## 2022 Proposed Budget

				change from	Percentage of	Grant
	REVENUES	2021	2022	2021 to 2022	2022 Budget	Ending Date
1	CAMPAIGN	850,000	875,000	25,000	9.33%	n/a
2	UNITED WAY - ANDERSON	6,000	6,000	0	0.06%	12/31/2022
3	UNITED WAY - Greater Nashville (Davidson/Williamson)	93,000	106,000	13,000	1.13%	6/30/2022
4	UNITED WAY- FRANKLIN CO.	4,562	3,550	-1,012	0.04%	6/30/2022
5	UNITED WAY - GREATER CLARKSVILLE	4,477	7,500	3,023	0.08%	6/30/2022
6	UNITED WAY - RUTHERFORD CO.	6,930	10,000	3,070	0.11%	6/30/2022
7	UNITED WAY - SUMNER	6,000	4,650	-1,350	0.05%	6/30/2022
8	UNITED WAY - WILLIAMSON CO.	13,000		-13,000	0.00%	
9	METRO - DIRECT APPROPRIATION	87,500	247,500	160,000	2.64%	6/30/2022
10	TITLE III GRANT	91,500	91,500	0	0.98%	6/30/2022
11	LEGAL SERVICES CORPORATION	3,347,711	4,033,874	686,163	43.02%	12/31/2022
12	LSC Technology Innovation Grant (TIG)		70,000	70,000	0.75%	6/30/2023
13	AOC - STATE FUNDING	1,155,612	1,185,612	30,000	12.64%	6/30/2022
14	AOC - 22nd DISTRICT GRANT		10,000	10,000	0.11%	6/30/2022
15	VOCA GRANT	519,500	489,500	-30,000	5.22%	6/30/2023
16	VOCA - IMMIGRATION	404,750	320,807	-83,943	3.42%	6/30/2023
17	VOCA - ENHANCEMENT	638,775	661,260	22,485	7.05%	6/30/2023
18	WTLS - HUD FAIR HOUSING GRANT	27,000	40,000	13,000	0.43%	2/28/2022
19	IOLTA INCOME	107,620	107,620	0	1.15%	12/31/2022
20	NASHVILLE BAR ASSOCIATION AND FOUNDATION	11,000	15,000	4,000	0.16%	
21	IRS GRANT	100,000	100,000	0	1.07%	12/31/2022
22	DHS - SSI REPRESENTATION	65,000	229,944	164,944	2.45%	6/30/2022
23	DHS Opportunity Planning Grant		5,978	5,978	0.06%	3/31/2022
24	DEPARTMENT OF HEALTH Eviction		69,818	69,818	0.74%	TBD
25	Rutherford County ERAP Eviction		91,595		0.98%	9/30/2022
26	City of Clarksville CDBG - CV grant		65,000	65,000	0.69%	5/31/2022
27	MONTGOMERY COUNTY VICTIMS FUND	18,500	14,900	-3,600	0.16%	n/a
28	McHUGH FUND	44,000	44,000	0	0.47%	n/a
29	CYCLES OF SUCCESS	236,631	300,000	63,369	3.20%	TBD
30	ELDER TRUST	382,330		-382,330	0.00%	9/30/2021
31	FUND BALANCE REINVESTMENT	824,500	0	-824,500	0.00%	n/a
32	LOEWENSTEIN INVESTMENT EARNINGS	115,000	115,000	0	1.23%	n/a
33	INVESTMENT INCOME	25,000	55,000	30,000	0.59%	n/a
34	MISCELLANEOUS INCOME		0	0	0.00%	n/a

TOTAL REVENUE 9,185,898 9,376,608 190,710 100.0%

	EXPENSES	2021	2022	change from 2021 to 2022	Percentage of 2022 Budget
35	Salary Expense	6,098,743	5,791,760	-306,983	58.23%
36	Payroll Taxes	466,554	443,070	-23,484	4.45%
37	Employee Benefits	1,443,801	1,407,419	-36,382	14.15%
38	Employee Appreciation	2,000	11,000	9,000	0.11%
39	Audit	45,000	45,000	0	0.45%
40	Fees	20,750	13,090	-7,660	0.13%
41	Development	55,500			
42	Office Supplies	41,600	42,225	625	0.42%
43	Furniture	10,300	17,575	7,275	0.18%
44	Marketing and Outreach	29,500	64,000	34,500	0.64%
45	Misc. Office Expense	2,600	3,425	825	0.03%
46	Telephone & Internet	58,776	60,972	2,196	0.61%
47	Postage	36,000	40,859	4,859	0.41%
48	Occupancy / Housekeeping	540,512	545,452	4,940	5.48%
49	Equipment / Storage / Maintenance	68,024	66,808	-1,216	0.67%
50	Printing	8,988	65,400	56,413	0.66%
51	Library / Subscriptions	67,304	66,950	-354	0.67%
52	Local Travel	85,000	103,500	18,500	1.04%
53	Training / Conferences	89,000	150,750	61,750	1.52%
54	Membership Dues & Taxes	60,525	57,529	-2,997	0.58%
55	Litigation	95,000	125,000	30,000	1.26%
56	Contract Attorney Program	30,000	40,000	10,000	0.40%
57	Insurance	56,900	70,300	13,400	0.71%
58	Contractors	259,975	578,091	318,116	5.81%
59	Technology	36,900	69,600	32,700	0.70%
60	Specific Assistance to Victims	6,000	16,000	10,000	0.16%
61	Depreciation	70,000	50,000	-20,000	0.50%

TOTAL EXPENSES 160,523 100.00% 9,785,251 9,945,774 (599,353)

77,750 Revenue received 2021 / expensed 2022

(599,353) (491,416) Budget Deficit

(569,166)

## NOTES

Amount listed is for FY22 year (July 1, 2021 - June 30, 2022).					
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combined into UW - Greater Nashville					
Projected revenue from Metro Funding (1/2 year)					
Includes SCTTD and GNRC.					
Basic grant (\$3,633,874) plus anticipated carryover of \$400,000					
18 month grant for \$134,529.95					
includes \$30,000 from Legislative Appropriation					
Received \$10K award					
6 months FY2022, 6 months FY2023					
Additional funding for medical evaluations					
3 mo. grant with potential for additional funding					
awaiting contracts					
from Community Foundation					
2021 grant ended 12/31; new contract TBD					
Will switch to VOCA or TANF Funding					
LeeDannerBass est. \$20k; Stifel estimate \$35k					
see notes in Misc Income tab					

## NOTES

for 2nd half of 2022, 3% salary increase, 1.5% for merit = 4.5% total	
increase health insurance 15%, dental 10%	
items redistributed to other categories for 2022	
potential \$38,000savings: cancel WestLaw, use Bloomberg	
Lang.Line, Accurint, Veh. Search, filing fees, client medical records, client health asses	sments, mediation fees, court reporter fees, process server fees
save \$27k in Legal Files fee if LegalServer is up by Sept. 2022	