

| Advertising/Marketing | \$3,000 | \$3,000 | \$4,000 | \$4,000 |
| :---: | :---: | :---: | :---: | :---: |
| Warehouse Sale labor | \$0 | \$4,390 | \$4,200 | \$4,200 |
| Product for Warehouse sale |  | \$60,000 | \$33,000 | \$37,500 |
| Total Cost of Annual Charity Concerts | \$5,000 | \$71,390 | \$50,700 | \$55,200 |
|  | \$48,000 | \$108,010 | \$146,300 | \$196,800 |
| Operating Expenditures: |  |  |  |  |
| Personnel-Volunteer Hours |  | \$0 | \$0 | \$0 |
| Personnel- |  |  |  |  |
| President/Director | \$0 |  | \$0 | \$0 |
| Secretary/Director | \$0 | \$0 | \$0 | \$0 |
| RTA Matching Funds | \$0 | \$0 | \$0 | \$0 |
| Academy Staff |  |  | \$18,000 | \$20,000 |
| Ex Dir/Program/Case Manager | \$0 | \$24,000 | \$24,000 | \$24,000 |
| Staff Admin | \$0 | \$5,000 | \$5,000 | \$6,000 |
| Total Personnel | \$0 | \$29,000 | \$47,000 | \$50,000 |
| Total Payroll plus Fringes | \$0 | \$29,000 | \$47,000 | \$50,000 |

[^0]\$0
\$29,000
\$47,000
\$50,000

Non-Personnel-

| Office Supplies/Postage |  | \$150 | \$240 | \$240 | \$240 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Lab/Drug Tests | 20 | \$0 | \$400 | \$800 | \$1,200 |
| Supplies |  | \$0 | \$200 | \$300 | \$300 |
| Academy Fuel/Supplies |  |  |  | \$18,000 | \$24,000 |
| Academy Food |  |  |  | \$4,500 | \$6,000 |
| Academy Housing |  |  |  | \$0 | \$0 |
| Insurance (WC, Lia, bond) | 20 | \$1,100 | \$1,100 | \$1,800 | \$1,800 |
| Post Office Box Rental | 20 | \$360 | \$360 | \$360 | \$360 |
| Banking Fees | 22 | \$0 | \$0 | \$0 | \$0 |
| Fees Accountant /Attorney/Web Site | 22 | \$500 | \$5,000 | \$5,000 | \$7,000 |
| Total Non-Personnel Cost |  | \$2,110 | \$7,300 | \$31,000 | \$40,900 |
| Total Operating Costs |  | \$2,110 | \$36,300 | \$78,000 | \$90,900 |
| Client Services (see below) | 23 | \$45,750 | \$65,500 | \$60,000 | \$75,000 |
| Capital Fund |  |  |  |  | \$20,000 |
| Total Expenditures |  | \$47,860 | \$101,800 | \$138,000 | \$185,900 |
| Net Funding Excess/(Deficit) |  | \$140 | \$6,210 | \$8,300 | \$10,900 |

## Cash Flow Carry over/Deficit

Net Cash Flow Carry Over


[^0]:    Total Payroll plus Fringes

