Learning Matters, Inc. 2011/2012 Yearly Budget

R Acct \# $\quad$|  | Jul |
| :---: | :---: |

## Revenue:

| Actual Teaching Hours 08-09 |  | 419 | 281 |
| :--- | :--- | ---: | ---: |
| Actual Teaching Hours 09-10 |  | 287 | 155 |
| Actual Teaching Hours 10-11 |  | 290 | 151 |
| Budgeted Teaching Hours 11-12 | 10\% increase | 251 | 259 |
|  |  |  |  |
| Full Rate Fee Revenue: | $\$ 55.00$ |  |  |
| Amount Billed @ full fee rate | $69.00 \%$ | $\$ 9,525.45$ | $\$ 9,829.05$ |
|  |  |  |  |
| Partial Rate Fee Revenue: | $\$ 20.00$ |  |  |
| Amount Billed @ partial fee rate | $31.00 \%$ | $\$ 1,556.20$ | $\$ 1,605.80$ |
|  |  |  |  |
| Total Teaching Fees Revenue | 4171 | $\$ 11,081.65$ | $\$ 11,434.85$ |
| Assessment Fees | 4172 | $\$ 3,500.00$ | $\$ 1,000.00$ |
| Consulting Fees | 4173 |  |  |
| Unrestricted Contributions | 4300 | $\$ 1,640.00$ | $\$ 1,640.00$ |
| Grants | 4110 |  |  |
| Total Revenue |  | $\$ 16,221.65$ | $\$ 14,074.85$ |
| Expenses: |  |  |  |
| \# of teaching hours |  |  |  |
| Average teaching rate |  |  |  |
| Teaching Salaries |  |  |  |
| Assessment Salary |  |  |  |
| Total Teaching Salaries |  |  |  |
| Administrative Payroll |  |  |  |


| Telecommunications | 6345 | $\$ 203.37$ | $\$ 203.37$ |
| :--- | :--- | :--- | :--- |
| Conference and Training | 6360 |  |  |
| Education | 6365 |  |  |
| Meals and Entertainment | 6375 |  |  |
| Travel | 6380 |  |  |
| Gifts | 6386 |  |  |
| Liability Insurance | 6410 | $\$ 407.00$ | $\$ 407.00$ |
| Office Supplies | 6550 |  |  |
| Testing Material | 6671 |  |  |
| Teaching Material | 6672 |  |  |
| Marketing Supplies | 6780 |  |  |
| Total Expenses |  |  |  |
|  |  |  |  |
| Net Income(Loss) |  |  |  |


| Sep | Oct | Nov | Dec | Jan |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  |  |  |  |
| 246 | 356 | 447 | 476 | 267 |
| 220 | 218 | 272 | 373 | 236 |
| 198 | 288 | 301 | 377 | 170 |
| 218 | 317 | 331 | 414 | 186 |
|  |  |  |  |  |
|  |  |  |  |  |
| \$8,265.51 | \$12,022.56 | \$12,565.25 | \$15,727.43 | \$7,075.78 |
|  |  |  |  |  |
|  |  |  |  |  |
| \$1,350.36 | \$1,964.16 | \$2,052.82 | \$2,569.44 | \$1,155.99 |
|  |  |  |  |  |
| \$9,615.87 | \$13,986.72 | \$14,618.07 | \$18,296.86 | \$8,231.77 |
| \$1,000.00 | \$2,000.00 | \$2,000.00 | \$3,500.00 | \$1,000.00 |
|  |  |  |  |  |
| \$1,640.00 | \$1,640.00 | \$1,640.00 | \$2,000.00 | \$1,640.00 |
|  | \$2,000.00 |  | \$6,000.00 |  |
| \$12,255.87 | \$19,626.72 | \$18,258.07 | \$29,796.86 | \$10,871.77 |
|  |  |  |  |  |
|  |  |  |  |  |
| 218 | 317 | 331 | 414 | 186 |
| 25 | 25 | 25 | 25 | 25 |
| \$5,445.00 | \$7,920.00 | \$8,277.50 | \$10,360.63 | \$4,661.25 |
| \$800.00 | \$1,600.00 | \$1,600.00 | \$2,800.00 | \$800.00 |
| \$6,245.00 | \$9,520.00 | \$9,877.50 | \$13,160.63 | \$5,461.25 |
| \$4,039.00 | \$4,039.00 | \$4,039.00 | \$4,039.00 | \$4,039.00 |
| \$10,284.00 | \$13,559.00 | \$13,916.50 | \$17,199.63 | \$9,500.25 |
|  |  |  |  |  |
| \$959.27 | \$1,209.80 | \$1,237.15 | \$1,488.31 | \$899.31 |
| \$0.00 | \$46.00 | \$60.00 | \$77.00 | \$28.00 |
|  | \$95.00 |  |  |  |
| \$59.00 | \$64.00 | \$73.00 | \$79.00 | \$52.00 |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| \$200.00 | \$150.00 | \$230.00 | \$270.00 | \$150.00 |
| \$25.00 | \$200.00 | \$50.00 | \$350.00 | \$25.00 |
| \$290.00 | \$290.00 | \$290.00 | \$310.00 | \$290.00 |
| \$600.00 | \$600.00 | \$600.00 | \$600.00 | \$600.00 |
| \$121.00 | \$121.00 | \$121.00 | \$121.00 | \$121.00 |
| \$250.00 |  |  | \$250.00 |  |


| $\$ 203.37$ | $\$ 203.37$ | $\$ 203.37$ | $\$ 203.37$ | $\$ 203.37$ |
| ---: | ---: | ---: | ---: | ---: |
| $\$ 500.00$ | $\$ 350.00$ |  |  |  |
| $\$ 75.00$ | $\$ 200.00$ | $\$ 75.00$ |  | $\$ 500.00$ |
|  | $\$ 925.00$ |  |  | $\$ 75.00$ |
| $\$ 407.00$ | $\$ 407.00$ | $\$ 407.00$ | $\$ 407.00$ | $\$ 407.00$ |
| $\$ 115.00$ | $\$ 115.00$ | $\$ 115.00$ | $\$ 115.00$ | $\$ 115.00$ |
| $\$ 100.00$ |  |  | $\$ 100.00$ |  |
| $\$ 500.00$ |  |  |  | $\$ 500.00$ |
|  | $\$ 800.00$ |  | $\$ 650.00$ |  |
|  |  |  |  |  |
| $\$ 14,688.64$ | $\$ 19,335.17$ | $\$ 17,378.02$ | $\$ 23,070.31$ | $\$ 12,965.93$ |
|  |  |  |  |  |
| $(\$ 2,432.77)$ | $\$ 291.55$ | $\$ 880.04$ | $\$ 6,726.56$ | $(\$ 2,094.16)$ |
|  |  |  |  |  |
| $\$ 14,612.68$ | $\$ 12,179.91$ | $\$ 12,471.46$ | $\$ 13,351.50$ | $\$ 20,078.06$ |
| $\$ 12,179.91$ | $\$ 12,471.46$ | $\$ 13,351.50$ | $\$ 20,078.06$ | $\$ 17,983.90$ |
|  |  |  |  |  |


| Feb | Mar | Apr | May | Jun | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| 378 | 276 | 367 | 341 | 178 | 4,032 |
| 352 | 316 | 363 | 482 | 266 | 3,540 |
| 288 | 287 | 331 | 341 | 333 | 3,352 |
| 316 | 315 | 364 | 375 | 366 | 3,713 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| \$12,001.69 | \$11,959.94 | \$13,796.72 | \$14,235.05 | \$13,901.09 | \$140,905.50 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| \$1,960.75 | \$1,953.93 | \$2,254.01 | \$2,325.62 | \$2,271.06 | \$23,020.14 |
|  |  |  |  |  |  |
| \$13,962.44 | \$13,913.87 | \$16,050.73 | \$16,560.67 | \$16,172.15 | \$163,925.64 |
| \$1,000.00 | \$3,500.00 | \$1,000.00 | \$2,000.00 | \$3,500.00 | \$25,000.00 |
|  |  |  |  |  | \$0.00 |
| \$1,640.00 | \$1,640.00 | \$1,640.00 | \$1,640.00 | \$1,600.00 | \$20,000.00 |
|  | \$2,000.00 |  |  |  | \$10,000.00 |
| \$16,602.44 | \$21,053.87 | \$18,690.73 | \$20,200.67 | \$21,272.15 | \$218,925.64 |


| 316 | 315 | 364 | 375 | 366 | 3,713 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 25 | 25 | 25 | 25 | 25 | 25 |
| $\$ 7,906.25$ | $\$ 7,878.75$ | $\$ 9,088.75$ | $\$ 9,377.50$ | $\$ 9,157.50$ | $\$ 92,823.13$ |
| $\$ 800.00$ | $\$ 2,800.00$ | $\$ 800.00$ | $\$ 1,600.00$ | $\$ 2,800.00$ | $\$ 20,000.00$ |
| $\$ 8,706.25$ | $\$ 10,678.75$ | $\$ 9,888.75$ | $\$ 10,977.50$ | $\$ 11,957.50$ | $\$ 112,823.13$ |
| $\$ 4,039.00$ | $\$ 4,039.00$ | $\$ 4,039.00$ | $\$ 4,039.00$ | $\$ 4,039.00$ | $\$ 48,468.00$ |
| $\$ 12,745.25$ | $\$ 14,717.75$ | $\$ 13,927.75$ | $\$ 15,016.50$ | $\$ 15,996.50$ | $\$ 161,291.13$ |


| $\$ 1,147.55$ | $\$ 1,298.45$ | $\$ 1,238.01$ | $\$ 1,321.30$ | $\$ 1,396.27$ | $\$ 14,409.25$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ \$ 36.00$ | $\$ 93.00$ | $\$ 79.00$ | $\$ 58.00$ | $\$ 71.00$ | $\$ 669.00$ |
|  | $\$ 100.00$ |  |  |  | $\$ 195.00$ |
| $\$ 45.00$ | $\$ 50.00$ | $\$ 77.00$ | $\$ 64.00$ | $\$ 58.00$ | $\$ 725.00$ |
| $\$ 350.00$ |  |  |  |  | $\$ 350.00$ |
|  |  |  |  |  | $\$ 25.00$ |
| $\$ 250.00$ | $\$ 150.00$ | $\$ 150.00$ | $\$ 200.00$ | $\$ 450.00$ | $\$ 2,500.00$ |
| $\$ 25.00$ | $\$ 10.00$ | $\$ 25.00$ | $\$ 0.00$ | $\$ 25.00$ | $\$ 760.00$ |
| $\$ 290.00$ | $\$ 290.00$ | $\$ 290.00$ | $\$ 290.00$ | $\$ 290.00$ | $\$ 3,500.00$ |
| $\$ 00.00$ | $\$ 600.00$ | $\$ 600.00$ | $\$ 600.00$ | $\$ 600.00$ | $\$ 7,200.00$ |
| $\$ 121.00$ | $\$ 121.00$ | $\$ 121.00$ | $\$ 121.00$ | $\$ 121.00$ | $\$ 1,533.88$ |
|  | $\$ 250.00$ |  |  | $\$ 250.00$ | $\$ 1,000.00$ |


| \$203.37 | \$203.37 | \$203.37 | \$203.30 | \$203.00 | \$2,440.00 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | \$350.00 |
|  |  |  |  |  | \$1,000.00 |
|  | \$75.00 |  | \$75.00 |  | \$650.00 |
|  |  |  |  |  | \$925.00 |
|  |  |  |  |  | \$350.00 |
| \$407.00 | \$407.00 | \$407.00 | \$407.00 | \$405.00 | \$4,882.00 |
| \$115.00 | \$115.00 | \$115.00 | \$115.00 | \$115.00 | \$1,380.00 |
|  | \$100.00 |  |  | \$100.00 | \$400.00 |
|  | \$500.00 |  |  | \$500.00 | \$2,000.00 |
|  | \$200.00 | \$200.00 |  | \$650.00 | \$2,500.00 |
|  |  |  |  |  |  |
| \$16,335.17 | \$19,280.57 | \$17,433.13 | \$18,471.10 | \$21,455.77 | \$211,330.26 |
|  |  |  |  |  |  |
| \$267.27 | \$1,773.30 | \$1,257.60 | \$1,729.56 | (\$183.63) | \$7,595.38 |
|  |  |  |  | check figure | \$7,595.38 |
|  |  |  |  |  |  |
| \$17,983.90 | \$18,251.16 | \$20,024.47 | \$21,282.07 | \$23,011.63 |  |
| \$18,251.16 | \$20,024.47 | \$21,282.07 | \$23,011.63 | \$22,828.00 |  |
|  |  |  | check figure | \$22,828.00 |  |
|  |  |  |  |  |  |
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|  |  |  |  |  |  |


| Tot '10-'11 Actual | Variance | $\%$ |
| :--- | :--- | :--- |


| $\$ 156,036.25$ | $\$ 7,889.39$ | $5.06 \%$ |
| ---: | ---: | ---: |
| $\$ 22,385.00$ | $\$ 2,615.00$ | $11.68 \%$ |
| $\$ 309.96$ | $(\$ 309.96)$ | $-100.00 \%$ |
| $\$ 5,950.00$ | $\$ 14,050.00$ | $236.13 \%$ |
| $\$ 6,240.00$ | $\$ 3,760.00$ | $60.26 \%$ |
| $\$ 190,921.21$ | $\$ 28,004.43$ | $14.67 \%$ |


| $\$ 99,909.23$ | $\$ 12,913.90$ | $12.93 \%$ |
| ---: | ---: | ---: |
| $\$ 51,718.08$ | $(\$ 3,250.08)$ | $-6.28 \%$ |
| $\$ 151,627.31$ | $\$ 9,663.82$ | $6.37 \%$ |
|  |  |  |
| $\$ 14,157.06$ | $\$ 252.19$ | $1.78 \%$ |
| $\$ 668.81$ | $\$ 0.19$ | $0.03 \%$ |
| $\$ 0.00$ | $\$ 195.00$ | $100.00 \%$ |
| $\$ 41.16$ | $(\$ 16.16)$ | $-2.18 \%$ |
| $\$ \$ 0.00$ | $\$ 350.00$ | $100.00 \%$ |
| $\$ 225.00$ | $\$ 0.00$ | $0.00 \%$ |
| $\$ 95.00$ | $\$ 0.00$ | $0.00 \%$ |
| $\$ 1,502.09$ | $\$ 997.91$ | $66.43 \%$ |
| $\$ 202.21$ | $\$ 557.79$ | $275.85 \%$ |
| $\$ 3,524.09$ | $(\$ 24.09)$ | $-0.68 \%$ |
| $\$ 7,100.00$ | $\$ 100.00$ | $1.41 \%$ |
| $\$ 0.00$ | $\$ 1,533.88$ | $100.00 \%$ |
| $\$ 376.49$ | $\$ 623.51$ | $165.61 \%$ |



