## Year EndingYear EndingYear EndingYear Ending

		June, 2009	2010	2011	2012
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Revenues:					
Annual Charity Fall Concert	9	\$15,000	\$18,000	\$12,000	\$15,000
Annual Warehouse Sale			\$106,400	\$66,000	\$75,000
Other Income	9	\$13,000	\$15,000	\$15,000	\$15,000
Academy Business Revenue				\$40,000	\$75,000
Individual Contributions	1	\$15,000	\$20,000	\$15,000	\$15,000
Grant Funding-Supporting Organizations			\$10,000	\$34,000	\$42,000
Grant Funding-Corporate	1	\$5,000	\$5,000	\$10,000	\$10,000
Grant Funding-Federal State Local Gov	1	\$0	\$0	\$0	\$0
Grant Funding-Churches	1	\$5,000	\$5,000	\$5,000	\$5,000
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Revenues	<b>;</b>	\$53,000	\$179,400	\$197,000	\$252,000
Cost of Concert/Whse Sale:					
Fundraising Efforts		\$0	\$2,000	\$7,000	\$7,000
Staff-Security, Parking, Stage Setup		\$2,000	\$2,000	\$2,500	\$2,500

Advertising/Marketing		\$3,000	\$3,000	\$4,000	\$4,000
Warehouse Sale labor		\$0	\$4,390	\$4,200	\$4,200
Product for Warehouse sale			\$60,000	\$33,000	\$37,500
Total Cost of Annual Charity Concerts		\$5,000	\$71,390	\$50,700	\$55,200
Net Revenue		\$48,000	\$108,010	\$146,300	\$196,800
Operating Expenditures:					
Personnel-Volunteer Hours			\$0	\$0	\$0
Personnel-					
President/Director	17	\$0		\$0	\$0
Secretary/Director	17	\$0	\$0	\$0	\$0
RTA Matching Funds	17	\$0	\$0	\$0	\$0
Academy Staff				\$18,000	\$20,000
Ex Dir/Program/Case Manager	18	\$0	\$24,000	\$24,000	\$24,000
Staff Admin	18	\$0	\$5,000	\$5,000	\$6,000
Total Personnel		\$0	\$29,000	\$47,000	\$50,000
Total Payroll plus Fringes		\$0	\$29,000	\$47,000	\$50,000

Non-Personnel-

Office Supplies/Postage		\$150	\$240	\$240	\$240
Lab/Drug Tests	20	\$0	\$400	\$800	\$1,200
Supplies		\$0	\$200	\$300	\$300
Academy Fuel/Supplies				\$18,000	\$24,000
Academy Food				\$4,500	\$6,000
Academy Housing				\$0	\$0
Insurance (WC, Lia, bond)	20	\$1,100	\$1,100	\$1,800	\$1,800
Post Office Box Rental	20	\$360	\$360	\$360	\$360
Banking Fees	22	\$0	\$0	\$0	\$0
Fees Accountant /Attorney/Web Site	22	\$500	\$5,000	\$5,000	\$7,000
Total Non-Personnel Cost		\$2,110	\$7,300	\$31,000	\$40,900
Total Operating Costs		\$2,110	\$36,300	\$78,000	\$90,900
Client Services (see below)	23	\$45,750	\$65,500	\$60,000	\$75,000
Capital Fund					\$20,000
Total Expenditures		\$47,860	\$101,800	\$138,000	\$185,900
et Funding Excess/(Deficit)		\$140	\$6,210	\$8,300	\$10,900

Cash Flow Carry over/Deficit	
Net Cash Flow Carry Over	