# TENNESSEE LIONS CHARITIES, INC. (A TENNESSEE CORPORATION – NOT FOR PROFIT)

FINANCIAL STATEMENTS
FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

# TENNESSEE LIONS CHARITIES, INC.

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# Tax and Accounting Services of Nashville

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Tennessee Lions Charities, Inc Nashville, Tennessee

### Report on the Audit of the Financial Statements

#### **Opinion**

I have audited the accompanying financial statements of Tennessee Lions Charities, Inc (a nonprofit organization), which comprise the statement of financial position as of June 30, 2022, and 2021, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In my opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Tennessee Lions Charities, Inc as of June 30, 2022, and 2021, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Basis for Opinion

I conducted my audit in accordance with auditing standards generally accepted in the United States of America (GAAS). My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of my report. I am required to be independent of Tennessee Lions Charities, Inc and to meet other ethical responsibilities, in accordance with the relevant ethical requirements relating to my audit. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Tennessee Lions Charities, Inc ability to continue as a going concern within one year after the date that the financial statements are available to be

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# Tax and Accounting Services of Nashville

#### Auditor's Responsibilities for the Audit of the Financial Statements

My objectives are to obtain reasonable assurance about whether the financial statements are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users made on the basis of these financial statements.

In performing an audit in accordance with GAAS, we:

- · Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of Other-Matter Paragraphs in the Independent Auditor's Report expressing an opinion on the effectiveness of ABC Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Tennessee Lions Charities, Inc ability to continue as a going concern for a reasonable period of time.

I am required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Hendersonville, Tennessee
December 12, 2022

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# TENNESSEE LIONS CHARITIES, INC. (A TENNESSEE CORPORATION - NOT FOR PROFIT) STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

	2022 Donations Without Restrictions			Donations with Restrictions		Total	
Revenues, gains, and other support:							
Contributions	\$	27,815	\$	7,100	\$	34,915	
Grant income				52,242		52,242	
Rental income		70,958		-		70,958	
Investment income		54,393		2,375		56,768	
Realized gain on investments  Net assets released from restrictions:		50,821				50,821	
Satisfaction of program restrictions Total revenues, gains, and other	-	61,717	•	(61,717)	_		
support	\$	265,704	\$	y 3-	\$_	265,704	
Expenses:			4.				
Program services	\$	152,687	\$	-	\$	152,687	
Management and general		38,467		_		38,467	
Fund raising expenses		2,461				2,461	
Total expenses	\$	193,615	\$		\$_	193,615	
Excess (deficit) of revenue and support over expense	\$	72,089	\$		\$	72,089	
Transfer of net assets to the Community Foundation (Note 8)							
Unrealized (loss) gain on investments		(240,198)		(5,290)		(245,488)	
Increase (Decrease) in net assets	\$	(168,109)	•	(5,290)	\$	(173,399)	
Net assets at beginning of year		1,903,718		55,217		1,958,935	

Net assets at end of year

# TENNESSEE LIONS CHARITIES, INC. (A TENNESSEE CORPORATION - NOT FOR PROFIT) STATEMENT OF FINANCIAL POSITION JUNE 30, 2022 AND 2021

# <u>2021</u>

	Without Donor Restrictions		With Donor Restrictions		Total	
<b>A</b>	SSI	ETS				sc.
Current assets:						
Cash	\$	65,425	\$	- :	\$	65,425
Certificates of deposit		- · · -		5,693		5,693
Investments		1,356,255		49,524		1,405,779
Prepaid expenses		2,381		-		2,381
Total current assets	\$	1,424,061	\$	55,217	\$_	1,479,278
Property, building, and equipment, net of				2 2		
accumulated depreciation of \$818,399	\$	487,383	\$		\$	487,383
Total assets	\$	1,911,444	\$	55,217	\$	1,966,661
LIABILITIES	AN	D NET ASSETS	2			
Current liabilities:						
Accounts payable	\$	1,824	\$	- :	\$	1,824
Accrued property tax		5,902		_		5,902
Total current liabilities	\$	7,726	\$		\$_	7,726
Total liabilities	\$	7,726	\$		<b>\$</b> _	7,726
Net assets:						
Without donor restrictions	\$	1,903,718	\$	- ;	\$	1,903,718
With donor restrictions		•		55,217		55,217
Total net assets	\$	1,903,718	\$	55,217	\$_	1,958,935
Total liabilities and net assets	\$	1,911,444	\$	55,217	\$_	1,966,661

The accompanying notes to financial statements are an integral part of this statement.

# TENNESSEE LIONS CHARITIES, INC. (A TENNESSEE CORPORATION - NOT FOR PROFIT) STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

# 2021

	Donations Without Donor Restrictions		 Donations With Donor Restrictions		Total
Revenues, gains, and other support:					
Contributions	\$	39,779	\$ 6,250	\$	46,029
Grant income		<del>-</del> .	49,555		49,555
Rental income	.*	68,879	_		68,879
Investment income		51,776	2,456		54,232
PPP loan forgiveness		19,308			19,308
Net assets released from restrictions:					
Satisfaction of program restrictions		58,261	(58,261)		
Total revenues, gains, and other				_	-
support	\$_	238,003	\$ -	. \$ _	238,003
Expenses:		**			
Program services	\$	179,538	\$ -	\$	179,538
Management and general		30,770	-		30,770
Fund raising expenses		2,245			2,245
Total expenses	\$_	212,553	\$ 	\$	212,553
Excess (deficit) of revenue and support over expense	\$	25,450	\$ -	\$	25,450
Transfer of net assets to the Community					
Foundation (Note 8)		_	_		-
Unrealized (loss) gain on investments		195,524	5,734		201,258
Increase (Decrease) in net assets	\$	220,974	\$ 5,734	\$	226,708
Net assets at beginning of year		1,682,744	 49,483		1,732,227
Net assets at end of year	\$	1,903,718	\$ 55,217	\$_	1,958,935

# TENNESSEE LIONS CHARITIES, INC. (A TENNESSEE CORPORATION - NOT FOR PROFIT) STATEMENT OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

		2022	2021
Operating activities:	-	2022	MUMI
	\$	(173,399) \$	226,708
Adjustments to reconcile increase (decrease) in net assets to			,
net cash provided by (used for) operating activities:			
Depreciation		35,549	29,317
Unrealized (gain) loss on investments		245,488	(201,258)
Changes in operating assets and liabilities:			
(Increase) decrease in prepaid expenses		(199)	(27)
Increase (decrease) in accounts payable and accrued expense	es_	1,917	246
Net cash provided by (used for) operating activities	\$_	109,356 \$	54,986
Investing activities:		5 3 III	
(Purchase) sale of investments, net		(100,120)	(49,964)
(Increase) decrease in certificates of deposit	_	(8)	(37)
Net cash provided by (used for) investing activities	\$_	(100,128) \$	(50,001)
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Increase (decrease) in cash	\$	9,228 \$	4,985
Cash at beginning of year	-	65,425	60,440
Cash at end of year	\$_	74,653 \$	65,425

# TENNESSEE LIONS CHARITIES, INC. (A TENNESSEE CORPORATION - NOT FOR PROFIT) STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

# 2022

		. ]	Managemen	t .		
		Program	and		Fund	
<b>.</b>		Services	General		Raising	Total
Salaries	\$	64,653 \$	5,697	\$	2,193 \$	72,543
Screening expenses		34,102	-		_	34,102
Building utilities and expenses		6,115	1,162		_	7,277
Accounting		_	5,349			5,349
Property taxes		-	4,515		_	4,515
Telephone		14,401	4,977		-	19,378
Payroll taxes		4,946	449		155	5,550
Supplies		744	206		-	950
Investment fees		-	7,458		-	7,458
Meetings		17 .	82		113	212
Taxes and licenses		-	459		_	459
Freight and postage		17	4		-	21
Miscellaneous	_	252	-		_	252
Total expenses before depreciation	\$	125,247 \$	30,358	\$	2,461 \$	158,066
Depreciation	_	27,440	8,109			35,549
	\$_	152,687 \$	38,467	\$_	2,461 \$	193,615

The accompanying notes to financial statements are an intregral part of this statement.

# TENNESSEE LIONS CHARITIES, INC. (A TENNESSEE CORPORATION - NOT FOR PROFIT) STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

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	2021			
•		Management	:	
	Program	and	Fund	
	Services	General	Raising	Total
		3		
Salaries	\$ 76,742	\$ 6,700	\$ 2,085 \$	85,527
Screening expenses	2,128	_	-	2,128
Building utilities and expenses	11,189	5,501	-	16,690
Accounting	-	5,349	-	5,349
Property taxes	-		-	-
Telephone	15,194	270	-	15,464
Payroll taxes	5,871	513	160	6,544
Supplies	1,654	414	-	2,068
Investment fees	-	7,441	-	7,441
Rental expense	40,733	-		40,733
Taxes and licenses	.=	365	-	365
Shipping/Postage	.=	-	· = ·	-
Miscellaneous	927			927
Total expenses before depreciation	\$ 154,438	\$ 26,553	\$ 2,245 \$	183,236
Depreciation	25,100	4,217		29,317
	\$ 179,538	\$ 30,770	\$ 2,245 \$	212,553

# TENNESSEE LIONS CHARITIES, INC. (A TENNESSEE CORPORATION – NOT FOR PROFIT) NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

### (1) SIGNIFICANT ACCOUNTING POLICIES:

Organization - Tennessee Lions Charities, Inc. (the Organization) was formed on October 1, 1995 to provide financial support and volunteer involvement in health care programs; primarily for preventable and curable eyesight difficulties with a special emphasis on pediatric vision problems in very young children. The Organization is affiliated with Lions Clubs Volunteer Services, Inc., Lions Clubs International, Lions Clubs International Foundation, as well as other Lions Clubs organizations and chapters throughout Tennessee. The Organization was involved in one program of service, the Operation KidSight Campaign, which was a project to raise money to fund the Tennessee Lions Eye Center (Eye Center) at Vanderbilt Children's Hospital in Nashville, Tennessee. During the year ended June 30, 2004, the Organization met its \$4,000,000 goal that established the Eye Center and, therefore, ended the Operation KidSight Campaign. Currently, the Organization is involved in one program of service, KidSight Outreach, which is a project to raise money to fund the outreach activities of the Eye Center. As of June 30, 2018, volunteers using the latest specially designed vision screening equipment designed for preschool children have screened approximately 584,696 children. The Organization plans to continue to fulfill its mission by continuing to raise support for the KidSight Outreach Vision Screening Program and creating new programs in the future.

Accrual Basis – The financial statements of the Organization are prepared using the accrual basis of accounting, under which income is recognized when earned rather than when collected and expenses are recognized when incurred rather than when disbursed.

Basis of Presentation – Financial statement presentation follows the recommendation of the Financial Accounting Standards Board in its Accounting Standards Codification ASC 958-225. Under ASC 958-225, the Organization is required to report information regarding its financial position and activities according to two categories of net assets: without donor restrictions and with donor restrictions. A description of the two net asset categories follows:

Without donor restrictions – Net assets that are not subject to donor-imposed restrictions. Unrestricted net assets may be designated for specific purposes by action of the Board of Directors.

With donor restriction – Net assets whose use by the Organization is subject to donor-imposed restrictions that can be fulfilled by actions of the Organization pursuant to those restrictions or that expire by the passage of time. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statements of Activities and Changes in Net Assets as net assets released from restrictions.

<u>Use of Estimates</u> – Management of the Organization has made a number of estimates and assumptions relating to the reporting of assets and liabilities and disclosure of contingent assets and liabilities to prepare these financial statements in conformity with accounting principles generally accepted in the United States of America. Actual results could differ from these estimates.

<u>Cash and Cash Equivalents</u> – For purposes of the Statements of Cash Flows, cash equivalents include any liquid investments with an original maturity of three months or less.

Accounts Receivable – An allowance for doubtful accounts is established through a provision for receivable losses charged to expense. Receivables are charged against the allowance when management believes the collectability of the receivable is unlikely. Management's estimate of doubtful accounts is based on historical collection experience and a review of the current status of accounts receivable. It is reasonably possible that management's estimate of the allowance for doubtful accounts could change. There was no bad debt expense recognized in 2022 and 2021 related to accounts receivable.

Accounts receivable are considered delinquent after sixty days. Late fees and interest are not assessed on delinquent accounts. It is not the policy of the Organization to place a club or vendor on non-accrual status. As of June 30, 2022 and 2021, there were no outstanding receivables.

### **Investments** – Investments consist of marketable securities

Investments in equity securities with readily determinable fair values and all debt securities are carried at fair value with gains and losses included as net assets without donor restrictions on the Statements of Activities and Changes in Net Assets. Other investments (such as real property) are carried at the lower of cost or fair value.

<u>Promises to Give</u> – Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional.

The Organization uses the allowance method to determine uncollectible unconditional promises to give. The allowance is based on prior years' experience and management's analysis of specific promises made. It is reasonably possible that management's estimate of the allowance for doubtful promises to give could change.

Promises to give are not considered delinquent until the program is completed. It is not the Organization's policy to place a club on non-accrual status. There were no promises to give and no bad debt expense for the years ended June 30, 2022 and 2021.

<u>Property, Building and Equipment</u> – Property, building and equipment are stated at cost or, if donated, at fair market value at the date of gift. Upon retirement or disposition, costs and accumulated depreciation are removed from the accounts, and the resulting profit or loss is reflected in income. Maintenance and repairs and items under \$600 are charged to expense as incurred. Property, building and equipment are depreciated using the straight-line method over the estimated useful lives of the assets, which range from three to thirty years.

<u>Contributions</u> — Contributions received are recorded as increases in unrestricted, temporarily restricted, or permanently restricted net assets, depending on the existence and/or nature of any donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statements of Activities and Changes in Net Assets as net assets released from restrictions.

<u>Income Taxes</u> – The Internal Revenue Service granted the Organization exempt status under Code Section 501(c)(3) as a charitable organization, and has classified it as other than a private foundation as defined in Code Section 590(a). Tax returns for the years ended June 30, 2022, 2021 and 2020 are subject to routine audit by federal authorities.

Contributed Services – A substantial number of unpaid volunteers have made significant contributions of their time to develop the Organization's programs, particularly in the areas of program service and fund raising. No amounts have been recognized in the accompanying financial statements because the criteria for recognition of such volunteer effort under ASC 958-605 have not been satisfied.

### (2) INVESTMENTS:

Investments are stated at fair value and are summarized at June 30 as follows:

		2022				2021	
	Market		Cost	_	Market		Cost
Cash and cash equivalents Mutual funds - Equity Mutual funds - Fixed income	\$ 130,768 497,305 624,601 \$ 1,252,674	\$  \$	130,768 505,263 652,686 1,288,717	\$ - \$	28,051 503,958 873,770 1,405,779	\$ - \$	28,051 432,131 857,339 1,317,521
		Portugu		=		=	1,011,021
		_	2022	_	2021		
Market value		\$	1,252,674		1,405,779		
Cost			1,288,717	_	1,317,521		
Unrealized gain (loss)	×	\$_	(36,043)	\$_	88,258		
Investment income		\$	56,755	\$	52,380		
Investment fees		_	(7,459)	_	(7,441)		
		\$_	49,296	\$_	44,939		

### (3) FAIR VALUE MEASUREMENTS:

The Fair Value Measurements and Disclosures topic of the FASB Accounting Standards Codification establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs consist of observable inputs other than quoted prices for identical assets, and Level 3 inputs have the lowest priority. The Organization uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, the Organization measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 3 inputs would be used only when Level 1 or Level 2 inputs were not available.

The Organization's investments are reported at fair value in the accompanying statement of financial position as of June 30, 2022 and 2021, respectively:

### Fair Value Measurements at June 30, 2022

				Quoted Market Prices
*		Fair Value		(Level 1)
Financial Assets:	_		•	
Investments, at fair value				
Cash and cash equivalents	\$	130,768	\$	130,768
<b>Mutual funds - Equity</b>		497,305		497,305
Mutual funds - Fixed income		624,601		624,601
	\$	1,252,674	\$	1,252,674

### Fair Value Measurements at June 30, 2021

	_	Fair Value	Quoted Market Prices (Level 1)
Financial Assets:			
Investments, at fair value			
Cash and cash equivalents	\$	28,051	\$ 28,051
Mutual funds - Equity		503,958	503,958
Mutual funds - Fixed income	_	873,770	873,770
	\$	1,405,779	\$ 1,405,779

The following methods and assumptions were used to estimate the fair value for each class of financial investment measured at fair value:

#### Cash and Cash Equivalents

Investments in certain cash and cash equivalents represent investments in money market accounts. These investments are classified as Level 1 as they are traded in an active market for which daily closing prices, measured primarily on a net asset value basis, are available.

#### Equity

Investments in domestic equities represent investments in commingled funds that invest primarily in equity securities of companies based in the United States. These investments are classified as Level 1 as they are traded in an active market for which daily closing prices, measured primarily on a net asset value basis, are available.

#### **Fixed Income**

Investments in certain fixed income securities represent investments in debt securities. These investments are classified as Level 1 as they are traded in an active market for which daily closing prices are available.

# (4) PROPERTY, BUILDING AND EQUIPMENT:

Property, building and equipment consist of the following at June 30, 2022 and 2021:

	-	2022	2021
Land	\$	240,000	\$ 240,000
Building and improvements		896,425	896,425
Furniture, fixtures + equipment		169,357	169,357
	\$	1,305,782	\$ 1,305,782
Less: Accumulated depreciation		(853,948)	(818, 399)
	\$	451,834	\$ 487,383

### (5) LEASING ARRANGEMENTS:

The Organization leases office space to an unrelated third party under an operating lease expiring August, 2027. Minimum future rentals to be received for the 5 years ending June 30 under this lease is as follows:

2023	\$	52,208
2024		52,208
2025		52,208
2026		52,208
2027	-	52,208
	\$	261,040

# (6) <u>NET ASSETS WITH DONOR RESTRICTIONS:</u>

net assets with donor restrictions are available for the following purposes:

500	_	
500	\$	926
49,427		54,291
49,927	\$	55,217
	49,927	49,927 \$

Net assets were released from donor restrictions by incurring expenses satisfying the purpose restrictions specified by donors as follows:

KidSight Outreach	2022		2021	
	\$	59,342	\$	58,261
	\$	59,342	\$	58,261

### (7) CONCENTRATIONS OF CREDIT RISK:

The majority of the Organization's revenue is derived from individuals, corporations, and Lions Clubs organizations located in Tennessee. During the year ended June 30, 2022 and 2021, respectively the Organization received income from rental agreements that amounted to approximately 43% and 29% of the Organization's total revenues for the year. The principal use of these funds was to support the mission of the Organization.

### (8) ENDOWMENT FUND:

Prior to June 30, 2008, the Organization received donations of \$375,000 designated for the establishment of an endowment fund. During the year ended June 30, 2010, the Organization established an endowment fund with The Community Foundation of Middle Tennessee (the "Foundation"). The Foundation is responsible for the investment and management of this fund. Net income from this fund will be forwarded to the Organization and may be used for its general operations. Income recovered during the years ended June 30, 2022 and 2021 amounted to \$29,649 and \$26,200.

During the years ended June 30, 2022 and 2021, \$500 and \$926 were transferred to this fund.

### (9) SUBSEQUENT EVENTS:

The Organization has evaluated subsequent events through December 6, 2022 the date which the financial statements were available to be issued. No events have occurred which would have material effect on the financial statements of the Organization as of that date.