2023 Budget

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	2023 Budget
Expense Category	
Salaries	\$ 2,582,181
Payroll Tax Expense	\$ 210,448
Employee Benefits	\$ 373,331
Employee Related Expenses	\$ 120,000
Contract Labor/Consultants	\$ 93,100
Professional Services	\$ 139,300
Travel & Meetings	\$ 70,400
Facility and Equipment	\$ 97,580
Utilities	\$ 46,000
Client Assistance/Specific Assistance to Individuals	\$ 1,706,648
Supplies	\$ 51,000
Telephone	\$ 17,256
Postage and Shipping	\$ 5,000
Printing and Copying	\$ 17,000
Dues and Memberships	\$ 39,500
Bank and Merchant Fees	\$ 21,000
Misc. Event and Program Expenses	\$ 278,722
Professional Development/Conferences	\$ 24,000
Public Relations	\$ 28,500
Insurance	\$ 75,000
Total Expenses (before capital and distributions):	\$ 5,995,966
Capital Expenses	\$ 10,000
Total Expenses:	\$ 6,005,966
Revenue Category	
Public Grants and United Way Grants	\$ 3,355,168
Events	\$ 860,000
Individual Gifts	\$ 500,000
Congregational Gifts	\$ 65,000
Corporate Contributions	\$ 130,000
Private and Foundation Grants	\$ 500,000
Rental Income	\$ 62,500
Interest/Investment Income	\$ 13,297
Total Revenue:	\$ 5,485,965
Apply Donor Designated Gifts	\$ 520,000
Apply Other Net Assets	\$ -
Surplus (Deficit)	\$0