FAITH FAMILY MEDICAL CENTER, INC. Financial Statements December 31, 2016

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BLANKENSHIP CPA GROUP, PLLC CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

Independent Auditors' Report

To the Board of Directors of Faith Family Medical Center, Inc.

We have audited the accompanying financial statements of Faith Family Medical Center, Inc. (a nonprofit corporation), which comprise the statements of financial position as of December 31, 2016 and 2015, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Faith Family Medical Center, Inc. as of December 31, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

March 16, 2017

Blanker Shy CPA Group

FAITH FAMILY MEDICAL CENTER, INC. Statements of Financial Position December 31, 2016 and 2015

	2016	2015_
Assets		
Current Assets		
Cash	\$ 510,831	\$ 655,643
Investments	1,884,006	1,800,304
Grants Receivable	312,256	320,684
Contributions Receivable	62,741	89,149
Accounts Receivable	4,487	4,216
Prepaid Expenses	25,390	27,218_
Total Current Assets	2,799,711	2,897,214
Property & Equipment		
Computer Equipment	209,199	193,949
Medical Equipment	40,804	40,804
Office Equipment	61,343	61,343
Building Improvements	214,909	214,909
	526,255	511,005
Less: Accumulated Depreciation	(424,483)	(365,171)
Total Property & Equipment	101,772	145,834
Other Assets		
Contributions Receivable, Less Allowance for Doubtful		10.000
Accounts of \$4,800 in 2016 and \$0 in 2015	22,400	40,000
Deposits	1,995	1,995_
Total Other Assets	24,395	41,995
Total Assets	\$ 2,925,878	\$ 3,085,043
Liabilities and Net Assets		
Current Liabilities		
Accounts Payable	\$ 16,697	\$ 12,724
Earned Time Off	88,153	115,591
Accrued Payroll and Taxes	45,485	41,929
Total Current Liabilities	150,335	170,244
Net Assets	0 274 007	2 444 464
Unrestricted	2,374,987	2,411,464 503,335
Temporarily Restricted	400,556	
Total Net Assets	2,775,543	2,914,799
Total Liabilities and Net Assets	\$ 2,925,878	\$ 3,085,043

FAITH FAMILY MEDICAL CENTER, INC. Statements of Activities For the Years Ended December 31, 2016 and 2015

		2016			2015	
		Temporarily			Temporarily	
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total
Revenue and Support					_	
Medical Services, Net	\$ 192,825	\$ ' -	\$ 192,825	\$ 185,754	\$ -	\$ 185,754
Contributions	793,559	14,400	807,959	805,465	29,400	834,865
Grants	290,150	308,200	598,350	351,375	266,835	618,210
Investment Income (Loss), Net	99,910	-	99,910	(5,389)	-	(5,389)
Donated Medical Services	78,415	-	78,415	91,383	-	91,383
Donated Rent	61,200	-	61,200	62,082	-	62,082
Donated Equipment, Supplies, and Services	30,909	-	30,909	12,312	-	12,312
Interest and Other Income	10,248	-	10,248	11,419	-	11,419
Net Assets Released from Restrictions	425,379	(425,379)		375,377_	(375,377)	
Total Revenue and Support	1,982,595	(102,779)	1,879,816	1,889,778	(79,142)	1,810,636
Expenses						
Program Expenses	1,685,852		1,685,852	1,594,420_	-	1,594,420
Supporting Services						
Management and General Expenses	112,794	-	112,794	157,450	-	157,450
Fundraising Expenses	220,426	-	220,426	248,582	-	248,582
Total Supporting Services	333,220		333,220	406,032		406,032
Total Expenses	2,019,072		2,019,072	2,000,452		2,000,452
Change in Net Assets	(36,477)	(102,779)	(139,256)	(110,674)	(79,142)	(189,816)
Net Assets - Beginning of Year	2,411,464	503,335	2,914,799	2,522,138	582,477	3,104,615
Net Assets - End of Year	\$ 2,374,987	\$ 400,556	\$ 2,775,543	\$ 2,411,464	\$ 503,335	\$ 2,914,799

FAITH FAMILY MEDICAL CENTER, INC. Statements of Functional Expenses For the Years Ended December 31, 2016 and 2015

2015

1,933,120

\$ 2,000,452

67,332

245,688

2,894

248,582

2016

Supporting Services **Supporting Services Program** Management **Program** Management Services and General and General Total Services Fundraising Total **Fundraising** 35,709 50,515 \$ 26 50.541 \$ s 696 \$ 36.405 Advertising and Marketing 9.160 2.547 1.852 7,308 2,547 Bad Debt Building Repairs and Maintenance 9,295 564 564 10.423 8,982 550 550 10.082 86.045 1,130,265 875,788 94,294 108,121 1,078,203 Salaries 993.103 51.117 69.763 3.933 6.625 80,321 61.336 7,236 8,315 76.887 Taxes 12.395 159.964 101,523 4,312 5.901 111.736 133,291 14.278 Benefits Bank Service Charges 2,634 1,269 3.903 2,805 43 1.306 4.154 13.806 526 41,186 29,191 4.163 1,002 34,356 Contract Labor 26.854 Continuing Education 2.753 4.697 829 8,279 16,027 2,575 1,150 19.752 78.415 91.383 91,383 78.415 **Donated Medical Services Dues and Subscriptions** 9.856 1.231 6.257 17.344 10.381 580 5.744 16,705 219 17,704 19,453 388 3,440 23,281 14,342 3,143 Equipment Repairs and Maintenance 240 2.716 4.685 4,925 Fees and Licenses 2,456 20 240 14.992 4.067 980 20,039 14,802 3,945 1,734 20,481 Insurance 30.554 28.838 Lab Services 30.554 28.838 3.858 1.651 22.519 28,028 5,138 1,153 20,615 26.906 Meals 1.062 2,734 984 6.064 1.496 176 4,634 446 Miscellaneous Postage and Handling 1.855 11 7.133 8.999 2.235 31 7.850 10,116 4.854 101 13.526 18.481 1.852 158 11,926 13,936 Printing and Publications 67.127 17.050 11.841 96.018 46.765 19.190 12.442 78.397 Professional Fees 79.028 5.363 5,363 89.754 78.632 5.225 5,225 89,082 Rent - Building 605 7.296 Rent - Equipment 6.087 541 618 7.246 6.113 578 676 1,043 Specific Assistance to Individuals 676 1.043 32,808 32,808 33.708 33,708 Special Events 14.659 14.659 17,725 17.725 Supplies - Medical 532 14.669 677 18.599 Supplies - Office 12,315 1.822 11.724 6.198 97 102 Travel 1,270 171 1.538 468 773 1,343 534 534 24,689 16.511 895 895 18,301 Utilities 23.621 Wellness 5,975 5,975 3,541 3,541

1,959,760

\$ 2,019,072

59,312

1,531,599

\$ 1,594,420

62,821

155,833

157,450

1,617

217,098

3,328

220,426

Total Before Depreciation

Total Expenses

Depreciation

1,631,728

\$ 1,685,852

54,124

110,934

1.860

112,794

\$

FAITH FAMILY MEDICAL CENTER, INC. Statements of Cash Flows For the Years Ended December 31, 2016 and 2015

		2016		2015
Cash Flows from Operating Activities				٠
Decrease in Net Assets	<u> \$ </u>	(139,256)	_\$_	(189,816)
Adjustments to Reconcile Increase in Net Assets				
to Net Cash Provided (Used) by Operating Activities:				
Depreciation		59,312 ⁻		67,332
Donated Property and Equipment		-		(5,650)
Donated Investments		(20,203)		(12,979)
Realized Gain on Sale of Investments		(4,970)		(19,969)
Unrealized (Gain) Loss on Investments		(37,368)		101,147 ·
Dividends Re-Invested		(56,213)		(75,789)
(Increase) Decrease in:				
Grants Receivable		8,428		172,168
Contributions Receivable		44,008		736
Accounts Receivable		(271)		(9)
Prepaid Expenses		1,828		(347)
Increase (Decrease) in:		,		, ,
Accounts Payable		3,973		3,174
Earned Time Off		(27,438)		34,475
Accrued Payroll and Taxes		3,556		10,822
Total Adjustments		(25,358)	_	275,111
· · · · · · · · · · · · · · · · · · ·		(==),===)	_	
Net Cash Provided (Used) by Operating Activities		(164,614)		85,295
Cash Flows from Investing Activities				
Proceeds from the Sale of Investments		369,052		360,362
Payments for the Purchase of Property & Equipment		(15,250)		(45,214)
Payments for the Purchase of Investments		(334,000)		(349,000)
Net Cash Provided (Used) by Investing Activities		19,802		(33,852)
Net Increase (Decrease) in Cash		(144,812)		51,443
Cash - Beginning of Year		655,643		604,200
Cash - End of Year	_\$_	510,831	\$	655,643

Note 1. Summary of Significant Accounting Policies

A. Organization and Nature of Activities

Faith Family Medical Center, Inc. ("the Center") is organized under the laws of the State of Tennessee to provide primary medical care and related healthcare services to working uninsured and other underserved individuals and their families in the greater Nashville area. The Center funds its operations from patient fees, contributions, grants and investment income.

B. Basis of Accounting

The financial statements have been prepared using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

C. Financial Statement Presentation

Financial statement presentation is reported in accordance with the FASB Accounting Standards Codification for *Presentation of Financial Statements, Not-For-Profit Entities.* Under those provisions, net assets and revenues, gains, and losses are classified based on the absence or existence and nature of donor-imposed restrictions as follows:

<u>Unrestricted net assets</u> - Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> - Net assets subject to donor-imposed stipulations that can be fulfilled by actions of the Center pursuant to those stipulations or that expire by the passage of time.

D. Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

E. Cash and Cash Equivalents

For purposes of the statement of cash flows, cash includes cash on hand, demand deposits, money market, and investments with initial maturities of three months or less. There are no cash equivalents at December 31, 2016 and 2015.

F. Contributions and Grants Receivable

Contributions and grants receivable are recorded at fair value for all unconditional promises to give. Management has evaluated the collectability of contributions receivable based on historical data and collections subsequent to year end.

G. Accounts Receivable

Accounts receivable consists primarily of amounts due from patients for services provided by the Center. An allowance for doubtful accounts is established based on review of collection history. Receivables are written off when a balance is determined to be uncollectible, generally when it is past due for more than one year. Accounts receivable as of December 31, 2016 and 2015 are expected to be collected within one year. As a result, management has determined that an allowance for uncollectible accounts is not necessary.

H. Property and Equipment

It is the Center's policy to capitalize property and equipment over \$1,000. Purchased property and equipment are recorded at cost if purchased or fair market value if donated. Depreciation is provided using the double-declining balance and straight-line methods over the estimated useful lives of the assets ranging from 3 to 10 years. Repairs and maintenance are expensed as incurred. Total depreciation expense for the years ended December 31, 2016 and 2015 is \$59,312 and \$67,332.

Note 1. Summary of Significant Accounting Policies - Continued

I. Fair Market Value

Management has adopted the Fair Value Measurements and Disclosures topic of the FASB Accounting Standards Codification for determining fair value of financial assets and liabilities that are required to be carried at such amounts. Fair value is required to be evaluated and adjusted according to the following valuation techniques:

<u>Level 1</u>: Fair value is determined using quoted market prices in active markets for identical assets and liabilities.

<u>Level 2</u>: Fair value is determined using quoted market prices in active markets for similar assets and liabilities.

<u>Level 3</u>: Fair value is determined using unobservable market prices in a market that is typically inactive.

J. Earned Time Off

Employees earn leave beginning with the pay period they are hired. Employees use their earned time off for vacation, personal time, sick days and eight holidays. Eligible part-time employees earn leave on a pro-rata basis based on the number of hours worked. Full-time employees earn leave days per year as follows:

	Hired Prior to	Hired After
	December 31,	January 1,
Years of Service:	2009	2010
Up to five years consecutive service	30	25
Five to ten years consecutive service	35	30
Ten years of consecutive service and subsequent	40	35

No more than one and one-half the amount of annual leave hours earned may accrue at any one time. At December 31, 2016 and 2015, earned time off is \$88,153 and \$115,591.

K. Medical Services Revenue

Medical services revenue is recorded at the Center's established rates with charity allowances deducted to arrive at net medical services revenue.

L. Contributions

Contributions are received and recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Contributions received and unconditional promises to give are measured at their fair values and are reported as an increase in net assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Contributed goods and assets are recorded at fair market value at the date of donation. If donors stipulate how long the assets must be used, the contributions are recorded as restricted support. In the absence of such stipulations, contributions of property and equipment are recorded as unrestricted support.

Contributed services are reflected in the financial statements at the fair value of the services received only when those services either (a) create or enhance nonfinancial assets, or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation.

M. Functional Expenses

Expenses are charged directly to program, management and general, or fundraising based on a combination of specific identification and allocation by management.

Note 1. Summary of Significant Accounting Policies - Continued

N. Advertising Costs

Advertising costs are charged to operations when incurred. Advertising expense is \$50,541 and \$36,405 for the years ended December 31, 2016 and 2015.

O. Income Taxes

The Center is a nonprofit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code except on net income derived from unrelated business activities.

Note 2. Fair Value Measurements

The following assets carried at fair value are reviewed and adjusted on a recurring basis:

Asset		air Value ember 31, 2016	M Ide	oted Prices in Active larkets for ntical Assts (Level 1)
Investments	\$	1,884,006	\$	1,884,006
Asset		air Value ember 31, 2015	M Ide	oted Prices in Active larkets for ntical Assts (Level 1)
Investments		1,800,304	\$	1,800,304

Note 3. Investments

Investments at December 31, 2016 and 2015 are as follows:

	 Cost	F	2016 air Market Value	U	ımulative nrealized ıin (Loss)
Equity Securities	\$ 985,187	\$	1,150,210	\$	165,023
Corporate Bonds	756,106		733,796		(22,310)
	\$ 1,741,293	\$	1,884,006	\$	142,713
			2015		
	Cost	F	air Market Value	U	ımulative nrealized ain (Loss)
Equity Securities	\$ 949,557	\$	1,087,935	\$	138,378
Corporate Bonds	743,276		712,369		(30,907)
•	\$ 1,692,833	\$	1,800,304	\$	107,472

Investment income for the years ended December 31, 2016 and 2015 consist of the following:

2016	2015
\$ 4,970	\$ 19,969
37,368	(101,147)
57,572	75,789
\$ 99,910	\$ (5,389)
	\$ 4,970 37,368 57,572

Note 4. Grants and Contributions Receivable

The amounts of grants and contributions receivable as of December 31, 2016 and 2015 are as follows:

	2016	2015
Unrestricted	\$ ~81,841	\$ 81,674
Temporarily Restricted	315,556	368,159
	397,397	449,833
Less:		
Discounts for the Time Value of Money	<u> </u>	-
Grants and Contributions Receivable, Net	\$ 397,397	\$ 449,833

Future collections of grants and contributions as of December 31, 2016 and 2015 are as follows:

	2016		2015
Receivable in Less than One Year	\$ 374,997	\$	409,833
Receivable in One to Five Years	22,400		40,000
Total Receivables	\$ 397,397	\$	449,833

Note 5. Temporarily Restricted Net Assets

Temporarily restricted net assets at December 31, 2016 and 2015 are available for the following purposes:

	 2016		2015
Journey to Health Program	\$ 163,258	\$	269,018
Medical Exams for Women	11,501		9,417
Senior Healthcare	132,297		50,000
Salaries and Training	40,000		60,000
Other Time Restrictions	 53,500		114,900
	\$ 400,556	\$	503,335

Note 6. Donated Property, Equipment and Services

Donated property, equipment and services are used in the ongoing operations of the Center. The value of donated property, equipment and services included in the financial statements and the corresponding expenditure or asset capitalization for the years ended December 31, 2016 and 2015 are as follows:

Revenues		2016		2016		2015
Donated Medical Services	<u> </u>	78,415	-\$	91,383		
Donated Equipment, Supplies, and Services		30,909		12,312		
Donated Rent		61,200		62,082		
	\$	170,524	\$	165,777		
Expenses and Assets		2016		2015		
Donated Services and Supplies	- \$	97,127	\$	91,383		
Equipment		9,000		12,312		
Rent - Building		61,200		62,082		
Meals		1,900		3,072		
Special Events		550		2,590		
Printing and Publishing		747		1,000		
-	\$	170,524	\$	168,849		

The Center receives donated pharmaceutical samples from various sources. These samples are dispensed at the Center to patients. The value of these donated samples has not been determined or recorded in the financial statements.

Note 7. Conditional Promise to Give

During the years ended December 31, 2016 and 2015, the Center has been awarded Health Care Safety Net grants from the State of Tennessee. These grants reimburse the Center for primary care medical encounters provided to adults meeting the grant criteria. Once grant criteria are met, the Center recognizes grant revenue and a receivable. The total awarded for the grant periods of July 1, 2016 to June 30, 2017 was \$145,000 and July 1, 2015 to June 30, 2016 was \$187,500.

Note 8. Pension Plan

The Center has a simplified employee pension plan (SEP) for the benefit of its employees who have attained the age of eighteen and been employed with the Center for one year. The plan provides for discretionary contributions by the Center determined annually by the Board of Directors. Contributions to the plan are made in accordance with the Internal Revenue Service limits. For the years ended December 31, 2016 and 2015, the Center funded 6% of compensation for eligible employees for a total of \$52,373 and \$46,055.

Note 9. Operating Leases

The Center leases a medical office building from Saint Thomas Midtown Hospital. The building is located at 326 21st Avenue North in Nashville, Tennessee. The building consists of 3,400 square feet. The Center has negotiated a ten year lease expiring on December 31, 2027 for \$1 per year. The fair market retail value for the years ended December 31, 2016 and 2015 of the building is \$19.63 per square foot or \$66,742 per year and \$19.06 per square foot or \$64,804 per year respectively.

The Center leases an apartment that serves as additional office space. The lease includes monthly payments ranging between \$2,434 and \$2,531 and expires on December 31, 2017.

The Center leases copiers for a monthly payment of \$265. The lease terminates in July 2019.

Future minimum rental payments required under operating leases that have initial or remaining noncancelable base terms in excess of one year as of December 31, 2016:

Operating Leases Year Ending			
December 31,	A	Amount	
2017	\$	32,971	
2018		3,181	
2019		1,856	
2020		1	
2021		1	
Thereafter		6	
Total	\$	38,016	

Rental expense for all operating leases for the years ended December 31, 2016 and 2015 is \$89,754 and \$89,082.

Note 10. Concentration of Risks

The Center holds cash with two financial institutions in Nashville, Tennessee. Accounts at all institutions are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At December 31, 2016 and 2015, the Center's cash accounts exceeded the insurance coverage by \$158,807 and \$180,123. The Center believes it is not exposed to any significant credit risk on cash and equivalents.

Note 11. Subsequent Events

The Center has evaluated events and transactions for subsequent events that would impact the financial statements for the year ended December 31, 2016 through March 16, 2017, the date the financial statements were available to be issued. There were no subsequent events that require recognition or disclosure in the financial statements.