CHRISTIAN WOMEN'S JOB CORPS OF
MIDDLE TENNESSEE
FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITORS' REPORT
YEARS ENDED DECEMBER 31, 2010 AND 2009

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# BLANKENSHIP CPA GROUP, PLLC CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

### INDEPENDENT AUDITORS' REPORT

To the Board of Directors Christian Women's Job Corps of Middle Tennessee

Blankenship CPA Troup, PLLC

We have audited the accompanying statements of financial position of Christian Women's Job Corps of Middle Tennessee (a Tennessee not-for-profit corporation, the "Organization") as of December 31, 2010 and 2009 and the related statements of activities, functional expenses and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Christian Women's Job Corps of Middle Tennessee as of December 31, 2010 and 2009, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

May 31, 2011

## CHRISTIAN WOMEN'S JOB CORPS OF MIDDLE TENNESSEE STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2010 AND 2009

ASSETS		2010		2009
Cash and cash equivalents Contributions receivable Investments Other assets Furniture and equipment, net	\$	314,663 8,767 172,474 548 42,050	\$	371,955 1,350 155,931 437 17,627
TOTAL ASSETS	\$	538,502	<u>\$</u>	547,300
LIABILITIES  Accounts payable and accrued expenses  Deferred special event revenue	<b>SETS</b>	6,529 38,486	\$	5,226 38,037
Total Liabilities		45,015		43,263
NET ASSETS Unrestricted Temporarily restricted Permanently restricted		465,426 27,061 1,000		489,123 13,914 1,000
Total Net Assets		493,487	***************************************	504,037
TOTAL LIABILITIES AND NET ASSETS	\$	538,502	\$	547,300

### CHRISTIAN WOMEN'S JOB CORPS OF MIDDLE TENNESSEE STATEMENTS OF ACTIVITIES YEARS ENDED DECEMBER 31, 2010 AND 2009

		2010		2009
Changes in Unrestricted Net Assets				
Revenues				
Contributions	\$	358,899	\$	281,450
Special event		154,358		154,130
ATR receipts		220		755
Investment income	***************************************	9,554		11,891
Total Unrestricted Revenues		523,031		448,226
Net assets released from restrictions		29,353		28,727
Total Unrestricted Revenues and Reclassifications		552,384		476,953
Functional Expenses				
Program services		342,707		334,335
Supporting services:				
Management and general		159,751		102,250
Fundraising		49,516		39,669
Special event direct costs		24,107		24,171
		73,623		63,840
Total Unrestricted Functional Expenses		576,081	***************************************	500,425
Decrease in unrestricted net assets		(23,697)		(23,472)
Changes in Temporarily Restricted Net Assets				
Restricted contributions		42,500		35,000
Net assets released from restrictions		(29,353)		(28,727)
Increase in temporarily restricted net assets		13,147		6,273
DECREASE IN NET ASSETS		(10,550)		(17,199)
NET ASSETS, BEGINNING OF THE YEAR		504,037	***************************************	521,236
NET ASSETS, END OF THE YEAR	_\$	493,487	_\$	504,037

The accompanying notes are an integral part of these financial statements.

# CHRISTIAN WOMEN'S JOB CORPS OF MIDDLE TENNESSEE STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2010

		Supporting	g Services	
		Management		
	Program	and	Fund-	
	Services	General	raising	Total
Salaries and benefits	\$ 167,569	\$ 29,611	\$ 41,297	\$ 238,477
Facilities rent and utilities	112,897	21,200	<u>-</u>	134,097
Marketing & promotion	-	65,773	-	65,773
Professional fees	_	23,264	-	23,264
Depreciation	14,567	2,572	-	17,139
Administration	4,381	5,304	3,015	12,700
Program costs	11,646	-	-	11,646
Office supplies and equipment	6,327	1,855	3,010	11,192
Network and computer administration	6,750	4,308	-	11,058
Telephone	4,570	1,989	754	7,313
Loss on disposal of software	7,067	-	-	7,067
GED	4,889	-	-	4,889
Janitorial	2,044	2,044	_	4,088
Insurance	-	1,831	-	1,831
Printing	-	-	1,440	1,440
Total expenses before special				
event direct costs	342,707	159,751	49,516	551,974
Donated items - special event	_	_	8,500	8,500
Special event direct cost	_	-	15,607	15,607
Total special event direct costs		_	24,107	24,107
Total expenses	\$ 342,707	\$ 159,751	\$ 73,623	\$ 576,081

### CHRISTIAN WOMEN'S JOB CORPS OF MIDDLE TENNESSEE STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2009

		Supporting	Services	
		Management		
	Program	and	Fund-	
	Services	General	raising	Total
Salaries and benefits	\$ 186,502	\$ 21,230	\$ 25,904	\$ 233,636
Facilities rent and utilities	93,737	32,360	8,000	134,097
Marketing & promotion	-	-	-	-
Professional fees	-	23,910	-	23,910
Depreciation	12,824	2,257	-	15,081
Administration	2,342	7,352	1,782	11,476
Program costs	21,222	_	-	21,222
Office supplies and equipment	4,229	3,402	2,078	9,709
Network and computer administration	4,500	4,500	-	9,000
Telephone	2,515	1,899	900	5,314
Loss on disposal of software	-	-	-	-
GED	4,098	-	-	4,098
Janitorial	2,044	2,044	_	4,088
Insurance	322	3,296	-	3,618
Printing			1,005	1,005
Total expenses before special				
event direct costs	334,335	102,250	39,669	476,254
Donated items - special event	-	-	10,800	10,800
Special event direct cost			13,371	13,371
Total special event direct costs			24,171	24,171
Total expenses	\$ 334,335	\$ 102,250	\$ 63,840	\$ 500,425

### CHRISTIAN WOMEN'S JOB CORPS OF MIDDLE TENNESSEE STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2010 AND 2009

	2010	2009
CASH FLOWS FROM OPERATING ACTIVITIES		
Decrease in net assets	\$ (10,550)	\$ (17,199)
Adjustments to reconcile decrease in net assets to net cash (used) provided by operating activities		
Depreciation	17,139	15,081
Donation of software	(26,524)	-
Loss on disposal of furniture and equipment	7,067	-
Unrealized gain on investments	(2,981)	(2,505)
(Increase) decrease in contributions receivable	(7,417)	13,425
(Increase) decrease in other assets	(111)	7,568
Increase (decrease) in accounts payable and accrued expenses	1,303	(2,073)
Increase in deferred special event revenue	449	2,887
Net Cash (Used) Provided by Operating Activities	(21,625)	17,184
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from the sell of investments	33,000	54,105
Proceeds from the maturity of certificates of deposit	104,446	154,075
Purchase of certificates of deposit and reinvestment of interest	(106,511)	(7,745)
Purchase of investments	(44,497)	(65,730)
Purchase of furniture and equipment	(22,105)	
Net Cash (Used) Provided by Investing Activities	(35,667)	134,705
Net (Decrease) Increase in Cash and Cash Equivalents	(57,292)	151,889
CASH AND CASH EQUIVALENTS, BEGINNING OF THE YEAR	371,955	220,066
CASH AND CASH EQUIVALENTS, END OF THE YEAR	\$ 314,663	\$ 371,955

#### NOTE 1 - ORGANIZATION AND NATURE OF ACTIVITIES

Christian Women's Job Corps of Middle Tennessee (the "Organization") is a Tennessee not-for-profit corporation that was chartered on February 4, 2003 to provide employment and life skills training and advocacy to women in poverty, particularly to women transitioning back into society after crisis situations. The Organization's primary program components include life and job skills training, computer education, GED preparation, and Bible study and spiritual support. Prior to the Organization's formation, its program was conducted as a ministry of the Nashville Baptist Association through the Women's Missionary Union. The Organization provides its services to women within the middle Tennessee area. The Organization is governed by a board of directors who each serve a three-year term of office with one-third of the members rotating annually. At least half of the members of the board must be members of Southern Baptist churches. The Organization is primarily supported by donations from churches, individuals, corporations, and special fundraising events.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Presentation

The accompanying financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and changes therein and the disclosures of commitments and contingencies. Actual results could differ from those estimates.

#### **Income Taxes**

The Organization is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation.

#### Cash and Cash Equivalents

The Organization considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Contributions

Contributions are recognized when the donor makes an unconditional promise to give to the Organization. The Organization uses the allowance method to determine uncollectible unconditional contributions receivable. The allowance is based on prior years' experience and management's analysis of specific promises made.

Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire during the year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions.

#### **Contributed Services**

Various volunteers donate many hours to the Organization's program services and fundraising campaigns. These contributed services are not reflected in the financial statements since the services do not require specialized skills.

#### Investments

Investments are composed of certificates of deposit, equity securities, and mutual funds and are valued at quoted fair market price.

#### Furniture and Equipment and Depreciation

The Organization follows the practice of capitalizing, at cost, all expenditures for furniture and equipment in excess of \$1,000. Donations of furniture and equipment are recorded as revenues at their estimated fair value. Such donations are reported as unrestricted revenues unless the donor has restricted the donated asset to a specific purpose. When depreciable assets are disposed of, the cost and related accumulated depreciation are removed from the accounts, and any gain (except on trade-in) or loss is included in the statement of activities for the period. A gain on trade-in is applied to reduce the cost of the new acquisition. Depreciation is provided over the estimated useful life of three years and is computed on the straight-line method.

#### Deferred Special Event Revenue

Deferred special event revenue represents proceeds received in advance, net of related prepaid expenses, for the Organization's annual fundraiser which are not considered earned by the Organization (or expenses incurred) until after the event has been held.

#### NOTE 3 - CONTRIBUTIONS RECEIVABLE

Contributions receivable are considered current since they are expected to be collected within one year. No allowance for uncollectible receivables was deemed necessary as of December 31, 2010 and 2009.

#### NOTE 4 - INVESTMENTS

The Organization's investments consist of the following at December 31:

	2010	2009
Certificates of deposit	\$ 106,511	\$ 104,446
Investments in Endowment: Cash funds U.S. Government Agency Obligations Preferred stock Mutual funds	963 - 4,666 	137 11,726 4,040 35,582
	<u>\$ 172,474</u>	<u>\$ 155,931</u>

The cash funds, U.S. Government agency obligations, preferred stock, and mutual funds are held by the Tennessee Baptist Foundation for the establishment of an endowment. Total investment income on these investments in endowment was \$3,964 and \$3,834 for 2010 and 2009, respectively. This investment income includes unrealized gains of \$2,981 and \$2,505 for 2010 and 2009, respectively. See Note 6 for information regarding the endowment.

The fair value of investments at December 31, 2010 is measured as follows:

Level 1 Inputs – Fair values are based on quoted prices (unadjusted) in active markets for identical assets that the Organization has the ability to access at the measurement date (e.g. prices derived from NYSE, NAADAQ or Chicago Board of Trade).

Level 2 Inputs – Fair values are based on inputs other than quoted price included within level 1 that are observable for valuing the asset or liability, either directly or indirectly (e.g. interest rate and yield curves observable at commonly quoted intervals, default rates, etc.). Observable inputs include quoted prices for similar assets or liabilities in active or non-active markets. Level 2 inputs may also include insignificant adjustments to market observable inputs.

### NOTE 4 - INVESTMENTS (CONTINUED)

Level 3 Inputs – Fair values are based on unobservable inputs used for valuing the asset or liability. Unobservable inputs are those that reflect the Organization's own assumptions about the assumptions that market participants would use in pricing the asset, based on the best information available in the circumstances. An example could be real estate valuations, which require significant judgment.

Investment Category	Fair Value	Level 1 Inputs	Level 2 <u>Inputs</u>
Certificates of deposit	\$ 106,511	\$ 106,511	\$ -
Cash funds	963	-	963
U.S. Government Agency Obligations	-	-	-
Preferred stock	4,666	_	4,666
Mutual funds	60,334		60,334
Total	\$ 172,474	\$ 106,511	\$ 65,963

#### NOTE 5 - FURNITURE AND EQUIPMENT

Furniture and equipment consist of the following at December 31:

	2010	2009
Leasehold improvements Equipment - computers Equipment - office Software	\$ 37,185 26,086 4,634 <u>32,408</u> 100,313	\$ 37,185 7,277 4,634 <u>39,236</u> 88,332
Accumulated depreciation	(58,263)	(70,705)
	<u>\$ 42,050</u>	<u>\$ 17,627</u>

Depreciation expense was \$17,139 and \$15,081 for the years ended December 31, 2010 and 2009, respectively.

#### NOTE 6 - RESTRICTIONS ON NET ASSETS

The temporarily restricted nets assets at year-end consist of contributions made for specific projects organized by the Organization. These will be released from restriction when the funds are used for the purpose designated by the donor.

Unrestricted net assets are available for various programs and administration of the Organization. Within unrestricted net assets, the Organization has designated funds for an endowment.

The permanently restricted net assets at year-end consist of contributions made to start the endowment fund. Currently, the earnings on the invested funds are being added to the designated portion of the endowment fund until such time the balance is sufficient to began using the earnings for operations. The Organization made contributions to the unrestricted – designated portion of the endowment of \$10,514 and \$10,296 during 2010 and 2009, respectively. The funds are held with the Tennessee Baptist Foundation as described in Note 4.

The balance in the endowment fund is as follows as of December 31:

	2010	2009
Unrestricted – designated Permanently restricted	\$ 64,963 1,000	\$ 50,485 
	\$ 65,963	<u>\$ 51,485</u>

#### NOTE 7 - LEASE OBLIGATIONS

The Organization has entered into a lease with The Next Door, Inc. ("TND"), a not-for-profit organization (formally known as the Downtown Ministry Center), for the fifth floor premises of a building located in downtown Nashville at which the Organization conducts its programs. The building is owned by First Baptist Church Nashville which, in turn, leases the building to TND. The sublease calls for monthly payments of \$600 to cover operating expenses through June 30, 2011. The lease may be cancelled by either party with six months written notice.

### NOTE 8 - DONATED SERVICES AND MATERIALS

The following donated services and materials have been included in unrestricted revenues and expenses/assets in the financial statements for the years ended December 31:

	2010	2009
Included in contributions/expenses: Network and computer administration Janitorial services Interns Marketing Program costs Rent	\$ 11,058 4,088 1,440 65,003 - 126,897	\$ 9,000 4,088 1,440 4,300 8,467 126,897
Included in Special event income and Special event direct costs	8,500	10,800
Included in contributions/assets: Software	26,524	-
	<u>\$ 243,510</u>	<u>\$ 164,992</u>

#### NOTE 9 - EVALUATION OF SUBSEQUENT EVENTS

The Organization has evaluated subsequent events through May 31, 2011, which is the date the financial statements were available to be issued.