Form 990

Department of the Treasury internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung

benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047 **2003**

Open to Public Inspection

For the 2003 calendar year, or tax year beginning and ending Please Check if applicable **Employer ID number** C Name of organization use IRS 62-0983550 Address change label or ALIVE HOSPICE, INC. Telephone number Name change print o type 615-327-1085 Number and street (or P O box if mail is not delivered to street address) Initial return Room/suite See 1718 PATTERSON STREET Final return Accounting method: | Cash Specific X Amended return City or town, state or country, and ZIP + 4 Accrual Other (specify) Instruc NASHVILLE TN 37203 Application pending tions Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable H and I are not applicable to section 527 organizations trusts must attach a completed Schedule A (Form 990 or 990-EZ). H(a) Is this a group return for affiliates? Yes X No G Website: ▶ WWW.ALIVEHOSPICE.ORG H(b) If "Yes," enter number of affiliates ▶ | Yes | No Organization type H(c) Are all affiliates included? (check only one) ► X 501(c) (3) < (insert no) 4947(a)(1) or 527 (If "No," att a list See instr) Check here ► I if the organization's gross receipts are normally not more than \$25,00 H(d) is this a separate return filed by an The organization need not file a return with the IRS, but if the organization received a Yes X No organization covered by a group ruling? Group Exemption Number ▶ Form 990 Package in the mail, it should file a return without financial data. Some states Check I if the organization is not required require a complete return. 15,451,210 Gross receipts Add lines 6b, 8b, 9b, and 10b to line 12 to attach Sch. B (Form 990, 990-EZ, or 990-PF) Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See page 18 of the instructions.) Contributions, gifts, grants, and similar amounts received 1,019,676 Direct public support а 1a 287,510 b Indirect public support 1b Government contributions (grants) 1c С 1,307,<u>186</u> noncash \$ 1,307,186 d Total (add lines 1a through 1c) (cash \$ 13,932,027 2 2 Program service revenue including government fees and contracts (from Part VII, line 93) 3 Membership dues and assessments 3 13,696 4 4 Interest on savings and temporary cash investments 100,411 5 Dividends and interest from securities 5 6a Gross rents 6a b Less rental expenses 6b Net rental income or (loss) (subtract line 6b from line 6a) 6c 7 7 Other investment income (describe) Reven Gross amount from sales of assets other (B) Other (A) Securities than inventory 8a b Less cost or other basis and sales expenses 8b Gain or (loss) (attach schedule) Net gain or (loss) (combine line 8c, columns (A) and (B)) 8d 9 Special events and activities (attach schedule) If any amount is from gaming, check here Gross revenue (not including \$ contributions reported on line 1a) 9a 9b h Less direct expenses other than fundraising expenses Net income or (loss) from special events (subtract line 9b from line 9a) 9¢ 10a Gross sales of inventory, less returns and allowances 10a 10b Less cost of goods sold Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a) 10c 97,890 Other revenue (from Part VII, line 103) 11 15,451,210 Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11) 12 10,759,075 Program services (from line 44, column (B)) 13 RS-OSC 14 3,120,070 14 Management and general (from line 44, column (C)) 15 412,674 Fundraising (from line 44, column (D)) 16 16 Payments to affiliates (attach schedule) 14,291,819 17 Total expenses (add lines 16 and 44, column (A)) 1,159,391 18 18 Excess or (deficit) for the year (subtract line 17 from line 12) 19 19 11,948,390 Net assets or fund balances at beginning of year (from line 73, column (A)) SEE STMT 1 20 83,591 Other changes in net assets or fund balances (attach explanation) 13,191,372 21 Net assets or fund balances at end of year (combine lines 18, 19, and 20)

Part II All organizations must complete column (A) Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations Statement of Functional Expenses and section 4947(a)(1) nonexempt charitable trusts but optional for others (See page 22 of the instructions) Do not include amounts reported on line (B) Program (C) Management (A) Total (D) Fundraising 6b, 8b, 9b, 10b, or 16 of Part I services and general 22 Grants and allocations (attach schedule) cash \$ 22 (cash\$ 23 Specific assistance to individuals 23 24 24 Benefits paid to or for members 181,246 17,261 863,074 664,567 25 Compensation of officers, directors, etc. 25 68,115 1,444,653 5,675,574 4,162,806 26 Other salaries and wages 26 27 27 Pension plan contributions 984,103 757,936 213,361 12,806 28 Other employee benefits 28 380,629 121,518 6,466 508,613 29 29 Payroll taxes 30 Professional fundraising fees 30 31 31 Accounting fees 32 32 Legal fees 354,487 106,752 461,239 33 33 Supplies 49,376 88,536 137,912 34 34 Telephone 17,541 12,831 32,326 1,954 35 Postage and shipping 35 7,870 7,870 36 36 Occupancy 373,311 373,311 37 Equipment rental and maintenance 37 17,664 52,620 7,897 27,059 Printing and publications 38 17,832 23 299,826 281,971 39 39 Travel 20,356 108,318 87,962 40 Conferences, conventions, and meetings 208,916 209,882 966 41 41 Interest 363,631 189,871 173,760 42 42 Depreciation, depletion, etc. (attach schedule) 43 Other expenses not covered above (itemize) a 43a 4,213,520 3,848,065 296,863 68,592 SEE STATEMENT 2 43b 43c C d 43d 43e е 44 Total functional expenses (add lines 22 - 43) Organizations 14,291,819 10,759,075 3,120,070 412,674 completing columns (B)-(D), carry these totals to lines 13-15 44 Joint Costs. Check ▶ if you are following SOP 98-2 ► Yes X No Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? , (II) the amount allocated to Program services \$ If Yes enter (i) the aggregate amount of these joint costs\$ (III) the amount allocated to Management and genera\$ and (IV) the amount allocated to Fundraising\$ Statement of Program Service Accomplishments (See page 25 of the instructions.) **Program Service** What is the organization's primary exempt purpose? Expenses ▶ PROVIDE HOME HEALTHCARE AND COUNSELING TO GRAVELY ILL PATIEN (Required for 501(c)(3) & All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number (4) orgs, & 4947(a)(1) trusts, but optional for of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others) others) PROVIDE HOME HEALTH CARE AND COUNSELING TO PATIENTS WITH LIFE THREATENING ILLNESSES 10,759,075 (Grants and allocations (Grants and allocations (Grants and allocations (Grants and allocations 0 (Grants and allocations e Other program services (attach schedule) 10,759,075 f Total of Program Service Expenses (should equal line 44, column (B), Program services) DAA Form **990** (2003)

Form 990 (2003)

Part IV Balance Sheets (See page 25 of the instructions.)

Note	Where required, attached schedules and amoun	(A)		(B)		
	column should be for end-of-year amounts only			Beginning of year		End of year
45	Cash-non-interest-bearing			1,327,085		2,991,040
46	Savings and temporary cash investments		_	940,934	46	1,193,303
478	Accounts receivable	47a	2,865,105			
"t		47b	252,880	2,690,336	47c	2,612,225
			460 665			
48a	•	48a	462,665 157,201	1,040,321	40.	305,464
10	Less allowance for doubtful accounts Grants receivable	48b	137,201	1,040,321	490	303,404
49 50	Receivables from officers, directors, trustees, an	d kev emplovees	<u> </u>		73	
A 30	(attach schedule)	a key employees	,		50	
	Other notes and loans receivable (attach		Ī			
s	schedule)	51a				
e t	Less allowance for doubtful accounts	51b			51c	
t 52	Inventories for sale or use		-	04 555	52	66.006
s 53	Prepaid expenses and deferred charges	⊾ i		24,557	53	66,926
54	Investments-securities	P (Cost FMV _		_54	
55a	 Investments-land, buildings, and equipment basis 	55a				
	Less accumulated depreciation (attach	354				
	schedule)	55b			55c	
56	Investments-other (attach schedule)				56	
57a	Land, buildings, and equipment basis	57a	11,729,102			
t	Less accumulated depreciation (attach					
	schedule)	57b	1,734,095	10,080,266		9,995,007
58	Other assets (describe)	_		58	· · ·
59	Total assets (add lines 45 through 58) (must eq	ual line 74)		16,103,499	59	17,163,965
60	Accounts payable and accrued expenses	dar inte 74)		1,340,109	60	1,532,593
L 61	Grants payable				61	
a 62	Deferred revenue				62	
b 63	Loans from officers, directors, trustees, and key	employees (atta	ch			
;	schedule)		Ļ		63	0 440 000
i 64a			<u> </u> -	2,815,000		2,440,000
t t	 Mortgages and other notes payable (attach sche Other liabilities (describe 	dule)	-		64b 65	
e 65 s	Other habilities (describe		-		- 65	
66	Total liabilities (add lines 60 through 65)			4,155,109	66	3,972,593
	ganizations that follow SFAS 117, check here	X and complet	e lines			
	67 through 69 and lines 73 and 74	_				
NF 67	Unrestricted			9,831,622		11,960,173
eu 68 t n	Temporarily restricted		L	1,116,768		231,199
d 69	Permanently restricted	.	-	1,000,000	69	1,000,000
.,	ganizations that do not follow SFAS 117, check i	nere 🕨 💹 and				
sB sa 70	complete lines 70 through 74 Capital stock, trust principal, or current funds				70	
e I 71	Paid-in or capital surplus, or land, building, and e	aulpment fund	<u> </u>		71	
t a ''	Retained earnings, endowment, accumulated inc	nds		72	· · · · · · · · · · · · · · · · · · ·	
c 73	Total net assets or fund balances (add lines 6					
0 e	70 through 72,	-				1
rs	column (A) must equal line 19, column (B) must		1_	11,948,390		13,191,372
74	Total liabilities and net assets / fund balances	(add lines 66 ai	nd 73)	16,103,499	74	17,163,965

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

DAA

Form 990 (2003) ALIVE HOSPICE, INC.				<u>983550</u>				Page 4			
Pa	rt IV-A	Reconciliation of Rev	/en	ue per Audited			econciliation of				
		Financial Statements	wi	th Revenue per		F	inancial Statem	ents	with	Exp	enses per
		Return (See page 27	of t	he instructions.)		R	eturn				
a	Total revenu	e, gains, and other support			1	a Total expenses	and losses per				
	per audited f	inancial statements	a	15,534,80	1	audited financia	statements		a	14	4, 291,819
b	Amounts inc	luded on line a but not on	Г		ı	b Amounts include	ed on line a but not				
	line 12, Form	n 990				on line 17, Form	990				
(1)	Net unrealize	ed gains on				(1) Donated service	s and use				
. ,	investments	s 83,591	.			of facilities \$					
(2)		vices and use	1			(2) Prior year adjust	tments				
(/	of facilities	\$			1	reported on line					
(3)	Recoveries	of prior	1			Form 990 \$					
` ,	year grants					(3) Losses reported	on line 20,]		
(4)	Other (speci		1			Form 990 \$					
. ,		••				(4) Other (specify).]		
		S				., ., .,					
	Add amounts	s on lines (1) through (4)	b	83,59	1	\$					
						Add amounts or	lines (1) through (4)) 🕨	ь		
С	Line a minus	s line b	c	15,451,21	ol o			•	С	14	1,291,819
d		luded on line 12,				d Amounts include	ed on line 17.				
_		it not on line a:	1			Form 990 but no					
(1)	Investment e					(1) Investment expe					
(')	not included	•				not included on			1		
	6b, Form 99				- 1	6b, Form 990 \$					
(2)	Other (speci		1			(2) Other (specify)			1		
(-)	Carici (Speci	177				(2) 0 (0)					
		s				s					
	Add amount	s on lines (1) and (2)	† _d			Add amounts or	lines (1) and (2)	•			
e		e per line 12, Form 990	٣		٦.		per line 17, Form 99	0		-	
·	(line c plus li		۾	15,451,21	- 1	(line c plus line (` ▶	e	1,	4,291,819
Pa		st of Officers, Director	'S.					pens			
		e instructions)	Ο,	radiood, and ridy i				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, oo	o pu;	90 = 1 0 1
		e instructions j			(E	B) Title and average	(C) Compensation	(D)	Contrib	to	(E) Expense
		(A) Name and address	8		hoù	rs per week devoted to position	(If not paid, enter	plan	oyee ber s & defer mpensat	red	account and other allowances
						P V V V V V V V V V V V V V V V V V V V	<u> </u>		, ponou	<u> </u>	
SI	EE STAT	EMENT 3					863,074			1	
				•							
								i			
											
						 	· ·				
-											
						· · · · · · · · · · · · · · · · · · ·					
								<u> </u>			
75	Did any offic	er, director, trustee, or key er	nplo	ree receive aggregate co	amc	ensation of more that	n \$100,000 from you	ır			
		and all related organizations.									Yes X No
		ch schedule-see page 28 of t				-	_			•	
											Form 990 (2003)

Form	990 (2003) ALIVE HOSPICE, INC. 62-0983550			P	age 5
<u>P</u>	art VI Other Information (See page 28 of the instructions.)			Yes	No
76	Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed descript	ion of		,	
	each activity ,		76		X
77	Were any changes made in the organizing or governing documents but not reported to the IRS?		77		X
	If "Yes," attach a conformed copy of the changes			. :	
78a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this ret		78a		<u> </u>
þ	If "Yes," has it filed a tax return on Form 990-T for this year?	N/A	78b		
79	Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," attach a				
	statement		79		<u> </u>
80a	Is the organization related (other than by association with a statewide or nationwide organization) through commo	n			
	membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?		80a		<u> </u>
þ	If "Yes," enter the name of the organization ▶				
	and check whether it is exempt or	nonexempt			
81a	Enter direct and indirect political expenditures. See line 81 instructions. [81a]		-		
b	Did the organization file Form 1120-POL for this year?		81b		X
82a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge				
	or at substantially less than fair rental value?		82a		X
b	If "Yes," you may indicate the value of these items here. Do not include this amount as				
	revenue in Part I or as an expense in Part II (See instructions in Part III) [82b]		-		
83a	Did the organization comply with the public inspection requirements for returns and exemption applications?		83a	X	
b	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?		83b	X	
84a	Did the organization solicit any contributions or gifts that were not tax deductible?		84a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions	/-			
	or gifts were not tax deductible?	N/A	84b		
35	501(c)(4), (5), or (6) organizations a Were substantially all dues nondeductible by members?	N/A	85a		
b	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	N/A	85b		
	If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization				
	received a waiver for proxy tax owed for the prior year				
C	Dues, assessments, and similar amounts from members 85c		-		
d	Section 162(e) lobbying and political expenditures 85d		-		
е	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices 85e		-		
f	Taxable amount of lobbying and political expenditures (line 85d less 85e) 85f		┨		
g	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	N/A	85g		
h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its				
	reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax	NT / D			
	year?	N/A	85h		
36	501(c)(7) orgs Enter a Initiation fees and capital contributions included on line 12		-		
b	Gross receipts, included on line 12, for public use of club facilities 504(4)(40)		- I		
B7	501(c)(12) orgs Enter a Gross income from members or shareholders 87a		-{		
b	Gross income from other sources (Do not net amounts due or paid to other			· [
	sources against amounts due or received from them) 87b		┨	• [
38	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or				
	partnership, or an entity disregarded as separate from the organization under Regulations sections				x
89a	301 7701-2 and 301 7701-3? If "Yes," complete Part IX		88		
) Ja	501(c)(3) organizations Enter Amount of tax imposed on the organization during the year under section 4911 O , section 4912 O , section 4955	0	1 1	ł	
b	501(c)(3) and 501(c)(4) orgs Did the organization engage in any section 4958 excess benefit transaction			1	
	during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach				
	a statement explaining each transaction		89b		х
С	Enter Amount of tax imposed on the organization managers or disqualified persons during the year under		090		
C	sections 4912, 4955, and 4958				0
ч	Enter Amount of tax on line 89c, above, reimbursed by the organization	<u> </u>			
d 90a	List the states with which a copy of this return is filed NONE	-			
b	Number of employees employed in the pay period that includes March 12, 2003 (See instructions)	906			L93
91	The books are in care of DOUG WEAVER Telepho	one no > 615 -	327	-10	85
•	Located at ► 1718 PATTERSON STREET, NASHVILLE, TN ZIP+4		,		<i>-</i>
2	Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041- Check here			1	▶Г
_	and enter the amount of tax-exempt interest received or accrued during the tax year	▶ 92		'	_
			Form	990	2003

Part VII	Analysis of Income-Pro	oducing Activities	(See pag	e 33 of the ins	structions.)	······································	
	r gross amounts unless otherwise			1 business income		y sec 512, 513, or 514	(E) Related or
indicated			(A) usiness code	(B) Amount	(C) Exclusion	(D) Amount	Related or exempt function
93 Progran	m service revenue	L	usiness code	Amount	code	Amount	income
a PRI	IVATE INSURANCE						4,179,608
b						<u></u>	
d							 ·
e							
f Medicar	re/Medicaid payments						9,752,419
-	nd contracts from government agen	ncies					
	rship dues and assessments	<u> </u>			1 4 4 +	12 606	
	on savings and temporary cash in	vestments			14	13,696 100,411	
	ds and interest from securities	-			14	100,411	, ··· .
	tal income or (loss) from real estate	·					
	anced property	-		-			
	t-financed property				+ +		
	tal income or (loss) from personal p	ргорепу			 		
	nvestment income	lan inventori		<u> </u>			
	(loss) from sales of assets other th ome or (loss) from special events	lan inventory			 	-	
	orne or (loss) from sales of inventor	rv.					
03 Other re		' [']					
	HER REVENUE			· · · · · · · · · · · · · · · · · · ·			97,890
			1				
e							
04 Subtota	al (add columns (B), (D), and (E))				0	114,107	14,029,917
05 Total (a	add line 104, columns (B), (D), and	(E))				•	14,144,024
Note: Line 10	5 plus line 1d, Part I, should equal						
Part VIII	Relationship of Activiti						
Line No.	Explain how each activity for wh					ntly to the accomplis	hment
•	of the organization's exempt pur						
ALL	INCOME DERIVED I						
	COUNSELING TO PA	ATIENTS WITH	1 LIFE	THREATEN	ING ILL	NESSES	
D 111/	l Continue December 7	· · · · · · · · · · · · · · · · · · ·	: I D:	lauranaudad Em	Alaine /Con	naga 24 of the	instructions \
Part IX	Information Regarding T	axable Subsidiar	ies and Di	(C)	illies (See	(D)	(E)
Name, ad	idress, and EIN of corporation,	Percentage of	N.	ature of activities		Total income	End-of-year assets
	rship, or disregarded entity	ownership interest	%				233013
	17.42		%			-	
			% %				
			%				· · · · · · · · · · · · · · · · · · ·
Part X	Information Regarding T	ransfers Associa	ted with F	Personal Bene	fit Contrac	cts (See page 34 of	the instructions)
	the organization, during the year, i						
	I the organization, during the year, i						Yes X No
	Yes" to (b), file Form 8870 and For						
	Under penalties of perjury, I declare to	hat I have examined this re	eturn, including	accompanying sched	dules and staten	nents, and to the best of	my knowledge
None:	and belief, it is rue, correct and com	plete Declaration of prepa	rer (other than	officer) is based on a	II information of	which preparer has any	knowledge
Please	March	Madais	UP/CF	-0		5//	4/04
						Data	/
			→	1, 1/01	· (L .	1 1 2 2 0	•
			Pre	sident/Ch	ief Fina	ncial Off	icer

SCHEDULE A (Form 990 or 990-EZ) **Organization Exempt Under Section 501(c)(3)**

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

2003 **Supplementary Information-(See separate instructions.)**

Department of the Treasury Internal Revenue Service

▶ MUST be completed by the above organizations and attached to their Form 990 or 990-EZ Name of the organization

Employer identification number

OMB No 1545-0047

ALIVE HOSPICE, INC.	62-0983550				
Part I Compensation of the Five Highest Pai				tees	
(See page 1 of the instructions. List ear		<u>ne, enter "None.</u>	.") (d) Contributions to	(e) Expense	
(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	employee ben plans & deferred compensation	account and other allowances	
DAVID MOFFITT	RN				
1718 PATTERSON STREET		73,752	o	0	
JEFFERY SIDLER 1718 PATTERSON STREET	RN	69,688	o	0	
TERESA DAVIS 1718 PATTERSON STREET	RN	66,212	0	0	
JOHN R. LEE	RN	61,655	0	0	
1718 PATTERSON STREET		61,655	0		
OSSIE JEFFERSON-CORLE 1718 PATTERSON STREET	RN	60,314	0	0	
Total number of other employees paid over \$50,000	17				
Part II Compensation of the Five Highest Pai (See page 2 of the instructions. List ea				enter "None.")	
(a) Name and address of each independent contractor pa	id more than \$ 50,000	(b) Type	(b) Type of service		
NONE					
······					
Total number of others receiving over \$50,000 for					

professional services

Sche	dule	A (Form 990 or 990-EZ) 2003 ALIVE HOSPICE, INC. 62-0983550		Г	age 2
P	art III	Statements About Activities (See page 2 of the instructions.)		Yes	No
1	atte	ng the year, has the organization attempted to influence national, state, or local legislation, including any mpt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid			
		curred in connection with the lobbying activities \$ (Must equal amounts on line 38, VI-A, or line i of Part VI-B)	1_		x
	-	anizations that made an election under section 501(h) by filling Form 5768 must complete Part VI-A Other			
	•	inizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of obbying activities			
2		ng the year, has the organization, either directly or indirectly, engaged in any of the following acts with any			
	subs	stantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or			
		any taxable organization with which any such person is affiliated as an officer, director, trustee, majority			
		er, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the sactions)			
а	Sale	e, exchange, or leasing of property?	2a		х
þ	Lend	ding of money or other extension of credit?	2b		X
C		nishing of goods, services, or facilities?	2c		X
d	Payı	ment of compensation (or payment or reimbursement of expiration if more than \$1,000)?	2d	-	┢
е	Tran	nsfer of any part of its income or assets?	2e		x
3a	-	ou make grants for scholarships, fellowships, student loans, etc ? (If "Yes," attach an explanation of how			l
		determine that recipients qualify to receive payments)	3a		X
3b 4		ou have a section 403(b) annuity plan for your employees? you maintain any separate account for participating donors where donors have the right to provide advice	3b	_	
•		the use or distribution of funds?	4		x
Pa	art IV	Reason for Non-Private Foundation Status (See pages 3 through 6 of the instructions.)			
 The	organ	ization is not a private foundation because it is (Please check only ONE applicable box.)			
5		A church, convention of churches, or association of churches Section 170(b)(1)(A)(i)			
6	_	A school Section 170(b)(1)(A)(ii) (Also complete Part V)			
7		A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(III)			
8		A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v)	altı.		
9		A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(iii). Enter the hospital's name,	city,		
10		and state ► An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)	(A)(_{IV})		
		(Also complete the Support Schedule in Part IV-A)	,,,,,,,		
11a		An organization that normally receives a substantial part of its support from a governmental unit or from the general public Section 170(b)(1)(A)(vi) (Also complete the Support Schedule in Part IV-A)			
l1b		A community trust. Section 170(b)(1)(A)(vi). (Also complete the Support Schedule in Part IV-A.)			
12	_	An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross			
		receipts from activities related to its charitable, etc., functions-subject to certain exceptions, and (2) no more than 33 1/3% of			
		its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acqu	ıred		
	$\overline{}$	by the organization after June 30, 1975. See section 509(a)(2). (Also complete the Support Schedule in Part IV-A.)			
13	_	An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in (1) lines 5 through 12 above, or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2). (See	•		
		section 509(a)(3)) Provide the following information about the supported organizations (See page 5 of the instructions)			
			(b) Line	numbe	er:
		(2)(0) 0. 00pportos 0.92	from a	above	
14		An organization organized and operated to test for public safety Section 509(a)(4) (See page 6 of the instructions)			
14	11	An organization organized and operated to test for public safety. Section 509(a)(4), (See page 6 of the instructions)			_

Page 3 Schedule A-(Form 990 or 990-EZ) 2003 ALIVE HOSPICE, INC. Support Schedule (Complete only if you checked a box on line 10, 11, or 12) Use cash method of accounting. Part IV-A Note. You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting (c) 2000 (a) 2002 (d) 1999 (e) Total Calendar year (or fiscal year beginning in) (b) 2001 Gifts, grants, and contributions received (Do not include unusual 1,089,045 4,847,826 1,428,886 3,869,574 11,235,331 grants See line 28) Membership fees received Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the 0 organization's charitable, etc., purpose 18 Gross income from interest, dividends amounts received from payment on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired 169,658 20,944 424,704 170,182 63,920 by the organization after June 30, 1975 Net income from unrelated business 19 0 activities not included in line 18 20 Tax revenues levied for the organization's benefits and either paid to it or expended on 0 21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the 0 public without charge Other income Attach a schedule Do not include gain or (loss) from sale of capital assets 0 1,259,227 4,911,746 1,598,544 3,890,518 11,660,035 23 Total of lines 15 through 22 4,911,746 1,259,227 1,598,544 3,890,518 11,660,035 Line 23 minus line 17 24 38,905 12,592 49,117 15,985 Enter 1% of line 23 0 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24 26a 26 b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 1999 through 2002 exceeded the amount shown in line 26a Do not file this list with your return. Enter the total of all these excess amounts 26b c Total support for section 509(a)(1) test Enter line 24, column (e) 26c Add Amounts from column (e) for lines 18 22 26d 26e e Public support (line 26c minus line 26d total) 26f Public support percentage (line 26e (numerator) divided by line 26c (denominator)) Organizations described on line 12: a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person." Do not file this list with your return. Enter the sum of such amounts for each year (2002)(2001)(1999)b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000 (Include in the list organizations described in lines 5 through 11, as well as individuals) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year (1999)(2002)Add Amounts from column (e) for lines **11,235,331** 16 11,235,331 17 and line 27b total 27d Add Line 27a total 11,235,331 27e Public support (line 27c total minus line 27d total) ▶ 27f 11,660,035 Total support for section 509(a)(2) test Enter amount on line 23, column (e) 96.3576% Public support percentage (line 27e (numerator) divided by line 27f (denominator)) 27g 3.6424% 27h h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator)) Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 1999 through 2002, 28

prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief

Private School Questionnaire (See page 7 of the instructions.) Part V (To be completed ONLY by schools that checked the box on line 6 in Part IV) Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, N/A Yes No 29 29 other governing instrument, or in a resolution of its governing body? Does the organization include a statement of its racially nondiscriminatory policy toward students in all its 30 brochures, catalogues, and other written communications with the public dealing with student admissions, 30 programs, and scholarships? Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way 31 that makes the policy known to all parts of the general community it serves? If "Yes," please describe, if "No," please explain (If you need more space, attach a separate statement.) Does the organization maintain the following a Records indicating the racial composition of the student body, faculty, and administrative staff? 32a b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory 32b c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships? 32c 32d d Copies of all material used by the organization or on its behalf to solicit contributions? If you answered "No" to any of the above, please explain (If you need more space, attach a separate statement.) 33 Does the organization discriminate by race in any way with respect to 33a Students' rights or privileges? Admissions policies? 33b Employment of faculty or administrative staff? 33c Scholarships or other financial assistance? 33d 33e Educational policies? Use of facilities? 33f Athletic programs? 33g h Other extracurricular activities? 33h If you answered "Yes" to any of the above, please explain (If you need more space, attach a separate statement) Does the organization receive any financial aid or assistance from a governmental agency? 34a b Has the organization's right to such aid ever been revoked or suspended? 34b If you answered "Yes" to either 34a or b, please explain using an attached statement 35 Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05

of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," attach an explanation

О-		_
Pа	ıae	5

	art VI-A	Lobbying Expendition (To be completed (tures by Electi	ng Public Charitie		_	of the ins	tructi N/A	ons.)	
Che	eck > a	if the organization belong		oup Check				1)		ntrol" provisions apply (b) To be completed
		(The term "expenditur	es" means amount	s paid or incurred \				•		for ALL electing organizations
36	Total lobbying	expenditures to influence p		•		36				-
		expenditures to influence a				37				
		expenditures (add lines 36		g,		38				
		purpose expenditures	,			39				
	•	purpose expenditures (add	lines 38 and 39)			40				
41	Lobbying nont	axable amount. Enter the a	mount from the foll	owing table-						
	If the amount	on line 40 is-	The lobbying r	nontaxable amount is		1				
	Not over \$500 0	00	20% of the amoun	nt on line 40						
	Over \$500,000 t	out not over \$1,000,000	\$100,000 plus 159	% of the excess over \$500,	,000					
	Over \$1 000,000	000,000 \$1,500,000 but not over	\$175,000 plus 109	% of the excess over \$1,00	00,000	41				
	Over \$1 500 000) but not over \$17 000,000	\$225,000 plus 5%	of the excess over \$1,500	000,0					
	Over \$17,000,00		\$1 000,000							
		entaxable amount (enter 25	,			42				
		12 from line 36 Enter -0- if				43				
44	Subtract line 4	11 from line 38 Enter -0- if	line 41 is more than	1 line 38		44				
	On the second life Almo		line 40 nu line 44	4700						
	Caution: ii the	ere is an amount on either l		aging Period Und		2 501/	h)			<u> </u>
		(Some organizations the		• •		•	•	column	s helo	AW.
		-		through 50 on page 11				/ A	3 Delo	**
		000 1170 11101	001101101101100040							
				Lobbying Ex	penditures	During	4-Year Ave	raging	Perio	d
	Calendar yea	r (or	(a)	(b)	(0	;)		(d)		(e)
	fiscal year be	ginning in)	2003	2002	20	01		2000		Total
		axable amount								
	line 45(e))	ng amount (150% of						· · · - · · -		
<u>47</u>	Total lobbying	expenditures								
48	Grassroots no	intaxable amount								
49	Grassroots ce	iling amount (150% of								
	line 48(e))									
	Grassroots lot	obying expenditures	h Namalaatina	Dublic Charities	<u> </u>					
	ait vi-b	Lobbying Activity				rt \/I_A) (See no	na 11	of t	he instructions.) N/A
Dur	ing the year d	id the organization attempt	•) (Gee pe	ige 12	1	TIE III STI GOTIONS./147 11
	• .	ce public opinion on a legisl				ig ally		Yes	No	Amount
а	Volunteers	be public opinion on a logisi	anve maner or rere	rendam, anough the di	00 01					
b	-	management (Include con	npensation in exper	nses reported on lines of	c through h. ')				1
c	Media adve	-	,			•				1
d		members, legislators, or the	public							
е	_	, or published or broadcast	•							
f		her organizations for lobbyi								
g		ct with legislators, their sta		cials, or a legislative bo	ody					
h	Rallies, dem	nonstrations, seminars, con	ventions, speeches	, lectures, or any other	r means					
ı	-	ng expenditures (Add lines								
_	If "Yes" to a	ny of the above, also attach	n a statement giving	a detailed description	of the lobby	ing acti	vities			

Part VII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations (See page 12 of the instructions.)

		Exempt Organiza	ations (Se	ee page 12 of the instructio	ns.)			
51					with any other organization described in section			
				3) organizations) or in section 527,				
а	Transfers fr	om the reporting organ	nization to a	noncharitable exempt organization	of		Yes	No
	(i) Cash					51a(i)		X
	(II) Other	assets				a(ii)	\vdash	Х
b	Other transa					1		v
	• •	•		ncharitable exempt organization		b(i)		X
	• •			le exempt organization		b(ii)	\vdash	x
	` '	al of facilities, equipmen		ISSEIS		b(iii)		X
	` '	bursement arrangemer	กเร			b(iv) b(v)		X
		s or loan guarantees	momborehin	or fundraising solicitations		b(vi)		X
С				other assets, or paid employees		c .		X
d					mn (b) should always show the fair market value o			
•					zation received less than fair market value in any			
				olumn (d) the value of the goods, o				
	(a)	(b)	T	(c)	(d)			
	Line no	Amount involved	Name o	of noncharitable exempt organization	Description of transfers, transactions, and sharir	ng arrange	ments	
N	/A							
	·							
		ļ	ļ					
			<u> </u>					
	In the organ	uzation directly or indir	ootly offiliate	d with, or related to, one or more to	l			
52a	J	•	•	than section 501(c)(3)) or in section	. •	▶ □ v	es X	No
h		nplete the following sc		than section so r(c)(c)) or in section	11 327	ш.		,
	11 100, 001	(a)		(b)	(c)			
	,	Name of organization		Type of organization	Description of relationship			
	N/A							
	 	· · · · · · · · · · · · · · · · · · ·	<u> </u>					
		 	_					
	 						-	
		 -						

		Tax-Exempt Bond	d Liabilities	-	······	
Form 990	For calendar year 2003, or tax	-		and ending		2003
ime '		your cognitive			Emplo	yer Identification Number
·					60	0000550
ALIVE HOSPIC	E, INC.				62-	0983550
FORM 990, PA	RT IV, LINE 64A	- ADDITIONAL	INFORMA	rion		
	Name of lender			Pur	pose of issue	
)						
			····			
<u> </u>			<u></u>			
)		-				
<u> </u>						
<u> </u>						
))						
- /						
Issue date	Original amount of issue	Form 8038 filed Y/N Date filed	Date retire	ed Co	mpletion date of project	Unexpended bond proceeds
7/15/99	8,100,000	N			5/31/00	
			<u> </u>			
			 			
			 			
	· · · · · · · · · · · · · · · · · · ·		+			
	•		·			· · · · · · · · · · · · · · · · · · ·
)))						
//		<u> </u>	J			
Third party use percent	Maturity date		Repayment term	s		Interest rate
		<u> </u>			1	
				•		
		 				
						
D)				-		·-
·//		<u> </u>		<u> </u>		
	Security provided by b	orrower		Amount o	outstanding ing of year	Amount outstanding at end of year
		·		2,8	15,000	2,440,00
t .						
)						

2,815,000

2,440,000

(8) (9) (10)

Totals

ALIVEHOSPIC Alive Hospice, Inc.

62-0983550

Federal Statements

FYE: 12/31/2003

Statement 1 - Form 990, Line 20 - Other Changes in Net Assets or Fund Balances

Description Amount

NET UNREALIZED GAINS ON INVESTMENTS \$ 83,591

TOTAL \$ 83,591

Statement 2 - Form 990, Part II, Line 43 - Other Functional Expenses

Description	Total Expenses	Program Service	Mgt & General	Fund- Raising
	\$	\$	\$	\$
EXPENSES				
DUES	45,219	2,891	42,328	
PROFESSIONAL FEES	69,548	15,019	53,623	906
DIRECT PATIENT CARE	3,495,025	3,495,025		
ADVERTISING	85,160		28,375	56,785
MISCELLANEOUS	157,333	61,175	85,257	10,901
PROPERTY INSURANCE	61,095	4,088	57,007	
UTILITIES	300,140	269,867	30,273	
TOTAL	\$ 4,213,520	\$ 3,848,065	\$ 296,863	\$ 68,592

Statement 3 - Form 990, Part V - List of Officers, Directors, Trustees, and Key Employees

	Average Name Title Hrs Comp Benefits						
Name	Tıtle	Hrsັ	Comp	Benefits	Ekp.		
Address		City, State, Zip					
Address CLAIRE ARMISTEAD 296 HARDING PLACE KIM DRAKE 4606 SHYS HILL ROAD FRANCES EDWARDS 50 CONCORD PARK EAST	DIRECTOR		0	0			
296 HARDING PLACE	NASHV	ILLE TN 37205		_			
KIM DRAKE	DIRECTOR		0	0			
4606 SHYS HILL ROAD	NASHV	ILLE TN 37215	•	•			
FRANCES EDWARDS	DIRECTOR	my 25005	0	0			
50 CONCORD PARK EAST	NASHV DIRECTOR	ILLE 'TN 3/205	0	0			
HOWARD C. GENTRY 3500 JOHN MERRITT BLVD.	DIRECTOR	מרכב מאד פרוח	U	U			
GRANBERY JACKSON	NASHV DIRECTOR	TPPE IN 21503	0	0			
GRANBERY JACKSON 4219 HILLSBORO PIKE	NASHV	TI.E TH 37015	•	O .			
JAN JONES		1000 110 37213	182,331	0			
1718 PATTERSON STREET	CEO NASHV DIRECTOR NASHV	TILE TN 37203		· ·			
SCOTT NOONAN	DIRECTOR		0	0			
730 VOSSWOOD DRIVE NANCY PETERSON THREE WHITEHALL ERIC RAEFSKY	NASHV	ILLE TN 37205					
NANCY PETERSON	DIRECTOR		0	0			
THREE WHITEHALL	NASHV	ILLE TN 37205					
ERIC RAEFSKY	DIRECTOR		0	0			
6130 S. MT. JULIET RD.	HERMI	TAGE TN 37076					
ANNE RAGSDALE	DIRECTOR		0	0			
27 NORTHUMBERLAND	NASHV	ILLE TN 37215	_				
DENNIS ROGERS	DIRECTOR	25255	0	0			
502 HODGES COURT	FRANK	LIN TN 37067	0	0			
MARVIN RUNYON	DIRECTOR	מודד מאז מחוד מ	U	0			
5 ST. JAMES PLACE	NASHV	TPPE IN 2/512	0	0	- 1		
6130 S. MT. JULIET RD. ANNE RAGSDALE 27 NORTHUMBERLAND DENNIS ROGERS 502 HODGES COURT MARVIN RUNYON 5 ST. JAMES PLACE WALTER SEARCY P.O. BOX 40187	MY CHI	ILLE TN 37204	U	U			
P.U. DUA 4010/	VIICANI	TUDE IN 21204			j		

ALIVEHOSPIC Alive Hospice, Inc.

162-0983550

Federal Statements

FYE: 12/31/2003

Statement 3 - Form 990, Part V - List of Officers, Directors, Trustees, and Key Employees (continued)

	Average				
Name	Title	Hrs	Comp	Benefits	Ekp
Address	City, State, Zip			ľ	
ROXANE B. SPITZER, PHD	DIRECTOR	•	. 0	0	ł
1818 ALBION STREET		ILLE TN 37208	_	-	ŀ
PETE TELLEZ	DIRECTOR		0	0	
709 ROCKY MOUNTAIN CT.		CH TN 37013			
NORMAN URMY	DIRECTOR		0	0	
VANDY UNIV. MED. CTR. JAN VAN EYS	NASHV DIRECTOR	TILLE TN 37232	0	0	ŀ
3504 RULAND PLACE		TILLE TN 37215	U	U	
QUENTON WHITE	DIRECTOR	1DDE 1N 3/213	0	0	1
1719 WEST END AVENUE		ILLE TN 37203	· ·	Ŭ	ı
GARY MAXEY	CFO		109,058	0	ŀ
1718 PATTERSON STREET		ILLE TN 37203			
JOHN MULDER	MEDICAL DIRE		209,141	0	
1718 PATTERSON STREET		TILLE TN 37203		_	
PAM BROWN	VP	TTTT	73,350	0	
1718 PATTERSON STREET PAM SAUCIER	NASHV DIRECTOR OF	TILLE TN 37203	00 370	0	
1718 PATTERSON STREET		TILLE TN 37203	80,379	U	
DEBBIE BAUMGART	DIR. OF CLIN	IDDE IN 3/203	77,416	0	- 1
1718 PATTERSON STREET		ILLE TN 37203	,,,410	J	
SHARON ADKINS	DIRECTOR		0	0	
MEDICAL CENTER NORTH	NASHV	ILLE TN 37232			1
GEORGE V. CRAWFORD, JR.	DIR. OF CLIN		0	0	
105 BRAXTON HILL COURT		ILLE TN 37204			
ROY O. ELAM, M.D.	DIRECTOR		0	0	- 1
4230 HARDING ROAD ROSALYN S. ELTON		ILLE TN 37203	0	0	
ONE PARK PLAZA	DIRECTOR	ILLE TN 37203	0	0	ľ
KEITH HAGAN, M.D.	DIRECTOR	TPPE IN 21502	0	0	
2801 CHARLOTTE AVENUE		ILLE TN 37209	O	O	
ANNE THERESA KNAUFF	DIRECTOR		0	0	
2002 RICHARD JONES ROAD	NASHV	ILLE TN 37215			
KEN VENUTO	DIRECTOR		0	0	- 1
618 CHURCH STREET		ILLE TN 37219			ı
WILLIAM LIGGETT, M.D.	DIRECTOR		0	0	1
DICKERSON ROAD		ILLE TN 37207	70 640	2	
AWILDA PRATT-CAMPBELL 1718 PATTERSON STREET	DIRECTOR OF	ידוד מאז איים פולי	72,649	0	
KAREN YORK	VP - COMPLIA	ILLE TN 37203	58,750	0	
1718 PATTERSON STREET		ILLE TN 37203	50,750	U	
+,+0 111111110011 D11(IDI	1415114	III 5/205			1