YOU HAVE THE POWER... KNOW HOW TO USE IT, INC. FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT YEARS ENDED DECEMBER 31, 2010 AND 2009

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# BLANKENSHIP CPA GROUP, PLLC

Certified Public Accountants and Consultants

#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors You Have the Power...Know How to Use It, Inc.

We have audited the accompanying statements of financial position of You Have the Power...Know How to Use It, Inc. (the "Organization") as of December 31, 2010 and 2009 and the related statements of activities, functional expenses, and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of You Have the Power...Know How to Use It, Inc. as of December 31, 2010 and 2009 and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Blankenship CPA Fromp. PLLC

August 8, 2011

# YOU HAVE THE POWER...KNOW HOW TO USE IT, INC. STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2010 AND 2009

## ASSETS

	2010	2009
CURRENT ASSETS	•	
Cash and cash equivalents	\$ 180,170	\$ 170,003
Grants receivable	-	5,554
Other accounts receivable	1,401	283
Prepaid expenses		1,025
Total Current Assets	181,571_	176,865
Computer equipment	8,236	8,236
Less: Accumulated depreciation	(7,335)	(6,683)
	(7,000)	(0,000)
	901	1,553
INVESTMENTS	30,135	29,519
TOTAL ASSETS	\$ 212,607	\$ 207,937
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accrued expenses and other liabilities	\$ 154	\$ 17
NET ASSETS		
Unrestricted	212,453	207,920
TOTAL LIABILITIES AND NET ASSETS	\$ 212,607	\$ 207,937

# YOU HAVE THE POWER...KNOW HOW TO USE IT, INC. STATEMENTS OF ACTIVITIES YEARS ENDED DECEMBER 31, 2010 AND 2009

CHANGE IN UNRESTRICTED NET ASSETS	2010		2009	
CHANGE IN UNRESTRICTED NET ASSETS				
Public Support				
Contributions	\$	87,688	\$	102,922
Grants		84,245		109,027
Special events		48,463	· · · ·	78,468
Total public support		220,396		290,417
Revenues				
Program revenue		72,813		61,530
Interest income		2,181		3,760
Miscellaneous income		754		1,473
Total revenues		75,748		66,763
Total unrestricted public support and revenues		296,144		357,180
Expenses				
Program services		210,593		234,805
Supporting services		81,018		134,116
Total expenses		291,611		368,921
Change in unrestricted net assets		4,533		(11,741)
Net assets, beginning of year		207,920		219,661
Net assets, end of year	\$	212,453	\$	207,920

# YOU HAVE THE POWER...KNOW HOW TO USE IT, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2010

		Supporting Services						
	Program	Management				Grand		
	Services	and	General	Fundraising		Total		Total
Salaries and related expenses	\$ 157,920	\$	1,878	\$	46,960	\$	48,838	\$ 206,758
Insurance	-		3,396		-		3,396	3,396
Depreciation	541		13		98		111	652
Printing and publications	9,022		212		-		212	9,234
Postage	2,340		138		275		413	2,753
Professional services	6,063		10,923		-		10,923	16,986
Rent	17,009		1,374		2,099		3,473	20,482
Supplies	1,717		5,416		-		5,416	7,133
Taxes, licenses, and fees	-		385		-		385	385
Travel	8,121		-		-		-	8,121
Telephone	3,026		178		356		534	3,560
Miscellaneous	1,640		1,060		-		1,060	2,700
Video production	3,194		-		-		-	3,194
Event expense	-				6,257		6,257	6,257
Total	\$ 210,593	\$	24,973	\$	56,045	\$	81,018	\$ 291,611

# YOU HAVE THE POWER...KNOW HOW TO USE IT, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2009

		Supporting Services					
	Program	Man	lanagement		Grand		
	Services	and	General	Fundraising		Total	Total
		•				• • • • • • •	
Salaries and related expenses	\$ 158,215	\$	2,096	\$	49,403	\$ 51,499	\$ 209,714
Insurance	-		2,492		-	2,492	2,492
Depreciation	540		13		98	111	651
Printing and publications	12,498		844		211	1,055	13,553
Postage	3,448		306		77	383	3,831
Professional services	16,845		13,652		-	13,652	30,497
Rent	17,469		952		619	1,571	19,040
Supplies	4,481		140		84	224	4,705
Taxes, licenses, and fees	559		62		-	62	621
Travel	8,323		-		-	-	8,323
Telephone	4,154		87		87	174	4,328
Miscellaneous	2,916		515		-	515	3,431
Video production	5,357		-		-	-	5,357
Event expense	-				62,378	62,378	62,378
Total	\$ 234,805	\$	21,159	\$	112,957	\$ 134,116	\$ 368,921

# YOU HAVE THE POWER...KNOW HOW TO USE IT, INC. STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2010 AND 2009

	2010	200 <del>9</del>	
Cash flows from operating activities:			
Change in net assets	\$ 4,533	\$ (11,741)	
Adjustments to reconcile change in net assets to net cash			
provided (used) by operating activities:			
Depreciation	652	651	
(Increase) decrease in operating assets:			
Grants receivable	5,554	3,140	
Other accounts receivable	(1,118)	15,000	
Prepaid expenses	1,025	-	
Increase (decrease) in operating liabilities:			
Accrued expenses and other liabilities	137	(13,312)	
Total adjustments	6,250	5,479	
Net cash (used) provided by operating activities	10,783	(6,262)	
Cash flows from investing activities:			
Proceeds from sale of short-term investments	-	10,000	
Interest reinvested in investments	(616)	(1,507)	
Net cash (used) provided by investing activities	(616)	8,493	
Increase in cash and cash equivalents	10,167	2,231	
	470.000	407 770	
Cash and cash equivalents, beginning of year	170,003_	167,772	
Or should each a subvelopter and of year	¢ 100 170	¢ 170.002	
Cash and cash equivalents, end of year	\$ 180,170	<u>\$ 170,003</u>	

## **NOTE 1 - ORGANIZATION AND NATURE OF ACTIVITIES**

You Have the Power...Know How to Use It, Inc. (the "Organization") was incorporated in 1995 as a Tennessee not-for-profit corporation to operate as a direct-support organization to receive, hold, invest, and administer assets and to make expenditures to and for the benefit of public education. The Organization educates the general public about issues related to violent crimes and victim's rights, and heightens public awareness about the resources available to them in regard to such issues. The Organization is supported primarily through donor contributions and grants.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Financial Statement Presentation**

The accompanying financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Cash and Cash Equivalents

The Organization considers all highly liquid investments with original maturities of less than three months to be cash equivalents. The Organization generally maintains cash on deposit at financial institutions which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts and management believes the Organization is not exposed to any significant credit risk related to cash.

#### Grants Receivable

Grant funds are earned and reported as revenues of the applicable grant when the Organization has incurred expenses in compliance with the specific restrictions of the grant agreement. Expenses incurred for grant funds which have not been received are reported as grants receivable.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Computer Equipment and Depreciation**

Computer equipment is stated at cost. Donated computer equipment is recorded at its estimated market value at the date of the gift. Depreciation is provided over the assets' estimated useful lives of five years using the straight-line method.

Expenditures for maintenance and repairs are expensed when incurred. Expenditures for renewals and betterments are capitalized. When equipment is retired or sold, the cost and related accumulated depreciation are removed from the accounts, and the resulting gain or loss is included in the statements of activities.

#### Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions.

Under these provisions, net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Unrestricted net assets - net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> - net assets that are subject to donor-imposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

<u>Permanently restricted net assets</u> - net assets that are subject to donor imposed restrictions that they be maintained permanently by the Organization. Generally, the donors of these assets permit the Organization to use all or part of the income from these assets.

All assets were classified as unrestricted as of December 31, 2010 and 2009

Contributions that are restricted for specific programs are reflected as unrestricted revenue if the restriction is fulfilled during the same fiscal year as it is received.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Donated Goods and Services**

Donated goods are recorded as in-kind contributions in the period received at their estimated fair value, if there is an objective and measurable basis for determining such value.

Donated services are recognized if they create or enhance nonfinancial assets or the donated services requires specialized skills, was performed by a donor who possess such skills, and would have been purchased by the Organization, if not donated. Such services are recognized at fair value as support and expense in the period the services were performed.

The value of donated services included in public support in the statements of activities and the corresponding expenses for the years ended December 31, 2010 and 2009 are as follows:

		2010		2009
Event Expense Professional Services	\$	- 5,201	\$	36,500 <u>8,279</u>
Total	<u>\$</u>	5,201	<u>\$</u>	44,779

A number of unpaid volunteers have made contributions of their time to assist the Organization in various ways. The value of contributed time is not reflected in these financial statements since it is not susceptible to objective measure or valuation.

#### Income Taxes

The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code as a charitable organization. Accordingly, no provision for income tax has been made.

## Video Production

The Organization incurs significant costs to produce videos. These videos are used in forums to educate the general public and are sold at or below cost to organizations that use the videos for educational purposes. FASB (Financial Accounting Standards Board) ASC (Accounting Standards Codification) 926-20-25 requires film costs related to the production of a film to be reported as a separate asset on the Organization's statements of financial position. This asset is amortized using the individual-film-forecast-computation method, which amortizes such costs in the same ratio that current period actual revenue bears to estimated remaining unrecognized ultimate revenue as of the beginning of the year. Management has determined that the cost of complying with this requirement exceeds the benefit that would be received, and accordingly expenses production costs as incurred.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting services.

#### **Reclassifications**

Certain prior year amounts have been reclassified to conform to the current year presentation.

#### NOTE 3 - INVESTMENTS

The Organization routinely invests excess cash on hand in certificates of deposit. These certificates of deposit have original maturities ranging from six months to five years. Investments with original maturities of less than one year are classified in the statements of financial position as short-term investments. Investments with original maturities of greater than one year are classified in the statements of financial position as investments.

## NOTE 4 - LEASE COMMITMENTS

The Organization leases office space and various office equipment under operating leases. Rent expense under these leases amounted to \$20,482 and \$19,040 for the years ended December 31, 2010 and 2009, respectively.

Future minimum payments by year and in the aggregate under non-cancelable leases consist of the following:

Years ending December 31:		
2011	\$	18,091
2012		4,987
2013		604
2014		302
	¢	00.004
	\$	23,984

#### NOTE 5 - CHARGE CARDS

The Organization maintains unsecured charge cards with several supply companies for office supplies and other business items. The cumulative credit available through these lines of credit as of December 31, 2010 was \$13,400. All outstanding balances are paid monthly in the normal course of operations and accordingly there was no outstanding balance at December 31, 2010.

## **NOTE 6 - QUESTIONED COSTS**

Questioned costs are those amounts charged to a funded program that may not be in compliance with requirements set forth in contracts, statutes, and regulations governing allowability or eligibility. A questioned cost may not be reimbursed by the grantor agency or the grantor agency may require that the funds already expended be refunded to the agency. These amounts can be "questioned" by the agency for the specific grant to which they apply. The determination as to whether such costs will be allowed or disallowed under the grants will be made by the individual grantor agency at a later date. No liability is needed as of December 31, 2010 for the repayment of questioned costs as no grantor agency has made a determination of the appropriateness of any questioned costs. Management deems the possibility of a refund to be remote, as they believe that the Organization has accommodated their objective to the provisions of their grants.

#### NOTE 7 - MANAGEMENTS' REVIEW

The Organization's management has evaluated subsequent events through August 8, 2011, the date which the financial statements were available to be issued.