

Tennessee Conference on Social Welfare
Budget FY 2020-21
DRAFT

			2018-19 YTD Actuals	FY 2019-20 Actuals	FY2020-21 Budget	FY 2020-21 Actuals	
		Revenue					
		4000 · Donations		\$15.90	\$15.00		
		4010 · Community Shares					
		4020 · Individual Donations	\$7.40	\$250.00			
		4030 · In Kind Donations	\$52,760.00	\$52,760.00	\$52,760.00		
		Total 4000 · Donations	\$52,767.40	\$53,010.00	\$52,775.00		
		4100 · Grants			\$10,000.00		
		4300 · Refunds	\$17.62	\$38.26	\$0.00		
		4325 · Other Income	\$500.00	\$13,850.00	\$500.00		
		4350 · Interest Income	\$3.39	\$0.88	\$0.96		
		5000 · Spring Conference Income					
		5010 · Registration	\$19,171.00	\$14,640.20	\$18,000.00		
		5020 · Sponsorships	\$31,445.00	\$32,000.00	\$31,000.00		
		5040 · Board Dinner	\$300.00	\$0.00	\$300.00		
		Total 5000 · Spring Conference Income	\$50,916.00	\$46,640.20	\$49,300.00		
		5100 · Regional Income					
		5110 · Middle TN	\$1,330.00		\$3,000.00		
		5120 · SE TN	\$13,400.00	\$12,610.00	\$12,000.00		
		5130 · West TN	\$1,385.00		\$2,000.00		
		5140 · East/Northeast TN	\$3,495.00	\$4,582.00	\$4,000.00		
		Total 5100 · Regional Income	\$19,610.00	\$17,192.00	\$21,000.00		
		6000 · Membership					
		6050 · Agency Membership	\$18,150.00	\$22,000.00	\$23,000.00		
		6080 · Individual membership	\$3,200.00	\$2,375.00	\$3,000.00		
		6090 · Centennial Club	\$1,820.00	\$730.00	\$1,400.00		
		Total 6000 · Membership	\$23,170.00	\$25,105.00	\$27,400.00		
		Total Revenue	\$146,984.41	\$155,836.34	\$160,975.96		

Tennessee Conference on Social Welfare
Budget FY 2020-21
DRAFT

		2018-19 YTD Actuals	FY 2019-20 Actuals	FY2020-21 Budget	FY 2020-21 Actuals	
Expense						
	6700 · Fees					
	6770 · Business Operating Fees	\$559.24	\$205.46	\$250.00		
	6720 · Transaction Fees	\$1.77				
	6790 · Square Fees					
	6780 · Paypal Fees	\$1,110.34	\$877.40	\$1,100.00		
	6760 · Bank Fees					
	Total 6700 · Fees	\$1,671.35	\$1,082.86	\$1,350.00		
	8300 · Refunds/Other Returns	\$240.00	\$105.00	\$22,100.00		
	6100 · Occupancy					
	6110 · Rent	\$51,840.00	\$51,840.00	51,840.00		
	6140 · Phone	\$420.00	\$420.00	420.00		
	6150 · Internet & Copying	\$500.00	\$500.00	\$500.00		
	Total 6100 · Occupancy	\$52,760.00	\$52,760.00	\$52,760.00		
	6200 · Travel					
	6210 · Parking	\$2.00	\$10.00	\$0.00		
	6220 · Mileage Reimbursement					
	6230 · Lodging	\$682.70	\$242.04	\$250.00		
	6240 · Meals	\$58.94	\$41.75	\$50.00		
	6235 · Fuel Cost	\$240.96	\$73.00	\$75.00		
	6245 · Car Rental	\$131.12	\$281.05	\$300.00		
	Total 6200 · Travel	\$1,115.72	\$647.84	\$675.00		
	6300 · Business Operations - Other					
	6310 · Meetings & Webinars					
	6320 · QuickBooks Online Payroll	\$588.00	\$643.00	\$650.00		
	6340 · Constant Contact	\$917.76	\$841.28	\$917.76		
	6345 · Wufoo Forms	\$176.77	\$174.50	\$175.00		
	6350 · Subscriptions/Memberships/Spon	\$0.00				
	Total 6300 · Business Operations	\$1,682.53	\$1,658.78	\$1,742.76		

Tennessee Conference on Social Welfare
Budget FY 2020-21
DRAFT

		2018-19 YTD Actuals	FY 2019-20 Actuals	FY2020-21 Budget	FY 2020-21 Actuals	
	6400 · Website					
	6410 · Domain Name	\$0.00	\$0.00	\$120.00		
	6420 · Website Hosting	\$179.40	\$184.40	\$191.40		
	Total 6400 · Website	\$179.40	\$184.40	\$311.40		
	6450 · Professional Development	\$225.00	\$381.00	\$236.00		
	6560 · Payroll Expenses					
	6570 · Taxes	\$4,440.40	\$4,221.64	\$4,300.00		
	6580 · Wages	\$53,773.19	\$54,988.13	\$55,000.00		
	6590 · Health Insurance	\$0.00	\$0.00			
	Total 6560 · Payroll Expenses	\$58,213.59	\$59,209.77	\$59,300.00		
	6800 · Insurance	\$1,568.10	\$1,603.80	\$1,603.80		
	7000 · Supplies	\$445.59	\$71.47	\$100.00		
	7100 · Postage	\$6.70	\$0.00	\$0.00		
	7130 · Printing	\$2.10	\$309.24	\$350.00		
	7200 · Food/Entertainment	\$0.00	\$0.00	\$0.00		
	7300 · Gifts/Donations	\$68.00	\$0.00	\$0.00		
	7350 · Marketing and Promotion	\$0.00	\$0.00	\$0.00		
	7500 · Equipment	\$979.98	\$596.46	\$0.00		
	8000 · Professional Fees					
	8010 · Financial Consultant					
	8030 · Tax Preparation	\$467.00	\$483.00	\$483.00		
	Total 8000 · Professional Fees	\$467.00	\$483.00	\$483.00		
	8500 · Spring Conference Expenses			\$500.00		
	8510 · Refunds	\$191.00	\$91.00	\$350.00		
	8520 · Hotel	\$33,266.77	\$0.00	\$30,000.00		
	8500 · Spring Conference Expenses - Other	\$648.69	\$335.71	\$600.00		
	Total 8500 · Spring Conference Expenses	\$34,106.46	\$426.71	\$31,450.00		

Tennessee Conference on Social Welfare
Budget FY 2020-21
DRAFT

		2018-19 YTD Actuals	FY 2019-20 Actuals	FY2020-21 Budget	FY 2020-21 Actuals	
	9000 · Regional Expenses					
	9010 · Middle TN Expenses	\$0.00	\$0.00	\$0.00		
	9020 · Southeast Expenses	\$4,969.26	\$4,643.11	\$4,500.00		
	9030 · West TN Expenses	\$0.00	\$0.00	\$0.00		
	9040 · East/Northeast TN Expenses	\$416.58	\$399.92	\$350.00		
	9050 · Other Regional Expenses	\$0.00		\$0.00		
	Total 9000 · Regional Expenses	\$5,385.84	\$5,043.03	\$4,850.00		
	Total Expense	\$159,117.36	\$124,563.36	\$177,311.96		
	Profit/Loss	-\$12,132.95	\$31,272.98	-\$16,336.00		
	Savings Balance 7-1-2020	\$9,765.04				
	Projected Checking on hand 7/1/2020	\$34,163.96				
	Projected total Cash on hand 7/1/2020	\$43,929.00				\$27,593.00
						Projected Cash On Hand 6/30/2021

Tennessee Conference on Social Welfare
Budget FY 2020-21
DRAFT

Revenue		
	4000 · Donations	
	4010 · Community Shares	
	4020 · Individual Donations	
	4030 · In Kind Donations	
	Total 4000 · Donations	
	4100 · Grants	
	4300 · Refunds	
	4325 · Other Income	
	4350 · Interest Income	
	5000 · Spring Conference Income	
	5010 · Registration	
	5020 · Sponsorships	
	5040 · Board Dinner	
	Total 5000 · Spring Conference Income	
	5100 · Regional Income	
	5110 · Middle TN	
	5120 · SE TN	
	5130 · West TN	
	5140 · East/Northeast TN	
	Total 5100 · Regional Income	
	6000 · Membership	
	6050 · Agency Membership	
	6080 · Individual membership	
	6090 · Centennial Club	
	Total 6000 · Membership	
Total Revene		

Tennessee Conference on Social Welfare
Budget FY 2020-21
DRAFT

Expense		
	6700 · Fees	
	6770 · Business Operating Fees	
	6720 · Transaction Fees	
	6790 · Square Fees	
	6780 · Paypal Fees	
	6760 · Bank Fees	
	Total 6700 · Fees	
	8300 · Refunds/Other Returns	
	6100 · Occupancy	
	6110 · Rent	
	6140 · Phone	
	6150 · Internet & Copying	
	Total 6100 · Occupancy	
	6200 · Travel	
	6210 · Parking	
	6220 · Mileage Reimbursement	
	6230 · Lodging	
	6240 · Meals	
	6235 · Fuel Cost	
	6245 · Car Rental	
	Total 6200 · Travel	
	6300 · Business Operations - Other	
	6310 · Meetings & Webinars	
	6320 · QuickBooks Online Payroll	
	6340 · Constant Contact	
	6345 · Wufoo Forms	
	6350 · Subscriptions/Memberships/Spon	
	Total 6300 · Business Operations	

Tennessee Conference on Social Welfare
Budget FY 2020-21
DRAFT

		6400 · Website
		6410 · Domain Name
		6420 · Website Hosting
		Total 6400 · Website
		6450 · Professional Development
		6560 · Payroll Expenses
		6570 · Taxes
		6580 · Wages
		6590 · Health Insurance
		Total 6560 · Payroll Expenses
		6800 · Insurance
		7000 · Supplies
		7100 · Postage
		7130 · Printing
		7200 · Food/Entertainment
		7300 · Gifts/Donations
		7350 · Marketing and Promotion
		7500 · Equipment
		8000 · Professional Fees
		8010 · Financial Consultant
		8030 · Tax Preparation
		Total 8000 · Professional Fees
		8500 · Spring Conference Expenses
		8510 · Refunds
		8520 · Hotel
		8500 · Spring Conference Expenses - Other
		Total 8500 · Spring Conference Expenses

Tennessee Conference on Social Welfare
Budget FY 2020-21
DRAFT

		9000 · Regional Expenses
		9010 · Middle TN Expenses
		9020 · Southeast Expenses
		9030 · West TN Expenses
		9040 · East/Northeast TN Expenses
		9050 · Other Regional Expenses
		Total 9000 · Regional Expenses
Total Expense		
		Profit/Loss
		Savings Balance 7-1-2020
		Projected Checking on hand 7/1/2020
		Projected total Cash on hand 7/1/2020