NEIGHBORHOODS RESOURCE CENTER FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT YEARS ENDED JUNE 30, 2010 AND 2009

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Edmondson, Betzler & Montgomery, PLLC

(Certified Public Accountants)

INDEPENDENT AUDITORS' REPORT

To the Board of Directors Neighborhoods Resource Center

We have audited the accompanying statements of financial position of the Neighborhoods Resource Center (a Tennessee not-for-profit corporation, the "Center") as of June 30, 2010 and 2009, and the related statements of activities, functional expenses, and cash flows for the years then ended. These financial statements are the responsibility of the Center's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Neighborhoods Resource Center as of June 30, 2010 and 2009, and the changes in its net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Edmondson, Betzler ? Montgomery, PLLC December 20, 2010

NEIGHBORHOODS RESOURCE CENTER STATEMENTS OF FINANCIAL POSITION JUNE 30, 2010 AND 2009

ASSETS

A55E1.5		
	2010	2009
Current assets:		
Cash and cash equivalents	\$ 62,834	\$ 280,415
Accounts receivable	5,583	18,373
Prepaid expenses	435	439
Total current assets	68,852	299,227
Property and equipment, net	446,224	316,933
Deposits	_	200
Total assets	\$ 515,076	\$ 616,360
LIABILITIES AND NET ASSETS		
Current liabilities:		e .
Accounts payable	\$ 5,289	\$ 16,860
Current maturites of long-term debt	7,382	7,019
Accrued expenses	12,362	17,440
Deferred revenue	16,667	38,133
Total current liabilities	41,700	79,452
Long-term debt, net of current maturities	136,429	143,748
Total liabilities	178,129_	223,200
Net assets:		
Unrestricted	283,179	176,788
Temporarily restricted	53,768	216,372
Total net assets	336,947	393,160
Total liabilities and net assets	\$ 515,076	\$ 616,360

NEIGHBORHOODS RESOURCE CENTER STATEMENTS OF ACTIVITIES YEARS ENDED JUNE 30, 2010 AND 2009

	2010	2009
SUPPORT AND REVENUE:		
Grant revenue	\$ 279,792	\$ 304,758
Contributions	14,867	32,839
Program fees	32,536	44,264
Investment income	22	2,198
Miscellaneous income	1,064	1,771
Net assets released from restrictions	162,604	70,022
Total support and revenue	490,885	455,852
EXPENSES:		
Program services:		
Information and Technology Services	80,743	87,047
Organizing and Support Services	165,332	176,082
Training and Capacity Building Services	57,675	59,650_
Total program services	303,750	322,779
Management and general	33,260	32,062
Fundraising	47,484	47,702
Total expenses	384,494	402,543
Increase in unrestricted net assets	106,391	53,309
Net assets released from restrictions:		
Firehall restoration	(162,604)	(68,026)
Depreciation of contributed equipment		(1,996)
Decrease in temporarily restricted net assets	(162,604)	(70,022)
Decrease in net assets	(56,213)	(16,713)
Net assets, beginning of year	393,160	409,873
Net assets, end of year	\$ 336,947	\$ 393,160

NEIGHBORHOODS RESOURCE CENTER STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2010

	Total	\$ 241,933 22,284 29,628	293,845	27,672	12,685	10,148	5,410	5,260	5,029	4,548	3,561	3,119	3,102	2,885	2,722	2,369	2,139	\$ 384,494
	Fundraising	33,870 3,120 4,148	41,138	1,937	886	710	379	368	352	318	249	218	217	202	191	166	150	47,484
	Management and General	16,935 \$ 1,560 2,074	20,569	3,874	1,776	1,421	157	736	704	637	499	437	434	404	381	332	299	33,260 \$
	Mai	₩																⇔
	Total	191,128 17,604 23,406	232,138	21,861	10,020	8,017	4,274	4,156	3,973	3,593	2,813	2,464	2,451	2,279	2,150	1,871	1,690	303,750
		↔																↔
SS	Training and Capacity Building Services	36,291 3,343 4,444	44,078	4,151	1,903	1,522	812	789	754	682	534	468	465	433	408	355	321	57,675
ervice	Trai	↔																\$
Program Services	Organizing and Support Services	104,031 9,582 12,740	126,353	11,899	5,454	4,364	2,326	2,262	2,163	1,956	1,531	1.341	1,334	1.240	1,170	1 019	920	165,332
	Orga S	₩																€
	Information and Technology Services	50,806 4,679 6,222	61,707	5,811	2,663	2.131	1,136	1,105	1.056	955	748	655	652	909	572	497	449	80,743
	Inform Tec Se	₩																₩
		Salaries Payroll taxes Employee benefits	Total payroll and related expense	Professional fees	Depreciation	Depresa	III(c) CSt	Drinting	Missollosous	Travel and meetings		Tochnology	Supplies	Supplies	Occupation	Telantono	l eleptione Postade	

The accompanying notes are an integral part of these financial statements.

NEIGHBORHOODS RESOURCE CENTER STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2009

				Program Services	ervice	S								
	Inform Tech	Information and Technology	Orga	Janizing and Support	Trail Co	Training and Capacity Building	'	- - -	Manae	Management and	Ĺ	5 	- - - -	
	Se	Services	Š	Services	Š	Services		Total	9	General	I I	Fundraising	lotai	1
Salaries	↔	57,002	↔	116,719	€	40,716	↔	214,437	↔	19,001	₩	38,002	\$ 271,440	O "
Payroll taxes Employee benefits		7,009 4,278		14,352 8,759		5,006 3,055		26,367 16,092		1,426		2,852	20,370	اء ما
=														
l otal payroll and related expense		68,289		139,830		48,777		256,896		22,763		45,527	325,186	ام
												0		,
Interest		3,248		6,495		1,948		11,691		606		390	12,990	_
Miscellaneous		2,776		5,552		1,665		9,993		777		333	11,103	~
Donociation		2 485		4,969		1.491		8,945		969		298	6,939	<u></u>
Deptersional fees		815		1.630		489		2,934		4,453		98	7,485	
Toobsology		1 498		2,995		868		5,391		419		180	5,990	_
		1,103		3,208		963		5,775		449		192	6,416	~
rostage Hilitio		1 109		2.218		665		3,992		311		133	4,436	.
Ountes Donoire and maintenance		262		1.581		474		2,845		221		92	3,161	
heurance		893		1,785		536		3,214		250		107	3,571	
Travel and moetings		752		1,504		451		2,707		210		90	3,007	
Tolonbono		725		1,451		435		2,611		203		87	2,901	
Drinting		609		1,218		365		2,192		170		73	2,435	
Occurson		514		1.028		308		1,850		144		62	2,056	.
Supplies		300		618		185		1,112		87		37	1,236	.
Salidado		631) '		ı · 1		631					631	
Bad Debt		- 20						3						l
	↔	87,047	↔	176,082	↔	59,650	\$	322,779	\$	32,062	\$	47,702	\$ 402,543	~ II
	-													

The accompanying notes are an integral part of these financial statements.

NEIGHBORHOODS RESOURCE CENTER STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2010 AND 2009

	2010	2009
Cash flows from operating activities:		
Decrease in net assets	\$ (56,213)	\$ (16,713)
Adjustments to reconcile increase in net assets to		
net cash provided by (used in) operating activities:		
Depreciation	12,685	9,939
In-kind property contribution		(2,100)
Decrease in accounts receivable	12,789	5,769
Decrease in prepaid expenses	4	1,126
Increase (decrease) in accounts payable	(11,571)	16,860
Increase (decrease) in accrued expenses	(5,078)	4,080
Increase (decrease) in deferred revenue	(21,466)	27,299
Decrease in utility deposits	200	-
Net cash provided by (used in) operating activities	(68,650)	46,260
Cash flows from investing activities:		
Purchases of property and equipment	(141,975)	(74,665)
Net cash used in investing activities	(141,975)	(74,665)
Cash flows from financing activities:		
Gifts received for firehall restoration	_	100,000
Principal payments on long-term debt	(6,956)	(6,474)
Net cash provided by (used in) financing activities	(6,956)	93,526
Net increase (decrease) in cash and cash equivalents	(217,581)	65,121
Cash and cash equivalents, beginning of year	280,415	215,294
Cash and cash equivalents, end of year	\$ 62,834	\$ 280,415
Supplemental disclosures of cash flow information: Interest paid	\$ 8,017	\$ 10,148
Supplemental Disclosure of Non-Cash Investing Activities: Donated property	\$ -	\$ 2,100

The accompanying notes are an integral part of these financial statements.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Organization

Neighborhoods Resource Center (the "Center") is a private not-for-profit corporation chartered under the laws of the State of Tennessee to assist residents of various neighborhoods, primarily in low-income areas, in the formation and/or development of neighborhood organizations that identify and take action on issues affecting their neighborhoods. The Center assists residents by providing information, leadership training, consulting and supportive services, and by forming collaborative relationships with, and providing support to, institutions that serve neighborhoods.

Basis of Accounting

The financial statements of the Center have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America and accordingly reflect all significant receivables, payables, and other liabilities.

Basis of Presentation

The Center is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted net assets. The Center does not have any permanently restricted net assets.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Revenue Recognition

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash and Cash Equivalents

For the purposes of the statements of cash flows, the Center considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents. Cash and cash equivalents during the year may exceed Federal Deposit Insurance Corporation ("FDIC") limits.

Accounts Receivable Valuation

Accounts receivable are considered by management to be fully collectible, thus no valuation allowance has been recorded.

Pledges Receivable

All pledges receivable are collectible within one year. The Center uses the allowance method to determine uncollectible pledges. The allowance is based on prior years' experience and management's analysis of specific promises made. No allowance was deemed necessary as of June 30, 2010.

Property and Equipment

Purchased property and equipment is recorded at cost, and donated property and equipment is recorded at fair market value. Contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulation regarding how long those donated assets must be maintained, the Center reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Center reclassifies temporarily restricted net assets to unrestricted net assets at that time. Depreciation is provided over the estimated useful lives of 3-40 years on a straight-line basis.

Deferred Revenue

Deferred revenue includes certain amounts received in advance and is reflected as a liability. Revenue is recorded when earned pursuant to the terms of the underlying contract.

Income Tax Status

Neighborhoods Resource Center is exempt from federal income tax under Internal Revenue Code section 501 (c)(3). Accordingly, no provision for income taxes has been made in the accompanying financial statements.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Functional Classification of Expenses

The following program services are included in the accompanying financial statements:

Information and Technology Services provide neighborhood-level community asset and liability information to neighborhood organizations and the government and nonprofit agencies that serve neighborhoods, in both tabular and graphical formats by using the Geographic Information System. These services also include the deployment of computer systems and training to neighborhood and ethnic community groups for use in their community development activities.

Organizing and Support Services provide neighborhood residents and groups with hands on organizational development assistance. This support is designed to engage neighborhood residents in the development of a neighborhood organization that identifies its community goals, takes focused action to achieve its goals, and produces a group of neighborhood leaders with the capacity to carry on their community development work. This area also includes the Strategic Partnership Services which provide government and social service agencies with a nonprofit partner that brings a neighborhood perspective to specific community development projects that are city-wide or multi-neighborhood in nature.

<u>Training and Capacity Building Services</u> consist of the Neighborhood Leadership Training Institute and customized capacity building workshops. These programs are designed to provide residents with the knowledge and skills necessary to take the leading role in identifying and addressing the needs of their neighborhood.

Contributed Services

The Center receives a significant amount of donated services from unpaid volunteers. No amounts have been reflected in the financial statements for those services since they do not meet the criteria for recognition set forth by accounting principles generally accepted in the United States of America.

Events Occurring After Reporting Date

The center has evaluated events and transactions that occurred between June 30, 2010 and December 20, 2010, which is the date that the financial statements were available to be issued, for possible recognition or disclosure in the financial statements.

NOTE 2 - PROPERTY AND EQUIPMENT

Equipment consists of the following:

2010	2009
\$ 171,250	\$ 171,250
275,093	65,091
28,662	30,505
55,710	201,428
<u> </u>	67,796_
530,715	536,070
(84,491)	(219,137)
\$ 446,224	\$ 316,933
	\$ 171,250 275,093 28,662 55,710

The Center purchased land and a building (Firehall #1 in the Historic Germantown Nashville neighborhood) from the Metropolitan Government of Nashville and Davidson County ("Metro") for \$86,000. Both parties agreed to terms that will ensure this property's continued use for the public's good. Central to this is the term that allows the Center to lease or sell the property to any "non-profit organization" as long as the building is used for a purpose allowed by 26 U.S.C. § 501 (c)(3).

If this property ceases to be used for any of the aforementioned activities the property, at Metro's option, may be purchased back by Metro. Should this occur, the Center, or the property's subsequent owner, would be compensated for its entire investment in the property including the original purchase price plus the original value of all capital improvements made to the property plus an amount equal to, or greater than 60% of all the appreciated value of the property.

NOTE 3 - LONG-TERM DEBT

A summary of long-term debt as of June 30, is as follows:

	2010
7.4% note payable due in monthly installments of \$677, including interest, through November 2022, secured by real estate.	\$ 65,172
6.53% note payable due in monthly installments of \$768, including interest through February 2023, secured by real estate.	78,639
Total long-term debt Less current installments Long-term debt, net of current installments	143,811 (7,382) \$ 136,429

NOTE 3 - LONG-TERM DEBT (CONTINUED)

A summary of future maturities of long-term debt as of June 30, 2010 is as follows:

<u>Year</u>		<u>Amount</u>
2011		\$ 7,382
2012		7,893
2013		8,901
2014		9,054
2015		9,680
2016 and thereafter		100,901
Total		\$ 143,811

NOTE 4 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes or periods:

	2010	2009
Purpose restrictions for firehall restoration	53,768	\$ 216,372

NOTE 5 - RETIREMENT PLAN

The Center has a defined contribution retirement plan available to employees with at least one year of service. Costs for the years ended June 30, 2010 and 2009 were \$3,675 and \$5,858, respectively.

NOTE 6 - COMMITMENTS AND CONTINGENCIES

The Center receives a substantial amount of its support from government and the United Way. Support from United Way for the years ended June 30, 2010 and 2009 was approximately 71.0% and 61.0%, respectively, of total support and revenue. A significant reduction in the level of this support, if this were to occur, may have an affect on the Center's programs and activities.