Learning Matters, Inc.			
2011/2012 Yearly Budget			
	Acct #	Jul	Aug
Revenue:			
A		440	201
Actual Teaching Hours 08-09		419	281
Actual Teaching Hours 09-10		287	155
Actual Teaching Hours 10-11		290	151
Budgeted Teaching Hours 11–12	10% increase	251	259
Full Rate Fee Revenue:	\$55.00		
Amount Billed @ full fee rate	69.00%	\$9,525.45	¢0 920 0E
Amount Billed @ full fee fate	69.00%	\$9,323.43	\$9,829.05
Partial Rate Fee Revenue:	\$20.00		
Amount Billed @ partial fee rate	31.00%	\$1,556.20	\$1,605.80
Total Teaching Fees Revenue	4171	\$11,081.65	\$11,434.85
Assessment Fees	4172	\$3,500.00	\$1,000.00
Consulting Fees	4173		
Unrestricted Contributions	4300	\$1,640.00	\$1,640.00
Grants	4110		
Total Revenue		\$16,221.65	\$14,074.85
Expenses:			
# of teaching hours		251	259
Average teaching rate		25	25
Teaching Salaries	5000	\$6,275.00	\$6,475.00
Assessment Salary	5000	\$2,800.00	\$800.00
Total Teaching Salaries		\$9,075.00	\$7,275.00
Administrative Payroll	5100	\$4,039.00	\$4,039.00
		\$13,114.00	\$11,314.00
Payroll Taxes	5500	\$1,175.76	\$1,038.06
Bank Service Charges	6125	\$80.00	\$41.00
Dues and Subscriptions	6165	\$00.00	\$ 12.00
Disability Insurance	6195	\$45.00	\$59.00
Accounting Fees	6210	Ţ.5.00	+33.30
Licenses and Permits	6235		
Consulting Expense	6215	\$95.00	
Postage and Delivery	6255	\$150.00	\$150.00
Printing and Reproduction	6265	\$0.00	\$25.00
Payroll Services	6286	\$290.00	\$290.00
Rent	6295	\$600.00	\$600.00
Equipment Rental	6310	, 11333	\$323.88
Computer Repairs	6320		

Telecommunications	6345	\$203.37	\$203.37
Conference and Training	6360		
Education	6365		
Meals and Entertainment	6375	\$75.00	
Travel	6380		
Gifts	6386		
Liability Insurance	6410	\$407.00	\$407.00
Office Supplies	6550	\$115.00	\$115.00
Testing Material	6671		
Teaching Material	6672		
Marketing Supplies	6780		
Total Expenses		\$16,350.13	\$14,566.31
Net Income(Loss)		(\$128.48)	(\$491.46)
Beginning Cash		\$15,232.62	\$15,104.14
Ending Cash		\$15,104.14	\$14,612.68
		,	,

Sep	Oct	Nov	Dec	Jan
3ep	OCI	NOV	Dec	Jan
246	356	447	476	267
220	218	272	373	236
198	288	301	377	170
218	317	331	414	186
\$8,265.51	\$12,022.56	\$12,565.25	\$15,727.43	\$7,075.78
\$1,350.36	\$1,964.16	\$2,052.82	\$2,569.44	\$1,155.99
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\$9,615.87	\$13,986.72	\$14,618.07	\$18,296.86	\$8,231.77
\$1,000.00	\$2,000.00	\$2,000.00	\$3,500.00	\$1,000.00
*1 *1 *1 *1	41.010.00	*1 *1 *1 *1	40.000.00	41.010.00
\$1,640.00	\$1,640.00	\$1,640.00	\$2,000.00	\$1,640.00
\$12,255.87	\$2,000.00 \$19,626.72	\$18,258.07	\$6,000.00 \$29,796.86	\$10,871.77
\$12,233.67	\$19,020.72	\$10,230.07	\$29,790.00	\$10,671.77
218	317	331	414	186
25	25	25	25	25
\$5,445.00	\$7,920.00	\$8,277.50	\$10,360.63	\$4,661.25
\$800.00	\$1,600.00	\$1,600.00	\$2,800.00	\$800.00
\$6,245.00	\$9,520.00	\$9,877.50	\$13,160.63	\$5,461.25
\$4,039.00	\$4,039.00	\$4,039.00	\$4,039.00	\$4,039.00
\$10,284.00	\$13,559.00	\$13,916.50	\$17,199.63	\$9,500.25
\$959.27	\$1,209.80	\$1,237.15	\$1,488.31	\$899.31
\$0.00	\$46.00	\$60.00	\$77.00	\$28.00
\$3.00	\$95.00	\$00.00	477100	420.00
\$59.00	\$64.00	\$73.00	\$79.00	\$52.00
¢200.00	¢150.00	¢220.00	¢270.00	¢150.00
\$200.00 \$25.00	\$150.00	\$230.00	\$270.00	\$150.00
\$25.00	\$200.00 \$290.00	\$50.00 \$290.00	\$350.00 \$310.00	\$25.00 \$290.00
\$600.00	\$600.00	\$600.00	\$600.00	\$600.00
\$121.00	\$121.00	\$121.00	\$121.00	\$121.00
\$250.00			\$250.00	

\$203.37	\$203.37	\$203.37	\$203.37	\$203.37
	\$350.00			
\$500.00				\$500.00
\$75.00	\$200.00	\$75.00		\$75.00
	\$925.00			
			\$350.00	
\$407.00	\$407.00	\$407.00	\$407.00	\$407.00
\$115.00	\$115.00	\$115.00	\$115.00	\$115.00
\$100.00			\$100.00	
\$500.00			\$500.00	
	\$800.00		\$650.00	
\$14,688.64	\$19,335.17	\$17,378.02	\$23,070.31	\$12,965.93
(\$2,432.77)	\$291.55	\$880.04	\$6,726.56	(\$2,094.16)
\$14,612.68	\$12,179.91	\$12,471.46	\$13,351.50	\$20,078.06
\$12,179.91	\$12,471.46	\$13,351.50	\$20,078.06	\$17,983.90
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Feb	Mar	Apr	May	Jun	Total
378	276	367	341	178	4,032
352	316	363	482	266	3,540
288	287	331	341	333	3,352
316	315	364	375	366	3,713
310	313	301	3,73	300	3,713
\$12,001.69	\$11,959.94	\$13,796.72	\$14,235.05	\$13,901.09	\$140,905.50
\$1,960.75	\$1,953.93	\$2,254.01	\$2,325.62	\$2,271.06	\$23,020.14
\$13,962.44	\$13,913.87	\$16,050.73	\$16,560.67	\$16,172.15	\$163,925.64
\$1,000.00	\$3,500.00	\$1,000.00	\$2,000.00	\$3,500.00	\$25,000.00
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\$1,640.00	\$1,640.00	\$1,640.00	\$1,640.00	\$1,600.00	\$20,000.00
,	\$2,000.00		,		\$10,000.00
\$16,602.44	\$21,053.87	\$18,690.73	\$20,200.67	\$21,272.15	\$218,925.64
316	315	364	375	366	3,713
25	25	25	25	25	25
\$7,906.25	\$7,878.75	\$9,088.75	\$9,377.50	\$9,157.50	\$92,823.13
\$800.00	\$2,800.00	\$800.00	\$1,600.00	\$2,800.00	\$20,000.00
\$8,706.25	\$10,678.75	\$9,888.75	\$10,977.50	\$11,957.50	\$112,823.13
\$4,039.00	\$4,039.00	\$4,039.00	\$4,039.00	\$4,039.00	\$48,468.00
\$12,745.25	\$14,717.75	\$13,927.75	\$15,016.50	\$15,996.50	\$161,291.13
\$1,147.55	\$1,298.45	\$1,238.01	\$1,321.30	\$1,396.27	\$14,409.25
\$36.00	\$93.00	\$79.00	\$58.00	\$71.00	\$669.00
430.00	\$100.00	Ψ73.00	\$30.00	47 1100	\$195.00
\$45.00	\$50.00	\$77.00	\$64.00	\$58.00	\$725.00
\$350.00	700100	411100	70.1100	700100	\$350.00
, , , , , ,				\$225.00	\$225.00
					\$95.00
\$250.00	\$150.00	\$150.00	\$200.00	\$450.00	\$2,500.00
\$25.00	\$10.00	\$25.00	\$0.00	\$25.00	\$760.00
\$290.00	\$290.00	\$290.00	\$290.00	\$290.00	\$3,500.00
\$600.00	\$600.00	\$600.00	\$600.00	\$600.00	\$7,200.00
\$121.00	\$121.00	\$121.00	\$121.00	\$121.00	\$1,533.88
	\$250.00			\$250.00	\$1,000.00

\$2,440.00	\$203.00	\$203.30	\$203.37	\$203.37	\$203.37
\$350.00					
\$1,000.00					
\$650.00		\$75.00		\$75.00	
\$925.00					
\$350.00					
\$4,882.00	\$405.00	\$407.00	\$407.00	\$407.00	\$407.00
\$1,380.00	\$115.00	\$115.00	\$115.00	\$115.00	\$115.00
\$400.00	\$100.00			\$100.00	
\$2,000.00	\$500.00			\$500.00	
\$2,500.00	\$650.00		\$200.00	\$200.00	
\$211,330.26	\$21,455.77	\$18,471.10	\$17,433.13	\$19,280.57	\$16,335.17
\$7,595.38	(\$183.63)	\$1,729.56	\$1,257.60	\$1,773.30	\$267.27
\$7,595.38	check figure				
	\$23,011.63	\$21,282.07	\$20,024.47	\$18,251.16	\$17,983.90
	\$22,828.00	\$23,011.63	\$21,282.07	\$20,024.47	\$18,251.16
	\$22,828.00	check figure			

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Tot '10-'11 Actual	Variance	%	
\$156,036.25	\$7,889.39	5.06%	
\$22,385.00	\$2,615.00	11.68%	
\$309.96	(\$309.96)	-100.00%	
\$5,950.00	\$14,050.00	236.13%	
\$6,240.00	\$3,760.00	60.26%	
\$190,921.21	\$28,004.43	14.67%	
\$150,521.21	\$20,001.13	14.07/0	
\$99,909.23	\$12,913.90	12.93%	
\$51,718.08	(\$3,250.08)	-6.28%	
\$151,627.31	\$9,663.82	6.37%	
\$14,157.06	\$252.19	1.78%	
\$668.81	\$0.19	0.03%	
\$0.00	\$195.00	100.00%	
\$741.16	(\$16.16)	-2.18%	
\$0.00	\$350.00		
		100.00%	
\$225.00	\$0.00	0.00%	
\$95.00	\$0.00	0.00%	
\$1,502.09	\$997.91	66.43%	
\$202.21	\$557.79	275.85%	
\$3,524.09	(\$24.09)	-0.68%	
\$7,100.00	\$100.00	1.41%	
\$0.00	\$1,533.88	100.00%	
\$376.49	\$623.51	165.61%	

\$2,441.16	(\$1.16)	-0.05%		
\$300.00	\$50.00	16.67%		
\$822.50	\$177.50	21.58%		
\$450.69	\$199.31	44.22%		
\$769.70	\$155.30	100.00%		
\$271.50	\$78.50	28.91%		
\$4,881.48	\$0.52	0.01%		
\$1,215.54	\$164.46	13.53%		
\$138.20	\$261.80	189.44%		
\$1,120.05	\$879.95	78.56%		
\$1,535.74	\$964.26	62.79%		
\$194,165.78	\$17,164.48	8.84%		
(\$3,244.57)	\$10,839.95	-334.10%		