The Salvation Army Nashville Area Command	Approved Budget 2015-2016	Proposed Change 2015-2016	Administration and Fund Raising: Total Adm. & FR	Management & General	Fund Raising	Total Programs	Non - United Way Programs: Non - Uway Programs	Camp & Christmas	LIFTS	Berry St Worship Ctr	Citadel Corps	South Corps	Programs - Received United Way OBI Funding: U-Way OBI Programs	Men's TH programs	Transitional Housing	Emg Service Feeding	M-Potter Center
Revenue:																	
Contributions	2,769,482	**2,814,882**	**1,948,500**	641,000	1,307,500	**866,382**	**600,466**	76,500	50,000	134,950	172,000	167,016	**265,916**	55,000	2,000	79,416	129,500
Special Fund Raising	370,200	**370,200**	**110,000**		110,000	**260,200**	**260,200**	225,000		30,000	3,000	2,200	**-**				
Trust & Investment	1,034,152	**1,034,152**	**867,491**	867,491		**166,661**	**138,161**			43,624	70,894	23,643	**28,500**			20,000	8,500
Associated Organizations	27,700	**27,700**	**5,700**	5,700		**22,000**	**21,000**			1,000	20,000		**1,000**				1,000
Federated Funds -- UW	144,103	**144,103**	**18,500**	18,500		**125,603**	**1,500**	1,500					**124,103**	11,627	43,646	16,830	52,000
Government Grants	198,637	**198,637**	**-**			**198,637**	**-**						**198,637**		158,637	40,000	
Membership Dues	700	**700**	**-**			**700**	**700**				700		**-**				
Program Service Fees	105,650	**105,650**	**-**			**105,650**	**6,550**			1,450	2,500	2,600	**99,100**	16,300	19,800		63,000
Sales To Public	500	**-**	**-**										**-**				
Miscellaneous Income	6,510	**7,010**	**6,600**	6,600		**410**	**410**		200	60	50	100	**-**				
Total Cash Revenue:	**4,657,634**	**4,703,034**	**2,956,791**	1,539,291	1,417,500	**1,746,243**	**1,028,987**	303,000	50,200	211,084	269,144	195,559	**717,256**	82,927	224,083	156,246	254,000
Funds for Programming	231,000	**231,000**	**231,000**	231,000		**-**	**-**										
Gift In Kind	1,434,238	**1,434,238**	**850**	850		**1,433,388**	**1,392,588**	1,373,338	5,000	1,250	6,500	6,500	**40,800**	5,100	15,700	20,000	-
Total Revenue:	**6,322,872**	**6,368,272**	**3,188,641**	1,771,141	1,417,500	**3,179,631**	**2,421,575**	1,676,338	55,200	212,334	275,644	202,059	**758,056**	88,027	239,783	176,246	254,000
Expenses:																	
Personnel Costs	2,258,127	**2,338,059**	**776,348**	515,865	260,483	**1,561,711**	**705,153**	57,681	157,152	155,896	143,144	191,280	**856,558**	119,569	370,368	156,681	209,940
Professional Fees	266,657	**233,945**	**77,330**	38,250	39,080	**156,615**	**45,395**	30,450	255	3,750	8,240	2,700	**111,220**	47,852	58,328	440	4,600
Supplies	96,550	**96,080**	**30,710**	21,450	9,260	**65,370**	**34,280**	4,715	6,700	4,814	9,986	8,065	**31,090**	835	7,250	11,135	11,870
Communications	143,067	**143,067**	**94,252**	13,300	80,952	**48,815**	**31,090**	3,600	5,730	3,550	8,410	9,800	**17,725**	3,230	5,750	4,855	3,890
Occupancy	604,761	**598,053**	**54,487**	45,866	8,621	**543,566**	**266,633**	58,061	12,936	56,230	95,195	44,211	**276,933**	22,220	88,633	11,457	154,623
Equipment	93,460	**93,460**	**36,190**	33,990	2,200	**57,270**	**32,120**	900	1,800	5,920	16,400	7,100	**25,150**	2,375	7,200	2,075	13,500
Printed Materials	301,685	**301,685**	**264,675**	1,700	262,975	**37,010**	**35,135**	31,500	2,000	495	765	375	**1,875**	250	575	450	600
Transportation	78,132	**75,533**	**16,278**	15,778	500	**59,255**	**56,913**	4,550		5,004	21,185	26,174	**2,342**		342	1,750	250
Meeting & Conferences	74,900	**77,500**	**10,450**	8,950	1,500	**67,050**	**62,050**	37,800		5,000	9,500	9,750	**5,000**				5,000
Financial Assistance	227,600	**227,600**	**2,500**	2,500		**225,100**	**85,300**	33,000	38,000	2,550	5,500	6,250	**139,800**	2,000	2,000	134,500	1,300
Statewide Services	90,694	**91,602**	**57,434**	29,084	28,350	**34,168**	**19,822**	6,060	1,004	4,199	4,729	3,830	**14,346**	1,659	4,482	3,125	5,080
Org. Membership Dues	6,095	**6,095**	**5,500**	2,500	3,000	**595**	**550**				550		**45**				45
World Services	67,141	**67,141**	**-**			**67,141**	**17,791**			1,150	12,717	3,924	**49,350**			49,350	
Allocation - DHQ IT staff	56,500	**56,500**	**56,500**	56,500		**-**	**-**						**-**				
Miscellaneous	46,400	**46,400**	**16,100**	16,100		**30,300**	**30,300**		5,000	2,500	17,500	5,300	**-**				
Support Services	447,430	**451,879**	**281,430**	142,515	138,915	**170,449**	**100,158**	29,694	4,920	20,574	23,170	21,800	**70,291**	8,127	21,960	15,312	24,892
Total Cash Expense:	**4,859,199**	**4,904,599**	**1,780,184**	944,348	835,836	**3,124,415**	**1,522,690**	298,011	235,497	271,632	376,991	340,559	**1,601,725**	208,117	566,888	391,130	435,590
Equipment-depreciation	29,435	**29,435**	**12,830**	12,830		**16,605**	**16,605**			4,452	12,153						
Gift In Kind	1,434,238	**1,434,238**	**850**	850		**1,433,388**	**1,392,588**	1,373,338	5,000	1,250	6,500	6,500	**40,800**	5,100	15,700	20,000	
Total Expense:	**6,322,872**	**6,368,272**	**1,781,034**	945,198	835,836	**4,574,408**	**2,931,883**	1,671,349	240,497	277,334	395,644	347,059	**1,642,525**	213,217	582,588	411,130	435,590
Surplus/Deficit:	-	-	**2,339,975**	1,758,311	581,664	**(1,394,777)**	**(510,308)**	4,989	(185,297)	(65,000)	(120,000)	(145,000)	**(884,469)**	(125,190)	(342,805)	(234,884)	(181,590)