	Year Ending 12/31/2023	Year Ending 12/31/2022	
	Operating Budget	Operating Budget	Summary
Revenue			
Grant Revenue - Governmental	54 004 00	50.044.70	4 070 00
AOC Helpline	51,921.00	50,841.72	1,079.28
AOC Indigents Fund	348,000.00	401,081.80	(53,081.80)
DHS SSI Disability	32,000.00	10,191.81	21,808.19
THDA Grant		61,571.52	(61,571.52)
Elder Trust 2022	700.074.00	90,952.17	(90,952.17)
DHS - TANF/FFLS	726,271.00	0.00	726,271.00
UTC	30,000.00	0.00	30,000.00
Total Grant Revenue - Govt.	1,188,192.00	614,639.02	573,552.98
Grant Revenue - Other	22 462 60	50,000,00	/46 E26 22\
EJW Fellowship	33,463.68	50,000.00	(16,536.32)
TBIF/EJW	14,748.50	0.00	14,748.50
EJW DRFellowship	57,000.00 8,500.00	0.00	57,000.00
NASW - HELP4TN.org	8,500.00	8,500.00	(1.621.46)
TAPM Butler Snow	3,000.00	1,624.48 3,000.00	(1,624.48)
	25,000.00		100
International Paper Baker Donelson	3,000.00	25,000.00	•
West End Home	29,800.00	3,000.00 22,500.00	7,300.00
HCA	29,000.00	6,960.00	0.00 to 0.00 t
Total Grant Revenue - Other	174,512.18	120,584.48	(6,960.00)
Contract Revenue	174,312.18	0.00	55,927.70
Program Fees	150.00	400.00	(250.00)
Sponsorships	25,000.00	26,000.00	(1,000.00)
Registrations	43,750.00	43,750.00	(1,000.00)
Donations	700.00	1,400.00	(700.00)
Interest	300.00	300.00	(700.00)
Total Revenue	1,432,604.18	807,073.50	625,530.68
Expenditures	1,402,004.10		020,000.00
Personnel Related Expense			
Gross Wages	686,855.14	444,461.25	242,393.89
Employer FICA/Medicare	52.544.42	34,001.29	18,543,13
Employer Unemployment Taxes	700.00	550.00	150.00
Health Insurance	72,809.60	69,888.00	2,921.60
Life/ADD & Disability Insurance	19,213.65	16,952.55	2,261.10
Retirement Contributions	20,605.66	13,333.84	7,271.82
Staff Development and Training	12,190.00	1,587.00	10,603.00
Staff Memberships and Professional Fees	7,015.00	3,986.00	3,029.00
Miscellaneous Staffing Expense	300.00	0.00	300.00
Payroll & Benefit Processing	1,764.00	1,680.00	84.00
Worker's Comp Insurance	1,039.59	629.24	410.35
Total Personnel Expense	875,037.06	587,069.17	287,967.89
Professional Services		•	
Outside Accounting Services	50,130.00	84,810.00	(34,680.00)
Audit/Tax Preparation	22,000.00	20,000.00	2,000.00
Contractors	68,750.92	57,882.83	10,868.09
Consultants	#####################################	6,960.00	(6,960.00)
Total Professional Services	140,880.92	169,652.83	-28,771.91
Program Expense			
Outreach	1,140.00	6,782.50	(5,642.50)
Listserv	324.00	324.00	***
Telephone and Internet	67,804.04	37,232.10	30,571.94
Event Expenses	50 €9 1 00000	9 translate F	
Equal Justice University	54,824.00	57,250.00	(2,426.00)
Board Travel, Meals and Lodging	0.00	704.00	(704.00)
Staff Travel, Meals and Lodging	41,523.00	12,376.00	29,147.00
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Total Program Expenses	165,615.04	114,668.60	50.946.44
	165,615.04	114,000.00	30,540.44
Operations Expenses			<u> </u>
Rent	79,002.40	73,560.44	5,441.96
Sub-lease Income	(19,578.13)	(30,932.12)	11,353.99
Supplies	7,180.00	1,625.52	5,554.48
Postage & Delivery	1,000.00	900.00	100.00
Office Equipment - not-capitalized	20,150.00	4,000.00	16,150.00
Equipment Rental	2,368.32	1,991.52	376.80
Printing & Reproduction	11,100.00	0.00	11,100.00
Telephone and Internet	2,160.00	1,293.84	866.16
Organizational Insurance	14,900.00	3,829.47	11,070.53
Dues & Subscriptions	3740.33	3481.33	259.00
Bank Fees & Service Charges	60.00	60.00	-
Taxes and Fees	12.00	15.00	(3.00)
Fees/Licenses	560.00	560.00	1.00
Depreciation	10,000.00	10,000.00	-
IT/Web Hosting		1,961.34	(1,961.34)
IT Related Repairs & Maint.	16,488.00	6,387.84	10,100.16
Board Related Expense	350.00	350.00	~
Other Expense	11,445.00	1000.00	10,445.00
Total Operations Expenses	160,937.92	80,084.18	80,853.74
Total Expenditures	1,342,470.94	951,474.78	390,996.16
Total Change in Net Assets	90,133.24	(144,401.28)	234,534.52
25%			