## Form **8879-EO**

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| •  |     |
|----|-----|
| 20 | 001 |

OMB No. 1545-1878

| Department of the Treasury<br>Internal Revenue Service | bo not send to the ins. Reep for your records.   |                            |  |
|--|--|----------------------------|--|
| Name of exempt organization                            | Go to www.irs.gov/Form8879EO for the latest information  |                            |  |
| Name of exempt organization                            |  | Employer                   | identification number                          |
| THE NASHVILLE  | ENTREPRENEUR CENTER  | 27-1                       | 230916   |
| Name and title of officer                              | Michael Body-Waite   |                            | 230710   |
| -KEVIN RODDEY  |  | C                          |  |
| BOARD FINANCE  | COMMITTEE CHAIR CED/ President   |                            |  |
| Part I Type of F                                       | Return and Return Information (Whole Dollars Only)   |                            |  |
| Check the box for the retur                            | n for which you are using this Form 8879-EO and enter the applicable amour   | nt, if any from the retu   | irn. If you check the how                      |
| OIT III Ta, Za, Sa, 4a, OI Sa                          | i, below, and the amount on that line for the return being filed with this form w  | was hlank then leave       | line the Oh Oh Ah or El                        |
| whichever is applicable, bis                           | ank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on th  | e applicable line belov    | V Do not complete mor                          |
| than 1 line in Part I.                                 |  | applicable into bolov      | . Do not complete mor                          |
| 1a Form 990 check here                                 | h Total revenue if any (Form 990 Port VIII column (A) line 19  | 31                         | 2 227 046                                      |
| 2a Form 990-EZ check her                               |  | ·) 1b _                    | 4,341,946                                      |
| 3a Form 1120-POL check i                               | (1 01111 000 LZ, 11110 0)  | 20 _                       |  |
| 4a Form 990-PF check her                               |  | // line 5\ 45              |  |
| 5a Form 8868 check here                                | The state of the s | i, iine 5) 46 _            |  |
|  | 2 Data les Das (Form 6000, line 00)  | 50 _                       |  |
| Part II Declaration                                    | on and Signature Authorization of Officer  |                            |  |
| Under penalties of periury, I                          | declare that I am an officer of the above organization and that I have examin  | ned a conv of the orga     | nization's 2017                                |
| cicculonic return and accom                            | ipanying scriedules and statements and to the best of my knowledge and bo  | aliof thou are true asm    | and and a control of                           |
| idition decide that the allo                           | WILL III FALL ADDVE IS THE SHIPLINT SHOWN ON THE CONV OF THE Organization's als  | antronia vatuum I          |  |
| intermediate service provide                           | il. (Idiisillitter, or electronic return originator (ERO) to send the organization's   | ratium to the IDC and      | 4  |
| (a) an actinic modernic it of i                        | icocidi di icasoni idi relection di ine transmission ini the reason for any dola   | Win proposing the ve       | L  |
| are date of arry refully. If app                       | Ulludule. I dullionze me u.s. treasury and its designated Einancial Agant to it  | mitigate on alastus-is for |  |
| desiry country to the initialicial in                  | istitution account indicated in the lax preparation software for navment of th   | an arganization's fodor    | ol touco ou and on their                       |
| rotarri, and the imancial moti                         | itution to debit the entry to this account to revoke a navment I must contac   | of the IIC Transum, Ein    | annial Annat at                                |
| 1 000 000 4007 110 later than                          | I 2 DUSINESS DAVS Drior to the navment (settlement) date. Lalco outhorize the  | financial in attraction to |  |
| processing of the electronic                           | Daylilelle of taxes to receive confidential information necessary to answer inc  | quirion and reaches issue  |  |
| organization's consent to ele                          | of solid identification number (PIN) as my signaffire for the organization's ele   | ectronic return and, if a  | applicable, the                                |
|  | odonio farias witharawai.  |                            |  |
| Officer's PIN: check one bo                            | x only   |                            |  |
| X I authorize LBM0                                     | C, PC  | to enter my l              | PIN 62279                                      |
|  | ERO firm name  | to enter my i              | Enter five numbers, b                          |
|  |  |                            | do not enter all zeros                         |
| as my signature on                                     | the organization's tax year 2017 electronically filed return. If I have indicated  | d within this return the   | t a conv of the veture                         |
| is being filed with a                                  | state agency(les) regulating charities as part of the IRS Fed/State program  | I also authorize the af    | rementioned EPO to                             |
| enter my PIN on the                                    | e return's disclosure consent screen.  | , also dathonize the an    | orementioned ENO to                            |
| As an officer of the                                   | organization, I will enter my PIN as my signature on the organization's tax ye   | on 0017 -lt'"              | <i>c</i> 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |
| indicated within this                                  | s return that a copy of the return is being filed with a state agency(ies) regular   | ar 2017 electronically     | filed return. If I have                        |
| program, I will enter                                  | r my PIN on the return's disclosure consent screen.  | ling charities as part of  | of the IRS Fed/State                           |
| Officer's signature                                    | 0:11   | Olasla                     |  |
| - /  | Date   | 8 29 18                    |  |
| Part III Certificatio                                  | n and Authentication   |                            |  |
| ERO's EFIN/PIN. Enter your s                           | six-digit electronic filing identification   |                            |  |
| number (EFIN) followed by you                          | ur five-digit self-selected PIN. 6227976   | 2270                       |  |
| ,                | Do not enter a   |                            |  |
| certify that the above numeri                          |  |                            |  |
| confirm that I am submitting the                       | c entry is my PIN, which is my signature on the 2017 electronically filed returning return in accordance with the requirements of Pub. 4502 Madamir et al.   | n for the organization     | indicated above. I                             |
| e-file Providers for Business R                        | nis return in accordance with the requirements of <b>Pub. 4163</b> , Modernized e-Fleturns.  | iie (MeF) Information f    | or Authorized IRS                              |
|  |  |                            |  |
| RO's signature ▶                                       |  | 00/00/10                   |  |
|  |  | 08/09/18                   |  |
|  | ERO Must Retain This Form - See Instructions   |                            |  |
|  | Do Not Submit This Form to the IRS Unless Requested 1  | To Do So                   |  |

LHA For Paperwork Reduction Act Notice, see instructions.

Form **8879-EO** (2017)

#### EXTENDED TO NOVEMBER 15, 2018

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Open to Public

Department of the Treasury Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Inspection

OMB No. 1545-0047

|                                | יטו נוופ                 | 2017 calendar year, or tax year beginning and  | enaing         | _                            |   |
|--------------------------------|--------------------------|--|----------------|------------------------------|---|
| В                              | Check if applicable      | C Name of organization   |                | D Employer identific         | cation number                           |
|                                | Addres                   | THE NASHVILLE ENTREPRENEUR CENTER  |                |                              |   |
|                                | Name change              | Doing business as  |                | 27-1                         | 230916                                  |
|                                | Initial return           | Number and street (or P.O. box if mail is not delivered to street address)   | Room/suite     | E Telephone number           |   |
|                                | Final return/            | 41 PEABODY STREET  |                | 615-                         | 873-1257                                |
| _                              | termin<br>ated           | City or town, state or province, country, and ZIP or foreign postal code   |                | G Gross receipts \$          | 2,327,946.                              |
| L                              | Ameno                    | NASIIVIDDE, IN 5/210   |                | H(a) Is this a group re      |   |
|                                | Applic<br>tion<br>pendir | F Name and address of principal officer: KEVIN KODDET  |                | for subordinates             | ? Yes X No                              |
|                                | pendii                   | <sup>9</sup> 41 PEABODY STREET, NASHVILLE, TN 3721   | 0              | H(b) Are all subordinates in | ncluded? Yes No                         |
|                                |                          | empt status: X 501(c)(3) 501(c) ( ) ( insert no.) 4947(a)(1) (   | or 527         | If "No," attach a            | list. (see instructions)                |
|                                |                          | e: WWW.EC.CO   |                | H(c) Group exemption         |   |
|                                |                          | organization: X Corporation Trust Association Other ▶  | <b>L</b> Year  | of formation: 2009 N         | $f 1$ State of legal domicile: ${f TN}$ |
| Pá                             |                          | Summary  |                |                              |   |
| ø                              | 1                        | Briefly describe the organization's mission or most significant activities: ${	extbf{TO}}$ ${	extbf{C}}^{	ext{t}}$ | ONNECT         | ' ENTREPRENE                 | URS TO                                  |
| Activities & Governance        |                          | CRITICAL RESOURCES TO CREATE, LAUNCH AND   |                |                              |   |
| ern                            | 2                        | Check this box $lacktriangle$ if the organization discontinued its operations or dispo                             | sed of more    | e than 25% of its net as     |   |
| Š                              | 1                        |  |                | 3                            | 24                                      |
| ∞ ∞                            |                          | Number of independent voting members of the governing body (Part VI, line 1b)                                      |                |                              | 24                                      |
| ies                            |                          | Total number of individuals employed in calendar year 2017 (Part V, line 2a)                                       |                |                              | 12                                      |
| ĬΞ                             |                          | Total number of volunteers (estimate if necessary)   |                |                              | 200                                     |
| Act                            | 7 a                      | Total unrelated business revenue from Part VIII, column (C), line 12   |                |                              | 0.                                      |
| _                              | b                        | Net unrelated business taxable income from Form 990-T, line 34   |                | 7b                           | 0.                                      |
|                                |                          |  |                | Prior Year                   | Current Year                            |
| ē                              | 1                        | Contributions and grants (Part VIII, line 1h)  |                | 1,953,604.                   | 2,028,001.                              |
| ē                              | 1                        | Program service revenue (Part VIII, line 2g)   |                | 390,037.                     | 254,008.                                |
| Revenue                        |                          | Investment income (Part VIII, column (A), lines 3, 4, and 7d)  |                | 390.                         | 2,095.                                  |
| _                              | 11                       | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)   |                | 4,145.                       | 43,842.                                 |
|                                | _                        | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)                                 |                | 2,348,176.                   | 2,327,946.                              |
|                                |                          | Grants and similar amounts paid (Part IX, column (A), lines 1-3)   |                | 0.                           | 0.                                      |
|                                |                          | Benefits paid to or for members (Part IX, column (A), line 4)  |                | 0.                           | 0.                                      |
| es                             |                          | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)                                  |                | 1,164,432.                   | 973,306.                                |
| Expenses                       |                          | Professional fundraising fees (Part IX, column (A), line 11e)  |                | 0.                           | 0.                                      |
| χ̈                             |                          |  | 85.            | 1 105 241                    | 0.41 710                                |
| _                              |                          | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)   |                | 1,105,341.                   | 941,710.                                |
|                                |                          | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)  |                | 2,269,773.                   | 1,915,016.                              |
| <u></u>                        | 19                       | Revenue less expenses. Subtract line 18 from line 12   |                | 78,403.                      | 412,930.                                |
| Net Assets or<br>Fund Balances |                          |  | Ве             | eginning of Current Year     | End of Year                             |
| Sse                            | 20                       | Total assets (Part X, line 16)   |                | 4,753,026.                   | 5,162,240.                              |
| et A                           | 21                       | Total liabilities (Part X, line 26)  |                | 276,322.                     | 272,605.<br>4,889,635.                  |
|                                | 22<br>art II             | Net assets or fund balances. Subtract line 21 from line 20   |                | 4,476,704.                   | 4,009,033.                              |
|                                |                          | Ities of perjury, I declare that I have examined this return, including accompanying schedule                      | a and atatam   | anta and to the heat of m    | uknowledge and balish it is             |
|                                |                          | t, and complete. Declaration of preparer (other than officer) is based on all information of wl                    |                |                              | y Kilowieuge allu bellel, it is         |
| uuc                            | , 601166                 | t, and complete. Decid attorn of preparer (other than officer) is based on an information of wi                    | nicii preparei | ilas ariy kilowieuge.        |   |
| Ci~                            | _                        | Signature of officer   |                | I<br>Date                    |   |
| Sig<br>Her                     |                          | KEVIN RODDEY, BOARD FINANCE COMMITTEE  | CHATE          | ?                            |   |
| HE                             | -                        | Type or print name and title   | <u> </u>       | •                            |   |
| _                              |                          | Print/Type preparer's name Preparer's signature  |                | Date Check                   | PTIN                                    |
| Pai                            | d                        | JULIE BARTLETT JULIE BARTLETT  | la             | 09/04/18 of self-employe     | P00742923                               |
| _                              | parer                    | Firm's name LBMC, PC   |                | Firm's EIN                   | 62-1199757                              |
|                                | Only                     | Firm's address P.O. BOX 1869   |                | 1 IIII 5 EIN                 |   |
|                                | •                        | BRENTWOOD, TN 37024-1869   |                | Phone no. (6                 | 15)377-4600                             |
| Ma                             | the IF                   | RS discuss this return with the preparer shown above? (see instructions)   |                | 1                            | X Yes No                                |

Total program service expenses ▶

1,546,802.

# Form 990 (2017) THE NASHVILL Part IV Checklist of Required Schedules

|     |  |     | Yes | No |
|-----|--|-----|-----|----|
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?  |     | x   |    |
| _   | If "Yes," complete Schedule A  | 1   | X   |    |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors?   | 2   | ^   |    |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I           | 3   |     | Х  |
| 4   | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect   |     |     |    |
| -   | during the tax year? If "Yes," complete Schedule C, Part II  | 4   |     | Х  |
| 5   | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or   |     |     |    |
|     | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III   | 5   |     | Х  |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to  |     |     |    |
|     | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I   | 6   |     | Х  |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space,  |     |     |    |
|     | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II   | 7   |     | X  |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III  | 8   |     | Х  |
| 9   | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for  |     |     |    |
|     | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?  |     |     |    |
|     | If "Yes," complete Schedule D, Part IV   | 9   |     | X  |
| 10  | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent  |     |     | Х  |
|     | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V   | 10  |     | Λ  |
| 11  | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X   |     |     |    |
| _   | as applicable.  Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,  |     |     |    |
| а   | Part VI  | 11a | х   |    |
| b   | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total  |     |     |    |
|     | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII  | 11b |     | Х  |
| С   | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total   |     |     |    |
|     | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII   | 11c |     | X  |
| d   | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in   |     |     |    |
|     | Part X, line 16? If "Yes," complete Schedule D, Part IX  | 11d |     | X  |
| е   | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X  | 11e |     | Х  |
| f   | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses  |     |     |    |
|     | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X   | 11f | X   |    |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete  |     | 37  |    |
|     | Schedule D, Parts XI and XII   | 12a | Х   |    |
| b   | Was the organization included in consolidated, independent audited financial statements for the tax year?  | 40, |     | х  |
| 40  | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional  | 12b |     | X  |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E  Did the organization maintain an office, employees, or agents outside of the United States? | 13  |     | X  |
| 14a | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,  | 14a |     |    |
| D   | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000   |     |     |    |
|     | or more? If "Yes," complete Schedule F, Parts I and IV   | 14b |     | Х  |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any  |     |     |    |
|     | foreign organization? If "Yes," complete Schedule F, Parts II and IV   | 15  |     | Х  |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to   |     |     |    |
|     | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV  | 16  |     | Х  |
| 17  | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,  |     |     |    |
|     | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I   | 17  |     | Х  |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines   |     |     |    |
|     | 1c and 8a? If "Yes," complete Schedule G, Part II  | 18  |     | X  |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"   |     |     | 37 |
|     | complete Schedule G, Part III  | 19  |     | X  |

Form **990** (2017)

# Form 990 (2017) THE NASHVILLE ENTR Part IV Checklist of Required Schedules (continued)

|     |   |     | Yes | No               |
|-----|---|-----|-----|------------------|
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H                                     | 20a |     | Х                |
| b   | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?                    | 20b |     |                  |
| 21  | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or                     |     |     |                  |
|     | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II                               | 21  |     | X                |
| 22  | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on                   |     |     |                  |
|     | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22  |     | X                |
| 23  | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current      |     |     |                  |
|     | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete                  |     |     |                  |
|     | Schedule J  | 23  | X   |                  |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the         |     |     |                  |
|     | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete              |     |     |                  |
|     | Schedule K. If "No", go to line 25a   | 24a |     | X                |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?                               | 24b |     |                  |
| С   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease            |     |     |                  |
|     | any tax-exempt bonds?   | 24c |     |                  |
| d   | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?                         | 24d |     |                  |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit                    |     |     |                  |
|     | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I                                   | 25a |     | X                |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and      |     |     |                  |
|     | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete           |     |     |                  |
|     | Schedule L, Part I  | 25b |     | X                |
| 26  | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or           |     |     |                  |
|     | former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"          |     |     |                  |
|     | complete Schedule L, Part II  | 26  |     | X                |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial            |     |     |                  |
|     | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member             |     |     |                  |
|     | of any of these persons? If "Yes," complete Schedule L, Part III  | 27  |     | X                |
| 28  | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV               |     |     |                  |
|     | instructions for applicable filing thresholds, conditions, and exceptions):   |     |     |                  |
|     | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV                         | 28a | X   |                  |
|     | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV      | 28b |     | X                |
| С   | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, |     |     |                  |
|     | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV  | 28c | Х   |                  |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M                        | 29  |     | X                |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation     |     |     | ,,               |
|     | contributions? If "Yes," complete Schedule M  | 30  |     | X                |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations?  |     |     | ,,               |
|     | If "Yes," complete Schedule N, Part I   | 31  |     | X                |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete                |     |     | \ <sub>37</sub>  |
|     | Schedule N, Part II   | 32  |     | X                |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations                      |     |     | \ <sub>3,7</sub> |
|     | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I   | 33  |     | X                |
| 34  | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and       |     |     | <b>.</b>         |
|     | Part V, line 1  | 34  |     | X                |
|     | Did the organization have a controlled entity within the meaning of section 512(b)(13)?   | 35a |     | X                |
| b   | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity       |     |     |                  |
|     | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2   | 35b |     |                  |
| 36  | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?      | _   |     | v                |
|     | If "Yes," complete Schedule R, Part V, line 2   | 36  |     | X                |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization                |     |     | <sub>v</sub>     |
|     | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI                    | 37  |     | X                |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?                  |     | v   |                  |
|     | Note. All Form 990 filers are required to complete Schedule O   | 38  | X   | <u> </u>         |

## Part V Statements Regarding Other IRS Filings and Tax Compliance

|   | Check if Schedule O contains a response or note to any line in this Part V   |         |                        |      |     |        |  |  |  |  |
|---|--|---------|------------------------|------|-----|--------|--|--|--|--|
|   |  |         |                        |      | Yes | No     |  |  |  |  |
| 1a  | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable                                       | 1a      | 25                     |      |     |        |  |  |  |  |
|   | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable                                    | 1b      | 0                      |      |     |        |  |  |  |  |
|   | Did the organization comply with backup withholding rules for reportable payments to vendors and r                 | eporta  | able gaming            |      |     |        |  |  |  |  |
|   | (gambling) winnings to prize winners?  |         |                        | 1c   | Х   |        |  |  |  |  |
| 2a  | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,                        |         |                        |      |     |        |  |  |  |  |
|   | filed for the calendar year ending with or within the year covered by this return                                  | 2a      | 12                     |      |     |        |  |  |  |  |
| b   | If at least one is reported on line 2a, did the organization file all required federal employment tax retu         | rns?    | •                      | 2b   | Х   |        |  |  |  |  |
|   | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions           | s)      |                        |      |     |        |  |  |  |  |
| За  | Did the organization have unrelated business gross income of \$1,000 or more during the year?                      | ,       |                        | За   |     | Х      |  |  |  |  |
| <b>b</b> If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule O               |  |         |                        |      |     |        |  |  |  |  |
| <b>4a</b> At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a |  |         |                        |      |     |        |  |  |  |  |
|   | financial account in a foreign country (such as a bank account, securities account, or other financial             | accou   | int)?                  | 4a   |     | Х      |  |  |  |  |
| b   | If "Yes," enter the name of the foreign country:   |         | ,                      |      |     |        |  |  |  |  |
|   | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A               | Accou   | nts (FBAR).            |      |     |        |  |  |  |  |
| 5a  | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?              |         | · ·                    | 5a   |     | Х      |  |  |  |  |
|   | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transa         |         |                        | 5b   |     | Х      |  |  |  |  |
|   | If "Yes," to line 5a or 5b, did the organization file Form 8886-T?   |         |                        | 5c   |     |        |  |  |  |  |
|   | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the             |         |                        |      |     |        |  |  |  |  |
|   | any contributions that were not tax deductible as charitable contributions?  |         |                        | 6a   |     | Х      |  |  |  |  |
| b   | If "Yes," did the organization include with every solicitation an express statement that such contribution         |         |                        |      |     |        |  |  |  |  |
|   | were not tax deductible?   |         |                        | 6b   |     |        |  |  |  |  |
| 7   | Organizations that may receive deductible contributions under section 170(c).                                      |         |                        |      |     |        |  |  |  |  |
| а   | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and se | rvices  | provided to the payor? | 7a   | Х   |        |  |  |  |  |
|   |  |         |                        | 7b   | Х   |        |  |  |  |  |
|   | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w             |         |                        |      |     |        |  |  |  |  |
|   | to file Form 8282?   |         |                        | 7c   |     | Х      |  |  |  |  |
| d   | If "Yes," indicate the number of Forms 8282 filed during the year  | 7d      |                        |      |     |        |  |  |  |  |
|   | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of           | contra  | ct?                    | 7e   |     | X      |  |  |  |  |
| f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?                      |  |         |                        |      |     |        |  |  |  |  |
| g   | If the organization received a contribution of qualified intellectual property, did the organization file F        | orm 8   | 899 as required?       | 7g   |     | Х      |  |  |  |  |
| h   | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organiz          | ation 1 | ile a Form 1098-C?     | 7h   |     | Х      |  |  |  |  |
| 8   | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained                      | d by th | ie                     |      |     |        |  |  |  |  |
|   | sponsoring organization have excess business holdings at any time during the year?                                 |         |                        | 8    |     |        |  |  |  |  |
| 9   | Sponsoring organizations maintaining donor advised funds.  |         |                        |      |     |        |  |  |  |  |
| а   | Did the sponsoring organization make any taxable distributions under section 4966?                                 |         |                        | 9a   |     |        |  |  |  |  |
| b   | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?                  |         |                        | 9b   |     |        |  |  |  |  |
| 10  | Section 501(c)(7) organizations. Enter:  | _       |                        |      |     |        |  |  |  |  |
| а   | Initiation fees and capital contributions included on Part VIII, line 12   | 10a     |                        |      |     |        |  |  |  |  |
| b   | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities                        | 10b     |                        |      |     |        |  |  |  |  |
| 11  | Section 501(c)(12) organizations. Enter:   |         |                        |      |     |        |  |  |  |  |
|   | Gross income from members or shareholders  | 11a     |                        |      |     |        |  |  |  |  |
| b   | Gross income from other sources (Do not net amounts due or paid to other sources against                           |         |                        |      |     |        |  |  |  |  |
|   | amounts due or received from them.)  | 11b     |                        |      |     |        |  |  |  |  |
| 12a   | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form               | 1041    | ?                      | 12a  |     |        |  |  |  |  |
| b   | If "Yes," enter the amount of tax-exempt interest received or accrued during the year                              | 12b     |                        |      |     |        |  |  |  |  |
| 13  | Section 501(c)(29) qualified nonprofit health insurance issuers.   |         |                        |      |     |        |  |  |  |  |
| а   | Is the organization licensed to issue qualified health plans in more than one state?                               |         |                        | 13a  |     |        |  |  |  |  |
|   | <b>Note.</b> See the instructions for additional information the organization must report on Schedule O.           |         |                        |      |     |        |  |  |  |  |
| b   | Enter the amount of reserves the organization is required to maintain by the states in which the                   |         |                        |      |     |        |  |  |  |  |
|   | organization is licensed to issue qualified health plans   | 13b     |                        |      |     |        |  |  |  |  |
|   | Enter the amount of reserves on hand   | 13c     |                        |      |     |        |  |  |  |  |
|   |  |         |                        | 14a  |     | Х      |  |  |  |  |
| b   | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedul             | le O    |                        | 14b  |     |        |  |  |  |  |
|   |  |         |                        | Form | 990 | (2017) |  |  |  |  |

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

|     | Check if Schedule O contains a response or note to any line in this Part VI   |         |       | X  |
|-----|---|---------|-------|----|
| Sec | tion A. Governing Body and Management   |         |       |    |
|     |   |         | Yes   | No |
| 1a  | Enter the number of voting members of the governing body at the end of the tax year   |         |       |    |
|     | If there are material differences in voting rights among members of the governing body, or if the governing                         |         |       |    |
|     | body delegated broad authority to an executive committee or similar committee, explain in Schedule O.                               |         |       |    |
| b   | Enter the number of voting members included in line 1a, above, who are independent 1b 24  | :       |       |    |
| 2   | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other            |         |       |    |
|     | officer, director, trustee, or key employee?  | 2       | Х     |    |
| 3   | Did the organization delegate control over management duties customarily performed by or under the direct supervision               |         |       |    |
|     | of officers, directors, or trustees, or key employees to a management company or other person?                                      | 3       |       | Х  |
| 4   | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?                    | 4       | X     |    |
| 5   | Did the organization become aware during the year of a significant diversion of the organization's assets?                          | 5       |       | Х  |
| 6   | Did the organization have members or stockholders?  | 6       |       | Х  |
| 7a  |   |         |       |    |
|     | more members of the governing body?   | 7a      |       | Х  |
| b   | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or                  |         |       |    |
|     | persons other than the governing body?  | 7b      |       | Х  |
| 8   | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:   |         |       |    |
| а   | The governing body?   | 8a      | Х     |    |
| b   | Each committee with authority to act on behalf of the governing body?   | 8b      | Х     |    |
| 9   | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the                |         |       |    |
|     | organization's mailing address? If "Yes," provide the names and addresses in Schedule O   | 9       |       | Х  |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)                    |         |       |    |
|     |   |         | Yes   | No |
| 10a | Did the organization have local chapters, branches, or affiliates?  | 10a     |       | X  |
| b   | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,          |         |       |    |
|     | and branches to ensure their operations are consistent with the organization's exempt purposes?                                     | 10b     |       |    |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?         | 11a     |       | Х  |
| b   | Describe in Schedule O the process, if any, used by the organization to review this Form 990.                                       |         |       |    |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13   | 12a     | X     |    |
| b   | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b     | X     |    |
| С   | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe                  |         |       |    |
|     | in Schedule O how this was done   | 12c     | Х     |    |
| 13  | Did the organization have a written whistleblower policy?   | 13      |       | X  |
| 14  | Did the organization have a written document retention and destruction policy?  | 14      |       | Х  |
| 15  | Did the process for determining compensation of the following persons include a review and approval by independent                  |         |       |    |
|     | persons, comparability data, and contemporaneous substantiation of the deliberation and decision?                                   |         |       |    |
| а   | The organization's CEO, Executive Director, or top management official  | 15a     | Х     |    |
| b   | Other officers or key employees of the organization   | 15b     | X     |    |
|     | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).   |         |       |    |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a               |         |       |    |
|     | taxable entity during the year?   | 16a     |       | X  |
| b   | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation        |         |       |    |
|     | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's                      |         |       |    |
|     | exempt status with respect to such arrangements?  | 16b     |       |    |
| Sec | tion C. Disclosure  |         |       |    |
| 17  | List the states with which a copy of this Form 990 is required to be filed $ ightharpoonup$   |         |       |    |
| 18  | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only)      | availat | ole   |    |
|     | for public inspection. Indicate how you made these available. Check all that apply.   |         |       |    |
|     | Own website X Another's website X Upon request Other (explain in Schedule O)  |         |       |    |
| 19  | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and     | d finar | icial |    |
|     | statements available to the public during the tax year.   |         |       |    |
| 20  | State the name, address, and telephone number of the person who possesses the organization's books and records:                     |         |       |    |
|     | TAMMY WOLCOTT - (615) 377-4600  |         |       |    |
|     | LBMC, P.C., 201 FRANKLIN RD., BRENTWOOD, TN 37024-1869  |         |       |    |

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Leave this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A)<br>Name and Title           | (B) Average hours per                                      | box              | (C) Position (do not check more than one box, unless person is both an officer and a director/frustee) |          | (D) Reportable compensation | (E) Reportable compensation  | (F) Estimated amount of |  |  |  |
|---------------------------------|--|------------------|--|----------|-----------------------------|------------------------------|-------------------------|--|--|--|
|                                 | week (list any hours for related organizations below line) | stee or director | Institutional trustee  | Officer  |                             | Highest compensated employee | Ĺ                       | from<br>the<br>organization<br>(W-2/1099-MISC) | from related<br>organizations<br>(W-2/1099-MISC) | other compensation from the organization and related organizations |
| (1) MICHAEL BRODY-WAITE         | 40.00  |                  |  | l        |                             |                              |                         | 012 005  |  |  |
| CEO/PRESIDENT                   | 1 00   | Х                |  | Х        |                             |                              |                         | 213,225.                                       | 0.   | 0.   |
| (2) BETH CHASE                  | 1.00   | ١                |  |          |                             |                              |                         |  |  | _  |
| BOARD CHAIR                     | 1 00   | Х                |  | Х        |                             |                              |                         | 0.   | 0.   | 0.   |
| (3) JANET MILLER                | 1.00   | X                |  | x        |                             |                              |                         | 0.   | 0.   | 0.   |
| GOVERNANCE CHAIR                | 1.00   | ^                |  | ^        |                             |                              |                         | 0.   | 0.   | <u> </u>   |
| (4) KEVIN RODDEY FINANCE CHAIR  | 1.00   | X                |  | x        |                             |                              |                         | 0.   | 0.   | 0.   |
| (5) LINDA REBROVICK             | 1.00   | ^                |  | ^        |                             |                              |                         | 0.   | 0.   | <u></u>  |
| DEVELOPMENT CHAIR               | 1.00   | X                |  | x        |                             |                              |                         | 0.   | 0.   | 0.   |
| (6) JOHN INGRAM                 | 1.00   |                  |  | <u> </u> |                             |                              |                         | 0.   | 0.   | <u></u>  |
| CHAIRMAN EMERITUS               | 1.00   | x                |  | x        |                             |                              |                         | 0.   | 0.   | 0.   |
| (7) MATT KISBER                 | 1.00   |                  |  |          |                             |                              |                         |  | •  |  |
| DIRECTOR                        |  | x                |  |          |                             |                              |                         | 0.   | 0.   | 0.   |
| (8) CLAIRE TUCKER               | 1.00   |                  |  |          |                             |                              |                         |  |  |  |
| DIRECTOR                        |  | Х                |  |          |                             |                              |                         | 0.   | 0.   | 0.   |
| (9) JOE GALANTE                 | 1.00   |                  |  |          |                             |                              |                         |  |  |  |
| DIRECTOR                        |  | Х                |  |          |                             |                              |                         | 0.   | 0.   | 0.   |
| (10) STUART MCWHORTER           | 1.00   |                  |  |          |                             |                              |                         |  |  |  |
| DIRECTOR                        |  | Х                |  |          |                             |                              |                         | 0.   | 0.   | 0.   |
| (11) JERRY JOHNSON              | 1.00   |                  |  |          |                             |                              |                         |  |  |  |
| DIRECTOR                        |  | Х                |  |          |                             |                              |                         | 0.   | 0.   | 0.   |
| (12) NOEL WILLIAMS              | 1.00   |                  |  |          |                             |                              |                         |  | _  | _  |
| DIRECTOR                        |  | Х                |  |          |                             |                              |                         | 0.   | 0.   | 0.   |
| (13) JASON EPSTEIN              | 1.00   |                  |  |          |                             |                              |                         |  | _  | _  |
| DIRECTOR                        |  | Х                |  |          |                             |                              |                         | 0.   | 0.   | 0.   |
| (14) JOSE GONZALEZ              | 1.00   | l                |  |          |                             |                              |                         |  |  |  |
| DIRECTOR                        | 1 00   | Х                |  |          |                             |                              |                         | 0.   | 0.   | 0.   |
| (15) JEFF CORNWALL              | 1.00   | ,,               |  |          |                             |                              |                         |  |  | _  |
| DIRECTOR                        | 1 00   | Х                |  |          |                             |                              |                         | 0.   | 0.   | 0.   |
| (16) SHERRY STEWART DEUTSCHMANN | 1.00   | X                |  |          |                             |                              |                         |  | 0.   | _  |
| DIRECTOR                        | 1.00   | ^                | _  |          | _                           | $\vdash$                     | $\vdash$                | 0.   | 0.   | 0.   |
| (17) DAVID KLEMENTS             | 1.00   | X                |  |          |                             |                              |                         | 0.   | 0.   | 0.   |
| DIRECTOR                        |  | Λ                | <u> </u>   |          | <u> </u>                    |                              |                         | 1 0.   | <u> </u>   | Form <b>990</b> (2017)   |

| Part VII Section A. Officers, Directors, Trus (A)        | (B)                    | pios  | /ees                  |                  | u m<br>C)    | igne                         | SIC   | (D)                             | (E)                 | $\neg$ |         | (F)             |          |
|--|------------------------|---|-----------------------|------------------|--------------|------------------------------|-------|---------------------------------|---------------------|--------|---------|-----------------|----------|
| Name and title   | Average                | rage Position   |                       |                  |              | 1                            |       | Reportable                      | Reportable          |        | Es      | timate          | ed       |
|  | hours per              | (do not check more than one<br>box, unless person is both an<br>officer and a director/trustee) |                       |                  |              | is bot                       | h an  | · .                             | compensation        |        | an      | nount           | of       |
|  | week                   | $\vdash$  | cer ar                | nd a d           | recto        | or/trus                      | tee)  | from                            | from related        |        |         | other           |          |
|  | (list any<br>hours for | irecto  |                       |                  |              |                              |       | the                             | organizations       | ΄      |         | pensa           |          |
|  | related                | e or d  | tee                   |                  |              | sated                        |       | organization<br>(W-2/1099-MISC) | (W-2/1099-MISC      | "      |         | om th<br>anizat |          |
|  | organizations          | truste  | al trus               |                  | ee/          | mpen                         |       | (W 2/ 1033 WIIOO)               |                     |        | •       | d relat         |          |
|  | below                  | Individual trustee or director  | Institutional trustee | Je.              | Key employee | est co<br>oyee               | ъ     |                                 |                     |        |         | anizati         |          |
|  | line)                  | Indiv   | Instit                | Officer          | Key e        | Highest compensated employee | Form  |                                 |                     |        |         |                 |          |
| (18) ANGELA HUMPHREYS                                    | 1.00                   |   |                       |                  |              |                              |       |                                 |                     |        |         |                 |          |
| DIRECTOR   | 1 00                   | Х   |                       |                  |              |                              |       | 0.                              |                     | 0.     |         |                 | 0.       |
| (19) YIAWAY YEH  | 1.00                   | <b>.</b> ,  |                       |                  |              |                              |       |                                 |                     | ا ۸    |         |                 | 0        |
| DIRECTOR (20) VIC GATTO                                  | 1.00                   | Х   |                       |                  | _            | ╁                            | _     | 0.                              |                     | 0.     |         |                 | 0.       |
| DIRECTOR   | 1.00                   | X   |                       |                  |              |                              |       | 0.                              |                     | ٥.     |         |                 | 0.       |
| (21) CORDIA HARRINGTON                                   | 1.00                   | ^   |                       |                  | _            | $\vdash$                     |       | 0.                              | '                   | -      |         |                 | <u> </u> |
| DIRECTOR   | 1.00                   | X   |                       |                  |              |                              |       | 0.                              |                     | ٥.     |         |                 | 0.       |
| (22) AUBREY HARWELL                                      | 1.00                   |   |                       |                  |              | -                            |       | 0.                              | '                   |        |         |                 |          |
| DIRECTOR   | 1.00                   | X   |                       |                  |              |                              |       | 0.                              |                     | ٥.     |         |                 | 0.       |
| (23) JOE IVEY  | 1.00                   |   |                       |                  |              |                              |       |                                 |                     |        |         |                 |          |
| DIRECTOR   |                        | Х   |                       |                  |              |                              |       | 0.                              |                     | 0.     |         |                 | 0.       |
| (24) CHRIS SLOAN   | 1.00                   |   |                       |                  |              |                              |       |                                 |                     |        |         |                 |          |
| GENERAL COUNSEL  |                        | Х   |                       |                  |              |                              |       | 0.                              |                     | 0.     |         |                 | 0.       |
| (25) ALAN BENTLEY  | 1.00                   |   |                       |                  |              |                              |       |                                 |                     | ا ر    |         |                 | •        |
| DIRECTOR   | 40.00                  | Х   |                       |                  |              | _                            |       | 0.                              |                     | 0.     |         |                 | 0.       |
| (26) HEATHER MCBEE<br>SECRETARY                          | 40.00                  | -   |                       | х                |              |                              |       | 66,938.                         |                     | ٥.     |         |                 | 0.       |
|  |                        |   | <u> </u>              |                  | <u> </u>     |                              |       | 280,163.                        |                     | 0.     |         |                 | 0.       |
| 1b Sub-total c Total from continuation sheets to Part VI |                        |   |                       |                  |              |                              |       | 420,792.                        |                     | 0.     |         |                 | 0.       |
| d Total (add lines 1b and 1c)                            |                        |   |                       |                  |              |                              |       | 700,955.                        |                     | 0.     |         |                 | 0.       |
| 2 Total number of individuals (including but n           |                        |   |                       |                  |              |                              | no r  | <u> </u>                        | 0.000 of reportable | 1      |         |                 |          |
| compensation from the organization                       |                        |   |                       |                  |              | ,                            |       |                                 | , ,                 |        |         |                 | 3        |
| -  |                        |   |                       |                  |              |                              |       |                                 |                     |        |         | Yes             | No       |
| 3 Did the organization list any former officer,          |                        |   |                       | •                | •            | •                            |       | •                               |                     |        |         |                 |          |
| line 1a? If "Yes," complete Schedule J for s             | uch individual         |   |                       |                  |              |                              |       |                                 |                     |        | 3       | X               |          |
| 4 For any individual listed on line 1a, is the su        | =                      |   | -                     |                  |              |                              |       | •                               | the organization    |        |         |                 |          |
| and related organizations greater than \$15              |                        |   |                       |                  |              |                              |       |                                 |                     |        | 4       | Х               |          |
| 5 Did any person listed on line 1a receive or a          | •                      |   |                       |                  | •            |                              |       | •                               |                     |        | _       |                 | Х        |
| rendered to the organization? If "Yes," com              | ipiete Scheaui         | e J i   | or s                  | ucn <sub>i</sub> | pers         | son .                        |       |                                 |                     |        | 5       |                 |          |
| Complete this table for your five highest co             | mponeated in           | don   | ando                  | nt c             | onti         | racto                        | ore 1 | that received more than         | \$100,000 of comp   |        | ation t | rom             |          |
| the organization. Report compensation for                |                        |   |                       |                  |              |                              |       |                                 |                     | 0110   | ation   | 10111           |          |
| (A)  | ,                      |   |                       |                  |              |                              |       | (B)                             |                     |        | (0      | ;)              |          |
| Name and business  | address                | N   | INC                   | Ξ                |              |                              |       | Description of s                | ervices             | С      | ompe    | nsatio          | n        |
|  |                        |   |                       |                  |              |                              |       |                                 |                     |        |         |                 |          |
|  |                        |   |                       |                  |              |                              | _     |                                 |                     |        |         |                 |          |
|  |                        |   |                       |                  |              |                              |       |                                 |                     |        |         |                 |          |
|  |                        |   |                       |                  |              |                              |       |                                 |                     |        |         |                 |          |
|  |                        |   |                       |                  |              |                              |       |                                 |                     |        |         |                 |          |
|  |                        |   |                       |                  |              |                              |       |                                 |                     |        |         |                 |          |
|  |                        |   |                       |                  |              |                              |       |                                 |                     |        |         |                 |          |
|  |                        |   |                       |                  |              |                              |       |                                 |                     |        |         |                 |          |
|  |                        |   |                       |                  |              |                              |       |                                 |                     |        |         |                 |          |
| 2 Total number of independent contractors (i             | -                      | ot li   | mite                  | d to             | tho          | se li:                       | stec  | d above) who received m         | nore than           |        |         |                 |          |
| \$100,000 of compensation from the organi                |                        | ידח   | TTT                   | \ m ¬            | י כ          | U<br>NT 4                    | TT.   | TTMC                            |                     |        | _       | 000             | 204=     |
| DEE FARI VII, DECIIU                                     | N TO COM.              | 1   | NU2                   | -1               | ${}^{L}OI$   | LV i                         | JП.   | סונו                            |                     |        | Form    | シンし ()          | ZUT ().  |

| Form 990 THE NASH                            | ATTTR RI          | <i>A.</i> T.1                  | KE1                   | R            | IM:          | EO1                          | <del></del> . | CENTER                                  | 27-123                           | 0916                  |
|--|-------------------|--------------------------------|-----------------------|--------------|--------------|------------------------------|---------------|---|----------------------------------|-----------------------|
| Part VII Section A. Officers, Directors, Tru | ıstees, Key Eı    | mple                           | oyee                  | s, a         | nd l         | High                         | est           | Compensated Employ                      | ees (continued)                  |                       |
| (A)  | (B)               |                                |                       | (0           | <b>C</b> )   |                              |               | (D)                                     | (E)                              | (F)                   |
| Name and title                               | Average           |                                |                       |              | ition        |                              |               | Reportable                              | Reportable                       | Estimated             |
|  | hours             | ( 11 37                        |                       | compensation | compensation | amount of                    |               |   |                                  |                       |
|  | per               |                                |                       |              |              |                              |               | from                                    | from related                     | other                 |
|  | week<br>(list any | ρį                             |                       |              |              | ploye                        |               | the<br>organization                     | organizations<br>(W-2/1099-MISC) | compensation from the |
|  | hours for         | direct                         |                       |              |              | d em                         |               | (W-2/1099-MISC)                         | (***2/1099*****130)              | organization          |
|  | related           | ee or                          | stee                  |              |              | en sate                      |               | (** = ********************************* |                                  | and related           |
|  | organizations     | Individual trustee or director | Institutional trustee |              | Key employee | Highest compensated employee |               |   |                                  | organizations         |
|  | below             | ividua                         | itutio                | cer          | emp          | hest o                       | Former        |   |                                  |                       |
|  | line)             | lug                            | Inst                  | Officer      | Key          | Hig                          | 윤             |   |                                  |                       |
| (27) JOHN E MURDOCK                          | 40.00             |                                |                       |              |              |                              |               |   |                                  |                       |
| SR. VICE PRESIDENT, PRODUCT                  |                   |                                |                       | Х            |              |                              |               | 163,370.                                | 0.                               | 0.                    |
| (28) KELLI A NOWERS                          | 40.00             |                                |                       |              |              |                              |               | 4- 44                                   |                                  |                       |
| VICE PRESIDENT, INCLUSION AND COMMUN         | 40.00             |                                |                       | Х            |              |                              |               | 65,899.                                 | 0.                               | 0.                    |
| (29) ANNE E MCINTOSH                         | 40.00             |                                |                       | l            |              |                              |               | 06 500                                  |                                  | •                     |
| VICE PRESIDENT, COMMUNITY INVESTMENT         | 1 00              |                                |                       | Х            |              |                              |               | 86,523.                                 | 0.                               | 0.                    |
| (30) SAM LINGO                               | 1.00              |                                |                       |              |              |                              |               | 105 000                                 |                                  | •                     |
| FORMER PRESIDENT                             |                   |                                |                       |              |              |                              | Х             | 105,000.                                | 0.                               | 0.                    |
|  |                   | 1                              |                       |              |              |                              |               |   |                                  |                       |
|  |                   |                                |                       |              |              |                              |               |   |                                  |                       |
|  |                   | 1                              |                       |              |              |                              |               |   |                                  |                       |
|  | <del> </del>      |                                |                       |              |              |                              |               |   |                                  |                       |
|  |                   | 1                              |                       |              |              |                              |               |   |                                  |                       |
|  |                   |                                |                       |              |              |                              |               |   |                                  |                       |
|  |                   | 1                              |                       |              |              |                              |               |   |                                  |                       |
|  |                   |                                |                       |              |              |                              |               |   |                                  |                       |
|  |                   | 1                              |                       |              |              |                              |               |   |                                  |                       |
|  |                   |                                |                       |              |              |                              |               |   |                                  |                       |
|  |                   | 1                              |                       |              |              |                              |               |   |                                  |                       |
|  |                   |                                |                       |              |              |                              |               |   |                                  |                       |
|  |                   | 1                              |                       |              |              |                              |               |   |                                  |                       |
|  |                   |                                |                       |              |              |                              |               |   |                                  |                       |
|  |                   |                                |                       |              |              |                              |               |   |                                  |                       |
|  |                   |                                |                       |              |              |                              |               |   |                                  |                       |
|  |                   |                                |                       |              |              |                              |               |   |                                  |                       |
|  |                   |                                |                       |              |              |                              |               |   |                                  |                       |
|  |                   |                                |                       |              |              |                              |               |   |                                  |                       |
|  |                   | 1                              |                       |              |              |                              |               |   |                                  |                       |
|  |                   |                                |                       |              |              |                              |               |   |                                  |                       |
|  |                   | -                              |                       |              |              |                              |               |   |                                  |                       |
|  |                   |                                |                       |              |              |                              |               |   |                                  |                       |
|  |                   | $\mathbf{I}$                   |                       |              |              |                              |               |   |                                  |                       |
|  |                   |                                |                       |              |              |                              |               |   |                                  |                       |
|  |                   | 1                              |                       |              |              |                              |               |   |                                  |                       |
|  |                   |                                |                       |              |              |                              |               |   |                                  |                       |
|  |                   | 1                              |                       |              |              |                              |               |   |                                  |                       |
|  |                   |                                |                       |              |              | t                            |               |   |                                  |                       |
|  |                   | 1                              |                       |              |              |                              |               |   |                                  |                       |
|  | •                 | •                              |                       | •            | •            | •                            | •             |   |                                  |                       |
| Total to Part VII, Section A, line 1c        | <u></u>           | <u></u>                        | <u></u>               | <u></u>      | <u></u>      | <u></u>                      | <u></u>       | 420,792.                                |                                  |                       |
|  |                   |                                |                       |              |              |                              |               |   |                                  |                       |

Page 9 Form 990 (2017) Part VIII Statement of Revenue Check if Schedule O contains a response or note to any line in this Part VIII (B) (C) (**D)** Revenue excluded Related or Unrelated Total revenue from tax under exempt function business revenue revenue Contributions, Gifts, Grants and Other Similar Amounts 1 a Federated campaigns 198,180. **b** Membership dues ..... 1b c Fundraising events d Related organizations 1d 208,333. e Government grants (contributions) f All other contributions, gifts, grants, and  $|_{1f}|_{1,621,488}$ similar amounts not included above ..... g Noncash contributions included in lines 1a-1f: \$ 2,028,001. h Total. Add lines 1a-1f ... Business Code 541900 254,008. 2 a EDUCATION, TRAINING & 254,008 Program Service Revenue С f All other program service revenue ..... 254,008. g Total. Add lines 2a-2f Investment income (including dividends, interest, and 2,095 2,095. other similar amounts) Income from investment of tax-exempt bond proceeds 5 Royalties ..... (i) Real (ii) Personal 38,958. 6 a Gross rents 0. **b** Less: rental expenses ...... 38,958. c Rental income or (loss) 38,958. 38,958. d Net rental income or (loss) . 7 a Gross amount from sales of (i) Securities (ii) Other assets other than inventory b Less: cost or other basis and sales expenses c Gain or (loss) d Net gain or (loss) 8 a Gross income from fundraising events (not Revenue including \$ contributions reported on line 1c). See Part IV, line 18 a Other b Less: direct expenses \_\_\_\_\_ b c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 a **b** Less: direct expenses **b** c Net income or (loss) from gaming activities ... 10 a Gross sales of inventory, less returns and allowances \_\_\_\_\_a b Less: cost of goods sold \_\_\_\_\_ b **c** Net income or (loss) from sales of inventory Miscellaneous Revenue **Business Code** 11 a MISCELLANEOUS INCOME 541900 4,884. 4,884 b d All other revenue 4,884. e Total. Add lines 11a-11d

Total revenue. See instructions.

2,327,946.

297,850.

# Form 990 (2017) THE NASHVILLE Part IX Statement of Functional Expenses

| Sect   | Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).                          |                       |                              |                                     |                                       |  |  |  |  |  |  |
|--------|---|-----------------------|------------------------------|-------------------------------------|---------------------------------------|--|--|--|--|--|--|
|        | Check if Schedule O contains a response or note to any line in this Part IX   |                       |                              |                                     |                                       |  |  |  |  |  |  |
|        | not include amounts reported on lines 6b,<br>8b, 9b, and 10b of Part VIII.  | (A)<br>Total expenses | (B) Program service expenses | (C) Management and general expenses | <b>(D)</b><br>Fundraising<br>expenses |  |  |  |  |  |  |
| 1      | Grants and other assistance to domestic organizations   |                       |                              |                                     |                                       |  |  |  |  |  |  |
|        | and domestic governments. See Part IV, line 21  |                       |                              |                                     |                                       |  |  |  |  |  |  |
| 2      | Grants and other assistance to domestic   |                       |                              |                                     |                                       |  |  |  |  |  |  |
|        | individuals. See Part IV, line 22   |                       |                              |                                     |                                       |  |  |  |  |  |  |
| 3      | Grants and other assistance to foreign  |                       |                              |                                     |                                       |  |  |  |  |  |  |
|        | organizations, foreign governments, and foreign   |                       |                              |                                     |                                       |  |  |  |  |  |  |
|        | individuals. See Part IV, lines 15 and 16   |                       |                              |                                     |                                       |  |  |  |  |  |  |
| 4      | Benefits paid to or for members   |                       |                              |                                     |                                       |  |  |  |  |  |  |
| 5      | Compensation of current officers, directors,  | E00 0FF               | 560 564                      | 140 101                             |                                       |  |  |  |  |  |  |
|        | trustees, and key employees   | 700,955.              | 560,764.                     | 140,191.                            |                                       |  |  |  |  |  |  |
| 6      | Compensation not included above, to disqualified  |                       |                              |                                     |                                       |  |  |  |  |  |  |
|        | persons (as defined under section 4958(f)(1)) and   |                       |                              |                                     |                                       |  |  |  |  |  |  |
|        | persons described in section 4958(c)(3)(B)  | 167 701               | 124 177                      | 22 544                              |                                       |  |  |  |  |  |  |
| 7      | Other salaries and wages  | 167,721.              | 134,177.                     | 33,544.                             |                                       |  |  |  |  |  |  |
| 8      | Pension plan accruals and contributions (include  |                       |                              |                                     |                                       |  |  |  |  |  |  |
| _      | section 401(k) and 403(b) employer contributions)   | 47,194.               | 37,755.                      | 0 420                               |                                       |  |  |  |  |  |  |
| 9      | Other employee benefits   | 57,436.               | 45,949.                      | 9,439.                              |                                       |  |  |  |  |  |  |
| 10     | Payroll taxes   | 57,430.               | 40,949.                      | 11,40/•                             |                                       |  |  |  |  |  |  |
| 11     | Fees for services (non-employees):  |                       |                              |                                     |                                       |  |  |  |  |  |  |
| _      | Management  | 2,278.                |                              | 2,278.                              |                                       |  |  |  |  |  |  |
| b      | Legal   | 63,050.               |                              | 63,050.                             |                                       |  |  |  |  |  |  |
|        | Accounting  | 03,030.               |                              | 03,0301                             |                                       |  |  |  |  |  |  |
| u<br>e | Lobbying Professional fundraising services. See Part IV, line 17  |                       |                              |                                     |                                       |  |  |  |  |  |  |
| f      | Investment management fees  |                       |                              |                                     |                                       |  |  |  |  |  |  |
| g      |   |                       |                              |                                     |                                       |  |  |  |  |  |  |
| 9      | column (A) amount, list line 11g expenses on Sch 0.)  | 169,904.              | 135,923.                     | 33,981.                             |                                       |  |  |  |  |  |  |
| 12     | Advertising and promotion   | 19,862.               |                              | ,                                   |                                       |  |  |  |  |  |  |
| 13     | Office expenses   | 179,290.              | 160,782.                     | 18,423.                             | 85.                                   |  |  |  |  |  |  |
| 14     | Information technology  |                       |                              |                                     |                                       |  |  |  |  |  |  |
| 15     | Royalties   |                       |                              |                                     |                                       |  |  |  |  |  |  |
| 16     | Occupancy   | 241,748.              | 220,299.                     | 21,449.                             |                                       |  |  |  |  |  |  |
| 17     | Travel  | 27,699.               | 24,095.                      | 3,604.                              |                                       |  |  |  |  |  |  |
| 18     | Payments of travel or entertainment expenses  |                       |                              |                                     |                                       |  |  |  |  |  |  |
|        | for any federal, state, or local public officials   |                       |                              |                                     |                                       |  |  |  |  |  |  |
| 19     | Conferences, conventions, and meetings  |                       |                              |                                     |                                       |  |  |  |  |  |  |
| 20     | Interest  |                       |                              |                                     |                                       |  |  |  |  |  |  |
| 21     | Payments to affiliates  | 107 100               | 1 5 5 2 2 2 2                | 10 510                              |                                       |  |  |  |  |  |  |
| 22     | Depreciation, depletion, and amortization   | 197,102.              | 177,392.                     | 19,710.                             |                                       |  |  |  |  |  |  |
| 23     | Insurance   | 4,742.                |                              | 4,742.                              |                                       |  |  |  |  |  |  |
| 24     | Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) |                       |                              |                                     |                                       |  |  |  |  |  |  |
| а      | amount, list line 24e expenses on Schedule 0.)  PAYROLL FEES  | 12,057.               | 9,646.                       | 2,411.                              |                                       |  |  |  |  |  |  |
| a<br>b | SUPPLIES  | 10,613.               | 7,960.                       | 2,653.                              |                                       |  |  |  |  |  |  |
| C      | BAD DEBT  | 9,475.                | 9,475.                       | 2,000                               |                                       |  |  |  |  |  |  |
| d      | DUES AND SUBSCRIPTIONS  | 3,890.                | 2,723.                       | 1,167.                              |                                       |  |  |  |  |  |  |
|        | All other expenses  | -,                    | , : = 3 (                    | , =                                 |                                       |  |  |  |  |  |  |
| 25     | Total functional expenses. Add lines 1 through 24e  | 1,915,016.            | 1,546,802.                   | 368,129.                            | 85.                                   |  |  |  |  |  |  |
| 26     | <b>Joint costs.</b> Complete this line only if the organization   | -<br>-                | -                            | -                                   |                                       |  |  |  |  |  |  |
|        | reported in column (B) joint costs from a combined  |                       |                              |                                     |                                       |  |  |  |  |  |  |
|        | educational campaign and fundraising solicitation.  |                       |                              |                                     |                                       |  |  |  |  |  |  |
|        | Check here if following SOP 98-2 (ASC 958-720)  |                       |                              |                                     |                                       |  |  |  |  |  |  |

Form 990 (2017)
Part X | Balance Sheet

| Pa            | rt X     | Balance Sheet   |               |                         |                                 |            |                    |
|---------------|----------|---|---------------|-------------------------|---------------------------------|------------|--------------------|
|               |          | Check if Schedule O contains a response or not                                  | e to an       | y line in this Part X   |                                 |            |                    |
|               |          |   |               |                         | <b>(A)</b><br>Beginning of year |            | (B)<br>End of year |
|               | 1        | Cash - non-interest-bearing   |               |                         | 1,081,546.                      | 1          | 1,554,208.         |
|               | 2        | Savings and temporary cash investments  |               |                         |                                 | 2          |                    |
|               | 3        | Pledges and grants receivable, net  |               |                         |                                 | 3          |                    |
|               | 4        | Accounts receivable, net  |               | 117,279.                | 4                               | 256,549.   |                    |
|               | 5        | Loans and other receivables from current and for                                |               |                         |                                 |            |                    |
|               | _        | trustees, key employees, and highest compensa                                   |               |                         |                                 |            |                    |
|               |          | Part II of Schedule L   |               |                         | 5                               |            |                    |
|               | 6        | Loans and other receivables from other disquali                                 |               |                         |                                 |            |                    |
|               | _        | section 4958(f)(1)), persons described in section                               |               |                         |                                 |            |                    |
|               |          | employers and sponsoring organizations of sect                                  |               |                         |                                 |            |                    |
| Ø             |          | employees' beneficiary organizations (see instr).                               |               | ·                       |                                 | 6          |                    |
| Assets        | 7        | Notes and loans receivable, net   |               |                         |                                 | 7          |                    |
| As            | 8        | Inventories for sale or use   |               |                         |                                 | 8          |                    |
|               | 9        |   |               |                         | 18,288.                         | 9          | 10,902.            |
|               |          | Land, buildings, and equipment: cost or other                                   |               |                         |                                 |            |                    |
|               |          | basis. Complete Part VI of Schedule D   | 10a           | 4,285,421.              |                                 |            |                    |
|               | b        | basis. Complete Part VI of Schedule D Less: accumulated depreciation            | 10b           | 945,443.                | 3,535,310.                      | 10c        | 3,339,978.         |
|               | 11       | Investments - publicly traded securities  |               | 11                      |                                 |            |                    |
|               | 12       | Investments - other securities. See Part IV, line                               |               | 12                      |                                 |            |                    |
|               | 13       | Investments - program-related. See Part IV, line                                |               | 13                      |                                 |            |                    |
|               | 14       | Intangible assets   | 603.          | 14                      | 603.                            |            |                    |
|               | 15       | Other assets. See Part IV, line 11  |               | 15                      |                                 |            |                    |
|               | 16       | Total assets. Add lines 1 through 15 (must equ                                  |               |                         | 4,753,026.                      | 16         | 5,162,240.         |
|               | 17       | Accounts payable and accrued expenses   | 264,735.      | 17                      | 206,591.                        |            |                    |
|               | 18       | Grants payable  |               | 18                      |                                 |            |                    |
|               | 19       | Deferred revenue  |               |                         | 11,587.                         | 19         | 66,014.            |
|               | 20       | Tax-exempt bond liabilities   |               |                         |                                 | 20         |                    |
|               | 21       | Escrow or custodial account liability. Complete                                 | Part IV       | of Schedule D           |                                 | 21         |                    |
| es            | 22       | Loans and other payables to current and former                                  | officer       | s, directors, trustees, |                                 |            |                    |
| ≣             |          | key employees, highest compensated employee                                     |               |                         |                                 |            |                    |
| Liabilities   |          | Complete Part II of Schedule L  |               | <u> </u>                |                                 | 22         |                    |
| _             | 23       | Secured mortgages and notes payable to unrela                                   |               |                         |                                 | 23         |                    |
|               | 24       | Unsecured notes and loans payable to unrelate                                   |               |                         |                                 | 24         |                    |
|               | 25       | Other liabilities (including federal income tax, pa                             |               |                         |                                 |            |                    |
|               |          | parties, and other liabilities not included on lines                            | 17-24)        | . Complete Part X of    |                                 |            |                    |
|               |          | Schedule D  |               |                         | 276,322.                        | 25         | 272 605            |
|               | 26       | Total liabilities. Add lines 17 through 25                                      |               | <b>V</b>                | 210,322.                        | 26         | 272,605.           |
|               |          | Organizations that follow SFAS 117 (ASC 958                                     |               | K nere ▶ 🔼 and          |                                 |            |                    |
| ces           | 07       | complete lines 27 through 29, and lines 33 and                                  |               |                         | 4,212,405.                      | 27         | 4,625,119.         |
| lan           | 27       | Unrestricted net assets   |               |                         | 264,299.                        | 28         | 264,516.           |
| Fund Balances | 28       | Temporarily restricted net assets   |               |                         | 204,200.                        | 29         | 204,510.           |
| oun n         | 29       | Permanently restricted net assets  Organizations that do not follow SFAS 117 (A |               | )) aback bara           |                                 | 29         |                    |
| Ē             |          | and complete lines 30 through 34.   | n, check here |                         |                                 |            |                    |
| ts c          | 30       | Capital stock or trust principal, or current funds                              |               |                         |                                 | 30         |                    |
| SSe           | 31       | Paid-in or capital surplus, or land, building, or ed                            |               |                         | 31                              |            |                    |
| Net Assets or | 32       | Retained earnings, endowment, accumulated in                                    |               |                         | 32                              |            |                    |
| Se            | 33       | Total net assets or fund balances   |               |                         | 4,476,704.                      | 33         | 4,889,635.         |
|               | 34       | Total liabilities and net assets/fund balances                                  |               |                         | 4,753,026.                      | 34         | 5,162,240.         |
|               | <u> </u> |   |               |                         | , : = = , = = 3 •               | <b>9</b> T | . , = - = , =      |

| Pa | rt XI Reconciliation of Net Assets  |          |     |     |     |            |
|----|---|----------|-----|-----|-----|------------|
|    | Check if Schedule O contains a response or note to any line in this Part XI   |          |     |     |     | X          |
|    |   |          |     |     |     |            |
| 1  | Total revenue (must equal Part VIII, column (A), line 12)   | 1        |     |     |     | <u>46.</u> |
| 2  | Total expenses (must equal Part IX, column (A), line 25)  | 2        | 1   |     |     | 16.        |
| 3  | Revenue less expenses. Subtract line 2 from line 1  | 3        |     |     |     | 30.        |
| 4  | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))                             | 4        | 4   | ,47 | 6,7 | 04.        |
| 5  | Net unrealized gains (losses) on investments  | 5        |     |     |     |            |
| 6  | Donated services and use of facilities  | 6        |     |     |     |            |
| 7  | Investment expenses   | 7        |     |     |     |            |
| 8  | Prior period adjustments  | 8        |     |     |     |            |
| 9  | Other changes in net assets or fund balances (explain in Schedule O)  | 9        |     |     |     | 1.         |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,                    |          |     |     |     |            |
|    | column (B))   | 10       | 4   | ,88 | 9,6 | 35.        |
| Pa | rt XII Financial Statements and Reporting   |          |     |     |     |            |
|    | Check if Schedule O contains a response or note to any line in this Part XII  |          |     |     |     | X          |
|    |   |          |     |     | Yes | No         |
| 1  | Accounting method used to prepare the Form 990: Cash X Accrual Other  |          |     |     |     |            |
|    | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule        | Ο.       |     |     |     |            |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant?                       |          |     | 2a  |     | X          |
|    | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed       | d on a   |     |     |     |            |
|    | separate basis, consolidated basis, or both:  |          |     |     |     |            |
|    | Separate basis Consolidated basis Both consolidated and separate basis  |          |     |     |     |            |
| b  | Were the organization's financial statements audited by an independent accountant?                                    |          |     | 2b  | Х   |            |
|    | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat       | e basis, |     |     |     |            |
|    | consolidated basis, or both:  |          |     |     |     |            |
|    | X Separate basis Consolidated basis Both consolidated and separate basis  |          |     |     |     |            |
| С  | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the    | e audit, |     |     |     |            |
|    | review, or compilation of its financial statements and selection of an independent accountant?                        |          |     | 2c  | Х   |            |
|    | If the organization changed either its oversight process or selection process during the tax year, explain in Sch     | edule O  | .   |     |     |            |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si    | ngle Aud | tit |     |     |            |
|    | Act and OMB Circular A-133?   |          |     | За  | Х   |            |
| b  | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required | ired aud | lit |     |     |            |
|    | or audits, explain why in Schedule O and describe any steps taken to undergo such audits                              |          |     | 3b  | Х   |            |

#### **SCHEDULE A**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Total

## **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

**Employer identification number** Name of the organization THE NASHVILLE ENTREPRENEUR CENTER 27-1230916 Reason for Public Charity Status (All organizations must complete this part.) See instructions. Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 7 X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV. Sections A and C. its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type III, Type III functionally integrated, or Type III non-functionally integrated supporting organization. f Enter the number of supported organizations g Provide the following information about the supported organization(s). (iv) Is the organization listed (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other ì your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) Yes No above (see instructions))

## Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec  | ction A. Public Support                      |                       |                      |                        |                    |                     |             |
|------|--|-----------------------|----------------------|------------------------|--------------------|---------------------|-------------|
| Cale | ndar year (or fiscal year beginning in)      | (a) 2013              | <b>(b)</b> 2014      | (c) 2015               | (d) 2016           | (e) 2017            | (f) Total   |
| 1    | Gifts, grants, contributions, and            |                       |                      |                        |                    |                     |             |
|      | membership fees received. (Do not            |                       |                      |                        |                    |                     |             |
|      | include any "unusual grants.")               | 4,266,777.            | 1,661,691.           | 1,438,998.             | 1,953,604.         | 2,028,001.          | 11,349,071. |
| 2    | Tax revenues levied for the organ-           |                       |                      |                        |                    |                     |             |
|      | ization's benefit and either paid to         |                       |                      |                        |                    |                     |             |
|      | or expended on its behalf                    |                       |                      |                        |                    |                     |             |
| 3    | The value of services or facilities          |                       |                      |                        |                    |                     |             |
|      | furnished by a governmental unit to          |                       |                      |                        |                    |                     |             |
|      | the organization without charge              |                       |                      |                        |                    |                     |             |
| 4    | Total. Add lines 1 through 3                 | 4,266,777.            | 1,661,691.           | 1,438,998.             | 1,953,604.         | 2,028,001.          | 11,349,071. |
| 5    | The portion of total contributions           |                       |                      |                        |                    |                     |             |
|      | by each person (other than a                 |                       |                      |                        |                    |                     |             |
|      | governmental unit or publicly                |                       |                      |                        |                    |                     |             |
|      | supported organization) included             |                       |                      |                        |                    |                     |             |
|      | on line 1 that exceeds 2% of the             |                       |                      |                        |                    |                     |             |
|      | amount shown on line 11,                     |                       |                      |                        |                    |                     |             |
|      | column (f)                                   |                       |                      |                        |                    |                     |             |
| 6    | Public support. Subtract line 5 from line 4. |                       |                      |                        |                    |                     | 11,349,071. |
| Sec  | ction B. Total Support                       |                       |                      |                        |                    |                     |             |
| Cale | ndar year (or fiscal year beginning in) ►    | (a) 2013              | <b>(b)</b> 2014      | (c) 2015               | (d) 2016           | (e) 2017            | (f) Total   |
| 7    | Amounts from line 4                          | 4,266,777.            | 1,661,691.           | 1,438,998.             | 1,953,604.         | 2,028,001.          | 11,349,071. |
| 8    | Gross income from interest,                  |                       |                      |                        |                    |                     |             |
|      | dividends, payments received on              |                       |                      |                        |                    |                     |             |
|      | securities loans, rents, royalties,          |                       |                      |                        |                    |                     |             |
|      | and income from similar sources              | 162.                  | 192.                 | 295.                   | 390.               | 41,053.             | 42,092.     |
| 9    | Net income from unrelated business           |                       |                      |                        |                    |                     |             |
|      | activities, whether or not the               |                       |                      |                        |                    |                     |             |
|      | business is regularly carried on             |                       |                      |                        |                    |                     |             |
| 10   | Other income. Do not include gain            |                       |                      |                        |                    |                     |             |
|      | or loss from the sale of capital             |                       |                      |                        |                    |                     |             |
|      | assets (Explain in Part VI.)                 |                       |                      |                        |                    |                     |             |
| 11   | Total support. Add lines 7 through 10        |                       |                      |                        |                    |                     | 11,391,163. |
| 12   | Gross receipts from related activities,      | etc. (see instruction | ons)                 |                        |                    | 12                  |             |
| 13   | First five years. If the Form 990 is for     | r the organization's  | first, second, third | d, fourth, or fifth ta | x year as a sectio | n 501(c)(3)         |             |
|      | organization, check this box and stor        | here                  |                      |                        |                    |                     | ▶□          |
|      | ction C. Computation of Publ                 |                       |                      |                        |                    |                     |             |
| 14   | Public support percentage for 2017 (         |                       |                      |                        |                    | 14                  | 99.63 %     |
| 15   | Public support percentage from 2016          |                       |                      |                        |                    | 15                  | 99.98 %     |
| 16a  | 33 1/3% support test - 2017. If the          |                       |                      |                        |                    |                     |             |
|      | <b>stop here.</b> The organization qualifies |                       |                      |                        |                    |                     |             |
| b    | 33 1/3% support test - 2016. If the          |                       |                      |                        |                    |                     |             |
|      | and <b>stop here.</b> The organization qual  |                       |                      |                        |                    |                     |             |
| 17a  | 10% -facts-and-circumstances tes             | •                     |                      |                        |                    |                     | •           |
|      | and if the organization meets the "fac       |                       |                      | -                      | •                  | -                   |             |
|      | meets the "facts-and-circumstances"          |                       |                      |                        |                    |                     |             |
| b    | 10% -facts-and-circumstances tes             | ū                     |                      |                        |                    | •                   |             |
|      | more, and if the organization meets the      |                       | •                    |                        | •                  |                     |             |
|      | organization meets the "facts-and-cire       |                       |                      |                        |                    |                     |             |
| 18   | Private foundation. If the organization      | n did not check a     | box on line 13, 16a  | a, 16b, 17a, or 17b    | , check this box a | nd see instructions | s ▶∟        |

## Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Se   | ction A. Public Support  |                      |                       |                                   |                       |                     |           |
|------|--|----------------------|-----------------------|-----------------------------------|-----------------------|---------------------|-----------|
| Cale | ndar year (or fiscal year beginning in)  | (a) 2013             | <b>(b)</b> 2014       | (c) 2015                          | (d) 2016              | (e) 2017            | (f) Total |
| 1    | Gifts, grants, contributions, and  |                      |                       |                                   |                       |                     |           |
|      | membership fees received. (Do not  |                      |                       |                                   |                       |                     |           |
|      | include any "unusual grants.")   |                      |                       |                                   |                       |                     |           |
| 2    | Gross receipts from admissions,  |                      |                       |                                   |                       |                     |           |
|      | merchandise sold or services per-  |                      |                       |                                   |                       |                     |           |
|      | formed, or facilities furnished in   |                      |                       |                                   |                       |                     |           |
|      | any activity that is related to the organization's tax-exempt purpose                |                      |                       |                                   |                       |                     |           |
| 3    | Gross receipts from activities that  |                      |                       |                                   |                       |                     |           |
|      | are not an unrelated trade or bus-   |                      |                       |                                   |                       |                     |           |
|      | iness under section 513  |                      |                       |                                   |                       |                     |           |
| 4    | Tax revenues levied for the organ-   |                      |                       |                                   |                       |                     |           |
| 7    | ization's benefit and either paid to   |                      |                       |                                   |                       |                     |           |
|      | or expended on its behalf  |                      |                       |                                   |                       |                     |           |
| _    | The value of services or facilities  |                      |                       |                                   |                       |                     |           |
| 3    |  |                      |                       |                                   |                       |                     |           |
|      | furnished by a governmental unit to  |                      |                       |                                   |                       |                     |           |
| _    | the organization without charge  |                      |                       |                                   |                       |                     |           |
|      | Total. Add lines 1 through 5   |                      |                       |                                   |                       |                     |           |
| 78   | Amounts included on lines 1, 2, and  |                      |                       |                                   |                       |                     |           |
|      | 3 received from disqualified persons   |                      |                       |                                   |                       |                     |           |
| r    | Amounts included on lines 2 and 3 received from other than disqualified persons that |                      |                       |                                   |                       |                     |           |
|      | exceed the greater of \$5,000 or 1% of the   |                      |                       |                                   |                       |                     |           |
|      | amount on line 13 for the year   |                      |                       |                                   |                       |                     |           |
|      | Add lines 7a and 7b  |                      |                       |                                   |                       |                     |           |
|      | Public support. (Subtract line 7c from line 6.)                                      |                      |                       |                                   |                       |                     |           |
|      | ction B. Total Support   |                      | 1                     |                                   |                       |                     |           |
|      | ndar year (or fiscal year beginning in) 🕨  | (a) 2013             | <b>(b)</b> 2014       | (c) 2015                          | (d) 2016              | (e) 2017            | (f) Total |
|      | Amounts from line 6  |                      |                       |                                   |                       |                     |           |
| 10a  | Gross income from interest, dividends, payments received on                          |                      |                       |                                   |                       |                     |           |
|      | securities loans, rents, royalties,  |                      |                       |                                   |                       |                     |           |
|      | and income from similar sources  |                      |                       |                                   |                       |                     |           |
| k    | Unrelated business taxable income  |                      |                       |                                   |                       |                     |           |
|      | (less section 511 taxes) from businesses   |                      |                       |                                   |                       |                     |           |
|      | acquired after June 30, 1975   |                      |                       |                                   |                       |                     |           |
| c    | Add lines 10a and 10b  |                      |                       |                                   |                       |                     |           |
| 11   | Net income from unrelated business   |                      |                       |                                   |                       |                     |           |
|      | activities not included in line 10b, whether or not the business is                  |                      |                       |                                   |                       |                     |           |
|      | regularly carried on   |                      |                       |                                   |                       |                     |           |
| 12   | Other income. Do not include gain  |                      |                       |                                   |                       |                     |           |
|      | or loss from the sale of capital assets (Explain in Part VI.)                        |                      |                       |                                   |                       |                     |           |
| 13   | Total support. (Add lines 9, 10c, 11, and 12.)                                       |                      |                       |                                   |                       |                     |           |
|      | First five years. If the Form 990 is for   | r the organization's | s first, second, thir | d, fourth, or fifth ta            | ax year as a sectio   | n 501(c)(3) organiz | zation,   |
|      |  |                      |                       |                                   | -                     |                     |           |
| Se   | ction C. Computation of Publ   | ic Support Pe        | rcentage              |                                   |                       |                     | Í         |
|      | Public support percentage for 2017 (   |                      |                       | column (f))                       |                       | 15                  | %         |
|      | Public support percentage from 2016  |                      |                       |                                   |                       | 16                  | %         |
|      | ction D. Computation of Inve   |                      |                       |                                   |                       | •                   |           |
|      | Investment income percentage for 20  |                      |                       | ne 13. column (f))                |                       | 17                  | %         |
| 18   | Investment income percentage from  |                      |                       |                                   |                       | 18                  | %         |
|      | 33 1/3% support tests - 2017. If the   |                      |                       |                                   |                       |                     |           |
| .56  | more than 33 1/3%, check this box a  |                      |                       |                                   |                       |                     | <b>▶</b>  |
| ŀ    | 33 1/3% support tests - 2016. If the   |                      |                       |                                   |                       |                     | <br>and   |
|      | line 18 is not more than 33 1/3%, che  |                      |                       |                                   |                       |                     |           |
| 20   | Private foundation. If the organization  |                      |                       |                                   |                       |                     |           |
| 20   | i invale roundation. Il the organization   | an alla not bliech a | DOA OH III IC 14, 19  | a, or roo, ori <del>c</del> ck li | ווט טטא מווע שכל וווג | JUNIOUS             |           |

#### Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

#### Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? *If* "Yes," *provide detail in* **Part VI.**
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

|      |                 | Yes   | No   |
|------|-----------------|-------|------|
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|      | 3с              |       |      |
|      | 30              |       |      |
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|      | 9с              |       |      |
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|      |                 |       |      |
|      | 10a             |       |      |
|      | 134             |       |      |
|      | 10h             |       |      |
| ~ ^  | 10b<br>90 or 99 | M E2  | 2017 |
| 11 9 | an or as        | 7U-EZ | 2017 |

| Pa         | rt IV   | Supporting Organizations (continued)  |          |     |    |
|------------|---------|---|----------|-----|----|
|            |         | continuedy  |          | Yes | No |
| 11         | Has th  | ne organization accepted a gift or contribution from any of the following persons?  |          |     |    |
| а          |         | son who directly or indirectly controls, either alone or together with persons described in (b) and (c)                     |          |     |    |
| _          |         | the governing body of a supported organization?   | 11a      |     |    |
| h          |         | ily member of a person described in (a) above?  | 11b      |     |    |
|            |         | 6 controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.           | 11c      |     |    |
|            |         | 3. Type I Supporting Organizations  | 110      |     |    |
| 000        | tion L  | 5. Type I oupporting Organizations  |          | Yes | No |
| 4          | Did +b  | diverters twinters or membership of one or mare supported examinations have the negree to                                   |          | 162 | NO |
| 1          |         | e directors, trustees, or membership of one or more supported organizations have the power to                               |          |     |    |
|            |         | arly appoint or elect at least a majority of the organization's directors or trustees at all times during the               |          |     |    |
|            |         | ear? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or             |          |     |    |
|            |         | olled the organization's activities. If the organization had more than one supported organization,                          |          |     |    |
|            |         | ibe how the powers to appoint and/or remove directors or trustees were allocated among the supported                        |          |     |    |
|            |         | izations and what conditions or restrictions, if any, applied to such powers during the tax year.                           | 1        |     |    |
| 2          |         | e organization operate for the benefit of any supported organization other than the supported                               |          |     |    |
|            | organ   | ization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in                       |          |     |    |
|            | Part V  | II how providing such benefit carried out the purposes of the supported organization(s) that operated,                      |          |     |    |
|            |         | vised, or controlled the supporting organization.   | 2        |     |    |
| <u>Sec</u> | tion (  | C. Type II Supporting Organizations   |          |     |    |
|            |         |   |          | Yes | No |
| 1          | Were    | a majority of the organization's directors or trustees during the tax year also a majority of the directors                 |          |     |    |
|            | or trus | stees of each of the organization's supported organization(s)? If "No," describe in Part VI how control                     |          |     |    |
|            | or mai  | nagement of the supporting organization was vested in the same persons that controlled or managed                           |          |     |    |
|            | the su  | pported organization(s).  | 1        |     |    |
| Sec        | tion [  | D. All Type III Supporting Organizations  |          |     |    |
|            |         |   |          | Yes | No |
| 1          | Did th  | e organization provide to each of its supported organizations, by the last day of the fifth month of the                    |          |     |    |
|            | organ   | ization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax            |          |     |    |
|            | year, ( | (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the            |          |     |    |
|            | organ   | ization's governing documents in effect on the date of notification, to the extent not previously provided?                 | 1        |     |    |
| 2          | Were    | any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported                 |          |     |    |
|            | organ   | ization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how               |          |     |    |
|            | the or  | ganization maintained a close and continuous working relationship with the supported organization(s).                       | 2        |     |    |
| 3          | By rea  | ason of the relationship described in (2), did the organization's supported organizations have a                            |          |     |    |
|            | signifi | cant voice in the organization's investment policies and in directing the use of the organization's                         |          |     |    |
|            | incom   | ne or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's                    |          |     |    |
|            | suppo   | orted organizations played in this regard.  | 3        |     |    |
| Sec        | tion E  | E. Type III Functionally Integrated Supporting Organizations  |          |     |    |
| 1          | Check   | k the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions). |          |     |    |
| а          |         | The organization satisfied the Activities Test. Complete line 2 below.  |          |     |    |
| b          |         | The organization is the parent of each of its supported organizations. Complete line 3 below.                               |          |     |    |
| С          |         | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see inst       | ructions | s). |    |
| 2          |         | ties Test. Answer (a) and (b) below.  |          | Yes | No |
| а          |         | ubstantially all of the organization's activities during the tax year directly further the exempt purposes of               |          |     |    |
|            | the su  | apported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify                       |          |     |    |
|            | those   | supported organizations and explain how these activities directly furthered their exempt purposes,                          |          |     |    |
|            |         | he organization was responsive to those supported organizations, and how the organization determined                        |          |     |    |
|            |         | nese activities constituted substantially all of its activities.  | 2a       |     |    |
| b          |         | e activities described in (a) constitute activities that, but for the organization's involvement, one or more               |          |     |    |
|            |         | organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the                       |          |     |    |
|            |         | ns for the organization's position that its supported organization(s) would have engaged in these                           |          |     |    |
|            |         | ies but for the organization's involvement.   | 2b       |     |    |
| 3          |         | t of Supported Organizations. <b>Answer (a) and (b) below.</b>  |          |     |    |
| а          |         | e organization have the power to regularly appoint or elect a majority of the officers, directors, or                       |          |     |    |
| -          |         | es of each of the supported organizations? Provide details in Part VI.  | За       |     |    |
| b          |         | e organization exercise a substantial degree of direction over the policies, programs, and activities of each               |          |     |    |
|            |         | supported organizations? If "Yes," describe in <b>Part VI</b> the role played by the organization in this regard.           | 3b       |     |    |

| Pa   | rt V Type III Non-Functionally Integrated 509(a)(3) Supportin                   | ng Organ      | izations                   |                                |
|------|---|---------------|----------------------------|--------------------------------|
| 1    | Check here if the organization satisfied the Integral Part Test as a qualifying | g trust on I  | Nov. 20, 1970 (explain in  | Part VI.) See instructions. A  |
|      | other Type III non-functionally integrated supporting organizations must co     | omplete Se    | ctions A through E.        |                                |
| Sect | ion A - Adjusted Net Income   |               | (A) Prior Year             | (B) Current Year<br>(optional) |
| 1    | Net short-term capital gain   | 1             |                            |                                |
| 2    | Recoveries of prior-year distributions  | 2             |                            |                                |
| 3    | Other gross income (see instructions)   | 3             |                            |                                |
| 4    | Add lines 1 through 3   | 4             |                            |                                |
| 5    | Depreciation and depletion  | 5             |                            |                                |
| 6    | Portion of operating expenses paid or incurred for production or                |               |                            |                                |
|      | collection of gross income or for management, conservation, or                  |               |                            |                                |
|      | maintenance of property held for production of income (see instructions)        | 6             |                            |                                |
| 7    | Other expenses (see instructions)   | 7             |                            |                                |
| 8    | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)                    | 8             |                            |                                |
| Sect | ion B - Minimum Asset Amount  |               | (A) Prior Year             | (B) Current Year<br>(optional) |
| 1    | Aggregate fair market value of all non-exempt-use assets (see                   |               |                            |                                |
|      | instructions for short tax year or assets held for part of year):               |               |                            |                                |
| а    | Average monthly value of securities   | 1a            |                            |                                |
| b    | Average monthly cash balances   | 1b            |                            |                                |
| С    | Fair market value of other non-exempt-use assets                                | 1c            |                            |                                |
| d    | Total (add lines 1a, 1b, and 1c)  | 1d            |                            |                                |
| е    | Discount claimed for blockage or other  |               |                            |                                |
|      | factors (explain in detail in Part VI):   |               |                            |                                |
| 2    | Acquisition indebtedness applicable to non-exempt-use assets                    | 2             |                            |                                |
| 3    | Subtract line 2 from line 1d  | 3             |                            |                                |
| 4    | Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,    |               |                            |                                |
|      | see instructions)   | 4             |                            |                                |
| 5    | Net value of non-exempt-use assets (subtract line 4 from line 3)                | 5             |                            |                                |
| 6    | Multiply line 5 by .035   | 6             |                            |                                |
| 7    | Recoveries of prior-year distributions  | 7             |                            |                                |
| 8    | Minimum Asset Amount (add line 7 to line 6)                                     | 8             |                            |                                |
| Sect | ion C - Distributable Amount  |               |                            | Current Year                   |
| 1    | Adjusted net income for prior year (from Section A, line 8, Column A)           | 1             |                            |                                |
| 2    | Enter 85% of line 1   | 2             |                            |                                |
| 3    | Minimum asset amount for prior year (from Section B, line 8, Column A)          | 3             |                            |                                |
| 4    | Enter greater of line 2 or line 3   | 4             |                            |                                |
| 5    | Income tax imposed in prior year  | 5             |                            |                                |
| 6    | Distributable Amount. Subtract line 5 from line 4, unless subject to            |               |                            |                                |
|      | emergency temporary reduction (see instructions)                                | 6             |                            |                                |
| 7    | Check here if the current year is the organization's first as a non-functiona   | lly integrate | ed Type III supporting org | anization (see                 |
|      | instructions)   |               |                            |                                |

Schedule A (Form 990 or 990-EZ) 2017

| Par   | rt V │ Type III Non-Functionally Integrated 50                | 9(a)(3) Supporting Org         | anizations <sub>(continued)</sub>      |   |
|-------|---|--------------------------------|--|---|
| Secti | ion D - Distributions   |                                | •                                      | Current Year                              |
| 1     | Amounts paid to supported organizations to accomplish ex      | empt purposes                  |  |   |
| 2     | Amounts paid to perform activity that directly furthers exen  | npt purposes of supported      |  |   |
|       | organizations, in excess of income from activity              |                                |  |   |
| 3     | Administrative expenses paid to accomplish exempt purpo       | ses of supported organizatior  | าร                                     |   |
| 4     | Amounts paid to acquire exempt-use assets                     |                                |  |   |
| 5     | Qualified set-aside amounts (prior IRS approval required)     |                                |  |   |
| 6     | Other distributions (describe in Part VI). See instructions.  |                                |  |   |
| 7     | Total annual distributions. Add lines 1 through 6.            |                                |  |   |
| 8     | Distributions to attentive supported organizations to which   | the organization is responsive | е                                      |   |
|       | (provide details in Part VI). See instructions.               |                                |  |   |
| 9     | Distributable amount for 2017 from Section C, line 6          |                                |  |   |
| 10    | Line 8 amount divided by line 9 amount                        |                                |  |   |
| Secti | ion E - Distribution Allocations (see instructions)           | (i)<br>Excess Distributions    | (ii)<br>Underdistributions<br>Pre-2017 | (iii)<br>Distributable<br>Amount for 2017 |
| 1     | Distributable amount for 2017 from Section C, line 6          |                                |  |   |
| 2     | Underdistributions, if any, for years prior to 2017 (reason-  |                                |  |   |
|       | able cause required- explain in Part VI). See instructions.   |                                |  |   |
| 3     | Excess distributions carryover, if any, to 2017               |                                |  |   |
| а     |   |                                |  |   |
| b     | From 2013   |                                |  |   |
| С     | From 2014   |                                |  |   |
| d     | From 2015   |                                |  |   |
| е     | From 2016   |                                |  |   |
| f     | Total of lines 3a through e                                   |                                |  |   |
| g     | Applied to underdistributions of prior years                  |                                |  |   |
| h     | Applied to 2017 distributable amount                          |                                |  |   |
| i     | Carryover from 2012 not applied (see instructions)            |                                |  |   |
| j     | Remainder. Subtract lines 3g, 3h, and 3i from 3f.             |                                |  |   |
| 4     | Distributions for 2017 from Section D,                        |                                |  |   |
|       | line 7: \$  |                                |  |   |
| а     | Applied to underdistributions of prior years                  |                                |  |   |
| b     | Applied to 2017 distributable amount                          |                                |  |   |
| С     | Remainder. Subtract lines 4a and 4b from 4.                   |                                |  |   |
| 5     | Remaining underdistributions for years prior to 2017, if      |                                |  |   |
|       | any. Subtract lines 3g and 4a from line 2. For result greater |                                |  |   |
|       | than zero, explain in <b>Part VI.</b> See instructions.       |                                |  |   |
| 6     | Remaining underdistributions for 2017. Subtract lines 3h      |                                |  |   |
|       | and 4b from line 1. For result greater than zero, explain in  |                                |  |   |
|       | Part VI. See instructions.                                    |                                |  |   |
| 7     | Excess distributions carryover to 2018. Add lines 3j          |                                |  |   |
|       | and 4c.   |                                |  |   |
| 8     | Breakdown of line 7:  |                                |  |   |
|       | Excess from 2013  |                                |  |   |
| b     | Excess from 2014  |                                |  |   |
| С     | Excess from 2015  |                                |  |   |
| d     | Excess from 2016  |                                |  |   |
| е     | Excess from 2017  |                                |  |   |

Schedule A (Form 990 or 990-EZ) 2017

## **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

►Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

THE NASHVILLE ENTREPRENEUR CENTER

Employer identification number 27-1230916

| Pa | rt I Organizations Maintaining Donor Adviso                          | ed Funds or Other Similar Funds               | or Accounts. Complete if the                  |
|----|--|---|---|
|    | organization answered "Yes" on Form 990, Part IV, li                 | ne 6.   |   |
|    |  | (a) Donor advised funds                       | (b) Funds and other accounts                  |
| 1  | Total number at end of year  |   |   |
| 2  | Aggregate value of contributions to (during year)                    |   |   |
| 3  | Aggregate value of grants from (during year)                         |   |   |
| 4  | Aggregate value at end of year                                       |   |   |
| 5  | Did the organization inform all donors and donor advisors in         |   | ed funds                                      |
|    | are the organization's property, subject to the organization's       | s exclusive legal control?                    | Yes No  |
| 6  | Did the organization inform all grantees, donors, and donor          |   |   |
|    | for charitable purposes and not for the benefit of the donor         |   |   |
|    | impermissible private benefit?                                       |   | Yes No  |
| Pa | rt II Conservation Easements. Complete if the or                     |   |   |
| 1  | Purpose(s) of conservation easements held by the organization        | tion (check all that apply).                  |   |
|    | Preservation of land for public use (e.g., recreation or             | education) Preservation of a histo            | orically important land area                  |
|    | Protection of natural habitat  | Preservation of a cert                        | ified historic structure                      |
|    | Preservation of open space   |   |   |
| 2  | Complete lines 2a through 2d if the organization held a qual         | lified conservation contribution in the form  | of a conservation easement on the last        |
|    | day of the tax year.   |   | Held at the End of the Tax Year               |
| а  | Total number of conservation easements                               |   | 2a  |
| b  |  |   |   |
| С  | Number of conservation easements on a certified historic st          | tructure included in (a)                      | 2c  |
| d  | Number of conservation easements included in (c) acquired            | after 7/25/06, and not on a historic structu  | ure   |
|    | listed in the National Register                                      |   | 2d  |
| 3  | Number of conservation easements modified, transferred, re           |   |   |
|    | year ▶   |   |   |
| 4  | Number of states where property subject to conservation ea           | asement is located >                          |   |
| 5  | Does the organization have a written policy regarding the pe         | eriodic monitoring, inspection, handling of   |   |
|    | violations, and enforcement of the conservation easements            | it holds?                                     | Yes No  |
| 6  | Staff and volunteer hours devoted to monitoring, inspecting          | , handling of violations, and enforcing cons  | servation easements during the year           |
|    | <b>&gt;</b>  |   |   |
| 7  | Amount of expenses incurred in monitoring, inspecting, han           | dling of violations, and enforcing conserva   | tion easements during the year                |
|    | <b>&gt;</b> \$   |   |   |
| 8  | Does each conservation easement reported on line 2(d) about          | ove satisfy the requirements of section 170   | (h)(4)(B)(i)                                  |
|    | and section 170(h)(4)(B)(ii)?  |   | Yes No  |
| 9  | In Part XIII, describe how the organization reports conservation     | tion easements in its revenue and expense     | statement, and balance sheet, and             |
|    | include, if applicable, the text of the footnote to the organization | ation's financial statements that describes   | the organization's accounting for             |
|    | conservation easements.  |   |   |
| Pa | rt III Organizations Maintaining Collections of                      | of Art, Historical Treasures, or O            | ther Similar Assets.                          |
|    | Complete if the organization answered "Yes" on Forn                  | n 990, Part IV, line 8.                       |   |
| 1a | If the organization elected, as permitted under SFAS 116 (A          | SC 958), not to report in its revenue staten  | nent and balance sheet works of art,          |
|    | historical treasures, or other similar assets held for public ex     | khibition, education, or research in furthera | nce of public service, provide, in Part XIII, |
|    | the text of the footnote to its financial statements that descri     | ribes these items.                            |   |
| b  | If the organization elected, as permitted under SFAS 116 (A          | SC 958), to report in its revenue statement   | and balance sheet works of art, historical    |
|    | treasures, or other similar assets held for public exhibition, e     | education, or research in furtherance of pul  | blic service, provide the following amounts   |
|    | relating to these items:   |   |   |
|    | (i) Revenue included on Form 990, Part VIII, line 1                  |   | <b>&gt;</b> \$                                |
|    | (ii) Assets included in Form 990, Part X                             |   | <b>&gt;</b> \$                                |
| 2  | If the organization received or held works of art, historical tre    | easures, or other similar assets for financia | I gain, provide                               |
|    | the following amounts required to be reported under SFAS             | 116 (ASC 958) relating to these items:        |   |
| а  | Revenue included on Form 990, Part VIII, line 1                      |   | <b>&gt;</b> \$                                |
| h  | Assets included in Form 990 Part Y                                   |   |   |

| Par | (   | Collections of A      |             |                  |   | or Other      | Simila       |             |             | rage <b>z</b><br>ued) |
|-----|---|-----------------------|-------------|------------------|---|---------------|--------------|-------------|-------------|-----------------------|
| 3   | Using the organization's acquisition, accessi         |                       | _           |                  |   |               |              |             | •           |                       |
| •   | (check all that apply):                               | ion, and other record | , on oo     | it diriy or tiro | Tollowing the                           | it allo a olg | riiiodirit d | 00 01 110   | 00110011011 | ROTTIO                |
| а   | Public exhibition                                     | d                     |             | Loan or exc      | hange progra                            | ams           |              |             |             |                       |
| b   | Scholarly research                                    | e                     |             | Other            | ago progra                              |               |              |             |             |                       |
| c   | Preservation for future generations                   | •                     |             |                  |   |               |              |             |             |                       |
| 4   | Provide a description of the organization's co        | ollections and explai | n how th    | nev further t    | he organizati                           | on's exem     | nt nurnos    | se in Pari  | ł XIII      |                       |
| 5   | During the year, did the organization solicit of      |                       |             |                  |   |               |              | oo iii i ai | . 7         |                       |
| Ū   | to be sold to raise funds rather than to be m         |                       |             |                  |   |               |              |             | Yes         | ☐ No                  |
| Par | t IV Escrow and Custodial Arran                       |                       |             |                  |   |               |              |             |             |                       |
|     | reported an amount on Form 990, Pa                    |                       | oto ii tiio | organizatio      | orr ariowered                           | 100 0111      | OIIII 000,   | r art iv,   |             |                       |
|     | Is the organization an agent, trustee, custod         |                       | diary for   | contribution     | ns or other as                          | sets not i    | ncluded      |             |             |                       |
|     | on Form 990, Part X?                                  |                       |             |                  |   |               |              |             | Yes         | ☐ No                  |
| h   | If "Yes," explain the arrangement in Part XIII        |                       |             |                  |   |               |              |             | _ 100       |                       |
|     | Tres, explain the arrangement in rare xiii            | and complete the re   | nowing i    | tabic.           |   |               |              |             | Amount      |                       |
| _   | Reginning halance                                     |                       |             |                  |   |               | 1c           |             | Amount      |                       |
|     | Beginning balance                                     |                       |             |                  |   |               |              |             |             |                       |
|     | Additions during the year                             |                       |             |                  |   |               |              |             |             |                       |
|     | Distributions during the year                         |                       |             |                  |   |               |              |             |             |                       |
|     | Ending balance  |                       |             |                  |   |               |              |             | Yes         | No                    |
|     | If "Yes," explain the arrangement in Part XIII.       |                       |             |                  |   |               | y:           |             | J 163       |                       |
| _   | t V Endowment Funds. Complete                         |                       |             |                  |   |               | <br>)        |             |             |                       |
|     | 21 2 Indominant Landor Complete                       | (a) Current year      |             | rior year        | (c) Two year                            |               |              | are hack    | (a) Four v  | years back            |
| 10  | Beginning of year balance                             |                       | (0) -       | Tioi yeai        | (C) TWO year                            | 3 Dack (      | ij illioo yo | ars back    | (e) roury   | cars back             |
|     |   |                       |             |                  |   |               |              |             |             |                       |
|     | Contributions   |                       |             |                  |   |               |              |             |             |                       |
|     | Net investment earnings, gains, and losses            |                       |             |                  |   |               |              |             |             |                       |
|     | Grants or scholarships                                |                       |             |                  |   |               |              |             |             |                       |
| е   | Other expenditures for facilities                     |                       |             |                  |   |               |              |             |             |                       |
|     | and programs  |                       |             |                  |   |               |              |             |             |                       |
|     | Administrative expenses                               |                       |             |                  |   |               |              |             |             |                       |
| _   | End of year balance                                   |                       |             |                  |   |               |              |             |             |                       |
| 2   | Provide the estimated percentage of the cur           | rent year end baland  | -           | g, column (a     | a)) held as:                            |               |              |             |             |                       |
|     | Board designated or quasi-endowment                   |                       | _%          |                  |   |               |              |             |             |                       |
|     | Permanent endowment                                   | %                     |             |                  |   |               |              |             |             |                       |
| С   | Temporarily restricted endowment ▶                    | %                     |             |                  |   |               |              |             |             |                       |
|     | The percentages on lines 2a, 2b, and 2c sho           | =                     |             |                  |   |               |              |             |             |                       |
| 3a  | Are there endowment funds not in the posse            | ession of the organiz | ation tha   | at are held a    | and administe                           | ered for the  | e organiza   | ation       | _           |                       |
|     | by:   |                       |             |                  |   |               |              |             |             | Yes No                |
|     | (i) unrelated organizations                           |                       |             |                  |   |               |              |             | 3a(i)       | $\overline{}$         |
|     | (ii) related organizations                            |                       |             |                  |   |               |              |             | 3a(ii)      |                       |
| b   | If "Yes" on line 3a(ii), are the related organization |                       |             |                  | • |               |              |             | 3b          |                       |
| 4   | Describe in Part XIII the intended uses of the        |                       | owment      | funds.           |   |               |              |             |             |                       |
| Par | t VI Land, Buildings, and Equipm                      |                       |             |                  |   |               |              |             |             |                       |
|     | Complete if the organization answere                  | T T                   |             | ·                | i                                       | ), Part X, li | ne 10.       |             |             |                       |
|     | Description of property                               | (a) Cost or o         |             |                  | t or other                              |               | cumulated    | <b>!</b>    | (d) Book    | value                 |
|     |   | basis (investr        | ment)       | basis            | (other)                                 | depr          | eciation     |             |             |                       |
|     | Land  |                       |             |                  |   |               |              |             |             |                       |
| b   | Buildings   |                       |             |                  |   |               |              |             |             |                       |
|     | Leasehold improvements                                |                       |             |                  | 39,762.                                 |               | 96,90        |             | 3,092       | ,853.                 |
| d   | Equipment   |                       |             | 79               | 5,659.                                  | 5             | 48,53        | 4.          | 247         | ,125.                 |
|     | Other   |                       |             |                  |   |               |              |             |             |                       |
|     | . Add lines 1a through 1e. (Column (d) must e         |                       | X, colum    | nn (B), line     | 10c.)                                   |               |              | <b>•</b>    | 3,339       | ,978.                 |

3,339,978. Schedule D (Form 990) 2017

| Schedule D (Form 990) 2017 THE NASHVIL                               | LE ENTREPRENEUE                | R CENTER                | 27-1230916 Page                      |
|--|--------------------------------|-------------------------|--------------------------------------|
| Part VII Investments - Other Securities.                             |                                |                         | <u> </u>                             |
| Complete if the organization answered "Yes"                          | on Form 990, Part IV, line 11I | o. See Form 990, Part > | X, line 12.                          |
| (a) Description of security or category (including name of security) | (b) Book value                 |                         | on: Cost or end-of-year market value |
| (1) Financial derivatives  |                                |                         |                                      |
| (2) Closely-held equity interests                                    |                                |                         |                                      |
| (3) Other  |                                |                         |                                      |
| (A)  |                                |                         |                                      |
| (B)  |                                |                         |                                      |
| (C)  |                                |                         |                                      |
| (D)  |                                |                         |                                      |
| (E)  |                                |                         |                                      |
| (F)  |                                |                         |                                      |
| (G)  |                                |                         |                                      |
| (H)  |                                |                         |                                      |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)     |                                |                         |                                      |
| Part VIII Investments - Program Related.                             |                                |                         |                                      |
| Complete if the organization answered "Yes"                          |                                |                         |                                      |
| (a) Description of investment  | (b) Book value                 | (c) Method of valuation | on: Cost or end-of-year market value |
| (1)  |                                |                         |                                      |
| (2)  |                                |                         |                                      |
| (3)  |                                |                         |                                      |
| (4)  |                                |                         |                                      |
| (5)  |                                |                         |                                      |
| (6)  |                                |                         |                                      |
| (7)  |                                |                         |                                      |
| (8)  |                                |                         |                                      |
| (9)  |                                |                         |                                      |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)     |                                |                         |                                      |
| Part IX Other Assets.  |                                |                         |                                      |
| Complete if the organization answered "Yes"                          |                                | d. See Form 990, Part > |                                      |
| (a)  | Description                    |                         | (b) Book value                       |
| <u>(1)</u>   |                                |                         |                                      |
| (2)  |                                |                         |                                      |
| (3)  |                                |                         |                                      |
| (4)  |                                |                         |                                      |

| (a) Description  | (b) book value |
|--|----------------|
| (1)  |                |
| (2)  |                |
| (3)  |                |
| (4)  |                |
| (5)  |                |
| (6)  |                |
| (7)  |                |
| (8)  |                |
| (9)  |                |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) |                |

#### Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

| 1.     | (a) Description of liability                                | (b) Book value |
|--------|---|----------------|
| (1)    | Federal income taxes  |                |
| (2)    |   |                |
| (3)    |   |                |
| (4)    |   |                |
| (5)    |   |                |
| (6)    |   |                |
| (7)    |   |                |
| (8)    |   |                |
| (9)    |   |                |
| Total. | (Column (b) must equal Form 990, Part X, col. (B) line 25.) |                |

<sup>2.</sup> Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII X

| Part XI | Recond | ciliation | of Revenue | per Audited | <b>Financial</b> | <b>Statements</b> | With I | Revenue | per Return. |
|---------|--------|-----------|------------|-------------|------------------|-------------------|--------|---------|-------------|

| Pa | Reconciliation of Revenue per Audited Financial St                       | atements with Rev  | enue per Retur | n.         |
|----|--|--------------------|----------------|------------|
|    | Complete if the organization answered "Yes" on Form 990, Part IV, li     | ne 12a.            |                |            |
| 1  | Total revenue, gains, and other support per audited financial statements |                    | 1              | 2,327,948. |
| 2  | Amounts included on line 1 but not on Form 990, Part VIII, line 12:      |                    |                |            |
| а  | Net unrealized gains (losses) on investments                             | 2a                 |                |            |
| b  | Donated services and use of facilities                                   | 2b                 |                |            |
| С  | Recoveries of prior year grants  | 2c                 |                |            |
| d  |  |                    |                |            |
| е  | Add lines 2a through 2d  |                    | 2e             | 0.         |
| 3  | Subtract line 2e from line 1   |                    | 3              | 2,327,948. |
| 4  | Amounts included on Form 990, Part VIII, line 12, but not on line 1:     |                    |                |            |
| а  | Investment expenses not included on Form 990, Part VIII, line 7b         | 4a                 |                |            |
| b  | Other (Describe in Part XIII.)   | 4b                 | -2.            |            |
| С  | Add lines 4a and 4b  |                    | 4c             | -2.        |
| 5  |  |                    |                | 2,327,946. |
| Pa | rt XII Reconciliation of Expenses per Audited Financial S                | tatements With Exp | enses per Ret  | urn.       |
|    | Complete if the organization answered "Yes" on Form 990, Part IV, li     | ne 12a.            |                |            |
| 1  | Total expenses and losses per audited financial statements               |                    | 1              | 1,915,021. |
| 2  | Amounts included on line 1 but not on Form 990, Part IX, line 25:        |                    |                |            |
| а  | Donated services and use of facilities                                   | 2a                 |                |            |
| b  | Prior year adjustments   | 2b                 |                |            |
| С  | Other losses   | 2c                 |                |            |
| d  | Other (Describe in Part XIII.)   | 2d                 |                |            |
| е  | Add lines 2a through 2d  |                    | 2e             | 0.         |
| 3  | Subtract line 2e from line 1   |                    |                | 1,915,021. |
| 4  | Amounts included on Form 990, Part IX, line 25, but not on line 1:       |                    |                |            |
| а  | Investment expenses not included on Form 990, Part VIII, line 7b         | 4a                 | _              |            |
| b  | Other (Describe in Part XIII.)   | 4b                 | -5.            |            |
| С  | Add lines 4a and 4b  |                    | 4c             | -5.        |

#### Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)

#### PART X, LINE 2:

NASHVILLE ENTREPRENEUR CENTER IS EXEMPT FROM INCOME TAXES UNDER INTERNAL REVENUE CODE SECTION 501(C)(3); ACCORDINGLY, NO PROVISION FOR TAXES HAS BEEN MADE IN THE FINANCIAL STATEMENTS.

NEC ACCOUNTS FOR THE EFFECT OF ANY UNCERTAIN TAX POSITIONS BASED ON A MORE LIKELY THAN NOT THRESHOLD TO THE RECOGNITION OF THE TAX POSITIONS BEING SUSTAINED BASED ON THE TECHNICAL MERITS OF THE POSITION UNDER EXAMINATION BY THE APPLICABLE TAXING AUTHORITY. IF A TAX POSITION OR POSITIONS ARE DEEMED TO RESULT IN UNCERTAINTIES OF THOSE POSITIONS, THE UNRECOGNIZED TAX BENEFIT IS ESTIMATED BASED ON A CUMULATIVE PROBABILITY ASSESSMENT THAT AGGREGATES THE ESTIMATED TAX LIABILITY FOR ALL UNCERTAIN TAX POSITIONS.

1,915,016.

5

| Part XIII Supplemental Information (continued)                           |
|--|
| STATUS AND DETERMINATION OF WHETHER INCOME IS SUBJECT TO UNRELATED       |
| BUSINESS INCOME TAX; HOWEVER, NEC HAS DETERMINED THAT SUCH TAX POSITIONS |
| DO NOT RESULT IN AN UNCERTAINTY REQUIRING RECOGNITION.                   |
|  |
| PART XI, LINE 4B - OTHER ADJUSTMENTS:                                    |
| ROUNDING -2.   |
|  |
| PART XII, LINE 4B - OTHER ADJUSTMENTS:                                   |
| ROUNDING -5.   |
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#### **SCHEDULE J** (Form 990)

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Part I Questions Regarding Compensation

Department of the Treasury

Internal Revenue Service

THE NASHVILLE ENTREPRENEUR CENTER

Employer identification number 27-1230916

|            | ·   |    | Yes | No |
|------------|---|----|-----|----|
| <b>1</b> a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,    |    |     |    |
|            | Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.                |    |     |    |
|            | First-class or charter travel Housing allowance or residence for personal use   |    |     |    |
|            | Travel for companions Payments for business use of personal residence   |    |     |    |
|            | Tax indemnification and gross-up payments Health or social club dues or initiation fees                                   |    |     |    |
|            | Discretionary spending account Personal services (such as, maid, chauffeur, chef)   |    |     |    |
|            |   |    |     |    |
| b          | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or             |    |     |    |
|            | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain                  | 1b |     |    |
| 2          | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,          |    |     |    |
|            | trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?                     | 2  |     |    |
|            |   |    |     |    |
| 3          | Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's |    |     |    |
|            | CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to        |    |     |    |
|            | establish compensation of the CEO/Executive Director, but explain in Part III.  |    |     |    |
|            | Compensation committee X Written employment contract  |    |     |    |
|            | Independent compensation consultant Compensation survey or study  |    |     |    |
|            | Form 990 of other organizations  Approval by the board or compensation committee  |    |     |    |
|            |   |    |     |    |
| 4          | During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing              |    |     |    |
|            | organization or a related organization:   |    |     |    |
| а          | Receive a severance payment or change-of-control payment?   | 4a | Х   |    |
| b          | Participate in, or receive payment from, a supplemental nonqualified retirement plan?                                     | 4b |     | Х  |
| С          | Participate in, or receive payment from, an equity-based compensation arrangement?  | 4c |     | Х  |
|            | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.             |    |     |    |
|            |   |    |     |    |
|            | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.                                  |    |     |    |
| 5          | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation         |    |     |    |
|            | contingent on the revenues of:  |    |     |    |
| а          | The organization?   | 5a |     | X  |
| b          | Any related organization?   | 5b |     | Х  |
|            | If "Yes" on line 5a or 5b, describe in Part III.  |    |     |    |
| 6          | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation         |    |     |    |
|            | contingent on the net earnings of:  |    |     |    |
| а          | The organization?   | 6a |     | X  |
| b          | Any related organization?   | 6b |     | Х  |
|            | If "Yes" on line 6a or 6b, describe in Part III.  |    |     |    |
| 7          | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments          |    |     |    |
|            | not described on lines 5 and 6? If "Yes," describe in Part III  | 7  |     | Х  |
| 8          | Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the           |    |     |    |
|            | initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III               | 8  |     | X  |
| 9          | If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in                    |    |     |    |
|            | Regulations section 53.4958-6(c)?   | 9  |     |    |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2017

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

|                             |   | (B) Breakdown of | W-2 and/or 1099-MI                        | SC compensation | (C) Retirement and other deferred | (D) Nontaxable benefits | (E) Total of columns                      | (F) Compensation in column (B) |  |
|-----------------------------|---|------------------|---|-----------------|-----------------------------------|-------------------------|---|--------------------------------|--|
| (A) Name and Title          | (i) Base compensation (ii) Bonus & incentive compensation compensation compensation |                  | (iii) Other<br>reportable<br>compensation | compensation    | benefits                          | (B)(i)-(D)              | reported as deferred<br>on prior Form 990 |                                |  |
| (1) MICHAEL BRODY-WAITE     | (i)   | 188,225.         | 25,000.                                   | 0.              | 0.                                | 0.                      | 213,225.                                  | 0.                             |  |
| CEO/PRESIDENT               | (ii)  | 0.               | 0.  | 0.              | 0.                                | 0.                      | 0.  | 0.                             |  |
| (2) JOHN E MURDOCK          | (i)   | 126,250.         | 37,120.                                   | 0.              | 0.                                | 0.                      | 163,370.                                  |                                |  |
| SR. VICE PRESIDENT, PRODUCT | (ii)  | 0.               | 0.  | 0.              | 0.                                | 0.                      | 0.  | 0.                             |  |
| (3) SAM LINGO               | (i)   | 0.               | 105,000.                                  | 0.              | 0.                                | 0.                      | 105,000.                                  | 0.                             |  |
| FORMER PRESIDENT            | (ii)  | 0.               | 0.  | 0.              | 0.                                | 0.                      | 0.  | 0.                             |  |
|                             | (i)   |                  |   |                 |                                   |                         |   |                                |  |
|                             | (ii)  |                  |   |                 |                                   |                         |   |                                |  |
|                             | (i)   |                  |   |                 |                                   |                         |   |                                |  |
|                             | (ii)  |                  |   |                 |                                   |                         |   |                                |  |
|                             | (i)   |                  |   |                 |                                   |                         |   |                                |  |
|                             | (ii)  |                  |   |                 |                                   |                         |   |                                |  |
|                             | (i)   |                  |   |                 |                                   |                         |   |                                |  |
|                             | (ii)  |                  |   |                 |                                   |                         |   |                                |  |
|                             | (i)   |                  |   |                 |                                   |                         |   |                                |  |
|                             | (ii)  |                  |   |                 |                                   |                         |   |                                |  |
|                             | (i)   |                  |   |                 |                                   |                         |   |                                |  |
|                             | (ii)  |                  |   |                 |                                   |                         |   |                                |  |
|                             | (i)   |                  |   |                 |                                   |                         |   |                                |  |
|                             | (ii)  |                  |   |                 |                                   |                         |   |                                |  |
|                             | (i)   |                  |   |                 |                                   |                         |   |                                |  |
|                             | (ii)  |                  |   |                 |                                   |                         |   |                                |  |
|                             | (i)   |                  |   |                 |                                   |                         |   |                                |  |
|                             | (ii)  |                  |   |                 |                                   |                         |   |                                |  |
|                             | (i)   |                  |   |                 |                                   |                         |   |                                |  |
|                             | (ii)  |                  |   |                 |                                   |                         |   |                                |  |
|                             | (i)   |                  |   |                 |                                   |                         |   |                                |  |
|                             | (ii)  |                  |   |                 |                                   |                         |   |                                |  |
|                             | (i)   |                  |   |                 |                                   |                         |   |                                |  |
|                             | (ii)  |                  |   |                 |                                   |                         |   |                                |  |
|                             | (i)   |                  |   |                 |                                   |                         |   |                                |  |
|                             | (ii)  |                  |   |                 |                                   |                         |   |                                |  |

| Part III   Supplemental Information  |
|--|
| Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information. |
| PART I, LINE 4A  |
| SEVERANCE PAYMENTS TO SAM LINGO, FORMER PRESIDENT, TOTALED \$55,000.   |
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#### **SCHEDULE L**

## **Transactions With Interested Persons**

(Form 990 or 990-EZ) ► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

➤ Attach to Form 990 or Form 990-EZ.

OMB No. 1545-0047

**Open To Public** Inspection

Name of the organization

Department of the Treasury

Internal Revenue Service

► Go to www.irs.gov/Form990 for instructions and the latest information.

Employer identification number

|                      |                       |              |                         | ILLE ENT                            |         |          |            |                  |          |                      |         |           | 309                    | 16                       |       |          |
|----------------------|-----------------------|--------------|-------------------------|-------------------------------------|---------|----------|------------|------------------|----------|----------------------|---------|-----------|------------------------|--------------------------|-------|----------|
| Part I Ex            | cess Bene             | fit Trans    | acti                    | <b>ons</b> (section 50              | 01(c)(3 | ), sect  | ion 501    | 1(c)(4), and 50  | )1(c)    | (29) organizatior    | ns only | /).       |                        |                          |       |          |
| Co                   | mplete if the o       | rganization  | ansv                    | vered "Yes" on                      | Form 9  | 990, Pa  | art IV, li | ine 25a or 25l   | o, or    | Form 990-EZ, P       | art V,  | line 40   | )b.                    |                          |       |          |
| 1 (-) Nome -         | f alia aalifia al .a. |              | (b) F                   | Relationship bety                   | ween o  | disqua   | lified     |                  | -) D-    |                      |         |           |                        | (d)                      | Corre | cted?    |
| (a) Name o           | f disqualified p      | erson        | person and organization |                                     |         |          |            | (0               | ) De     | scription of tran    | sactio  | n         |                        | Y                        | es    | No       |
|                      |                       |              |                         |                                     |         |          |            |                  |          |                      |         |           |                        |                          |       |          |
|                      |                       |              |                         |                                     |         |          |            |                  |          |                      |         |           |                        |                          |       |          |
|                      |                       |              |                         |                                     |         |          |            |                  |          |                      |         |           |                        |                          |       |          |
|                      |                       |              |                         |                                     |         |          |            |                  |          |                      |         |           |                        |                          |       |          |
|                      |                       |              |                         |                                     |         |          |            |                  |          |                      |         |           |                        |                          |       |          |
|                      |                       |              |                         |                                     |         |          |            |                  |          |                      |         |           |                        |                          |       |          |
| 2 Enter the a        | mount of tax in       | ncurred by   | the o                   | rganization man                     | agers   | or disc  | qualifie   | d persons du     | ring     | the year under       |         |           |                        |                          |       |          |
| section 49           | 58                    |              |                         |                                     |         |          |            |                  |          |                      |         | ▶ \$ ▶ \$ |                        |                          |       |          |
| 3 Enter the a        |                       |              |                         |                                     |         |          |            |                  |          |                      |         | ▶ \$      |                        |                          |       |          |
|                      |                       |              |                         |                                     |         |          |            |                  |          |                      |         |           |                        |                          |       |          |
| Part II Lo           | oans to and           | l/or Fron    | n Int                   | erested Per                         | sons    | •        |            |                  |          |                      |         |           |                        |                          |       |          |
| Co                   | mplete if the o       | organization | n ansv                  | vered "Yes" on l                    | Form 9  | 990-EZ   | ', Part \  | /, line 38a or I | Form     | n 990, Part IV, Iir  | ie 26;  | or if th  | e orga                 | anizati                  | on    |          |
| rep                  | oorted an amou        | unt on Forn  | n 990                   | , Part X, line 5, 6                 |         |          |            |                  |          |                      |         |           | W X A                  |                          |       |          |
| ( <b>a)</b> Na       |                       | (b) Relation |                         | (c) Purpose                         |         | an to or |            | ) Original       | (f)      | Balance due          |         | ln<br>"   | <b>(h)</b> Ap<br>by bo | proved<br>ard or         | (i) W | ritten   |
| interested           | d person              | with organiz | zauon                   | of loan                             |         | zation?  | princ      | ipal amount      |          |                      |         | ult?      | cómn                   | nittee?                  | agree | ment?    |
|                      |                       |              |                         |                                     | То      | From     |            |                  |          |                      | Yes     | No        | Yes                    | No                       | Yes   | No       |
|                      |                       |              |                         |                                     |         |          |            |                  |          |                      |         |           |                        |                          |       |          |
|                      |                       |              |                         |                                     |         |          |            |                  |          |                      |         |           |                        |                          |       |          |
|                      |                       |              |                         |                                     |         |          |            |                  |          |                      |         |           |                        |                          |       |          |
|                      |                       |              |                         |                                     |         |          |            |                  |          |                      |         |           |                        |                          |       |          |
|                      |                       |              |                         |                                     |         |          |            |                  |          |                      |         |           |                        |                          |       |          |
|                      |                       |              |                         |                                     |         |          |            |                  |          |                      |         |           |                        |                          |       |          |
|                      |                       |              |                         |                                     |         |          |            |                  |          |                      |         |           |                        |                          |       |          |
|                      |                       |              |                         |                                     |         |          |            |                  |          |                      |         |           |                        |                          |       |          |
|                      |                       |              |                         |                                     |         |          |            |                  |          |                      |         |           |                        |                          |       |          |
|                      |                       |              |                         |                                     |         |          |            |                  |          |                      |         |           |                        |                          |       |          |
| otal<br>Part III   G | rante or Ac           | cictanoo     | Bor                     | nefiting Inter                      | rocto   | d Do     | rconc      | <b>&gt;</b> \$   |          |                      |         |           |                        |                          |       |          |
|                      |                       |              |                         | _                                   |         |          |            |                  |          |                      |         |           |                        |                          |       |          |
|                      | -                     | _            |                         | vered "Yes" on                      |         |          |            |                  |          | (al) Time            |         |           |                        | <b>\</b> D               |       | <u> </u> |
| (a) Name             | of interested p       | erson        | '                       | (b) Relationship<br>interested pers |         |          |            | assistance       |          | (d) Type<br>assistan |         |           | •                      | <b>)</b> Purp<br>assista |       | I        |
|                      |                       |              |                         | the organiza                        |         | u        |            |                  |          |                      |         |           |                        |                          |       |          |
|                      |                       |              | <u> </u>                |                                     |         |          |            |                  |          |                      |         | $\dashv$  |                        |                          |       |          |
|                      |                       |              | +                       |                                     |         |          |            |                  | $\dashv$ |                      |         | $\dashv$  |                        |                          |       |          |
|                      |                       |              | +                       |                                     |         |          |            |                  | $\dashv$ |                      |         | -+        |                        |                          |       |          |
|                      |                       |              | +                       |                                     |         |          |            |                  |          |                      |         | -+        |                        |                          |       |          |
|                      |                       |              | +                       |                                     |         |          |            |                  |          |                      |         | +         |                        |                          |       |          |
|                      |                       |              | +                       |                                     |         |          |            |                  | $\neg$   |                      |         | +         |                        |                          |       |          |
|                      |                       |              | 1                       |                                     |         |          |            |                  |          |                      |         | $\dashv$  |                        |                          |       |          |
|                      |                       |              | 1                       |                                     |         |          |            |                  |          |                      |         | $\dashv$  |                        |                          |       |          |
|                      |                       |              |                         |                                     |         |          |            |                  |          |                      |         |           |                        |                          |       |          |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2017

# Schedule L (Form 990 or 990-EZ) 2017 THE NASHVILLE ENTREPRENEUR CENTER Part IV Business Transactions Involving Interested Persons.

| Complete if the organization answered                                      | "Yes" on Form 990               | ), Part IV | /, line 28a, 2 | 8b, or 28c.         |       |                                |  |    |  |
|--|---------------------------------|------------|----------------|---------------------|-------|--------------------------------|--|----|--|
| (a) Name of interested person  | (b) Relationship berson and the |            |                | (c) Amou<br>transac |       | (d) Description of transaction | (e) Sharing o<br>organization's<br>revenues? |    |  |
|  |                                 |            |                |                     |       |                                | Yes  | No |  |
|  | FORMER BO                       |            |                |                     |       | TAX & ACCOU                    |  | X  |  |
|  | FORMER BOX                      |            | MEMBER         |                     |       | HR/PAYROLL                     |  | X  |  |
|  | PRINCIPLE                       |            | UBS            |                     |       | CORPORATE G                    |  | X  |  |
| JUSTIN CROSSLIN  | PRINCIPLE                       | AT (       | CROSSL         | 15,                 | 663.  | AUDIT AND T                    |  | X  |  |
|  |                                 |            |                |                     |       |                                |  |    |  |
|  |                                 |            |                |                     |       |                                |  |    |  |
|  |                                 |            |                |                     |       |                                |  |    |  |
|  |                                 |            |                |                     |       |                                |  |    |  |
|  |                                 |            |                |                     |       |                                |  |    |  |
| Part V Supplemental Information  |                                 |            |                |                     |       |                                |  |    |  |
| Provide additional information Provide additional information for response | oneoe to augetione              | on Scho    | odulo I. (coo  | inetructions)       |       |                                |  |    |  |
| Provide additional information for response                                | orises to questions             | OH SCHE    | edule L (See   | iristructioris).    |       |                                |  |    |  |
| SCH L, PART IV, BUSINESS T   | RANSACTIO                       | NS II      | NVOLVI         | NG INTE             | REST  | ED PERSONS:                    |  |    |  |
|  |                                 |            |                |                     |       |                                |  |    |  |
| (A) NAME OF PERSON: MIKE C   | AIN                             |            |                |                     |       |                                |  |    |  |
|  |                                 |            |                |                     |       |                                |  |    |  |
| (D) DESCRIPTION OF TRANSAC   | TION: TAX                       | & A        | CCOUNT         | ING SEF             | RVICE | ls                             |  |    |  |
|  |                                 |            |                |                     |       |                                |  |    |  |
|  |                                 |            |                |                     |       |                                |  |    |  |
| (A) NAME OF DEDOOM, MIKE O   | 12 TAT                          |            |                |                     |       |                                |  |    |  |
| (A) NAME OF PERSON: MIKE C   | AIN                             |            |                |                     |       |                                |  |    |  |
| /D/ DECCRIPATON OF ADVAGAC   | mT∩N. UD/I                      |            | רד פיביו       | DVITCEC             |       |                                |  |    |  |
| (D) DESCRIPTION OF TRANSAC   | IION: nk/                       | PAIR       | опп ре.        | KATCED              |       |                                |  |    |  |
|  |                                 |            |                |                     |       |                                |  |    |  |
|  |                                 |            |                |                     |       |                                |  |    |  |
| (A) NAME OF PERSON: JERRY  | JOHNSON                         |            |                |                     |       |                                |  |    |  |
|  |                                 |            |                |                     |       |                                |  |    |  |
| (D) DESCRIPTION OF TRANSAC   | TION: COR                       | PORA'      | TE GRA         | NT FUNI             | DING. |                                |  |    |  |
|  |                                 |            |                |                     |       |                                |  |    |  |
|  |                                 |            |                |                     |       |                                |  |    |  |
|  |                                 |            |                |                     |       |                                |  |    |  |
| (A) NAME OF PERSON: JUSTIN   | CROSSLIN                        |            |                |                     |       |                                |  |    |  |
| (D) DEL METONGUED DESCRIPTION T  |                                 | D.E.D.     | ~~··           |                     |       |                                |  |    |  |
| (B) RELATIONSHIP BETWEEN I   | NTERESTED                       | PER        | SON AN         | D ORGAI             | 1TZAT | 'ION:                          |  |    |  |
| DRINGIDIE AM CDOCCIIN DICA   | CDCCCT TN I                     | ווזיםת     | NOT OUT        | r.c                 |       |                                |  |    |  |
| PRINCIPLE AT CROSSLIN PLC/   | CKOSSLIN                        | тесп       | иоподт.        | <u> </u>            |       |                                |  |    |  |
| (D) DESCRIPTION OF TRANSAC   | יתומ אוח                        | Τጥ Δ1      | אור יידירי     | א מווססנ            | י שמו | PRVTCES                        |  |    |  |
| (D) DESCRIPTION OF TRANSAC   | TION. AUD.                      | 11 71      | ND IEC.        | ii boiic            |       | ERVICED                        |  |    |  |
|  |                                 |            |                |                     |       |                                |  |    |  |
|  |                                 |            |                |                     |       |                                |  |    |  |
|  |                                 |            |                |                     |       |                                |  |    |  |
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|  |                                 |            |                |                     |       |                                |  |    |  |

#### **SCHEDULE 0**

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.
 Go to www.irs.gov/Form990 for the latest information.

201/ Open to Public Inspection

OMB No. 1545-0047

Name of the organization

THE NASHVILLE ENTREPRENEUR CENTER

SPECIFIC-INDUSTRY IMMERSION ALONGSIDE LIKE-MINDED ENTREPRENEURS.

Employer identification number 27-1230916

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

CONNECTIONS TO INDUSTRY & FINANCIAL STAKEHOLDERS ALL COUCHED IN A

- GROWTH STAGE (GROW) STARTUP PROGRAMMING: SPECIFIC CURRICULUM, EVENTS,

SPEAKERS AND MENTORSHIP FOR LATER STAGE COMPANIES TACKLING SPECIFIC

BUSINESS AND GROWTH RELATED CHALLENGES AS THEY CONTINUE TO BUILD THEIR

BUSINESS.

FORM 990, PART VI, SECTION A, LINE 2:

MICHAEL BRODY-WAITE, CEO HAS A BUSINESS RELATIONSHIP WITH CHRIS SLOAN, THE NASHVILLE ENTREPRENEUR CENTER'S BOARD MEMBER AND GENERAL COUNCIL.

FORM 990, PART VI, SECTION A, LINE 4:

A CHAIRMAN EMERITUS SEAT WAS ADDED, THE FINANCE COMMITTEE WAS ESTABLISHED
AS A STANDING COMMITTEE AND A PRESIDENT DESIGNATION WAS ADDED.

FORM 990, PART VI, SECTION B, LINE 11B:

THE FORM 990 WAS REVIEWED INTERNALLY BY MEMBERS OF MANAGEMENT PRIOR TO FILING WITH THE INTERNAL REVENUE SERVICE.

FORM 990, PART VI, SECTION B, LINE 12C:

THE CONFLICT OF INTEREST POLICY IS DISTRIBUTED TO ALL BOARD MEMBERS,

EMPLOYEES, AND OTHER INDIVIDUALS AS REQUIRED. THESE INDIVIDUALS ARE ASKED

TO DISCLOSE POTENTIAL CONFLICTS WHICH ARE REVIEWED AND ANY ACTION TAKEN AS

NEEDED.

| Name of the organization THE NASHVILLE ENTREPRENEUR CENTER | Employer identification number 27-1230916 |
|--|---|
|  |   |
| FORM 990, PART VI, SECTION B, LINE 15:                     |   |
| THE ORGANIZATION USES COMPENSATION DATA FROM COMPARABLE C  | RGANIZATIONS TO                           |
| DETERMINE THE COMPENSATION OF ITS OFFICERS, DIRECTORS AND  | EMPLOYEES.                                |
|  |   |
| FORM 990, PART VI, SECTION C, LINE 19:                     |   |
| AVAILABLE UPON REQUEST.                                    |   |
|  |   |
| FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:          |   |
| ROUNDING   | 1.  |
| FORM 990, PART XII, LINE 2C:                               |   |
| NEC HAS A FINANCE COMMITTEE COMPRISED OF BOARD MEMBERS TH  | IAT REVIEW THE                            |
| AUDITED FINANCIALS.  |   |
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#### Form **8868**

(Rev. January 2017)

Department of the Treasury Internal Revenue Service

## Application for Automatic Extension of Time To File an **Exempt Organization Return**

File a separate application for each return.

▶ Information about Form 8868 and its instructions is at www.irs.gov/form8868 .

OMB No. 1545-1709

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit filing of this form, visit www.irs.gov/efile, click on Charities & Non-Profits, and click on e-file for Charities and Non-Profits.

#### Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic Automatic 6-Month Extension of Time. Only submit original (no copies needed). All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns. Enter filer's identifying number Employer identification number (EIN) or Type or Name of exempt organization or other filer, see instructions. print 27-1230916 THE NASHVILLE ENTREPRENEUR CENTER File by the Number, street, and room or suite no. If a P.O. box, see instructions. Social security number (SSN) due date for filing your 41 PEABODY STREET return. See instructions City, town or post office, state, and ZIP code. For a foreign address, see instructions. NASHVILLE, TN 37210 Enter the Return Code for the return that this application is for (file a separate application for each return) Application Return Application Return Is For Code Is For Code Form 990 or Form 990-EZ 01 Form 990-T (corporation) 07 Form 990-BL 02 Form 1041-A 80 Form 4720 (individual) 03 Form 4720 (other than individual) 09 Form 990-PF Form 5227 10 04 Form 990-T (sec. 401(a) or 408(a) trust) 05 Form 6069 11 Form 990-T (trust other than above) Form 8870 12 TAMMY WOLCOTT • The books are in the care of ▶ LBMC, P.C., 201 FRANKLIN RD. - BRENTWOOD, TN 37024-1869 Telephone No. $\blacktriangleright$ (615) $3\overline{77-4600}$ Fax No. If the organization does not have an office or place of business in the United States, check this box If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) . If this is for the whole group, check this 」. If it is for part of the group, check this box ▶ 🔛 and attach a list with the names and EINs of all members the extension is for. NOVEMBER 15, 2018 to file the exempt organization return I request an automatic 6-month extension of time until for the organization named above. The extension is for the organization's return for: ► X calendar year 2017 or tax year beginning , and ending If the tax year entered in line 1 is for less than 12 months, check reason: Initial return Final return Change in accounting period If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any 0. nonrefundable credits. See instructions. За If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and 0. estimated tax payments made. Include any prior year overpayment allowed as a credit. 3b Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required.

Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

I HA For Privacy Act and Paperwork Reduction Act Notice, see instructions.

by using EFTPS (Electronic Federal Tax Payment System). See instructions.

Form 8868 (Rev. 1-2017)

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