# GILDA'S CLUB NASHVILLE FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT YEARS ENDED DECEMBER 31, 2015 AND 2014

# GILDA'S CLUB NASHVILLE FINANCIAL STATEMENTS AND

# INDEPENDENT AUDITORS' REPORT YEARS ENDED DECEMBER 31, 2015 AND 2014

# **TABLE OF CONTENTS**

	PAGE
INDEPENDENT AUDITORS' REPORT	1
FINANCIAL STATEMENTS	
Statements of Financial Position	2
Statements of Activities and Changes in Net Assets	3
Statements of Functional Expenses	4-5
Statements of Cash Flows	6
Notes to Financial Statements	7-12



#### **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors Gilda's Club Nashville

### **Report on the Financial Statements**

We have audited the accompanying financial statements of Gilda's Club Nashville (the "Organization"), which comprise the statements of financial position as of December 31, 2015 and 2014, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Gilda's Club Nashville as of December 31, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Blandership CPA Group, PLLC August 16, 2016

# GILDA'S CLUB NASHVILLE STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2015 AND 2014

# **ASSETS**

	2015	2014
Cash Certificates of deposit Prepaid expenses Purchased membership rights, net Property and equipment, net Beneficial interest in agency endowment fund held	\$ 1,058,499 765,386 18,168 26,250 2,238,776	\$ 833,496 992,668 5,559 47,250 2,292,221
by Community Foundation of Middle Tennessee	17,611	18,516
TOTAL ASSETS	\$ 4,124,690	\$ 4,189,710
LIABILITIES AND NET A	SSETS	
LIABILITIES Accounts payable and accrued expenses	\$ 88,155	\$ 83,028
NET ASSETS Unrestricted Board designated		
Long-term stability funds	238,903	238,139
Clubhouse repair and maintenance funds	126,400	117,600
Undesignated	3,564,796	3,730,967
Temporarily restricted	88,825	1,460
Permanently restricted	17,611	18,516
Total Net Assets	4,036,535	4,106,682
TOTAL LIABILITIES AND NET ASSETS	\$ 4,124,690	\$ 4,189,710

The accompanying notes are an integral part of these financial statements.

# GILDA'S CLUB NASHVILLE STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS YEARS ENDED DECEMBER 31, 2015 AND 2014

	2015	2014
Changes in Unrestricted Net Assets		
Public support		
Individual, corporate gifts and grants	\$ 358,769	\$ 400,115
Donated goods and services	69,479	93,896
Special events (net of direct benefits to donors of \$74,795	007.005	
and \$64,886 for 2015 and 2014, respectively) Other income	327,635	338,173
Interest and investment income	8,346 6,595	9.010
merest and investment moorne	0,595	 8,019
Total Unrestricted Support and Revenues	770,824	840,203
Net assets released from restrictions	 885	 3,540
Total Unrestricted Support, Revenues and Reclassifications	 771,709	 843,743
Functional Expenses	740 455	700 500
Program services Supporting services	719,155	706,533
Management and general	112,718	90,848
Fundraising	96,443	94,104
		3 1,13 1
Total Unrestricted Functional Expenses	 928,316	 891,485
Decrease in unrestricted net assets	 (156,607)	(47,742)
Changes in Temporarily Restricted Net Assets		
Contributions	88,250	5,000
Net assets released from restrictions	(885)	(3,540)
Increase in temporarily restricted net assets	87,365	1,460
morease in temporarily restricted het assets	 67,303	 1,400
Changes in Permanently Restricted Net Assets		
Change in value of beneficial interest in agency endowment		
fund held by Community Foundation of Middle Tennessee	(905)	(140)
Decrease in permanently restricted net assets	 (905)	 (140)
DECREASE IN NET ASSETS	(70 147)	(46 422)
DEGITEAGE IN NET AGGETG	(70,147)	(46,422)
NET ASSETS - BEGINNING OF YEAR	4,106,682	4,153,104
	 ,,	 7 1 1
NET ASSETS - END OF YEAR	\$ 4,036,535	\$ 4,106,682

The accompanying notes are an integral part of these financial statements.

# GILDA'S CLUB NASHVILLE STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2015

		Supporting Services		
		Management		
	Program	and	Fund-	
	Services	General	raising	Total
Compensation and related costs				
Compensation	\$ 358,012	\$ 64,553	\$ 55,303	\$ 477,868
Payroll taxes and other benefits	72,465	14,763	12,249	99,477
Contract labor	22,020	5,590	143	27,753
	452,497	84,906	67,695	605,098
Special events expense	49,864	_	50,139	100,003
Donated goods and services	65,957	1,908	1,614	69,479
Depreciation	52,642	1,662	1,108	55,412
Utilities	20,121	742	427	21,290
Professional services	,	21,200	-	21,200
Insurance	20,158	570	380	21,108
Amortization of golf club membership rights	5,250	-	15,750	21,000
Repairs and maintenance	14,357	390	260	15,007
Printing	13,672	24	806	14,502
Meetings and workshops	14,198	-	-	14,198
Supplies and materials	6,205	876	2,054	9,135
Dues and memberships	8,309	38	35	8,382
Outreach	8,097	-	-	8,097
Telephone	5,412	171	114	5,697
Banking fees	2,695	75	2,695	5,465
Postage	5,272	77	52	5,401
Seminars and conferences	2,505	79	53	2,637
Rent	-	-	-	-
Total expenses	747,211	112,718	143,182	1,003,111
Less direct benefits to donors	(28,056)	-	(46,739)	(74,795)
Total functional expenses	\$ 719,155	\$ 112,718	\$ 96,443	\$ 928,316

# GILDA'S CLUB NASHVILLE STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2014

	Supporting Services			
		Management		
	Program	and	Fund-	
	Services	General	raising	Total
Compensation and related costs				
Compensation	\$ 342,288	\$ 60,119	\$ 51,041	\$ 453,448
Payroll taxes and other benefits	50,612	10,259	8,496	69,367
Contract labor	21,986	5,245	130	27,361
	414,886	75,623	59,667	550,176
Special events expense	49,175	_	50,798	99,973
Donated goods and services	86,708	1,944	1,644	90,296
Depreciation	51,905	1,639	1,093	54,637
Utilities	21,377	675	450	22,502
Professional services		8,600	-	8,600
Insurance	21,223	619	412	22,254
Amortization of golf club membership rights	5,250	-	15,750	21,000
Repairs and maintenance	16,329	450	300	17,079
Printing	13,377	90	774	14,241
Meetings and workshops	12,493	-	_	12,493
Supplies and materials	6,176	697	1,376	8,249
Dues and memberships	8,647	33	22	8,702
Outreach	5,404	65	-	5,469
Telephone	4,420	139	93	4,652
Banking fees	2,817	-	2,818	5,635
Postage	4,872	113	76	5,061
Seminars and conferences	2,804	89	59	2,952
Rent	2,280	72	48	2,400
Total expenses	730,143	90,848	135,380	956,371
Less direct benefits to donors	(23,610)		(41,276)	(64,886)
Total functional expenses	\$ 706,533	\$ 90,848	\$ 94,104	\$ 891,485

The accompanying notes are an integral part of these financial statements.

# GILDA'S CLUB NASHVILLE STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2015 AND 2014

	2015		2014	
CASH FLOWS FROM OPERATING ACTIVITIES				
Decrease in net assets	\$	(70,147)	\$ (46,422)	
Adjustments to reconcile decrease in net				
assets to net cash (used by) provided by operating activities  Depreciation and amortization		76,412	75,637	
Capitalization of in-kind property and equipment contributions		70,412	(3,600)	
Change in value of beneficial interest in agency endowment Change in assets and liabilities		905	140	
(Increase) decrease in prepaid expenses		(12,609)	1,420	
Increase (decrease) in accounts payable and accrued expenses		5,127	(7,191)	
Net Cash (Used By) Provided By Operating Activities		(312)	 19,984	
CASH FLOWS FROM INVESTING ACTIVITIES				
Payments for property and equipment		(1,967)	(6,034)	
Maturity (purchase) of certificates of deposit, net		227,282	(5,348)	
Net Cash Provided By (Used By) Investing Activities		225,315	 (11,382)	
CASH FLOWS FROM FINANCING ACTIVITIES				
Capital campaign contributions collected		-	 501	
Net Cash Provided By Financing Activities			 501	
NET INCREASE IN CASH		225,003	9,103	
CASH - BEGINNING OF YEAR		833,496	 824,393	
CASH - END OF YEAR	\$	1,058,499	\$ 833,496	

# NOTE 1 - ORGANIZATION AND NATURE OF ACTIVITIES

Gilda's Club Nashville (the "Organization") was organized in 1995 as a Tennessee not-for-profit corporation and became an affiliate of Cancer Support Community in 2009. The Organization provides a unique environment, free of charge, where people living with cancer, their families and friends, can join together with others in building social and emotional support as a supplement to regular medical care.

Individual gifts, corporate and foundation contributions, and special events are the major sources of support for the Organization.

# NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Presentation

The accompanying financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and changes therein and the disclosures of commitments and contingencies. Actual results could differ from those estimates.

#### Cash and Certificates of Deposit

Cash includes checking and money market deposits held by financial institutions. All certificates of deposit have an original maturity date longer than three months.

#### Investments

The Organization's policy is to liquidate equity investment securities as soon as practical after the donation of investment securities is received. Occasionally, the Organization will have equity investment securities on the statements of financial position that have not been liquidated at year end.

Any investments not yet liquidated are reported at fair value. Realized and unrealized gains and losses on investments are recognized in current period operations.

# NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# Membership Rights

Purchased membership rights have been capitalized at acquisition cost and are being amortized by the straight-line method over the life of the agreement, which is ten years.

# Property and Equipment and Depreciation

It is the Organization's policy to capitalize all property and equipment over \$1,000. Property and equipment acquisitions are recorded at cost. Donations of property and equipment are recorded as revenues at their estimated fair value. Such donations are reported as unrestricted revenues unless the donor has restricted the donated asset to a specific purpose. When depreciable assets are disposed of, the cost and related accumulated depreciation are removed from the accounts, and any gain (except on trade-in) or loss is included in the statements of activities and changes in net assets for the period. A gain on trade-in is applied to reduce the cost of the new acquisition. Depreciation is provided over the estimated useful lives of the assets ranging from five to fifty years and computed on the straight-line method.

# Agency Endowment Fund

The Organization's beneficial interest in an agency endowment fund held by the Community Foundation of Middle Tennessee is recognized as an asset. Changes in the value of the fund are recognized in the statements of activities and changes in net assets, and distributions received from the fund are recorded as decreases in the beneficial interest and investment income.

#### Contributions

Contributions are recognized when the donor makes an unconditional promise to give to the Organization. Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are restricted by the donor for future periods or for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. When a restriction is fulfilled (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted and reported in the statements of activities and changes in net assets as net assets released from restrictions.

# NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Donated Goods and Services**

Donated goods are recorded at fair value in the period the gift is received. Donated services are recognized if they create or enhance non-financial assets or the donated service requires specialized skills, was performed by the donor who possesses such skills, and would have been purchased by the Organization if not provided by the donor. Such services are recognized at fair value as support and expense in the period the services are performed.

# **Income Taxes**

The Organization is exempt from federal and state income taxes under Internal Revenue Code Section 501 (c) (3) and the tax laws of the state of Tennessee.

Accounting principles generally accepted in the United States of America require the Organization to evaluate tax positions taken by the Organization and recognize a tax liability (or asset) if the Organization has taken an uncertain position that more likely than not would not be sustained upon examination by the IRS. The management has analyzed the tax positions taken by the Organization and has concluded that as of December 31, 2015, no uncertain positions are taken or are expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. The Organization is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The Organization is no longer subject to U.S. federal income tax examinations by tax authorities for years before 2012.

#### Functional Allocation of Expenses

The following program and supporting services classifications are included in the accompanying financial statements.

Program services consist of activities relating to support and networking groups, lectures, workshops and social events in a nonresidential, home-like setting (clubhouse facility), provided free of charge to adults and children living with cancer and to their families and friends.

Management and general relates to the overall direction of the Organization. These expenses are not identifiable with a particular program or with fundraising but are indispensable to the conduct of those activities and are essential to the Organization. Specific activities include oversight, business management, budgeting, recordkeeping, financing, and other administrative activities.

# NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Functional Allocation of Expenses (Continued)

Fundraising includes costs of activities directed toward appeals for financial support including special events. Other activities include the cost of solicitation and creation and distribution of fundraising materials.

Expenses that can be directly attributed to a particular function are charged to that function. Certain costs have been allocated among more than one program or activity based on objectively evaluated financial and nonfinancial data or subjective methods determined by management.

# NOTE 3 - PROPERTY AND EQUIPMENT

Property and equipment consist of the following as of December 31

	2015	2014
Land Building and improvements Furniture and equipment	\$ 350,000 2,296,032 165,733 2,811,765	\$ 350,000 2,296,032 163,765 2,809,797
Accumulated depreciation	(572,989)	(517,576)
	\$ 2,238,776	\$ 2,292,221

Depreciation expense was \$55,412 and \$54,637 for 2015 and 2014, respectively.

#### NOTE 4 - MEMBERSHIP RIGHTS

During 2007, the Organization entered into a 10-year membership agreement with the Golf Club of Tennessee (the "Club") and paid \$210,000 for membership rights. The Organization received a restricted contribution to finance the membership which allows for 10 years of annual fundraising golf tournaments at the Club and the right to limited use of the Club's facilities for the cultivation and solicitation of donors. The Organization has no equity or ownership or any other property interest in the Club. The Organization is amortizing the cost of the membership rights over the term of the agreement.

For the years ended December 31, 2015 and 2014, the Organization reported amortization expense of \$21,000. Accumulated amortization amounted to \$183,750 and \$162,750 at December 31, 2015 and 2014, respectively.

# NOTE 5 - AGENCY ENDOWMENT FUND / PERMANENTLY RESTRICTED NET ASSETS

The Organization has a beneficial interest in an endowment fund held by the Community Foundation of Middle Tennessee (the "CFMT") that is classified as a permanently restricted net asset. The Organization has granted variance power to the CFMT, and the CFMT has the ultimate authority and control over the Fund and the income derived there from. The fund is charged a .4% administrative fee annually. Upon request by the Organization, income from the fund representing a 5% annual return may be distributed to the Organization or to another suggested beneficiary.

A schedule of changes in the Organization's beneficial interest in this fund follows for the years ended December 31:

	2015	2014
Balance – beginning of year	<u>\$ 18,516</u>	<u>\$ 18,656</u>
Change in value of beneficial interest: Contributions Investment (loss) earnings Grants paid out to the Organization Administrative expenses	600 (351) (1,000) (154)	908 (900) (148)
Net change	(905)	(140)
Balance – end of year	<u>\$ 17,611</u>	<u>\$ 18,516</u>

# NOTE 6 - TEMPORARILY RESTRICTED NET ASSETS

Temporary restricted net assets consistent of the following at December 31:

	2015	2014
Grants for subsequent year programs Technology	\$ 88,825 	\$ - 1,460
	\$ 88,825	<u>\$ 1,460</u>

#### NOTE 7 - DONATED GOODS AND SERVICES

During 2015 and 2014, a substantial number of unpaid volunteers contributed an estimated 4,420 and 2,874 hours respectively, of their time to the Organization's program and supporting services. Volunteer hours totaling 962 and 1,125 for 2015 and 2014, respectively are recorded as donated services provided for workshops and administrative services. The remainder of this contributed time is not reflected in these financial statements since it is not susceptible to objective measurement or valuation.

The following in-kind contributions of goods and services have been included in unrestricted revenues and expenses/assets in the financial statements for the years ended December 31:

Included in support/expenses	2015	2014
Healthcare providers Computer technology support Movement and fitness instruction Psychotherapists Cooking and nutrition Cosmetology Website maintenance Food, supplies, tickets and gifts	\$ 17,929 14,400 9,096 6,180 3,638 1,470 275 16,491 69,479	\$ 17,407 14,400 8,663 14,523 3,465 1,500 550 29,788 90,296
Included in support/property & equipment Computer server installation	-	3,600
	\$ 69,479	\$ 93,896
Included in special events/expenses Prizes, fees and materials Personal trainers Professional services Facilities	\$ 28,969 12,300 3,400 1,000	\$ 35,667 13,500 - 4,500
	<u>\$ 45,669</u>	<u>\$ 53,667</u>

# NOTE 8 - EVALUATION OF SUBSEQUENT EVENTS

The Organization has evaluated subsequent events through August 16, 2016 which is the date the financial statements were available to be issued.