Harmony Foundation International Adopted 2018 Budget

| | October 1, 2017 - September 30, 2018 Budget | | | |
|---|---|---------------------------|------------------------------------|----------------------|
| | Operating & Fundraising | Temporarily Restricted | Donor Permanently Restricted | Total 2018 Budget |
| Revenue | | | | |
| Annual Giving Program | _ | _ | | |
| Total Annual Giving Program | 2,750,000 | 250,000 | - | 3,000,000 |
| Allowance for Doubtful Accounts | (26,200) | - | - | (26,200) |
| Temporarily Restricted Gifts | - | - | - | - |
| Planned Giving Program Revenue | | | | |
| Total Planned Giving Program Revenue | 4,700 | - | 38,000 | 42,700 |
| Special Event Revenue | 4,000 | - | - | 4,000 |
| Total Investment Earnings | 4,500 | - | 99,000 | 103,500 |
| Allowable Withdrawal/Miscellaneous | 19,000 | - | - | 19,000 |
| Release from Restriction | 530,000 | (530,000) | - | - |
| Total Revenue | 3,286,000 | (280,000) | 137,000 | 3,143,000 |
| Expense | | | | |
| Barbershop Harmony Society | 600,000 | - | - | 600,000 |
| Donor Choice-Districts & Chapters | 450,000 | - | - | 450,000 |
| Endowment Funds/Endow Management | 47,400 | - | 57,000 | 104,400 |
| Visionary | 141,100 | | | 141,100 |
| Temporarily Restricted Programs | <u>-</u> | - | - | |
| Programs, Other | 55,000 | - | - | 55,000 |
| Programs Oversight | 136,500 | - | - 57 000 | 136,500 |
| Total Programs | 1,430,000 | - | 57,000 | 1,487,000 |
| Total Fundraising Programs | 1,100,000 | - | - | 1,100,000 |
| General & Administrative Support | 456,000 | - | - | 456,000 |
| Total Expense | 2,986,000 | - | 57,000 | 3,043,000 |
| Change In Net Assets | 300,000 | (280,000) | 80,000 | 100,000 |
| Change In Net Assets-Operating/TR | 20,000 | | | 20,000 |
| Change In Net Assets-Endowment | | | 80,000 | 80,000 |
| Free Cash Flow | 30,000 | | - | 30,000 |
| Legacy of Harmony Campaign -Commitments | | | | \$ 1,000,000 |