

**NASHVILLE IN HARMONY
FISCAL YEAR 2017-2018**

BUDGET

REVENUE

Earned Revenue

Honoraria	500
Membership Dues	12,000
Merchandise Sales	2,500
Ticket Sales	65,000

TOTAL EARNED REVENUE	80,000
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Unearned Revenue

Attire Reimbursements	6,000
Board Giving	3,000
Corporate Sponsorships	30,000
Donated Music Deposits	6,000
Educational Reimbursements	750
Gifts of Music	1,000
Grants	20,000
Individual Donations	15,000

TOTAL UNEARNED REVENUE	81,750
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TOTAL REVENUE	161,750
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EXPENDITURES

General Administration

Artistic Development	500
Artistic Director	17,500
Attire	6,000
Board Development	500
Credit Card Fees	1,000
Educational Material	750
Federal & State Fees	150
General Supplies	1,000
Insurance	2,650
Memberships	1,500
P.O. Box & Postage	125
Principal Accompanist	7,500
Rehearsal Space	1,000
Sample Music	150
Software	3,200
Youth Chorus Director	8,750
Youth Chorus Accompanist	3,750

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TOTAL GENERAL ADMINISTRATION	56,025
Outreach	
Music	300
Participation Fees	2,500
Supplies	1,500
TOTAL OUTREACH	4,300
Membership	
Kickoffs	1,000
Member Care	500
Social	500
TOTAL MEMBERSHIP	2,000
Marketing	
Merchandise	1,200
General Advertising	250
Supplies	100
TOTAL MARKETING	1,550
Fundraising	
Events	10,000
Marketing	1,500
Miscellaneous	250
TOTAL FUNDRAISING	11,750
Youth Chorus	
Attire	800
Background Checks	300
Insurance	550
Music	1,000
Software	300
Supplies	500
Transportation	400
TOTAL YOUTH CHORUS	3,850
Holiday Show	
Credit Card Fees	1,000
Licensing Fees	500
Marketing	2,000
Music	3,000
Musicians/Performers	1,500

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Photography	500
Producer	4,500
Programs	4,000
Sound Recording	750
Truck Rental	600
Venue	5,000
Video Recording	500
TOTAL HOLIDAY SHOW	23,850

Spring Show	
Credit Card Fees	1,000
Licensing Fees	500
Marketing	2,000
Music	3,000
Musicians/Performers	1,500
Photography	500
Producer	4,500
Programs	4,000
Sound Recording	750
Truck Rental	600
Venue	5,000
Video Recording	500
TOTAL SPRING SHOW	23,850

TOTAL EXPENDITURES 127,175

SURPLUS/DEFICIT 34,575