



Operating Budget
7/1/21 - 6/30/22

Revenue		
	Exchange Clubs/Economic Club of Nashville	\$110,000
	Individuals & Major Gifts	\$205,000
	Foundations/Corporations	\$223,500
	United Ways	\$77,500
	Program Fees & Community Presentations	\$20,000
	Government Grants/Contracts	\$364,074
	Agency Annual Event/3rd Party Events	\$243,000
	Rental, Interest & Investment Income	\$14,742
	Strategic Reinvestment from Reserves	\$75,000
Total Revenue		\$1,332,816
Expenses		
	Salaries & Benefits	\$1,056,082
	Contract Wages	\$26,100
	Legal & Professional Fees	\$13,750
	Travel & Mileage	\$8,975
	Personnel & Board Costs	\$3,971
	Dues & Licenses	\$7,656
	Equipment Rental	\$13,524
	Meals & Entertainment	\$2,500
	Merchant & Bank Fees	\$7,500
	Occupancy (Utilities/Lawncare/Maintenance)	\$22,680
	Postage	\$4,400
	Marketing/Advertising	\$15,200
	Communications & Technology	\$26,874
	Professional Development/Conferences/Mtgs	\$6,550
	Printing & Publications	\$3,250
	Client Assistance	\$5,500
	Supplies	\$23,350
	Insurance	\$20,000
	Fundraising	\$62,194
	Volunteer & Misc Expenses	\$2,760
Total Expenses		\$1,332,816
Surplus/Deficit		\$0