	400	400	500	400	400	300	400	400	500	400
5270 · Licenses & Permiits	0	0	0	0	0	0	120	0	0	0	0

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5280 · Equipment Repair & Refurbish	0	0	200	0	0	200	0	0	200	0	0
5281 · Equipment Depreciation	107	107	107	107	107	108	107	107	107	107	107
5290 · Donations Made	0	0	0	0	0	250	0	0	0	0	0
Total 5200 · Chapter Administrative Expense	1,117	2,742	1,042	617	517	993	537	517	742	617	517
5300 · Membership & Chapter Development											
5350 · Uniform Expense	0	0	0	0	0	0	0	0	0	0	0
5390 · Misc Chapter & Mem Devel Exp	50	0	0	50	0	0	50	0	0	50	0
Total 5300 · Membership & Chptr Development	50	0	0	50	0	0	50	0	0	50	0
5600 · Music Leadership											
5610 · Directors' Compensation	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250
5620 · Directors' Expenses	225	0	1,525	0	0	0	1,300	0	0	225	0
5630 · Performance Coaching											
5631 · Coaches Compensation	0	0	0	0	3,000	0	0	0	0	0	0
5632 · Coaches Expenses	0	0	0	0	750	0	0	0	0	0	0
5633 · Other Expenses	0	0	0	0	0	0	0	0	0	0	0
Total 5630 · Performance Coaching	0	0	0	0	3,750	0	0	0	0	0	0
5640 · Individual Vocal Instruction											
5641 · Coaches Compensation	0	0	0	1,500	0	0	0	0	1,500	0	0
Total 5640 · Individual Vocal Instruction	0	0	0	1,500	0	0	0	0	1,500	0	0
Total 5600 · Music Leadership	1,475	1,250	2,775	2,750	5,000	1,250	2,550	1,250	2,750	1,475	1,250
5700 · Music Expenses											
5710 · Arranger Fee	0	0	0	0	0	0	0	0	0	0	0
5720 · Learning Tracks	0	0	0	0	0	0	0	0	0	0	0
5730 · Sheet Music / Downloads	0	0	0	0	0	0	2,000	0	0	0	0
5740 · Song Clearance	0	0	0	0	0	0	0	0	0	0	0
Total 5700 · Music Expenses	0	0	0	0	0	0	2,000	0	0	0	0
5800 · Other Expenses											
5840 · Event Hospitality			600								
5850 · Retreat Expenses	0	0	0	0	8,750	0	0	0	0	0	0
Total 5800 · Other Expenses	0	0	600	0	8,750	0	0	0	0	0	0
Total Chapter Administrative Expense	2,642	3,992	4,417	3,417	14,267	2,243	5,137	1,767	3,492	2,142	1,767
Net Member Income, etc. less Chapter Admin Expense	(2,642)	(2,492)	4,083	(1,917)	6,068	1,907	(5,137)	(182)	(1,992)	358	2,869

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	Jan 19	Feb 19	Mar 19	Apr 19	May 19	Jun 19	Jul 19	Aug 19	Sep 19	Oct 19	Nov 19
4400 · Holiday Show Revenue											
4410 · Ticket Sales	0	0	0	0	0	0	0	0	0	0	0
4420 · Program Ad Sales	0	0	0	0	0	0	0	0	0	0	0
Total 4400 · Holiday Show Revenue	0	0	0	0	0	0	0	0	0	0	0
4401 · Holiday Show Expenses											
440120 · Technical Assistance	0	0	0	0	0	0	0	0	0	0	0
440130 · Advertising & Promotion	0	0	0	0	0	0	0	0	0	0	0
440140 · Licenses & Fees	0	0	0	0	0	0	0	0	0	0	0
Total 4401 · Holiday Show Expenses	0	0	0	0	0	0	0	0	0	0	0
Net Holiday Show Revenue	0	0	0	0	0	0	0	0	0	0	0
4500 · Other Performance Revenue											
4510 · Ticket Sales	0	0	0	0	0	2,000	0	0	0	0	1,200
Total 4500 · Other Performance Revenue	0	0	0	0	0	2,000	0	0	0	0	1,200
4501 · Other Performance Expenses											
450130 · Advertising & Promotion	0	0	0	0	0	150	0	0	0	0	0
450140 · Licenses & Fees	0	0	0	0	0	80	0	0	0	0	0
450180 · Miscellaneous Expense	0	0	0	0	0	300	0	0	0	0	0
Total 4501 · Other Performance Expenses	0	0	0	0	0	530	0	0	0	0	0
Net Other Performance Revenue	0	0	0	0	0	1,470	0	0	0	0	1,200
4600 · Singing Valentines Revenue											
4610 · Performance Fee	0	5,500	0	0	0	0	0	0	0	0	0
Total 4600 · Singing Valentines Revenue	0	5,500	0	0	0	0	0	0	0	0	0
4601 · Singing Valentine Expense											
460110 · Advertising & Promotion	1,500	0	0	0	0	0	0	0	0	0	0
460120 · Flowers	0	0	0	0	0	0	0	0	0	0	0
460130 · Candy	0	0	0	0	0	0	0	0	0	0	0
460140 · Expense Reimbursement	0	35	0	0	0	0	0	0	0	0	0
460150 · Eventbrite Fees	0	300	0	0	0	0	0	0	0	0	0
460160 · Miscellaneous Expense	0	0	0	0	0	0	0	0	0	0	0
Total 4601 · Singing Valentine Expense	1,500	335	0	0	0	0	0	0	0	0	0

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Net Singing Valentine Revenue	<u>(1,500)</u>	<u>5,165</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	23 <u>0</u>	<u>0</u>	<u>0</u>
5500 · Competition Expenses											
5510 · International Competition											
5511 · Costume Expenses	0	0	0	0	6,000	0	0	0	0	0	0
5512 · Sets & Equipment	0	0	0	0	1,600	0	0	0	0	0	0
5513 · Membership Expenses	0	0	0	0	1,250	0	0	0	0	0	0
5514 · Transportation	0	0	0	0	0	4,000	0	0	0	0	0
5515 · Travel & Entertainment	0	0	0	0	0	1,000	0	0	0	0	0
5516 · Other Expenses	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total 5510 · International Competition	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>8,850</u>	<u>5,000</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
5520 · District Competition											
5522 · Sets & Equipment	0	0	0	0	0	0	0	0	0	0	0
5523 · Membership Expenses	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total 5520 · District Competition	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total 5500 · Competition Expenses	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>8,850</u>	<u>5,000</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total Income	0	7,000	8,500	1,500	20,335	6,150	0	1,585	1,500	2,500	5,836
Total Expense	<u>4,142</u>	<u>4,327</u>	<u>4,417</u>	<u>3,417</u>	<u>23,117</u>	<u>7,773</u>	<u>5,137</u>	<u>1,767</u>	<u>3,492</u>	<u>2,142</u>	<u>1,767</u>
Net Income	<u>(4,142)</u>	<u>2,673</u>	<u>4,083</u>	<u>(1,917)</u>	<u>(2,782)</u>	<u>(1,623)</u>	<u>(5,137)</u>	<u>(182)</u>	<u>(1,992)</u>	<u>358</u>	<u>4,069</u>

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		TOTAL	
	Dec 19	Jan - Dec 19	
Income			
4100 · Income Received from Members			
4110 · Members' Dues	0	5,000	FY18 Actual \$5,065
4130 · Chorus Retreat	0	12,500	FY18 Actual \$12,600
4140 · Production Fee	0	6,250	FY18 Actual \$2,700
4150 · Individual Vocal Instruction	0	3,000	Assumes 2 Steve Scott coaching sessions
Total 4100 · Income Received from Members	0	26,750	
4200 · Donations Received			
4210 · HFI Donor's Choice	0	4,000	Can't find 1st half year payment in FY18
4220 · General Fund	0	0	
4230 · Helping Hands Fund	0	0	
4240 · Dixie District	0	1,000	Split District support w/ Cleveland
4250 · Kroger Community Cares	0	255	FY18 Actual \$267
4260 · Amazon Smile	0	201	FY18 Actual \$206
4270 · Friends of Music City Chorus	0	6,050	FY18 Actual \$2,300
4280 · Customink	0	800	FY18 Actual \$793
Total 4200 · Donations Received	0	12,306	
4700 · Interest Earned	0	0	
4800 · Other Revenue			
4820 · Intl Convention Hosting	0	7,000	
4810 · CD Sales	150	300	FY18 Actual \$164
Total 4800 · Other Revenue	150	7,300	
Total Member Income, Donations & Other Revenue	150	46,356	
5200 · Chapter Administrative Expense			
5210 · Web Site and Social Media Exp	0	600	FY18 Actual \$710
5220 · Office Expenses	10	120	FY18 Actual \$353
5230 · Insurance			
5230.1 · Chapter Liability Insurance	0	2,225	FY18 Actual \$1,393
5230.2 · Chapter Property Insurance	0	300	FY18 Actual N/A
Total 5230 · Insurance	0	2,525	
5240 · Bank & Credit Card Fees	25	100	FY18 Actual \$317
5250 · Rent	200	4,700	FY18 Actual \$4,700
5270 · Licenses & Permiits	0	120	FY18 Actual \$111

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		TOTAL	
	Dec 19	Jan - Dec 19	
5280 · Equipment Repair & Refurbish	200	800	FY18 Actual \$736
5281 · Equipment Depreciation	108	1,286	FY18 Actual \$3,369
5290 · Donations Made	250	500	FY18 Actual \$200
Total 5200 · Chapter Administrative Expense	793	10,751	
5300 · Membership & Chapter Development			
5350 · Uniform Expense	0	0	FY18 Actual \$609
5390 · Misc Chapter & Mem Devel Exp	0	200	FY18 Actual \$10
Total 5300 · Membership & Chptr Development	0	200	
5600 · Music Leadership			
5610 · Directors' Compensation	1,250	15,000	FY18 Actual \$15,000
5620 · Directors' Expenses	0	3,275	FY18 Actual \$4,316
5630 · Performance Coaching			
5631 · Coaches Compensation	0	3,000	FY18 Actual \$2,900
5632 · Coaches Expenses	0	750	FY18 Actual \$669
5633 · Other Expenses	0	0	
Total 5630 · Performance Coaching	0	3,750	
5640 · Individual Vocal Instruction			
5641 · Coaches Compensation	0	3,000	FY18 Actual \$1,470
Total 5640 · Individual Vocal Instruction	0	3,000	
Total 5600 · Music Leadership	1,250	25,025	FY18 Actual \$24,499
5700 · Music Expenses			
5710 · Arranger Fee	0	0	FY18 Actual \$2,050
5720 · Learning Tracks	0	0	FY18 Actual \$1,130
5730 · Sheet Music / Downloads	0	2,000	FY18 Actual \$881
5740 · Song Clearance	4,000	4,000	FY18 Actual ?
Total 5700 · Music Expenses	4,000	6,000	
5800 · Other Expenses			
5840 · Event Hospitality		600	
5850 · Retreat Expenses	0	8,750	FY18 Actual \$8,236
Total 5800 · Other Expenses	0	9,350	
Total Chapter Administrative Expense	6,043	51,326	
Net Member Income, etc. less Chapter Admin Expense	(5,893)	(4,970)	

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		TOTAL	
	Dec 19	Jan - Dec 19	
4400 · Holiday Show Revenue			
4410 · Ticket Sales	11,000	11,000	FY18 Actual \$10,560
4420 · Program Ad Sales	2,500	2,500	FY18 Actual \$1,313
Total 4400 · Holiday Show Revenue	13,500	13,500	
4401 · Holiday Show Expenses			
440120 · Technical Assistance	400	400	FY18 Actual \$300
440130 · Advertising & Promotion	75	75	FY18 Actual \$55
440140 · Licenses & Fees	540	540	FY18 Actual \$488
Total 4401 · Holiday Show Expenses	1,015	1,015	
Net Holiday Show Revenue	12,485	12,485	
4500 · Other Performance Revenue			
4510 · Ticket Sales	0	3,200	FY18 Actual \$1,646
Total 4500 · Other Performance Revenue	0	3,200	
4501 · Other Performance Expenses			
450130 · Advertising & Promotion	0	150	FY18 Actual \$161
450140 · Licenses & Fees	0	80	FY18 Actual \$56
450180 · Miscellaneous Expense	0	300	FY18 Actual \$342
Total 4501 · Other Performance Expenses	0	530	
Net Other Performance Revenue	0	2,670	
4600 · Singing Valentines Revenue			
4610 · Performance Fee	0	5,500	FY18 Actual \$4,575
Total 4600 · Singing Valentines Revenue	0	5,500	
4601 · Singing Valentine Expense			
460110 · Advertising & Promotion	0	1,500	FY18 Actual \$1,430
460120 · Flowers	0	0	FY18 Actual N/A
460130 · Candy	0	0	FY18 Actual N/A
460140 · Expense Reimbursement	0	35	FY18 Actual N/A
460150 · Eventbrite Fees	0	300	FY18 Actual N/A
460160 · Miscellaneous Expense	0	0	
Total 4601 · Singing Valentine Expense	0	1,835	

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		TOTAL	
	Dec 19	Jan - Dec 19	
Net Singing Valentine Revenue	0	3,665	
5500 · Competition Expenses			
5510 · International Competition			
5511 · Costume Expenses	0	6,000	FY18 Actual \$18,078
5512 · Sets & Equipment	0	1,600	FY18 Actual \$465
5513 · Membership Expenses	0	1,250	FY18 Actual \$1,177
5514 · Transportation	0	4,000	FY18 Actual \$384
5515 · Travel & Entertainment	0	1,000	FY18 Actual \$903
5516 · Other Expenses	0	0	FY18 Actual \$681
Total 5510 · International Competition	0	13,850	FY18 Actual \$21,687
5520 · District Competition			
5522 · Sets & Equipment	0	0	FY18 Actual \$109
5523 · Membership Expenses	0	0	FY18 Actual \$474
Total 5520 · District Competition	0	0	
Total 5500 · Competition Expenses	0	13,850	
Total Income	13,650	68,556	
Total Expense	7,058	68,556	
Net Income	6,592	0	