



We have a total of \$672,519 of cash/cash equivalents as of 6/30/2013. Cash/Cash equivalents are a combination of net profits/losses for all previous years. The cost of the fundraising position/cost category will be pulled from these funds. If you eliminate the fundraising cost category the budget would reflect a \$7,972 net profit for 2012-2013.

**Arc of Tennessee  
Proposed Annual Budget  
5/22/2013**

Accounting Dept. Code		
State Department		
	<b>2013-2014 Budget</b>	<b>Average Monthly Budget</b>
<b>REVENUE</b>		
Gum Vending	\$60,524	\$5,044
Affiliation-TN	\$10,000	\$833
Contributions	\$5,500	\$458
Registrations	\$0	\$0
Meetings/Conferences	\$500	\$42
Memberships	\$2,500	\$208
Interest	\$250	\$21
Mega Conference	\$10,000	\$833
Rent	\$0	\$0
Other	\$0	\$0
Legislative Monitor	\$35,000	\$2,917
Advocacy	\$410,000	\$34,167
Blank 1	\$0	\$0
Secondary Transition	\$101,000	\$8,417
Non Grant	\$0	\$0
Class Member Advocacy Services	\$787,400	\$65,617
Blank 5	\$0	\$0
Blank 3	\$0	\$0
Partners	\$140,490	\$11,708
PASS	\$161,700	\$13,475
PTP	\$254,200	\$21,183
Blank 4	\$0	\$0
Blank 2	\$0	\$0
Choices	\$545,009	\$45,417
Development	\$7,000	\$583
Blank 6	\$0	\$0
In Kind	\$43,107	\$3,592
<b>TOTAL REVENUE</b>	<b>\$2,574,180</b>	
<b>EXPENSES</b>		
Salaries	\$1,061,545	\$88,462
Benefits & Taxes	\$382,690	\$31,891
Professional Fees / Grant Awards	\$162,704	\$13,559
Supplies	\$18,458	\$1,538
Communication	\$45,156	\$3,763
Postage & Shipping	\$8,675	\$723
Occupancy	\$19,933	\$1,661
Equipment Rental & Maintenance	\$12,731	\$1,061
Printing & Publications	\$20,040	\$1,670
Travel / Conferences & Meetings	\$241,940	\$20,162
Interest	\$0	\$0
Insurance	\$350	\$29
Specific Assistance to Individuals	\$35,000	\$2,917
Depreciation	\$0	\$0
Other Non-Personnel	\$13,250	\$1,104
Capital Purchase	\$0	\$0
Indirect Cost	\$474,459	\$39,538
In-Kind Expense	\$43,107	\$3,592
Miscellaneous	\$0	\$0
Lobbying Expenses	\$2,000	\$167
Edith Wright Fund	\$0	\$0
Roger Blue Fund	\$0	\$0
0	\$0	\$0
0	\$0	\$0
0	\$0	\$0
0	\$0	\$0
<b>TOTAL EXPENSES</b>	<b>\$2,542,038</b>	
<b>NET PROFIT</b>	<b>\$32,143</b>	