### Form **990**

Department of the Treasury Internal Revenue Service

#### **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Open

(except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No. 1545-0047

Open to Public Inspection

Α	For the	2012 calen	dar year, or tax year begi	nning 7/01	, 2012,	and ending	g 6/30	,	2013	
В	Check if a	applicable:	С				D Er	nployer Identi	fication Number	
	Addr	ress change	HABITAT FOR HUM	ANITY OF GREATE	R		5	8-16362	286	
	Nam		NASHVILLE					lephone numb		
	$\vdash$	al return	2950 KRAFT DRIV	E #100				615) 2	54-4663	
	$\vdash$	ninated	NASHVILLE, TN 3	7204				013) 2.	34 4003	
	$\mathbf{H}$						<b>C</b> 0	. , (	10 000	422
	$\vdash$	ended return	<b>F</b>		2011	Т,	H(a) Is this a group	oss receipts		
	Appl	lication pending	F Name and address of princip	al officer: DANNY HE	RRON		• •			<b>—</b>
			SAME AS C ABOVE		1 1		H(b) Are all affiliate If 'No,' attach a	s included? a list. (see inst	ructions) Yes	No.
<u> </u>		empt status	X 501(c)(3) 501(c) (	)◀ (insert no.)	4947(a)(1) or	527				
J	Webs	site: ► WW	<u>W.HABITATNASHVII</u>	LE.ORG		I	H(c) Group exempti	on number	8545	
K	Form o	of organization:	X Corporation Trust	Association Other ►	LY	ear of Formati	on: 1985	M State of le	egal domicile: $ { m Tl} $	1
Pa	nrt I	Summar	<u></u>							
	<b>1</b> B	riefly descri	be the organization's miss	sion or most significant	activities: на	BTTAT F	OR HUMAN	TY OF	GREATER	
a)	10	NASHVILL	E IS AN ECUMENIO	AL CHRISTIAN M	INISTRY TH	HAT PRO	VIDES PEO	PLE WIT	'H THE LI	FE
ĕ		CHANGING	OPPORTUNITY TO	PURCHASE AND OV	N OUALITY	Y, AFFO	RDABLE HO	MES.		
E	_				<b>_</b>					
Governance	<b>2</b> C	check this bo	x ► if the organizati	on discontinued its oper	ations or dispo	osed of mo	re than 25% of	its net as:	sets.	
	3 N		ting members of the gove							47
•ಶ "ი			dependent voting membe							46
<u>ë</u>			of individuals employed							65
Activities &			of volunteers (estimate i							4,195
٩			ed business revenue from				_			0.
	<b>b</b> N	let unrelated	business taxable income	from Form 990-T, line	34			7 b		0.
							Prior Y	ear	Current Y	ear
ø.			and grants (Part VIII, line					1,068.	4,123	,382.
Revenue	<b>9</b> P	Program serv	ice revenue (Part VIII, lin	e 2g)			6,82	9,631.	6,196	,423.
ķ	<b>10</b> Ir	nvestment in	come (Part VIII, column	(A), lines 3, 4, and 7d).				7,767.	-14	,802.
ď	<b>11</b> O	Other revenue	e (Part VIII, column (A), I	ines 5, 6d, 8c, 9c, 10c,	and 11e)		1,61	3,430.	1,855	,908.
	<b>12</b> ⊤	otal revenue	e - add lines 8 through 1	I (must equal Part VIII,	column (A), lir	ne 12)	13,31	6,362.	12,160	,911.
	<b>13</b> G	Grants and si	milar amounts paid (Part	IX, column (A), lines 1-	3)		4	9,507.	82	986.
	<b>14</b> B	Benefits paid	to or for members (Part	X, column (A), line 4).						
	<b>15</b> S	Salaries, othe	er compensation, employe	ee benefits (Part IX, col	umn (A), lines	5-10)	3,09	4,133.	3,273	.357.
ses	16a P		fundraising fees (Part IX,					-,		3,017.
Expenses										,017.
꼾	b I		sing expenses (Part IX, co	_	1,23					
	17 0		es (Part IX, column (A),					4,423.	7,996	,547.
	18 ⊤	otal expense	es. Add lines 13-17 (must	equal Part IX, column	(A), line 25)		12,14	3,063.	11,355	,907.
		Revenue less	expenses. Subtract line	18 from line 12			1,16	3,299.	805	,004.
0 8							Beginning of Co	ırrent Year	End of Y	ear
Net Assets Fund Balanc	<b>20</b> T	otal assets (	(Part X, line 16)				28,45	9,204.	34,849	,644.
ž Ž	<b>21</b> T	otal liabilitie	s (Part X, line 26)				17,68	3,671.	22,137	,818.
žΞ	<b>22</b> N	let assets or	fund balances. Subtract	line 21 from line 20			10,77	1 533	12,711	826
Pa	rt II	Signatur	e Block				20///	3,000.		7020.
_			clare that I have examined this re	turn including accompanying co	hadulas and statem	nents and to t	he hest of my knowl	edge and heli	of it is true correc	at and
com	plete. Decl	laration of prepa	rer (other than officer) is based or	all information of which prepar	er has any knowled	lge.	ne best of my known	cage and bein	or, it is true, correc	t, and
C:	'n	Signatu	re of officer				Date			
Sig He	JII Pre	DAM	AN HEDDOM				CEO C DD	ECTDENI	п	
	10		NY HERRON print name and title.				CEO & PR	ESIDEN'		
		, ,	reparer's name	Preparer's signature		Date	I a	[V]., I	PTIN	
_		, ,	•	Toparor 3 signature		Date	Check	ZX 11		
Pa			G. MOON				self-en	nployed	P00034774	<u>Ł</u>
	eparer			N & HOWARD, PLI						
US	e Only	Firm's addre	0010 11201 21	•	550		Firm's	EIN ► 62-	-1073578	
_			NASHVILLE, T	N 37203			Phone	no. (615	383-65	92
Ma	y the IR	S discuss th	is return with the prepare		structions)				X Yes	No

I ai	Check if Schedule O contains a response to any question in this Part III
1	Briefly describe the organization's mission:
-	HABITAT FOR HUMANITY OF GREATER NASHVILLE IS AN ECUMENICAL CHRISTIAN MINISTRY THAT
	PROVIDES PEOPLE WITH THE LIFE CHANGING OPPORTUNITY TO PURCHASE AND OWN QUALITY,
	AFFORDABLE HOMES.
2	Did the organization undertake any significant program services during the year which were not listed on the prior
	Form 990 or 990-EZ?
	If 'Yes,' describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No
	If 'Yes,' describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
-	Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to
	others, the total expenses, and revenue, if any, for each program service reported.
4 a	(Code:) (Expenses \$ 9,559,027. including grants of \$ 82,986.) (Revenue \$ 6,204,890.)
	SEE SCHEDULE O
	<b></b>
4 b	(Code:) (Expenses \$ including grants of \$) (Revenue \$)
4 c	(Code:) (Expenses \$ including grants of \$) (Revenue \$)
4 d	Other program services. (Describe in Schedule O.)
	(Expenses \$ including grants of \$ ) (Revenue \$ )
10	Total program service expenses > 9,559,027

			res	NO
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I	3		Х
4	<b>Section 501(c)(3) organizations</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If 'Yes,' complete Schedule C, Part II</i>	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I.	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If 'Yes,' complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III.	8		Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV.	9		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If 'Yes,' complete Schedule D, Part V	10		Х
11	If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
i	a Did the organization report an amount for land, buildings and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI	11 a	Х	
	<b>b</b> Did the organization report an amount for investments — other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If 'Yes,' complete Schedule D, Part VII.</i>	11 b		X
	c Did the organization report an amount for investments – program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII.	11 c		Х
	d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX	11 d	Х	
	e Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X	11 e	X	
	f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X	11 f	Х	
	a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI, and XII.	12a	Х	
	<b>b</b> Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
	Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E	13		X
	a Did the organization maintain an office, employees, or agents outside of the United States?	14a		Λ
	<b>b</b> Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If 'Yes,' complete Schedule F, Parts I and IV</i>	14b		Χ
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? <i>If 'Yes,' complete Schedule F, Parts II and IV</i>	15		X
	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? <i>If 'Yes,' complete Schedule F, Parts III and IV</i>	16		Χ
	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions).	17		Χ
	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II.	18	Х	
	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III.	19		X
	a Did the organization operate one or more hospital facilities? If 'Yes,' complete Schedule H	20 20 h		X
	<b>b</b> If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?	20 b		

# Form 990 (2012) HABITAT FOR HUMANITY OF GREATER Part IV Checklist of Required Schedules (continued)

			res	NO
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II	21	Х	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III.	22		Х
23	Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If 'Yes,' complete Schedule J.</i>	23	Х	
24 a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, and that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No, 'go to line 25	24a		Х
Ŀ	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
c	I Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?	24d		
25 a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I.	25a		Х
k	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I	25b		Х
26	Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If 'Yes,' complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If 'Yes,' complete Schedule L, Part III.	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
a	A current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV	28a		X
t	A family member of a current or former officer, director, trustee, or key employee? If 'Yes, complete Schedule L, Part IV	28b		Х
C	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If 'Yes,' complete Schedule L, Part IV	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M	29	Χ	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If 'Yes,' complete Schedule M</i>	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II	32		Χ
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If 'Yes,' complete Schedule R, Part I</i>	33		Х
	Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Parts II, III, IV, and V, line 1	34		Х
35 a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
k	olf 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2	35b		
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2.	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If 'Yes,' complete Schedule R, Part VI</i>	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?  Note. All Form 990 filers are required to complete Schedule O.	38	Х	

BAA Form **990** (2012)

# Form 990 (2012) HABITAT FOR HUMANITY OF GREATER Part V Statements Regarding Other IRS Filings and Tax Compliance

Check it Schedule O contains a response to any question in this Part V.				• Ш
	_		Yes	No
1 a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	105			
<b>b</b> Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	0			
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		1 c	Χ	
2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 2a	65			
<b>b</b> If at least one is reported on line 2a, did the organization file all required federal employment tax returns?		2b	Χ	
<b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions)				
<b>3a</b> Did the organization have unrelated business gross income of \$1,000 or more during the year?		3 a		Х
<b>b</b> If 'Yes' has it filed a Form 990-T for this year? If 'No,' provide an explanation in Schedule O		3 b		
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		4a		Х
<b>b</b> If 'Yes,' enter the name of the foreign country: ►				
See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.				
<b>5a</b> Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		5 a		Χ
<b>b</b> Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		5 b		X
c If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T?		5 c		
6 a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	on	6 a		Х
<b>b</b> If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		6 b		
7 Organizations that may receive deductible contributions under section 170(c).				
·				
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		7 a	Χ	
<b>b</b> If 'Yes,' did the organization notify the donor of the value of the goods or services provided?		7 b	Χ	
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		7 c	Х	
d If 'Yes,' indicate the number of Forms 8282 filed during the year	4			
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		7 e		X
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		7 f		X
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		7 g		
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		7 h	Х	
8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did	l the			
<b>8</b> Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	e	8		
9 Sponsoring organizations maintaining donor advised funds.				
a Did the organization make any taxable distributions under section 4966?		9 a		
<b>b</b> Did the organization make a distribution to a donor, donor advisor, or related person?	<u> </u>	9 b		
10 Section 501(c)(7) organizations. Enter:				
a Initiation fees and capital contributions included on Part VIII, line 12				
<b>b</b> Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10 b				
11 Section 501(c)(12) organizations. Enter:				
a Gross income from members or shareholders				
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)				
12a Section 4947(a)(1) non - exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		I2a		
<b>b</b> If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year				
13 Section 501(c)(29) qualified nonprofit health insurance issuers.				
a Is the organization licensed to issue qualified health plans in more than one state?	1	13a		
Note. See the instructions for additional information the organization must report on Schedule O.				
<b>b</b> Enter the amount of reserves the organization is required to maintain by the states in				
which the organization is licensed to issue qualified health plans				
c Enter the amount of reserves on hand		14 -		v
14a Did the organization receive any payments for indoor tanning services during the tax year?	<b>├</b>	14a		Х
<b>b</b> If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation in Schedule O	1	l4b		

Form 990 (2012) HABITAT FOR HUMANITY OF GREATER 58-1636286 Page 6 Part VI Governance, Management and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response to any question in this Part VI...... Section A. Governing Body and Management Yes Nο 1 a Enter the number of voting members of the governing body at the end of the tax year. . . . 47 If there are material differences in voting rights among members SEE SCH. O of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. **b** Enter the number of voting members included in line 1a, above, who are independent. 46 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other 2 officer, director, trustee or key employee?..... Χ Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?..... 3 Χ Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?.... Χ 4 X Did the organization become aware during the year of a significant diversion of the organization's assets?... 5 Χ Did the organization have members or stockholders?..... 6 7 a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?.... 7 a Χ **b** Are any governance decisions of the organization reserved to (or subject to approval by) members, stockhólders, or other persons other than the governing body?..... Χ 7 b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: a The governing body?.... Χ 8 a X **b** Each committee with authority to act on behalf of the governing body?..... 8 b Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O.... 9 Χ Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code Yes No 10 a Did the organization have local chapters, branches, or affiliates? 10 a Χ b If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes 10b Χ 11 a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?..... Χ b Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O 12a Did the organization have a written conflict of interest policy? If 'No,' go to line 13...... 12a Χ b Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise 12b Χ to conflicts?.. Χ 120 13 Did the organization have a written whistleblower policy?.... 13 Χ 14 Did the organization have a written document retention and destruction policy?..... 14 Χ Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? Χ a The organization's CEO, Executive Director, or top management official. SEE . SCHEDULE. .Q. . . . . . 15 a **b** Other officers of key employees of the organization..... X 15 h If 'Yes' to line 15a or 15b, describe the process in Schedule O. (See instructions.) **16 a** Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?..... Χ 16 a b If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?. 16 b Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed TNSection 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply. Own website Another's website X Upon request Other (explain in Schedule O) Describe in Schedule O whether (and if so, how) the organization makes its governing documents, conflict of interest policy, and financial statements available to 19

State the name, physical address, and telephone number of the person who possesses the books and records of the organization:

▶ JOHN ROBERTS, CFO 2950 KRAFT DRIVE SUITE 100 NASHVILLE TN 37204 (615) 942−1265

SEE SCHEDULE O

the public during the tax year.

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII.

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1 a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of 'key employee.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

		(C)								_
<b>(A)</b> Name and Title	(B) Average hours per	one bo	Position (do not check more than one box, unless person is both air officer and a director/trustee)  Highest compensated  Officer  Officer  or director  Or director		n is bot	h an	( <b>D</b> )  Reportable compensation from	(E)  Reportable compensation from	<b>(F)</b> Estimated amount of other	
	week (list any hours for related organiza- tions below dotted line)	Individual trustee or director			Former	the organization (W-2/1099-MISC)	related organizations (W-2/1099-MISC)	compensation from the organization and related organizations		
(1) STEPHEN A. BENSON	2	.,								
BOARD MEMBER	0	X							0.	0.
(2) CHRISTI EDWARDS BOARD MEMBER	2	Х							0.	0.
(3) LEE DELONG	2				1					
BOARD MEMBER	0	X				1		0.	0.	0.
(4) GRANT ELLIS	2									
BOARD MEMBER	0	X						0.	0.	0.
(5) CYNTHIA BOND HOPSON	2									
BOARD MEMBER	0	X						0.	0.	0.
(6) BOB BLACK	2									
BOARD MEMBER	0	X						0.	0.	0.
(7) JACK FLEISCHER	2									
BOARD MEMBER	0	X						0.	0.	0.
(8) BETH FORTUNE	2									
BOARD MEMBER	0	X						0.	0.	0.
(9) PAUL KLEINE-KRACHT	2									
BOARD MEMBER	0	X						0.	0.	0.
(10) SCOTT FIELDING	2									
BOARD MEMBER	0	X						0.	0.	0.
(11) ROBIN GLOVER	2	ļ								
BOARD MEMBER	0	X						0.	0.	0.
(12) LUCIA FOLK	2									
BOARD MEMBER	0	X						0.	0.	0.
(13) CARLA JARRELL	2	1								
BOARD MEMBER	0	X						0.	0.	0.
(14) PATRICK GILBERT	2	1								
BOARD MEMBER	0	X						0.	0.	0.

Pai	t VII   Section A. Officers, Directors, Tr	ustees, l	Key	Em	ıplo	ye	es, a	ano	l Highest Com	pensated Emp	loyees (cont)
		(B)	(C)								
	(A) Name and title	Average hours per week	(do box offi	not c , unle cer ar	Pos heck ss pe nd a c	erson directo	than o is both or/trust	an ee)	(D)  Reportable compensation from	<b>(E)</b> Reportable compensation from	<b>(F)</b> Estimated amount of other
		(list any hours for related organiza - tions below dotted line)	or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	related organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(15)	KEN KULAGA BOARD MEMBER	20	Х						0.	0.	0.
(16)	KATHERINE MAYERS BOARD MEMBER	$-\frac{2}{0}$	Х						0.	0.	0.
(17)	JIM MCCANN BOARD MEMBER	$-\frac{2}{0}$	Х						0.	0.	0.
(18)	DAVID MANGUM BOARD MEMBER	$-\frac{2}{0}$	Х						0.	0.	0.
(19)	ROBERT GRIMES BOARD MEMBER	$-\frac{2}{0}$	Х						0.	0.	0.
(20)	JO ELLA MCCLELLAN BOARD MEMBER	$-\frac{2}{0}$	Х						0.	0.	0.
(21)	GLENN MCGEHEE BOARD MEMBER	$-\frac{2}{0}$	Х						0.	0.	0.
(22)	SCOTT MCCORMICK BOARD MEMBER	$-\frac{2}{0}$	Х						0.	0.	0.
	JOHNNY MELTON BOARD MEMBER	$-\frac{2}{0}$	Х						0,	0.	0.
	PAIGE MILLS BOARD MEMBER	$-\frac{2}{0}$	X	1				J	0.	0.	0.
	PHILIP MCCUTCHAN BOARD MEMBER	$-\frac{2}{0}$	X			7			0.	0.	0.
	Sub-total							<b>\</b>	0.	0.	0.
С	Total from continuation sheets to Part VII, Sect	tion A					!	<b>&gt;</b>	472,610.	0.	34,164.
	Total (add lines 1b and 1c).						!	<b>&gt;</b>	472,610.	0.	34,164.
2	Total number of individuals (including but not limited from the organization	d to those I	isted	abov	ve) v	vho	receiv	/ed	more than \$100,00	0 of reportable comp	ensation

from the organization

			Yes	No				
3	Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If 'Yes,' complete Schedule J for such individual.</i>	3		Х				
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If 'Yes' complete Schedule J for such individual	1	v					
5								
•	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If 'Yes,' complete Schedule J for such person							

#### **Section B. Independent Contractors**

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
DIVISION 2 CONSTRUCTORS 7856 MCCRORY LANE NASHVILLE, TN 37221	LAND DEVELOPMENT	411,239.
BENCHMARK PLUMBING 1525 W. COLLEGE ST. MURFREESBORO, TN 37129	PLUMBING INSTALL	253,847.
LATE NIGHT ELECTRIC 1092 DEER RUN ROAD MURFREESBORO, TN 37128	ELECTRICAL SUBCONTR	209,062.
STEVE BYARS CONCRETE P.O. BOX 424 SMYRNA, TN 37167	CONCRETE FDNS	460,086.
TN MECHANICAL CORP. 101 GENERAL FORREST CT. SMYRNA, TN 37167	HVAC	208,531.

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ► 6

#### Form 990

### **Continuation Sheet for Form 990**

OMB No. 1545-0047

2012

Department of the Treasury Internal Revenue Service

Name of the Organization

HABITAT FOR HUMANITY OF GREATER

Employler Identification number

58-1636286

## Part VII Continuation: Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Employees										
(A)	(B)			(C				(D)	(E)	(F)
Name and Title	Average					hat appl		Reportable compensation from	Reportable compensation from	Estimated amount of other
	hours per week	Indi) or d	isul	Officer	Key employee	High emp	Former	the organization (W-2/1099-MISC)	related organizations (W-2/1099-MISC)	compensation from the
	(list any hours for	/idua	mic	Ģ.	emp	loye	ner	(W-2/1099-WII3C)	(W-2/1099-WIGC)	organization and related
	related organiza-	or th	mal		oloye	com				organizations
	tions below	Individual trustee or director	Institutional trustee		æ	pens				
	dotted line)		88			Highest compensated employee				
PAM PFEFFER	2									
BOARD MEMBER	0	Х						0.	0.	0.
MILTON PRICE	2									_
BOARD MEMBER	0	X						0.	0.	0.
MARIO RAMOS	2									
BOARD MEMBER	0	X						0.	0.	0.
DAVID REUTER	2	ļ								
BOARD MEMBER	0	X						0.	0.	0.
BENNIE HARRIS	2									
BOARD MEMBER	0	X						0.	0.	0.
DAN HOGAN	2	1								
BOARD MEMBER	0	X						0.	0.	0.
MARTHA_SHEPARD	2									_
BOARD MEMBER	0	X						0.	0.	0.
GLENN_SHOREY	2									_
BOARD MEMBER	0	X		4	1	$\mathbf{Y}$		0.	0.	0.
LUCY SMITH	2	4.1			'					
BOARD MEMBER	0	X						0.	0.	0.
CHRIS_RIPPY	_ 2								0	0
BOARD MEMBER	0	X						0.	0.	0.
TRACY_THOMAS	2							0	0	0
BOARD MEMBER	0	X						0.	0.	0.
STEVE SLEDGE BOARD MEMBER	2	v						0	0	0
KAREN SPRINGER	2	Х						0.	0.	0.
BOARD MEMBER	0	Х						0.	0.	0.
MIKE WEIN	2	Λ						0.	0.	0.
BOARD MEMBER	0	Х						0.	0.	0.
WARD WILSON	2	Λ						0.	0.	
BOARD MEMBER	0	Х						0.	0.	0.
HOBBS YARBROUGH	2	71						0.	0.	<u> </u>
BOARD MEMBER	0	Х						0.	0.	0.
KEN GERDESMEIER	2							0.	0.	<u> </u>
PAST CHAIRMAN	0	Х		Χ				0.	0.	0.
DAVID MCGOWAN	2							0.	0.	· ·
VICE CHAIR	0	Х		Χ				0.	0.	0.
LARRY MORTON	2								3,1	
TREASURER	0	Х		Χ				0.	0.	0.
DIANA MCAFEE	2	_ <u></u>						3.	· ·	
SECRETARY	0	Х		Χ				0.	0.	0.
J. GIL FUQUA	2	<u> </u>							J.	
CHAIRMAN	0	Х		Χ				0.	0.	0.
										form <b>990</b> Cont 2012

Form 990 Cont 2012

#### Form 990

### **Continuation Sheet for Form 990**

OMB No. 1545-0047

2012

Department of the Treasury Internal Revenue Service

Name of the Organization

HABITAT FOR HUMANITY OF GREATER

Employler Identification number

58-1636286

## Part VII Continuation: Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Employees	(B)	(C)						(D)	<b>(E)</b>	(F)
(A)  Name and Title	(B)	Posi	tion (			hat app	ly)	(D)	(E)	(F)
ivame and little	Average hours per week (list any hours for related organiza- tions below dotted line)		Institutional trustee		Key employee	Highest compensated employee	-	Reportable compensation from the organization (W-2/1099-MISC)	Reportable compensation from related organizations (W-2/1099-MISC)	Estimated amount of other compensation from the organization and related organizations
DANNY_HERRONCEO/PRESIDENT	$-\frac{40}{0}$	Х		Х				141,828.	0.	11,170.
LEE BLANK BOARD MEMBER	$-\frac{2}{0}$	Х						0.	0.	0.
TOM CURL BOARD MEMBER	- 2 -	Х						0.	0.	0.
CARLOS HAYES BOARD MEMBER	2	X						0.	0.	0.
JACK KING	2									
BOARD MEMBER AARON MURDOCK	0 2	X						0.	0.	0.
BOARD MEMBER ANNE ROLMAN	0 2	Х						0.	0.	0.
BOARD MEMBER CARSON SALYER	0 2	Х						<b>CO</b> (0.	0.	0.
BOARD MEMBER CHARLES SPRINTZ	0 2	Х		1	1	C		0.	0.	0.
BOARD MEMBER JENNIFER THURSBY	0	X		51				0.	0.	0.
BOARD MEMBER	0	X						0.	0.	0.
CHAD UPJOHN BOARD MEMBER	<u> </u>	Х						0.	0.	0.
JOHN ROBERTS CFO	$-\frac{40}{0}$			Х				113,472.	0.	9,296.
LUCILE HOUSEWORTH CAO	$-\frac{40}{0}$	+		Х				115,574.	0.	4,741.
RALPH KNAUSS COO	$-\frac{40}{0}$	<u> </u>		Х				101,736.	0.	8,957.
		+								
		_								
		-								
	U	1						1		orm <b>990</b> Cont 2012

Form 990 Cont 2012

	11 990 (2012) HABITAT FOR HUMANITY OF GREATE	K		58-1636286	Page s
Pai	t VIII Statement of Revenue				
	Check if Schedule O contains a response to any question	on in this Part VIII .  (A)  Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
PROGRAM SERVICE REVENUE AND OTHER SIMILAR AMOUNTS	1 a Federated campaigns 1 a				, , , , , , , ,
ĕ,ĕ	<b>b</b> Membership dues				
Z.S.	c Fundraising events				
돌돌	d Related organizations 1 d				
Š.S.	e Government grants (contributions) 1e 310,564.				
黃뚝	f All other contributions, gifts, grants, and				
문등	similar amounts not included above 1f 3,615,408.				
<u>8</u> 8	g Noncash contributions included in Ins 1a-1f: \$ 441,926.				
ပ <u>ய</u>	h Total. Add lines 1a-1f	4,123,382.			
吕	Business Code				
图	2a <u>HOME SALES</u> 230000	4,116,887.	4,116,887.		
<u> </u>	b THDA DISCOUNTS 522220	1,419,710.	1,419,710.		
Æ	• MORTGAGE DISCOUNTS 522220	577,270.	577,270.		
<i>S</i>	d THDA SERVICING FEES 900099	32,604.	32,604.		
GRA	e OTHER INCOME 900099	22,761.	22,761.		
8	f All other program service revenue	27,191.	27,191.		
_	g Total. Add IIIIes Za-Zi	6,196,423.			
	3 Investment income (including dividends, interest and other similar amounts)	2,810.			2,810.
	4 Income from investment of tax-exempt bond proceeds .	2,010.			2,010.
	<b>5</b> Royalties				
	(i) Real (ii) Personal		6V		
	6 a Gross rents	1C C	OPI		
	<b>b</b> Less: rental expenses		U		
	c Rental income or (loss)	16.6			
	d Net rental income or (loss)	10			
	7 a Gross amount from sales of (i) Securities (ii) Other				
	assets other than inventory.				
	<b>b</b> Less: cost or other basis and sales expenses				
	11/012:				
	<b>c</b> Gain or (loss)	-17,612.			_17 612
		-17,012.			-17,612.
∄	8a Gross income from fundraising events (not including. \$ 197, 410.				
昗	of contributions reported on line 1c).				
쮼	See Part IV, line 18 <b>a</b> 140,138.				
OTHER REVENUE	<b>b</b> Less: direct expenses <b>b</b> 59,909.				
0	c Net income or (loss) from fundraising events ▶	80,229.			80,229.
	9 a Gross income from gaming activities.				
	See Part IV, line 19 a				
	b Less: direct expenses b				
	c Net income or (loss) from gaming activities▶				
	10a Gross sales of inventory, less returns and allowances				
	b Less: cost of goods soldb				
	c Net income or (loss) from sales of inventory	1,775,679.			1,775,679.
	Miscellaneous Revenue Business Code	1,113,013.			1,113,013.
	11a				
	b				
	с				
	d All other revenue				
	e Total. Add lines 11a-11d				
	12 Total revenue. See instructions	12,160,911.	6,196,423.	0.	1,841,106.

### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

	Check if Schedule O contains a r	•	·		
Do 7b,	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States. See Part IV, line 21	82,986.	82,986.	goneral expenses	охронзоз
2	Grants and other assistance to individuals in the United States. See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16.				
4 5	Benefits paid to or for members	499,021.	319,465.	40,784.	138,772.
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0.	0.	0.	0.
7	Other salaries and wages	2,214,975.	1,417,990.	181,028.	615,957.
8	Pension plan accruals and contributions (include section 401(k) and section 403(b) employer contributions)	2,214,313.	1,417,550.	101,020.	013,337.
9	Other employee benefits	347,294.	260,211.	21,857.	65,226.
10	Payroll taxes	212,067.	136,638.	17,120.	58,309.
11	Fees for services (non-employees):	·	,	·	· · · · · · · · · · · · · · · · · · ·
á	Management				
ı	<b>)</b> Legal	84,359.	52,526.	26,074.	5,759.
	Accounting	43,765.	·	43,765.	,
(	<b>1</b> Lobbying	,			
(	Professional fundraising services. See Part IV, line 17	3,017.			3,017.
1	Investment management fees	·			<u>.</u>
	Other. (If line 11g amt exceeds 10% of line 25, column (A) amt, list line 11g expenses on Sch 0)	59,477.	37,033.	18,383.	4,061.
12	Advertising and promotion	5,184.	4,656.		528.
13	Office expenses	204,483.	102,025.	12,127.	90,331.
14	Information technology	19,030.	6,429.	2,756.	9,845.
15	Royalties				
16	Occupancy	492,208.	420,993.	16,423.	54,792.
17	Travel	15,982.	9,223.	2,673.	4,086.
	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	26,398.	6,697.	15,183.	4,518.
20	Interest	346,770.	323,484.	21,249.	2,037.
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	143,304.	103,071.	14,124.	26,109.
23	Insurance	90,743.	74,512.	4,001.	12,230.
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
ā	CONSTRUCTION COSTS	3,536,071.	3,536,071.		
	MORTGAGE DISCOUNTS	1,812,339.	1,812,339.		
	RECONSTRUCTION COSTS	409,294.	409,294.		
	MISCELLANEOUS	139,279.	70,261.	24,087.	44,931.
•	All other expenses	567,861.	373,123.	99,733.	95,005.
25	<b>Total functional expenses.</b> Add lines 1 through 24e	11,355,907.	9,559,027.	561,367.	1,235,513.
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.  Check here ► ☐ if following SOP 98-2 (ASC 958-720).				

				=			<del>- 1</del>
		Check if Schedule O contains a response to any qu	estion	in this Part X			
					<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash – non-interest-bearing			68,836.	1	116,566.
	2	Savings and temporary cash investments		-	1,760,215.	2	2,948,756.
	3	Pledges and grants receivable, net			979,878.	3	777,343.
	4	Accounts receivable, net			313,010.	4	777,545.
	·	,		h		-	
	5	Loans and other receivables from current and former trustees, key employees, and highest compensated e Part II of Schedule L		_			
	•			L		5	
	6	Loans and other receivables from other disqualified posection 4958(f)(1)), persons described in section 4958(c)(comployers and sponsoring organizations of section 501(c) beneficiary organizations (see instructions). Complete		6			
S	7	Notes and loans receivable, net			20,043,622.	7	22,947,473.
A S E T S	8	Inventories for sale or use			588,755.	8	675,668.
T S	9	Prepaid expenses and deferred charges			109,545.	9	85,435.
	10 -	Land, buildings, and equipment: cost or other basis.					,
	ıva	Complete Part VI of Schedule D	10 a	1,191,280.			
	b	Less: accumulated depreciation		598,168.	359,305.	10 c	593,112.
	11	Investments – publicly traded securities			20372001	11	050,1111
	12	Investments – other securities. See Part IV, line 11				12	
	13	Investments – program-related. See Part IV, line 11.		_		13	1,431,254.
	14	Intangible assets				14	64,619.
	15	Other assets. See Part IV, line 11		<u> </u>	4,549,048.	15	5,209,418.
	16	<b>Total assets.</b> Add lines 1 through 15 (must equal line		L	28,459,204.	16	34,849,644.
	17	Accounts payable and accrued expenses	<b>3</b> ⊣)		446,104.	17	466,492.
	18	Grants payable			110,101.	18	400,452.
	19				5,178,338.	19	6,208,980.
L	20	Deferred revenue			7 2/2:0/0001	20	.,,
I A	21	Escrow or custodial account liability. Complete Part I	V of St	hedule D		21	
В	22						
AB  L T ES		Loans and other payables to current and former office key employees, highest compensated employees and Complete Part II of Schedule L	d disqua	alified persons.		22	
<u>[</u> ]	23	Secured mortgages and notes payable to unrelated th		L	11,732,629.	23	15,020,478.
S	24	Unsecured notes and loans payable to unrelated third			11,752,025.	24	13,020,470.
	25	Other liabilities (including federal income tax, payable and other liabilities not included on lines 17-24). Com		L	001 005		4.1 0.5
	26	and other liabilities not included on lines 17-24). Com <b>Total liabilities.</b> Add lines 17 through 25		L	331,600. 17,688,671.	25 26	441,868. 22,137,818.
N		Organizations that follow SFAS 117 (ASC 958), check he			17,000,071.		22,137,010.
N E T		lines 27 through 29, and lines 33 and 34.	16	And complete			
ASSET'S	27	Unrestricted net assets			2,958,954.	27	3,757,920.
Ě	28	Temporarily restricted net assets			7,811,579.	28	8,953,906.
	29	Permanently restricted net assets				29	
O R F		Organizations that do not follow SFAS 117 (ASC 958), chand complete lines 30 through 34.	neck he	re ►			
F U N D	30	Capital stock or trust principal, or current funds				30	
	31	Paid-in or capital surplus, or land, building, or equipm				31	
Ă	32	Retained earnings, endowment, accumulated income,				32	
Ň	33	Total net assets or fund balances		L	10,770,533.	33	12,711,826.
BALAZCES	34	Total liabilities and net assets/fund balances		<u> -</u>	28,459,204	34	34.849.644.
-					んりょうコフェんリサ	~ 7	

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Form **990** (2012)

Par	t XI	Reconciliation of Net Assets				
		Check if Schedule O contains a response to any question in this Part XI				. X
1		evenue (must equal Part VIII, column (A), line 12)	1	12,1		911.
2	Total e	expenses (must equal Part IX, column (A), line 25)	2	11,3		
3	Reven	ue less expenses. Subtract line 2 from line 1	3		05,0	
4	Net as	sets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	10,7		
5	Net ur	realized gains (losses) on investments	5			
6	Donate	ed services and use of facilities	6			
7	Invest	ment expenses	7			
8		period adjustments	8			
9	Other	changes in net assets or fund balances (explain in Schedule O). SEE SCHEDULE .0	9	1,1	36,2	289.
10		sets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,				
		1 (B))	10	12,7	<u>11,8</u>	<u> 326.</u>
Par	t XII	Financial Statements and Reporting				
		Check if Schedule O contains a response to any question in this Part XII			<u> </u>	
					Yes	No
1	Accou	nting method used to prepare the Form 990:   Cash   X Accrual   Other				
	If the	organization changed its method of accounting from a prior year or checked 'Other,' explain				
	in Sch	edule O.				
2 a		he organization's financial statements compiled or reviewed by an independent accountant?		2a		X
		,' check a box below to indicate whether the financial statements for the year were compiled or reviewe te basis, consolidated basis, or both:	d on a			
		Separate basis Consolidated basis Both consolidated and separate basis				
b	Were t	he organization's financial statements audited by an independent accountant?		2 b	X	
		, check a box below to indicate whether the financial statements for the year were audited on a separa	te			
		consolidated basis, or both:				
	لتتا	Separate basis Consolidated basis Both consolidated and separate basis				
C	: If 'Yes' review	to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, or compilation of its financial statements and selection of an independent accountant?		2 c	Χ	
	If the o	organization changed either its oversight process or selection process during the tax year, explain edule O.				
3 a	As a re	esult of a federal award, was the organization required to undergo an audit or audits as set forth in the Single			7,7	
		Act and OMB Circular A-133?		3 a	X	
b	If 'Yes, or aud	' did the organization undergo the required audit or audits? If the organization did not undergo the required audits, explain why in Schedule O and describe any steps taken to undergo such audits	t 	3 b	Х	

TEEA0112L 08/09/11

#### **SCHEDULE A** (Form 990 or 990-EZ)

**Public Charity Status and Public Support** 

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

HABITAT FOR HUMANITY OF GREATER NASHVILLE

Employer identification number 58-1636286

Part	· I   F	Reason for Publ	ic Charity Status	(All organizations	must d	comple	te this	nart )	See ii	nstruct	ions		
				e it is: (For lines 1 thro						1011 401	101101		
1	ř.			ciation of churches des	•		•	,	L				
2		,		(ii). (Attach Schedule E		. 5001101	, 0(2)	(.,/,,/,/	•				
3				• • •	-	tion 17	N/6\/1\//	\\:\:\					
	_			nospital service organization described in section 170(b)(1)(A)(iii).									
4			•	ation operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's									
_		name, city, and state											
5	$\sqcup_{1}^{A}$	n organization operat <b>70(b)(1)(A)(iv).</b> (Coi	ted for the benefit of a maplete Part II.)	for the benefit of a college or university owned or operated by a governmental unit described in <b>section</b> ete Part II.)									
6	А	A federal, state, or lo	ocal government or go	overnmental unit descri	bed in <b>s</b>	ection 1	<b>70(b)(</b> 1)	)(A)(v).					
7	씜ir	n section 170(b)(1)(A	<b>A)(vi).</b> (Complete Par			-	ental un	it or fron	n the ger	neral pub	lic described	t	
8	Д	A community trust de	escribed in section 17	<b>'0(b)(1)(A)(vi).</b> (Comple	te Part I	l.)							
9	□ re	elated to its exempt fu	unctions — subject to co	re than 33-1/3% of its supertain exceptions, and (2 1 tax) from businesses acq	) no mor	e than 3	3-1/3% c	of its sup	port fron	n gross ir	nvestment ir	m acti ncome	vities and
10	Α	An organization orga	nized and operated e	xclusively to test for pu	ublic safe	ety. See	section	1 509(a)	(4).				
11	$\sqcup_{S}$	upported organization	zed and operated exclus ns described in section ion and complete line	sively for the benefit of, to 509(a)(1) or section 509 s 11e through 11h.	perform (a)(2). Se	the func ee <b>sectio</b>	tions of, on 509(a)	or carry (3). Che	out the p ck the bo	urposes o x that de	of one or mo escribes the	re pub type o	licly f
	а	Type I <b>b</b>	Type II c	Type III – Function	nally inte	egrated	•	d 🗌 -	Type III	– Non-fi	unctionally	integr	ated
е	<u></u> О	By checking this box other than foundation rection 509(a)(2).	, I certify that the organization , I certify that the organization of the certification is a second control of the certification of th	anization is not control an one or more publicly s	led direc supportec	tly or in d organiz	directly ations d	by one escribed	or more in section	disquali on 509(a)	ified persor (1) or	ıs	
f	lf C	f the organization received the ck this box	eived a written determir	nation from the IRS that	is a Type	І, Туре	II or Typ	e III suc	porting o	organizati	ion,		
g	S	Since August 17, 200	06, has the organizati	on accepted any gift	r contrib	ution fr	om any	of the fo	ollowing	persons	?		
				- 1							,	Yes	No
	(i	i) A person who d	directly or indirectly co	ontrols, either alone or	together	with pe	ersons d	lescribe	d in (ii) a	and (iii)	11 g (i)		
		_		oported organization?.							119(1)		
	(i	ii) A family memb	er of a person describ	oed in (i) above?							11 g (ii)		
	(i	iii) A 35% controlle	ed entity of a person o	described in (i) or (ii) a	bove?						11 g (iii)		
h	Р	Provide the following	information about the	e supported organization	on(s).								
	(	i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-9 above or IRC section (see instructions))	organiz column (i your go	s the ation in listed in overning ment?	(v) Did yo the organ column ( supp	ization in	organiz colun organize	s the ation in nn (i) ed in the S.?	(vii) Amoun sup	of mor port	etary
					Yes	No	Yes	No	Yes	No			
(A)													
<del>* 1</del>													
(B)													
(C)													
(D)													
<u>(E)</u>													
Total													

#### Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support	T		T		T	
Cale begi	ndar year (or fiscal year nning in) ►	(a) 2008	<b>(b)</b> 2009	<b>(c)</b> 2010	<b>(d)</b> 2011	<b>(e)</b> 2012	<b>(f)</b> Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.')	4,182,556.	5,662,318.	6,340,233.	4,891,068.	4,123,382.	25,199,557.
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf.						0.
3	The value of services or facilities furnished by a governmental unit to the organization without charge						0.
4	<b>Total.</b> Add lines 1 through 3	4,182,556.	5,662,318.	6,340,233.	4,891,068.	4,123,382.	25,199,557.
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						195,655.
6	<b>Public support.</b> Subtract line 5 from line 4						25,003,902.
Sec	tion B. Total Support	I		I		I	<u></u>
Cale begi	ndar year (or fiscal year nning in) ►	<b>(a)</b> 2008	<b>(b)</b> 2009	<b>(c)</b> 2010	<b>(d)</b> 2011	<b>(e)</b> 2012	<b>(f)</b> Total
7	Amounts from line 4	4,182,556.	5,662,318.	6,340,233.	4,891,068.	4,123,382.	25,199,557.
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	6,145.	2,198.	3,495.	3,063.	2,810.	17,711.
9	Net income from unrelated business activities, whether or not the business is regularly carried on		BL				0.
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)	P					0.
11	Total support. Add lines 7 through 10						25,217,268.
12	Gross receipts from related activ	vities, etc (see ins	tructions)			12	37,314,845.
13	First five years. If the Form 990 is organization, check this box and	for the organization	n's first, second, th	ird, fourth, or fifth t	ax year as a section	on 501(c)(3)	▶ □
Sec	tion C. Computation of Pu	blic Support P	ercentage				
14	Public support percentage for 20	012 (line 6, colum	n (f) divided by lir	ne 11, column (f))		14	99.15%
	Public support percentage from					<u> </u>	98.52 %
16 a	33-1/3% support test $-$ 2012. If and stop here. The organization	the organization qualifies as a pul	did not check the olicly supported o	box on line 13, a rganization	nd the line 14 is 3	33-1/3% or more,	check this box
b	33-1/3% support test — 2011. If and stop here. The organization	the organization d qualifies as a pu	id not check a bo blicly supported o	ox on line 13 or 16 or 1	a, and line 15 is	33-1/3% or more,	check this box
17 a	<b>10%-facts-and-circumstances te</b> or more, and if the organization the organization meets the 'facts	meets the 'facts-a	and-circumstance	s' test, check this	box and stop her	<b>re.</b> Explain in Part	t IV how
	10%-facts-and-circumstances to or more, and if the organization organization meets the 'facts-an	meets the 'facts-a d-circumstances'	and-circumstance test. The organiza	s' test, check this ation qualifies as	box and <b>stop he</b> a publicly support	<b>re.</b> Explain in Part ted organization	t IV how the
18	Private foundation. If the organi	zation did not che	ck a box on line	13, 16a, 16b, 17a	, or 17b, check th	is box and see ins	structions >

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support						_
Calen	dar year (or fiscal yr beginning in) ►	(a) 2008	<b>(b)</b> 2009	<b>(c)</b> 2010	<b>(d)</b> 2011	<b>(e)</b> 2012	(f) Total
1	Gifts, grants, contributions and membership fees received. (Do not include any 'unusual grants.')						
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose.						
3	Gross receipts from activities that are not an unrelated trade or business under section 513.						
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
	Total. Add lines 1 through 5 Amounts included on lines 1, 2, and 3 received from disqualified persons						
ŀ	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year.						
(	: Add lines 7a and 7b				7		
8	<b>Public support</b> (Subtract line 7c from line 6.)				OK,		
Sec	tion B. Total Support		•	7			
Calen	dar year (or fiscal yr beginning in) ►	(a) 2008	<b>(b)</b> 2009	<b>(c)</b> 2010	<b>(d)</b> 2011	<b>(e)</b> 2012	(f) Total
	Amounts from line 6		1212		, ,	, ,	
10 a	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources.  Unrelated business taxable income (less section 511 taxes) from businesses	Pl	30-				
	acquired after June 30, 1975						
	Add lines 10a and 10b						
12	whether or not the business is regularly carried on						
	gain or loss from the sale of capital assets (Explain in Part IV.)						
13	Total support. (Add Ins 9, 10c, 11, and 12.)						
14	First five years. If the Form 990 organization, check this box and	is for the organiz stop here	ation's first, seco	nd, third, fourth, o	or fifth tax year as	a section 501(c)(3	) 
Sec	tion C. Computation of Pul	blic Support F	Percentage				
15	Public support percentage for 20			ne 13, column (f)	)	15	%
16	Public support percentage from 2	•	•		•		%
	tion D. Computation of Inv					-	
17	Investment income percentage f				ımn (f))	17	%
18	Investment income percentage f	•	• •	-			
	<b>1 33-1/3% support tests</b> – <b>2012.</b> If is not more than 33-1/3%, check	the organization	did not check the	e box on line 14, a	and line 15 is more	e than 33-1/3%, an	id line 17
k	<b>33-1/3% support tests</b> — <b>2011.</b> If line 18 is not more than 33-1/3%	the organization	did not check a b	oox on line 14 or l	line 19a, and line	16 is more than 33	-1/3%, and
20	<b>Private foundation.</b> If the organization		•		•		

# **Schedule B** (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

#### PUBLIC DISCLOSURE COPY

### **Schedule of Contributors**

► Attach to Form 990, Form 990-EZ, or Form 990-PF

OMB No. 1545-0047

2012

Name of the organization HABITAT FOR	HUMANITY OF GREATER	Employer identification number
NASHVILLE		58-1636286
Organization type (check one):		
Filers of:	Section:	
Form 990 or 990-EZ	X 501(c)( 3 ) (enter number) organizat	tion
	4947(a)(1) nonexempt charitable trust no	ot treated as a private foundation
	527 political organization	
Form 990-PF	501(c)(3) exempt private foundation	
	4947(a)(1) nonexempt charitable trust tre	eated as a private foundation
	501(c)(3) taxable private foundation	'
	301(c)(c) taxable private roundation	
Check if your organization is covered	by the General Rule or a Special Rule	
<b>Note.</b> Only a section 501(c)(7), (8), or	(10) organization can check boxes for both the Genera	al Rule and a Special Rule. See instructions.
General Rule		
	990-EZ, or 990-PF that received, during the year, \$5,000 or II.)	r more (in money or property) from any one
Special Rules		
For a section 501(c)(3) organization 509(a)(1) and 170(b)(1)(A)(vi) and (2) 2% of the amount on (i) Form	on filing Form 990 or 990-EZ that met the 33-1/3% sup I received from any one contributor, during the year, a 990, Part VIII, line 1h or (ii) Form 990-EZ, line 1. Com	port test of the regulations under sections contribution of the greater of (1) \$5,000 or uplete Parts I and II.
total contributions of more than \$1	organization filing Form 990 or 990-EZ that received from a ,000 for use <i>exclusively</i> for religious, charitable, scient n or animals. Complete Parts I, II, and III.	iny one contributor, during the year, itriic, literary, or educational purposes, or
contributions for use <i>exclusively</i> for r	organization filing Form 990 or 990 EZ that received from a eligious, charitable, etc. purposes, but these contributions total contributions that were received during the year for an parts unless the <b>General Rule</b> applies to this organization	did not total to more than \$1,000.  an exclusively religious, charitable, etc.
	ions of \$5,000 or more during the year	
Caution: An organization that is not covered by the answer 'No' on Part IV, line 2, of its Form 990 meet the filing requirements of Scheduler	ne General Rule and/or the Special Rules does not file Schedule B (For i; or check the box on line H of its Form 990-EZ or on Part I, line 2 ule B (Form 990, 990-EZ, or 990-PF).	rm 990, 990-EZ, or 990-PF) but it <b>must</b> 2, of itsForm 990-PF, to certify that it does not
BAA For Paperwork Reduction Act N or 990-PF.	otice, see the Instructions for Form 990, 990EZ,	Schedule <b>B</b> (Form 990, 990-EZ, or 990-PF) (2012)

Page

1 of

2 of **Part 1** 

HABITAT FOR HUMANITY OF GREATER

Employer identification number

58-1636286

raiti	Contributors (see instructions). Ose duplicate copies of Part i if additional space is needed	J.	
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1		\$ <u>87,500.</u>	Person X Payroll  Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2		\$622 <u>,706</u> .	Person X Payroll Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3	C.C	\$ <u>133,827.</u>	Person X Payroll  Noncash   (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
4		\$ <u>310,564.</u>	Person X Payroll  Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5		\$1 <u>00,000</u> .	Person X Payroll  Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>6</u>		\$87,500.	Person X Payroll  Noncash   (Complete Part II if there is a noncash contribution.)

2 of **Part 1** 

HABITAT FOR HUMANITY OF GREATER

Page 2 of Employer identification number

58-1636286

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional space is needed	i.	
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7		\$226,332.	Person X Payroll  Noncash  (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
8		\$ <u>180,279.</u>	Person X Payroll  Noncash   (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
	CC	SPY	Person Payroll Oncash Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$ 	Person Payroll Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
			Person

Name of organization

Page

1 to

1 of Part II

HABITAT FOR HUMANITY OF GREATER

Employer identification number

58-1636286

Part II	Noncash Property (see instructions). Use duplicate copies of Part II if additional s	pac	e is needed.	
(a) No. from Part I	(b) Description of noncash property given		(c) FMV (or estimate) (see instructions)	(d) Date received
	N/A			
		\$		
				4.0
(a) No. from Part I	(b)  Description of noncash property given		(c) FMV (or estimate) (see instructions)	(d) Date received
		\$		
(a) No. from Part I	(b)  Description of noncash property given		(c) FMV (or estimate) (see instructions)	(d) Date received
		\$		
(a) No. from Part I	(b) Description of noncash property given		(c) FMV (or estimate) (see instructions)	(d) Date received
	184			
	PUP			
		\$		
(a) No. from Part I	(b) Description of noncash property given		(c) FMV (or estimate) (see instructions)	(d) Date received
		\$		
(a) No. from Part I	(b) Description of noncash property given		(c) FMV (or estimate) (see instructions)	(d) Date received
		1		
		\$		

BAA

Schedule **B** (Form 990, 990-EZ, or 990-PF) (2012)

Name of organization
HABITAT FOR HUMANITY OF GREATER

Employer identification number

58-1636286

Part III	Exclusively religious, charitable, exorganizations that total more than	tc, individual contribution \$1,000 for the year, Comple	ns to section	on 501(c)(7), (8) or (10)		
	For organizations completing Part III, enter contributions of \$1,000 or less for the year. Use duplicate copies of Part III if additional	total of exclusively religious, ch (Enter this information once. S	naritable, etc.			
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held		
	N/A					
	Transferee's name, addres	(e) Transfer of gift s, and ZIP + 4	Rela	ationship of transferor to transferee		
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held		
	Transferee's name, addres	ationship of transferor to transferee				
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held		
	Transferee's name, addres	(e) Transfer of gift s, and ZIP + 4	Rela	ationship of transferor to transferee		
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held		
	(e) Transfer of gift Transferee's name, address, and ZIP + 4		Rela	ationship of transferor to transferee		

### SCHEDULE D (Form 990)

Supplemental Financial Statements

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

► Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

Name of the organization Employer identification number HABITAT FOR HUMANITY OF GREATER NASHVILLE 58-1636286 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if Part I the organization answered 'Yes' to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year..... 1 Aggregate contributions to (during year). . . . Aggregate grants from (during year) . . . . . . . Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds No are the organization's property, subject to the organization's exclusive legal control?... Yes Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Nο Conservation Easements. Complete if the organization answered 'Yes' to Form 990, Part IV, line Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year a Total number of conservation easements...... 2 a **b** Total acreage restricted by conservation easements..... 2 b c Number of conservation easements on a certified historic structure included in (a). 2 c d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register. Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, No and enforcement of the conservation easements it holds?..... Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶\$ Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) No and section 170(h)(4)(B)(ii)?..... In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered 'Yes' to Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenues included in Form 990, Part VIII, line 1 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items: a Revenues included in Form 990, Part VIII, line 1.....

**b** Assets included in Form 990, Part X.....

Part III Organizations Maintain	ning Collectio	ns of Art, Histo	rical Treasures, or	Other Similar Ass	sets (C	ontinu	ied)
3 Using the organization's acquisition, items (check all that apply):	accession, and other	her records, check ar	ny of the following that ar	re a significant use of its	collection	n	
a Public exhibition		<b>d</b> Loan o	or exchange programs				
<b>b</b> Scholarly research		e Other					
c Preservation for future genera	ations						
4 Provide a description of the organiza Part XIII.	ation's collections a	and explain how they	further the organization's	s exempt purpose in			
5 During the year, did the organizat to be sold to raise funds rather the	an to be maintair	ned as part of the or	ganization's collection	?	Yes		No
Part IV Escrow and Custodial Arra reported an amount on	i <b>ngements.</b> Comp i Form 990, Pa	olete if the organiza art X, line 21.	ation answered 'Yes' to	Form 990, Part IV, lir	ne 9, or		
1 a Is the organization an agent, trust on Form 990, Part X?	tee, custodian, or	other intermediary	for contributions or oth	ner assets not included	Yes		No
<b>b</b> If 'Yes,' explain the arrangement						L	
<b>b</b> in 100, explain the arrangement	arr arr / arr arra o		ig table:		Amoun	t	
<b>c</b> Beginning balance				1c			
<b>d</b> Additions during the year							
e Distributions during the year							
f Ending balance				1f			
2a Did the organization include an ar	mount on Form 99	90, Part X, line 21?.			Yes		No
<b>b</b> If 'Yes,' explain the arrangement	in Part XIII. Chec	k here if the explan	tion has been provided	I in Part XIII			7
						L	_
Part V Endowment Funds. Co	mplete if the	organization ans	swered 'Yes' to Fo	rm 990, Part IV, lir	ne 10.		
·	(a) Current	<b>(b)</b> Prior year	r (c) Two years	(d) Three years	(e)	Four yea	rs
1 a Beginning of year balance							
<b>b</b> Contributions							
c Net investment earnings, gains, and losses			OF	Y			
<b>d</b> Grants or scholarships							
Other expenditures for facilities and programs		. 10	, 6				
f Administrative expenses		211					
<b>g</b> End of year balance		1D					
2 Provide the estimated percentage		ar end balance (line	e 1g, column (a)) held	as:			
a Board designated or quasi-endowme		<u> </u>					
<b>b</b> Permanent endowment ►	%						
c Temporarily restricted endowment	t <b>-</b>	<del></del> %					
The percentages in lines 2a, 2b, a	and 2c should equ	ıal 100%.					
3a Are there endowment funds not in th	ne possession of th	e organization that a	re held and administered	for the			
organization by:						Yes	No
(i) unrelated organizations					3a(i)		<u> </u>
(ii) related organizations					3a(ii)		<u> </u>
<b>b</b> If 'Yes' to 3a(ii), are the related or	-	·			3b		
4 Describe in Part XIII the intended							
Part VI Land, Buildings, and E		·			4.15		
Description of property		Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d)	Book va	ılue
<b>1 a</b> Land							
<b>b</b> Buildings			242,230.	12,112.			<u>,118.</u>
c Leasehold improvements			221,978.	118,091.			,887.
<b>d</b> Equipment			604,355.	365,699.			<u>, 656.</u>
<b>e</b> Other			122,717.	102,266.			<u>, 451.</u>
Total. Add lines 1a through 1e. (Column	n (d) must equal i	Form 990, Part X, c	olumn (B), line 10(c).)		<u> </u>		,112.
BAA				Sched	dule <b>D</b> (F	orm 990	) 2012

TEEA3302L 06/07/12

Part VII	investments – Other Securities. See	<u> </u>	IIIIE IZ. N/A	
•	(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation end-of-year market	
(1) Financ	cial derivatives		end-or-year market	value
	ly-held equity interests.			
(3) Other	· · ·			
(A)				
(B) — — —				
(C)				
(D)				
(E)				
(F)				
(G)				
(H)				
(l)				
	ımn (b) must equal Form 990, Part X, column (B) line 12.) ►			
	I Investments – Program Related. See	Form 990 Part X	line 13. N/A	
i dit vii	(a) Description of investment type	(b) Book value	(c) Method of valuation	n: Cost or
	(,, )		end-of-year market	value
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				
	umn (b) must equal Form 990, Part X, column (B) line 13.) •			
Part IX		ine 15. scription		(h) Poole volue
(1)	(a) Des	scription		(b) Book value
(2) AR	TWODY	DV.		3,000.
	NSTRUCTION IN PROGRESS			731,337.
	POSITS			31,537.
	ND HELD FOR DEVELOPMENT			3,598,417.
	MBERSHIP			105,000.
(7) OTI				861.
	AL ESTATE HELD FOR SALE			739,266.
(9)	AL ESTATE HELD TOK SALE			737,200.
(10)				
	olumn (b) must equal Form 990, Part X, column (E	3). line 15.)	<b>•</b>	5,209,418.
Part X	Other Liabilities. See Form 990, Part			3,203,410.
I alt A	(a) Description of liability	(b) Book value		
(1) Fed	eral income taxes	(4) = 0000 000000		
	CROW ACCOUNT	441,86	58	
(3)	onon nocconi	111,00	50.	
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				
(11)				
	umn (b) must equal Form 990, Part X, column (B) line 25.)	<b>►</b> 441,86	68.	
	ASC 740) Footnote. In Part XIII, provide the text of the footnote t			v for uncertain tax positions
under FIN 48	8 (ASC 740). Check here if the text of the footnote has been prov	ided in Part XIII	SEE PART XIII	X

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Re	turn	
1 Total revenue, gains, and other support per audited financial statements	1	12,220,820.
2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a Net unrealized gains on investments		
b Donated services and use of facilities		
c Recoveries of prior year grants		
d Other (Describe in Part XIII.) . SEE .PART. XIII		
e Add lines 2a through 2d.	2 e	59,909.
3 Subtract line 2e from line 1.	3	12,160,911.
4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:		, ,
a Investment expenses not included on Form 990, Part VIII, line 7b		
b Other (Describe in Part XIII.) 4b		
c Add lines <b>4a</b> and <b>4b</b>	4 c	
5 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	12,160,911.
Part XII   Reconciliation of Expenses per Audited Financial Statements With Expenses per	Return	
1 Total expenses and losses per audited financial statements	1	11,415,816.
2 Amounts included on line 1 but not on Form 990, Part IX, line 25:		11/110/010.
a Donated services and use of facilities		
b Prior year adjustments.		
c Other losses 2c		
d Other (Describe in Part XIII.) SEE PART XIII 2d 59,909.		
e Add lines 2a through 2d.	2 e	59,909.
3 Subtract line 2e from line 1.	3	11,355,907.
4 Amounts included on Form 990, Part IX, line 25, but not on line 1:	3	11,333,307.
a Investment expenses not included on Form 990, Part VIII, line 7b		
b Other (Describe in Part XIII.) 4b		
c Add lines 4a and 4b.	4 c	
5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	11,355,907.
Part XIII Supplemental Information		,
	lines 1h	and 2h: Part V
Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4; Part IV, line 4; Part XI, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any	addition	nal information.
PART X - FIN 48 FOOTNOTE		
- PART X - FIN 40 FOOTNOTE		
HABITAT IS EXEMPT FROM INCOME TAX UNDER SECTION 501(C)(3) OF THE INTE	ד גווו סי	DEMENTIE
HABITAL 13 EXEMPT FROM INCOME TAX UNDER SECTION 301 (C) (3) OF THE INTE	TUNAT.	VEATURE
CODE AND IS NOT A PRIVATE FOUNDATION. THEREFORE, NO PROVISION FOR IN	ICOME	тлугс цлс
CODE AND 15 NOT A PRIVATE POUNDATION. INEREPORE, NO PROVISION FOR IT	ICOME_	TAVES TIVE
BEEN MADE.		
DEEN MADE.		
HABITAT FOLLOWS GUIDANCE THAT CLARIFIES THE ACCOUNTING FOR UNCERTAINT	יע דאו	TNCOME
THE TOUR OF THE CHART THE CHART THE ACCOUNTING TOR UNCERTAINT		THOOLIT
TAXES RECOGNIZED IN AN ORGANIZATION'S FINANCIAL STATEMENTS. THIS GUI	שארב	DDFCCDIRFC
TANDS RECOGNIZED IN AN ORGANIZATION S FINANCIAL STATEMENTS. INTO GOI	TUNCE	T VESCUIDES
A MINIMIM DDODARIITTV THORCHOID THAT A TAV DOCTTION MICT MEET DEFODE	7 ETN	IANCTAT
A MINIMUM PROBABILITY THRESHOLD THAT A TAX POSITION MUST MEET BEFORE		
BAA	schedule	<b>D</b> (Form 990) 2012

RECOGNIZED IS MEASURED AS THE LARGEST AMOUNT OF BENEFIT THAT IS GREATER THAN FIFTY

PENALTIES OR INTEREST REPORTED IN THE ACCOMPANYING FINANCIAL STATEMENTS. TAX YEARS

THAT REMAIN OPEN FOR EXAMINATION INCLUDE THE YEARS ENDED JUNE 30, 2010 THROUGH JUNE

PUBLIC CO

PERCENT LIKELY OF BEING REALIZED UPON ULTIMATE SETTLEMENT. HABITAT HAS NO TAX

30, 2013. HABITAT HAS NO UNCERTAIN TAX POSITIONS AT JUNE 30, 2013 OR 2012.

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2012

### SCHEDULE D, PART XIII - SUPPLEMENTAL INFORMATION PAGE 4

HABITAT FOR HUMANITY OF GREATER NASHVILLE

58-1636286

SCHEDULE D, PART XI, LINE 2D OTHER REVENUE INCLUDED IN F/S BUT NOT INCLUDED ON FORM 990

SPECIAL EVENT EXPENSE \$ 59,909.

TOTAL \$ 59,909.

SCHEDULE D, PART XII, LINE 2D OTHER EXPENSES AND LOSSES PER AUDITED F/S

 SPECIAL EVENT EXPENSE
 \$ 59,909.

 TOTAL
 \$ 59,909.

PUBLIC COPY

#### SCHEDULE G (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

6

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8

9

10

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered 'Yes' to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization HABITAT FOR HUMANITY OF GREATER Employer identification number NASHVILLE 58-1636286 Fundraising Activities. Complete if the organization answered 'Yes' to Form 990, Part IV, line 17. Part I Form 990-EZ filers are not required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply. Mail solicitations Solicitation of non-government grants а b Internet and email solicitations f Solicitation of government grants Phone solicitations Special fundraising events С g In-person solicitations 2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key X No employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? **b** If 'Yes,' list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (i) Name and address of individual (v) Amount paid to (ii) Activity (iv) Gross receipts (vi) Amount paid to (iii) Did fundraiser have custody or control of contributions? (or retained by) fundraiser listed in or entity (fundraiser) (or retained by) from activity organization column (i) Yes No 1 2 3 4 5

HBL

Tota	ıl		0.
3	List all states in which the organization is registered or licensed to solicit contributions or has been or licensing.	notified it is exempt from	registration

Part II Fundraising Events. Complete if the organization answered 'Yes' to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

R			(a) Event #1  DAVIDSON HOH (event type)	(b) Event #2  GOLF CHALLENGE (event type)	(c) Other events  5 (total number)	(d) Total events (add column (a) through column (c))
R E V E N U	1	Gross receipts	136,035.	80,187.	121,326.	337,548.
Ē	2	Less: Charitable contributions	136,035.		61,375.	197,410.
	3	Gross income (line 1 minus line 2)		80,187.	59,951.	140,138.
	4	Cash prizes				
	5	Noncash prizes			4,205.	4,205.
D I R	6	Rent/facility costs		5,104.	7,446.	12,550.
R E C T	7	Food and beverages	16,109.		9,240.	25,349.
E X P	8	Entertainment				
EXPENSES	9	Other direct expenses	9,706.		8,099.	17,805.
Š	10 11	Direct expense summary. Add lines 4 thr Net income summary. Combine line 3, co				59,909. 80,229.
Par		Gaming. Complete if the organiza	tion answered 'Yes			
		\$15,000 on Form 990-EZ, line 6a.	(a) Bingo	<b>(b)</b> Pull tabs/Instant	(c) Other gaming	(d) Total gaming
R E V E N U E			(a) billigo	bingo/progressive bingo	C Other garning	(add column (a) through column (c))
N U E	1	Gross revenue	. 1	<sup>2</sup> CO.		
E	2	Cash prizes.  Non-cash prizes	UBLI			
D I P E N C T E	3	Non-cash prizes				
Č S T E S	4	Rent/facility costs				
	5	Other direct expenses				
	6	Volunteer labor	Yes%	Yes%	Yes% No	
	7	Direct expense summary. Add lines 2 thr	ough 5 in column (d)			
	8	Net gaming income summary. Combine I	ines 1, column (d) and	line 7	▶	
	ls th	er the state(s) in which the organization opne organization licensed to operate gaming lo,' explain:	activities in each of th			· Yes No
		e any of the organization's gaming license es,' explain:		or terminated during the	e tax year?	Yes No

Sche	edule <b>G</b> (Form 990 or 990-EZ) 2012 HABITAT FOR HUMANITY OF GREATER	58-1636	286	Page 3
11	Does the organization operate gaming activities with nonmembers?		Yes	No
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?		Yes	 ∏No
a b	Indicate the percentage of gaming activity operated in:  The organization's facility.  An outside facility.  Enter the name and address of the person who prepares the organization's gaming/special events books and record	. 13b		000
b	Address   Does the organization have a contact with a third party from whom the organization receives gaming revenue of 'Yes,' enter the amount of gaming revenue received by the organization   and of gaming revenue retained by the third party   third par	ue? the amoun	 ∐Yes	 No
16	Name ►  Address ►  Gaming manager information:  Name ►			
	Gaming manager compensation ► \$  Description of services provided ►  Director/officer		Yes	
Par		d by Par	t I, line 2 so comp	2b, plete

#### SCHEDULE I (Form 990)

# Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

OMB No. 1545-0047

2012

Department of the Treasury Internal Revenue Service Complete if the organization answered 'Yes' to Form 990, Part IV, line 21 or 22. ► Attach to Form 990.

Open to Public Inspection

HABITAT FOR HUMANITY OF GREA	\TER					58-163628	
Part I General Information on Gra		ance					
<ol> <li>Does the organization maintain records to the selection criteria used to award the</li> <li>Describe in Part IV the organization's proc</li> </ol>	grants or assistan edures for monitoring	ce? g the use of grant fu	unds in the United States.	SEE PA	RT IV		X Yes No
Form 990, Part IV, line 21 for							
1 (a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) HABITAT FOR HUMANITY INTERNAT 121 HABITAT STREET AMERICUS, GA 31709	91-1914868	501 (C) (3)	82,986.	0.			HOUSING ASSISTANCE
(2)				av			
(3)			UBLIC (	COL,			
(4)		P	ABr.				
(5)							
(6)							
(7)							
(8)							
2 Enter total number of section 501(c)(3) 3 Enter total number of other organization	-	-					<u></u>

rt III Grants and Other Assistance Part III can be duplicated if ac	dditional space is need	ded.	implete if the organ	nization answered Yes to	o Form 990, Part IV, line 22.
(a) Type of grant or assistance	<b>(b)</b> Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
Supplemental Information. Co	omplete this part to p	rovide the informa	ation required in Pa	rt I, line 2, Part III, colun	nn (b), and any other
PART I, LINE 2 - PROCEDURES FO	OR MONITORING USE	OF GRANTS FU	NDS IN U.S.	<u> </u>	
THE ORGANIZATION DOES NOT M	ONITOR THE USE OF	THE GRANT FU	NDS SINCE THEY	ARE GOING TO	
ANOTHER HABITAT FOR HUMANIT	Y ORGANIZATION.	THE ORGANIZAT	ION DOES RECEIV	VE A STATEMENT	
FROM HABITAT FOR HUMANITY,	INTERNATIONAL DES	SCRIBING THE N	UMBER OF FAMILI	ES AIDED BY	
THIS SUPPORT.					

#### SCHEDULE J (Form 990)

Department of the Treasury Internal Revenue Service

### **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

OMB No. 1545-0047

2012

Open to Public Inspection

HABITAT FOR HUMANITY OF GREATER

Employer identification number 58–1636286

Pai	rt I Questions Regarding Compensation			
			Yes	No
1 a	a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments  Health or social club dues or initiation fees			
	Discretionary spending account  Personal services (e.g., maid, chauffeur, chef)			
	<b>b</b> If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If 'No,' complete Part III to explain	1 b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.			
	Compensation committee Written employment contract			
	Independent compensation consultant   X   Compensation survey or study			
	Form 990 of other organizations  X Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization:			
á	a Receive a severance payment or change-of-control payment?	4 a		Х
ŀ	<b>b</b> Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4 b		X
(	c Participate in, or receive payment from, an equity-based compensation arrangement?	4 c		Х
	If 'Yes' to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:			
á	<b>a</b> The organization?	5 a		Х
ŀ	<b>b</b> Any related organization?	5 b		Х
	If 'Yes' to line 5a or 5b, describe in Part III.			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:			
á	a The organization?	6a		Х
ŀ	<b>b</b> Any related organization?	6 b		Х
	If 'Yes' to line 6a or 6b, describe in Part III.			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If 'Yes,' describe in Part III	7		Х
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject			
	to the initial contract exception described in Regulations section 53.4958-4(a)(3)?	_		
	If 'Yes,' describe in Part III	8		X
9	If 'Yes' to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations			

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule **J** (Form 990) 2012

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable columns (D) and (E) amounts for that individual.

	(B) Breakdown	(B) Breakdown of W-2 and/or 1099-MISC compensation			(D) Nontaxable benefits	(E) Total of columns(B)(i)-(D)	(F) Compensation
(A) Name and Title	(i) Base compensation	(ii) Bonus and incentive compensation	(iii) Other reportable compensation	and other deferred compensation	benefits	columns(B)(I)-(D)	(F) Compensation reported as deferred in prior Form 990
DANNY HERRON (i)	141,828.	0.	0.	4,233.	6,937.	<u> 152,998.</u>	0.
1 CEO/PRESIDENT (ii		0.	0.	0.	0.	0.	0.
2 (i)				<del> </del>		<del> </del>	
3 (ii		<del> </del>		<del> </del>		<del> </del> -	
(i)	)						
4 (ii	) [			T		T	
G							
5 (ii							
(i)				<u> </u>		<del> </del>	
(i)			00	Y			
_7 (ii	)		COT				
(i) 8		121 JC					
- Ci		119r					
9 (ii	5 <del></del>			<del> </del>		<del> </del>	
10 (i)							
, (i)							
11 (ii				T		†	
(i)							
12 (ii							
(i)						L	
13 (ii							
(i)				L		L	
<u>14</u> (ii							
(i)		<b> </b>		<b> </b>		<b></b>	
15 (ii							
(i)		<del> </del>		<b></b>		<b></b>	
16 (ii	<u> </u>	TEFA/102L 12/1	1/10				(Form 000) 2012

**BAA** TEEA4102L 12/11/12 Schedule **J** (Form 990) 2012

Part III	Supplemental Information
Complet Part II.	te this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, for Also complete this part for any additional information.
	. 1
	PUBLIC COPY
	SI IC CO
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<b></b>	

## SCHEDULE M (Form 990)

**Noncash Contributions** 

► Complete if the organizations answered 'Yes' on Form 990, Part IV, lines 29 or 30.

► Attach to Form 990.

OMB No. 1545-0047

Open To Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization HABITAT FOR HUMANITY OF GREATER NASHVILLE

Employer identification number

58-1636286

ı aı	irt i Types of Property						
		(a) Check if applicable	(b)  Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	Metho noncash	<b>(d)</b> od of determ contribution	nining amounts
1	Art — Works of art						
2	Art — Historical treasures						
3							
4	Books and publications						
5							
6			2	1,800.	FMV		
7			-	2,000			
8	Intellectual property						
9			5	29,274.	FMV		
10							
11							
12							
13	Qualified conservation contribution – Historic structures						
14							
15							
16	Real estate – Commercial			AD T			
17	Real estate – Other			11			
18	Collectibles		100				
19	Food inventory						
20	Drugs and medical supplies						
21	Taxidermy						
22	Historical artifacts						
23	Scientific specimens						
24	Archeological artifacts						
25	Other ► (BLDG_SUPPLIES	) X	1,419	410,852.	FMV		
26	Other • (	)					
27	Other • (	)					
28	0 (1.0.	)					
29	Number of Forms 8283 received by the organization completed Form 8283, Part IV,				29		
						Yes	No
30a	a During the year, did the organization receive hold for at least three years from the date of the						
	purposes for the entire holding period?		•			30 a	Х
b	<b>b</b> If 'Yes,' describe the arrangement in Part II.						
31	Does the organization have a gift acceptance	e policy that requi	ires the review of any n	non-standard contribution	ns?	31	Х
32a	a Does the organization hire or use third partie noncash contributions?	•				32 a X	
b	<b>b</b> If 'Yes,' describe in Part II.		SEE PART I	I	İ		
	If the organization did not report an amount in c	column (c) for a typ		=			
	describe in Part II.						

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) 2012

Schedule **M** (Form 990) 2012

### **SCHEDULE O** (Form 990 or 990-EZ)

### Supplemental Information to Form 990 or 990-EZ

OMB No. 1545-0047

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Open to Public Inspection

Department of the Treasury Internal Revenue Service

► Attach to Form 990 or 990-EZ.

Name of the organization HABITAT FOR HUMANITY OF GREATER	Employer identification number
NASHVILLE	58-1636286
FORM 990, PART XI, LINE 9	
TRANSFER OF NET ASSETS FROM HABITAT FOR HUN	MANITY OF WILSON COUNTY:
HABITAT FOR HUMANITY OF GREATER NASHVILLE	WAS PARTY TO A REORGANIZATION THAT
OCCURRED DURING 2012. THE FOLLOWING IS PROV	VIDED:
1) ON JULY 1, 2012, HABITAT FOR HUMANITY OF	F GREATER NASHVILLE (EIN - 58-1636286), AN
ORGANIZATION EXEMPT AS DESCRIBED IN SECTION	N 501(C)(3) OF THE INTERNAL REVENUE CODE
MERGED WITH HABITAT FOR HUMANITY OF WILSON	COUNTY, INC. (EIN - 62-1506881), AN
ORGANIZATION ALSO DESCRIBED IN SECTION 501	(C) (3). HABITAT FOR HUMANITY OF GREATER
NASHVILLE WAS THE SURVIVING CORPORATION UNI	DER TENNESSEE STATE LAW.
	~ C.Or
2) THE PURPOSE OF THE MERGER IS TO BETTER	SERVE THE NEEDS OF THE COMMUNITY. THE
MERGER WILL NOT ALTER THE EXEMPT PURPOSES (	
NASHVILLE. THE ASSETS TRANSFERRED BY HABITA	AT FOR HUMANITY OF WILSON COUNTY, INC.
WILL BE PUT TO THE SAME CHARITABLE USE AS I	BEFORE THE TRANSFER.
3) THE MERGER DOCUMENT IS ATTACHED.	
4) ASSETS TRANSFERRED TO HABITAT FOR HUMAN	ITY OF GREATER NASHVILLE:
CASH	\$ 338,194
ACCOUNTS RECEIVABLE	
REAL ESTATE HELD FOR SALE	4 10 000
PROPERTY AND EQUIPMENT	
NON-INTEREST BEARING MORTGAGES, NET	\$ 1,558,611

Name of the organization HABITAT FOR HUMANITY OF GREATER NASHVILLE		Employer identification number 58-1636286
OTHER ASSETS	\$ 44,464	
	<u> </u>	
LIABILITIES_ASSUMED_BY_NASHVILLE_AREA_HA	<u>ABITAT FOR HUMANIT</u>	Y, <u>INC.:</u>
ACCOUNTS PAYABLE	\$ 8,769	
ACCRUED EXPENSES	\$ 11,566	
ESCROW ACCOUNTS	\$ 104,323	
UNEARNED REVENUE ON MORTGAGE LOANS	\$ 517,645	. – – – – – – – – – – – – – – – – – – –
NOTES PAYABLE	\$ 443,803	·- <b>/</b>
	9	X
	\$ 1,086,106	
pUBLI		
NET ASSETS CONTRIBUTED BY WILSON COUNTY		
UNRESTRICTED	 \$ 988.045	
TEMPORARILY RESTRICTED		
	\$ 1,136,289	
FORM 990, PART III, LINE 2 - NEW SERVICES		
NASHVILLE AREA HABITAT FOR HUMANITY AND WII	SON_COUNTY_HABITA	T RECOGNIZED THE LONG
TERMS_BENEFITS_IN_MERGING_THE_(2)_ORGANIZAT	TIONS AND AS A RES	ULT BEGAN CONCEPTUAL
DISCUSSIONS IN EARLY 2011. A CONCEPTUAL BUSE	INESS PLAN WAS PRES	SENTED TO EACH AGENCY'S

Name of the organization HABITAT FOR HUMANITY OF GREATER NASHVILLE	Employer identification number 58–1636286
FORM 990, PART III, LINE 2 - NEW SERVICES	
BOARD OF DIRECTORS AND WAS APPROVED AFTER ALL THE APPROPRIAT	E DUE DILIGENCE WORK
WERE COMPLETE. THE MAIN STRATEGIC OBJECTIVE OF THE MERGER I	S THAT THE SHARED
SERVICES THAT NASHVILLE HABITAT CAN PROVIDE WILL ULTIMATELY	INCREASE THE NUMBER OF
MIDDLE TENNESSEE FAMILIES THAT CAN BE SERVED ANNUALLY. THE	MERGER BECAME EFFECTIVE
7/1/12.	
FORM 990, PART III, LINE 4A - PROGRAM SERVICE ACCOMPLISHMENTS	
SINCE 1985, HABITAT FOR HUMANITY OF GREATER NASHVILLE HAS BU	ILT OR RECONSTRUCTED MORE
THAN 700 HOMES, INCLUDING OVER 500 LOCALLY AND 200 OVERSEAS.	WE SERVE DAVIDSON,
CHEATHAM, WILSON, AND DICKSON COUNTIES; THE WILSON COUNTY HA	BITAT MERGED WITH THE
NASHVILLE AFFILIATE IN JULY 2012. WE ARE BUDGETED TO BUILD	29 HOUSES AND RECYCLE 7
HOUSES IN FISCAL 2014. THE NEW HOUSES ARE PURCHASED BY LOW	INCOME FAMILIES WHO HAVE
COMPLETED HABITATS OWNERSHIP EDUCATION COMPONENT, CALLED HOM	EWORKS. HABITATS
RECONSTRUCT PROGRAM SERVES LOW-INCOME FAMILIES BY PERFORMING	ALL COMPONENTS OF
INTERIOR_AND_EXTERIOR_CONSTRUCTION, AT NO COST_TO_THE_HOMEOW	NER, ON PROPERTIES THAT
ARE_OWNER-OCCUPIED, SINGLE-FAMILY HOMES. RECONSTRUCT ALSO W	ORKS ON FORECLOSED AND
ABANDONED PROPERTIES, RENOVATING THESE HOMES AND THEN SELLIN	G THEM AT ZERO PERCENT
INTEREST_TO_HABITAT_PARTNER_FAMILIES HABITAT'S DECONSTRUCT	PROGRAM IS A MAJOR
CONTRIBUTOR TO RESTORE REVENUE, REMOVING RE-SELLABLE ITEMS F	ROM HOMES IN THE PROCESS
OF BEING REMODELED, REDECORATED, OR DEMOLISHED FOR NEW CONST	RUCTION. HABITAT'S
RESTORES (FORMERLY HOMESTORES) SELL USED AND NEW HOME AND OF	FICE FURNISHINGS AND
BUILDING SUPPLIES AT A FRACTION OF RETAIL PRICES.	
FORM 990, PART VI, LINE 1A - EXPLANATION OF DELEGATED BROAD AUTHO	RITY TO COMMITTEE
EXECUTIVE COMMITTEE CAN MAKE DECISIONS BASED ON THE APPROVAL	MATRIX.
FORM 990, PART VI, LINE 11B - FORM 990 REVIEW PROCESS	
THE COMPLETE 990 WILL BE REVIEWED BY THE TREASURER, THE CFO,	THE CEO, AND THE
FINANCE COMMITTEE BEFORE IT IS FILED.	

NASHVILLE	58-1636286
FORM 990, PART VI, LINE 12C - EXPLANATION OF MONITORING AND	D ENFORCEMENT OF CONFLICTS
OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES SIGN	N A CONFLICT OF INTEREST FORM
ANNUALLY.	
FORM 990, PART VI, LINE 15A - COMPENSATION REVIEW & APPROV	AL PROCESS - CEO, TOP MANAGEMENT
INDEPENDENT AGENCY/PERSON CONDUCTS A JOB MARKET ANALY	YSIS THAT INCLUDES COMPARABLE
DATA. A STUDY OF THE JOB DESCRIPTION IS COMPARED TO	SIMILAR DATA.
FORM 990, PART VI, LINE 19 - OTHER ORGANIZATION DOCUMENTS	PUBLICLY AVAILABLE
THE DOCUMENTS ARE MADE AVAILABLE UPON REQUEST.	
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pUb	

2012

### **SCHEDULE O - SUPPLEMENTAL INFORMATION**

PAGE 3

HABITAT FOR HUMANITY OF GREATER NASHVILLE

58-1636286

FORM 990, PART XI, LINE 9	
OTHER CHANGES IN NET ASSETS OR FUND	BALANCES

PUBLIC COPY

### HABITAT FOR HUMANITY OF GREATER NASHVILLE

### SECRETARY'S CERTIFICATE

The undersigned does hereby certify as follows:

- 1. The undersigned is the duly elected, qualified and acting Secretary of HABITAT FOR HUMANITY OF GREATER NASHVILLE, a Tennessee nonprofit corporation (the "Company").
- 2. Attached hereto as <u>Exhibit A</u> is a true, correct and complete copy of certain resolutions (the "<u>Resolutions</u>") adopted by the Board of Directors of the Company at a duly called meeting with a quorum of directors of the Company present at its offices on May 31, 2012. The resolutions have not been amended or revoked and are now in full force and effect.
- 3. The following persons are the duly elected Directors of the Board of the Company, and the signature set forth opposite each name is each person's true and actual signature:

INCUMBENT	OFFICE		<u>S</u>	<u>IGNATURE</u>
Ken Gerdesmeier	Chairman	16	nd	erdesmeier
Gil Fuqua	Vice Chair			Myn
Diana McAfee	Secretary		di	ana Mitter
Larry Morton	Treasurer	(	Xarry	Marfor U

IN WITNESS WHEREOF, the undersigned has signed this Certificate.

Diana McAfee, Secretary

Dated: May 31, 2012

I, Ken Gerdesmeier, the Chairman of the Company, do hereby certify that Diana McAfee is the duly elected and acting Secretary of the Company, and that the above is her signature.

Ken Gerdesmeier, Chairman

Dated: May 3 , 2012

TN574-02)

### EXHIBIT A

## RESOLUTIONS OF THE BOARD OF DIRECTORS OF HABITAT FOR HUMANITY OF GREATER NASHVILLE

The undersigned, the duly elected Secretary of Habitat for Humanity of Greater Nashville, a Tennessee nonprofit corporation (the "Company"), does certify that the Board of Directors of the Company, at a duly called meeting with a quorum of directors of the Company present at its offices on May 30, 2012, did adopt the following resolutions and consent to the taking of all actions set forth therein.

RESOLVED, that this Board of Directors finds that it is in the best interests of the Company to merge with Habitat for Humanity of Wilson County, Inc., whereby the Company will be the surviving entity (the "Merger"); and

RESOLVED FURTHER, that Danny Herron, President and CEO of the Company (the "<u>Authorized Officer</u>"), be, and hereby is, authorized and directed to execute and deliver in the name and on behalf of the Company, as the case may be, all instruments, documents and agreements that the Authorized Officer in his sole discretion deems necessary or advisable to effectuate the Merger, including but not limited to an Agreement and Plan of Merger, and Articles of Merger, and any other documents in connection with the Merger; and

RESOLVED FURTHER, that whenever the approval or satisfaction of any director or other authorized representative of the Company is required in connection with any document, item or matter referred to in the foregoing resolutions, such approval or satisfaction shall be conclusively signified and evidenced by the Authorized Officer's execution of such document or a document relating to the merger;

RESOLVED FURTHER, that any and all other actions heretofore taken by the Authorized Officer of the Company, to execute and deliver any of the agreements authorized by the foregoing resolutions, or to take any of the actions authorized by the foregoing resolutions, are hereby approved, ratified and confirmed in all respects.

(Secretary's certification appears on the following page)

### **CERTIFICATE:**

I, Diana McAfee, do hereby certify that I am the duly elected Secretary of Habitat for Humanity of Greater Nashville and the keeper of records of the Company. These resolutions were duly adopted at the meeting of the Board of Directors of the Company, held in accordance with the Charter and Bylaws of The Company, at its offices located at 2950 Kraft Drive, Nashville, Tennessee, on the 31st day of May, 2012.

Bv

Diana McAfee, Secretar

### ARTICLES OF MERGER

**OF** 

# HABITAT FOR HUMANITY OF WILSON COUNTY, INC. INTO

### HABITAT FOR HUMANITY OF GREATER NASHVILLE

Pursuant to the provisions of Section 48-61-101, et seq., of the Tennessee Nonprofit Corporation Act (the "Act"), the undersigned Tennessee non-profit corporations hereby submit these Articles of Merger stating as follows:

- 1. The Plan of Merger, a copy of which is attached to these Articles as Exhibit A, was approved by the board of directors of each of the corporations in the manner prescribed by Section 48-61-103 of the Act.
- 2. As to Habitat for Humanity of Greater Nashville, a Tennessee nonprofit corporation, the Plan of Merger was duly approved by the affirmative vote of the required percentage of all the directors entitled to vote on May 3 , 2012.
- 3. As to Habitat for Humanity of Wilson County, Inc., a Tennessee nonprofit corporation, the Plan of Merger was duly approved by the affirmative vote of the required percentage of all the directors entitled to vote on May 21, 2012.
- 4. The name of the surviving entity shall be Habitat for Humanity of Greater Nashville.

IN WITNESS WHEREOF, the following duly authorized officer of the surviving corporation has executed these Articles of Merger on the date shown below.

HABITAT FOR HUMANITY OF GREATER NASHVILLE a Tennessee Nonprofit Corporation

Danny Herron

Date:

President and Chief Executive Officer

HABITAT FOR HUMANITY OF WILSON COUNTY, INC. a Tennessee Nonprofit Corporation

ву: \_\_\_\_\_

Date: \_May 24, 2012

**Board Chairman** 

#### AGREEMENT AND PLAN OF MERGER

The following Agreement and Plan of Merger (the "Plan") is prepared pursuant to the provisions of Section 48-61-101, et seq., of the Tennessee Nonprofit Corporation Act.

- 1. The names of the business entities that are parties to the merger are:
  - a. Habitat for Humanity of Greater Nashville, a Tennessee nonprofit corporation ("HFHGN"); and
  - b. Habitat for Humanity of Wilson County, Inc., a Tennessee nonprofit corporation ("HFHWC").
- 2. HFHGN shall be the surviving business entity.
- 3. The terms and conditions of the merger are as follows:
  - a. As of the effective date, the separate existence of the HFHWC shall cease, and all rights, liabilities, privileges, powers, franchises, properties, and assets of HFHWC shall be vested in HFHGN.
  - b. For federal income tax purposes HFHGN, as the surviving entity will continue to utilize the HFHGN taxpayer employer identification number.
  - c. The merger shall become effective as of July 1, 2012, if approved by the membership of both entities prior to that date. Otherwise, the merger shall become effective upon the latest date of approval by each entity.
  - d. Shared Services Plan. The parties hereto acknowledge that a "Shared Services Plan" is in the process of being developed by the parties contemporaneously with the preparation of this Plan and is intended to guide the operations and governance of the surviving entity after the effective date of the merger, and may be revised from time to time. The parties hereto agree that they, respectively, will use their best efforts to cause the surviving entity to implement and comply with spirit and intent of the then current Shared Services Plan, including the establishment of an advisory group comprised of individuals who are representatives of HFHGN, and individuals who are current Board members of HFHWC, which shall be involved and consulted on the operations of HFHGN in Wilson County, Tennessee, following the effective date of the merger.
  - e. <u>Indemnification and Insurance</u>. From and after the effective date of the merger, HFHGN will, and will cause the surviving entity to, fulfill and honor in all respects the obligations of HFHWC pursuant to any indemnification and exculpation provisions in favor of the current or former directors or officers of HFHWC, while acting in their capacity as a director or officer of HFHWC (the "Indemnified Parties") under the charter and bylaws of HFHWC. Further, for a period of three (3) years after the effective date of the merger, HFHGN will cause the surviving entity to maintain in effect a policy of directors' and officers' liability insurance covering the Indemnified Parties. HFHGN may, however, satisfy its obligations under the foregoing sentence by purchasing a "tail" policy under HFHWC's existing directors' and officers' insurance policy which has an

- effective term of three (3) years from the effective date of the merger and which contains terms and conditions (including coverage amounts) which are no less advantageous than those contained in the most advantageous of the terms and conditions of either the HFHWC or HGHGN directors' and officers' insurance policies in effect as of the date hereof. This covenant is intended to be for the benefit of, and shall be enforceable by the Indemnified Parties and their heirs and personal representatives and shall be binding on HFHGN and the surviving entity and its successors and assigns.
- f. Covenant as to Non-Activity in Wilson County, Tennessee. In the event, at any time after the merger is effective, that HFHGN fails to complete any construction projects in Wilson County, Tennessee, during a period of 24 consecutive months, then, after such 24 month period has elapsed, HFHGN shall, upon request, provide any necessary releases or other consents required for a new Habitat for Humanity chapter to be organized in Wilson County, Tennessee. Such releases or consents shall be provided at no cost or expense to HFHGN, and no transfer of assets from HFHGN to the new Habitat for Humanity chapter shall take place. Such request may only be submitted to HFHGN by HFHGN's Wilson County advisory board or similar advisory group, if any exists. In the event that the HFHGN Wilson county advisory board, or other similar advisory board does not exist, five or more persons who, at any time, have been Indemnified Parties, may submit a request for the formation of a new Habitat for Humanity chapter to be organized in Wilson County, Tennessee. This covenant is intended to be for the benefit of, and shall be enforceable by the Indemnified Parties and their heirs and personal representatives and shall be binding on HFHGN and the surviving entity and its successors and assigns.
- 4. The mailing address of the surviving business entity is 2950 Kraft Drive, Suite 100, Nashville, TN 37204.

SIGNATURES ON FOLLOWING PAGE

IN WITNESS WHEREOF, the parties hereto have executed this Agreement and Plan of Merger on the dates shown below.

HABITAT FOR HUMANITY OF GREATER NASHVILLE  Tennessee Nonprofit Corporation
11/
By: Date: 5/3//2012
Danny Heiron
President and Chief Executive Officer
HABITAT FOR HUMANITY OF WILSON COUNTY, INC. Tennessee Nonprofit Corporation
11401120
By:
Sourd Chairman