

Line	REVENUE	Operating
1	Grants	75,000
2	Contracts	10,000
3	United Way	0
4	Corporate contributions	125,000
5	Membership	0
6	Individuals	25,000
7	Fees for services	4,000
8	Fundraisers, events, sales	25,000
9	Endowment	0
10	Interest income	0
11	Miscellaneous	1,000
12	<b>Total</b>	<b>\$265,000</b>
13	<b>In-kind</b>	<b>\$15,000</b>
14	<b>Total Revenue</b>	<b>\$280,000</b>
Line	EXPENSES	Operating
15	Staff salaries and wages	40,000
16	Fringe benefits	9,320
17	Occupancy and utilities	3,544
18	Insurance	3,500
19	Equipment	0
20	Supplies and materials	13,051
21	Printing and copying	4,415
22	Postage & delivery	500
23	IT/Telecommunications	250
24	Travel and meetings	23,165
25	Marketing and advertising	8,493
26	Staff and volunteer training	2,000
27	Contract services	131,877
28	Miscellaneous	14,874
29	<b>Subtotal</b>	<b>\$254,989</b>
30	General operating (indirect) — 10%	25,499
31	<b>Total</b>	<b>\$280,488</b>
32	<b>In-kind</b>	<b>0</b>
33	<b>Total Expenses</b>	<b>\$280,488</b>