

**Budget Planning – TN20: Nashville (2017-2018)**  
**Projected Only: Full Fiscal Year — 2017-2018**

Account Description	Acct #	FY17 Approved Budget	FY17 Act/Proj	FY18 Proposed Budget
OPERATING REVENUE		\$915,144.00	\$883,224.28	\$988,985.94
Revenue		\$915,144.00	\$883,094.28	\$988,985.94
Contributions	4110	\$915,144.00	\$827,628.57	\$988,985.94
Contributions - Monthly Donors	4110			\$400,000.00
Contributions - One-Time Gifts	4110			\$438,985.94
Contributions - Other Gifts	4110			\$0.00
Event - Banquet	4110			\$50,000.00
Event - Golf	4110			\$100,000.00
RTD Contributions	4112	\$0.00	\$32,770.00	\$0.00
Credit Card Discount	4115	\$0.00	(\$5,452.41)	\$0.00
Contributions From Foundation	4120	\$0.00	\$10,000.00	\$0.00
Noncash Contributions	4190	\$0.00	\$6,670.20	\$0.00
NonContribution Revenue	4350	\$0.00	\$11,477.92	\$0.00
Transf to Oper (Capital)	4980	\$0.00	\$0.00	\$0.00
Transfers In/Internal Credits	9290	\$0.00	\$130.00	\$0.00
OPERATING EXPENSE		\$915,144.00	\$922,067.95	\$988,985.94
COMPENSATION		\$591,732.00	\$560,969.96	\$601,120.51
Compensation		\$591,732.00	\$560,969.96	\$601,120.51
Salaries	5110	\$401,052.00	\$385,231.00	\$422,724.00
Other Compensation	5120	\$0.00	\$0.00	\$0.00
Social Security Taxes (FICA)	5210	\$30,684.00	\$30,008.46	\$32,338.39
Group Benefits	5230	\$117,708.00	\$102,089.31	\$96,060.00
Benefits Supplement	5235	\$16,044.00	\$15,691.60	\$16,908.96
Workers Compensation	5240	\$8,016.00	\$7,845.85	\$8,454.48
Pension	5250	\$18,228.00	\$20,103.74	\$24,634.68
OPERATING EXPENSES		\$323,412.00	\$361,097.99	\$387,865.43
Operating Expenses		\$171,408.00	\$203,929.18	\$224,072.34
Training	5410	\$0.00	\$0.00	\$0.00
Personal Donor Develop Training	5412	\$1,272.00	\$2,180.49	\$2,550.00
Training Department	5415	\$5,748.00	\$3,306.31	\$6,075.00
Gifts and Awards	5420	\$2,496.00	\$2,806.75	\$4,000.00
Vehicle	5710	\$3,840.00	\$5,007.21	\$5,940.00
Office	5810	\$21,996.00	\$32,419.95	\$33,000.00
Program	6210	\$39,744.00	\$48,152.31	\$50,895.34
Multicultural/Urban Program	6230	\$20,004.00	\$20,226.32	\$25,000.00
Fundraising	6410	\$0.00	\$1,477.76	\$1,000.00
Donor Care	6415	\$1,500.00	\$2,431.42	\$2,500.00
Operating Fundraisers Expense	6425	\$996.00	\$166.66	\$500.00
Banquet	6430	\$38,004.00	\$39,187.59	\$45,000.00
Anchor of Hope	6430			\$22,500.00
YL Banquet	6430			\$22,500.00
Golf Events	6440	\$20,004.00	\$26,871.70	\$30,000.00
Travel and Conference	6710	\$3,204.00	\$5,441.36	\$4,500.00
Conference Set Aside	6712	\$9,600.00	\$9,600.00	\$8,112.00
Leadership Meetings	6750	\$3,000.00	\$3,541.47	\$5,000.00
Unsubmitted P Card Expense	8640	\$0.00	\$1,086.88	\$0.00
Miscellaneous Expense	8690	\$0.00	\$25.00	\$0.00
MLSS Service Charge	9120	\$105,912.00	\$106,280.93	\$114,607.57
Regional Service Charge	9130	\$50,184.00	\$50,360.51	\$54,306.02
Internal Charges		(\$4,092.00)	\$527.37	(\$5,120.50)
Urban Subsidy Credit	9121	(\$4,092.00)	(\$4,142.75)	(\$5,120.50)
RTD Subsidy Credit	9122	\$0.00	\$0.00	\$0.00
Interest (Earned)/Paid	9170	\$0.00	(\$54.88)	\$0.00
Transfers Out/Internal Charges	9190	\$0.00	\$4,725.00	\$0.00
Revenue Less Expense		\$0.00	(\$38,843.67)	\$0.00
Transfers into/out of Operating	9410			
Ending Cash Balance	Prev FY (2017) Bal: \$138,967.77			
Estimated Cash Months	Budget: \$82,415.49			



Oct Projected	Nov Projected	Dec Projected	Jan Projected	Feb Projected	Mar Projected	Apr Projected	May Projected
\$82,415.49	\$82,415.49	\$82,415.49	\$82,415.49	\$82,415.49	\$82,415.49	\$82,415.49	\$82,415.49
\$82,415.49	\$82,415.49	\$82,415.49	\$82,415.49	\$82,415.49	\$82,415.49	\$82,415.49	\$82,415.49
\$82,415.49	\$82,415.49	\$82,415.49	\$82,415.49	\$82,415.49	\$82,415.49	\$82,415.49	\$82,415.49
\$33,333.33	\$33,333.33	\$33,333.33	\$33,333.33	\$33,333.33	\$33,333.33	\$33,333.33	\$33,333.33
\$36,582.16	\$36,582.16	\$36,582.16	\$36,582.16	\$36,582.16	\$36,582.16	\$36,582.16	\$36,582.16
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$4,166.67	\$4,166.67	\$4,166.67	\$4,166.67	\$4,166.67	\$4,166.67	\$4,166.67	\$4,166.67
\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$82,415.49	\$82,415.49	\$82,415.49	\$82,415.49	\$82,415.49	\$82,415.49	\$82,415.49	\$82,415.49
\$50,093.38	\$50,093.38	\$50,093.38	\$50,093.38	\$50,093.38	\$50,093.38	\$50,093.38	\$50,093.38
\$50,093.38	\$50,093.38	\$50,093.38	\$50,093.38	\$50,093.38	\$50,093.38	\$50,093.38	\$50,093.38
\$35,227.00	\$35,227.00	\$35,227.00	\$35,227.00	\$35,227.00	\$35,227.00	\$35,227.00	\$35,227.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$2,694.87	\$2,694.87	\$2,694.87	\$2,694.87	\$2,694.87	\$2,694.87	\$2,694.87	\$2,694.87
\$8,005.00	\$8,005.00	\$8,005.00	\$8,005.00	\$8,005.00	\$8,005.00	\$8,005.00	\$8,005.00
\$1,409.08	\$1,409.08	\$1,409.08	\$1,409.08	\$1,409.08	\$1,409.08	\$1,409.08	\$1,409.08
\$704.54	\$704.54	\$704.54	\$704.54	\$704.54	\$704.54	\$704.54	\$704.54
\$2,052.89	\$2,052.89	\$2,052.89	\$2,052.89	\$2,052.89	\$2,052.89	\$2,052.89	\$2,052.89
\$32,322.11	\$32,322.11	\$32,322.11	\$32,322.11	\$32,322.11	\$32,322.11	\$32,322.11	\$32,322.11
\$18,672.69	\$18,672.69	\$18,672.69	\$18,672.69	\$18,672.69	\$18,672.69	\$18,672.69	\$18,672.69
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$212.50	\$212.50	\$212.50	\$212.50	\$212.50	\$212.50	\$212.50	\$212.50
\$506.25	\$506.25	\$506.25	\$506.25	\$506.25	\$506.25	\$506.25	\$506.25
\$333.33	\$333.33	\$333.33	\$333.33	\$333.33	\$333.33	\$333.33	\$333.33
\$495.00	\$495.00	\$495.00	\$495.00	\$495.00	\$495.00	\$495.00	\$495.00
\$2,750.00	\$2,750.00	\$2,750.00	\$2,750.00	\$2,750.00	\$2,750.00	\$2,750.00	\$2,750.00
\$4,241.28	\$4,241.28	\$4,241.28	\$4,241.28	\$4,241.28	\$4,241.28	\$4,241.28	\$4,241.28
\$2,083.33	\$2,083.33	\$2,083.33	\$2,083.33	\$2,083.33	\$2,083.33	\$2,083.33	\$2,083.33
\$83.33	\$83.33	\$83.33	\$83.33	\$83.33	\$83.33	\$83.33	\$83.33
\$208.33	\$208.33	\$208.33	\$208.33	\$208.33	\$208.33	\$208.33	\$208.33
\$41.67	\$41.67	\$41.67	\$41.67	\$41.67	\$41.67	\$41.67	\$41.67
\$3,750.00	\$3,750.00	\$3,750.00	\$3,750.00	\$3,750.00	\$3,750.00	\$3,750.00	\$3,750.00
\$1,875.00	\$1,875.00	\$1,875.00	\$1,875.00	\$1,875.00	\$1,875.00	\$1,875.00	\$1,875.00
\$1,875.00	\$1,875.00	\$1,875.00	\$1,875.00	\$1,875.00	\$1,875.00	\$1,875.00	\$1,875.00
\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00
\$375.00	\$375.00	\$375.00	\$375.00	\$375.00	\$375.00	\$375.00	\$375.00
\$676.00	\$676.00	\$676.00	\$676.00	\$676.00	\$676.00	\$676.00	\$676.00
\$416.67	\$416.67	\$416.67	\$416.67	\$416.67	\$416.67	\$416.67	\$416.67
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$9,550.63	\$9,550.63	\$9,550.63	\$9,550.63	\$9,550.63	\$9,550.63	\$9,550.63	\$9,550.63
\$4,525.50	\$4,525.50	\$4,525.50	\$4,525.50	\$4,525.50	\$4,525.50	\$4,525.50	\$4,525.50
(\$426.71)	(\$426.71)	(\$426.71)	(\$426.71)	(\$426.71)	(\$426.71)	(\$426.71)	(\$426.71)
(\$426.71)	(\$426.71)	(\$426.71)	(\$426.71)	(\$426.71)	(\$426.71)	(\$426.71)	(\$426.71)
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>\$138,967.77</b>	<b>\$138,967.77</b>	<b>\$138,967.77</b>	<b>\$138,967.77</b>	<b>\$138,967.77</b>	<b>\$138,967.77</b>	<b>\$138,967.77</b>	<b>\$138,967.77</b>
<b>1.69</b>	<b>1.69</b>	<b>1.69</b>	<b>1.69</b>	<b>1.69</b>	<b>1.69</b>	<b>1.69</b>	<b>1.69</b>



Jun Projected	Jul Projected	Aug Projected	Sep Projected	FY18 Projected
\$82,415.49	\$82,415.49	\$82,415.49	\$82,415.49	<b>\$988,985.88</b>
\$82,415.49	\$82,415.49	\$82,415.49	\$82,415.49	<b>\$988,985.88</b>
\$82,415.49	\$82,415.49	\$82,415.49	\$82,415.49	<b>\$988,985.88</b>
\$33,333.33	\$33,333.33	\$33,333.33	\$33,333.33	<b>\$399,999.96</b>
\$36,582.16	\$36,582.16	\$36,582.16	\$36,582.16	<b>\$438,985.92</b>
\$0.00	\$0.00	\$0.00	\$0.00	<b>\$0.00</b>
\$4,166.67	\$4,166.67	\$4,166.67	\$4,166.67	<b>\$50,000.04</b>
\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	<b>\$99,999.96</b>
\$0.00	\$0.00	\$0.00	\$0.00	<b>\$0.00</b>
\$0.00	\$0.00	\$0.00	\$0.00	<b>\$0.00</b>
\$0.00	\$0.00	\$0.00	\$0.00	<b>\$0.00</b>
\$0.00	\$0.00	\$0.00	\$0.00	<b>\$0.00</b>
\$0.00	\$0.00	\$0.00	\$0.00	<b>\$0.00</b>
\$0.00	\$0.00	\$0.00	\$0.00	<b>\$0.00</b>
\$0.00	\$0.00	\$0.00	\$0.00	<b>\$0.00</b>
\$82,415.49	\$82,415.49	\$82,415.49	\$82,415.49	<b>\$988,985.88</b>
\$50,093.38	\$50,093.38	\$50,093.38	\$50,093.38	<b>\$601,120.56</b>
\$50,093.38	\$50,093.38	\$50,093.38	\$50,093.38	<b>\$601,120.56</b>
\$35,227.00	\$35,227.00	\$35,227.00	\$35,227.00	<b>\$422,724.00</b>
\$0.00	\$0.00	\$0.00	\$0.00	<b>\$0.00</b>
\$2,694.87	\$2,694.87	\$2,694.87	\$2,694.87	<b>\$32,338.44</b>
\$8,005.00	\$8,005.00	\$8,005.00	\$8,005.00	<b>\$96,060.00</b>
\$1,409.08	\$1,409.08	\$1,409.08	\$1,409.08	<b>\$16,908.96</b>
\$704.54	\$704.54	\$704.54	\$704.54	<b>\$8,454.48</b>
\$2,052.89	\$2,052.89	\$2,052.89	\$2,052.89	<b>\$24,634.68</b>
\$32,322.11	\$32,322.11	\$32,322.11	\$32,322.11	<b>\$387,865.32</b>
\$18,672.69	\$18,672.69	\$18,672.69	\$18,672.69	<b>\$224,072.28</b>
\$0.00	\$0.00	\$0.00	\$0.00	<b>\$0.00</b>
\$212.50	\$212.50	\$212.50	\$212.50	<b>\$2,550.00</b>
\$506.25	\$506.25	\$506.25	\$506.25	<b>\$6,075.00</b>
\$333.33	\$333.33	\$333.33	\$333.33	<b>\$3,999.96</b>
\$495.00	\$495.00	\$495.00	\$495.00	<b>\$5,940.00</b>
\$2,750.00	\$2,750.00	\$2,750.00	\$2,750.00	<b>\$33,000.00</b>
\$4,241.28	\$4,241.28	\$4,241.28	\$4,241.28	<b>\$50,895.36</b>
\$2,083.33	\$2,083.33	\$2,083.33	\$2,083.33	<b>\$24,999.96</b>
\$83.33	\$83.33	\$83.33	\$83.33	<b>\$999.96</b>
\$208.33	\$208.33	\$208.33	\$208.33	<b>\$2,499.96</b>
\$41.67	\$41.67	\$41.67	\$41.67	<b>\$500.04</b>
\$3,750.00	\$3,750.00	\$3,750.00	\$3,750.00	<b>\$45,000.00</b>
\$1,875.00	\$1,875.00	\$1,875.00	\$1,875.00	<b>\$22,500.00</b>
\$1,875.00	\$1,875.00	\$1,875.00	\$1,875.00	<b>\$22,500.00</b>
\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	<b>\$30,000.00</b>
\$375.00	\$375.00	\$375.00	\$375.00	<b>\$4,500.00</b>
\$676.00	\$676.00	\$676.00	\$676.00	<b>\$8,112.00</b>
\$416.67	\$416.67	\$416.67	\$416.67	<b>\$5,000.04</b>
\$0.00	\$0.00	\$0.00	\$0.00	<b>\$0.00</b>
\$0.00	\$0.00	\$0.00	\$0.00	<b>\$0.00</b>
\$9,550.63	\$9,550.63	\$9,550.63	\$9,550.63	<b>\$114,607.56</b>
\$4,525.50	\$4,525.50	\$4,525.50	\$4,525.50	<b>\$54,306.00</b>
(\$426.71)	(\$426.71)	(\$426.71)	(\$426.71)	<b>(\$5,120.52)</b>
(\$426.71)	(\$426.71)	(\$426.71)	(\$426.71)	<b>(\$5,120.52)</b>
\$0.00	\$0.00	\$0.00	\$0.00	<b>\$0.00</b>
\$0.00	\$0.00	\$0.00	\$0.00	<b>\$0.00</b>
\$0.00	\$0.00	\$0.00	\$0.00	<b>\$0.00</b>
<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>\$138,967.77</b>	<b>\$138,967.77</b>	<b>\$138,967.77</b>	<b>\$138,967.77</b>	
<b>1.69</b>	<b>1.69</b>	<b>1.69</b>	<b>1.69</b>	

