

The Salvation Army Nashville Area Command	Total Agency 2011-2012	Administration and Fund Raising				Non - United Way Programs								Programs - Received United Way OBI Funding			
		Total Adm. & FR	Management & General	Fund Raising	Total Programs	Non - Uway Programs	Christmas & Camp	Feeding Program	Men's ARC	Berry St Worship Ctr	Hispanic Corps	Citadel Corps	Lao Corps	U-Way OBI Programs	Transitional Housing	Emergency Service	M-Potter Center
Revenue:																	
Contributions	2,655,700	1,871,000	550,000	1,321,000	784,700	536,700				111,000	78,000	198,700	149,000	248,000	10,000	163,000	75,000
Special Fund Raising	600	-			600	600						600		-			
Trust & Investment	723,500	623,000	623,000		100,500	40,500		38,000				2,500		60,000		30,000	30,000
Associated Organizations	9,500	3,500	3,500		6,000	6,000	5,000					1,000		-			
Federated Funds -- UW	145,450	40,000	40,000		105,450	-								105,450	35,000	25,000	45,450
Government Grants	244,566	-			244,566	-								244,566	244,566		
Membership Dues	-	-			-	-								-			
Program Service Fees	298,784	500	500		298,284	180,468	325		164,013	1,040	12,540	2,000	550	117,816	45,216		72,600
Sales To Public	2,617	1,500	1,500		1,117	1,117					1,117			-			
Miscellaneous Income	42,221	23,797	23,797		18,424	18,424						3,750	14,674	-			
Total Cash Revenue:	4,122,938	2,563,297	1,242,297	1,321,000	1,559,641	783,809	5,325	38,000	164,013	112,040	91,657	208,550	164,224	775,832	334,782	218,000	223,050
Equipement Depreciation																	
Gift In Kind	1,950,000	-			1,950,000	1,950,000	1,950,000							-			
Total Revenue:	6,072,938	2,563,297	1,242,297	1,321,000	3,509,641	2,733,809	1,955,325	38,000	164,013	112,040	91,657	208,550	164,224	775,832	334,782	218,000	223,050
Expenses:																	
Personnel Costs	2,065,670	732,028	473,969	258,059	1,333,642	605,795	44,833	13,269	67,485	144,895	82,817	132,007	120,489	727,847	426,898	171,580	129,369
Professional Fees	146,250	45,920	27,360	18,560	100,330	39,700	13,000		16,900	1,190	1,870	3,010	3,730	60,630	60,580		50
Supplies	148,357	21,825	17,025	4,800	126,532	78,539	6,450	13,550	33,420	1,400	2,256	13,632	7,831	47,993	39,920	4,448	3,625
Communications	97,104	62,918	12,699	50,219	34,186	18,810	1,950		3,259	2,171	4,050	4,530	2,850	15,376	6,675	4,245	4,456
Occupancy	430,875	47,959	40,505	7,454	382,916	195,189	66,979		21,581	18,433	21,943	39,662	26,591	187,727	98,509	8,282	80,936
Equipment	48,489	9,941	8,630	1,311	38,548	13,767	2,577	121	1,687	962	400	3,220	4,800	24,781	13,539	2,409	8,833
Printed Materials	187,617	183,452	1,600	181,852	4,165	3,665	2,500			100	145	745	175	500	100	200	200
Transportation	119,302	35,347	28,747	6,600	83,955	83,605	13,000	6,500		6,713	15,314	22,414	19,664	350			350
Meeting & Conferences	62,000	39,000	31,500	7,500	23,000	21,400				2,500	3,900	10,000	5,000	1,600		100	1,500
Financial Assistance	179,755	1,000	1,000		178,755	61,755	58,665			1,040	150	1,150	750	117,000	6,500	110,500	
Statewide Services	82,185	51,266	24,846	26,420	30,919	15,402	107	760	3,280	2,242	1,802	3,972	3,239	15,517	6,696	4,360	4,461
Org. Membership Dues	4,870	4,500	2,500	2,000	370	370					35	300	35	-			
World Services	57,443	-			57,443	13,343				263	1,575	9,280	2,225	44,100		44,100	
Allocation - DHQ IT staff	42,000	42,000	42,000		-									-			
Miscellaneous	4,500	1,000	1,000		3,500	3,500					500	1,500	1,500	-			
Support Services	410,012	256,330	124,230	132,100	153,682	76,099	533	3,800	16,401	11,204	8,828	19,462	15,871	77,583	33,478	21,800	22,305
Total Cash Expense:	4,086,429	1,534,486	837,611	696,875	2,551,943	1,230,939	210,594	38,000	164,013	193,113	145,585	264,884	214,750	1,321,004	692,895	372,024	256,085
Equipment-depreciation	36,509	17,297	17,297		19,212	19,212					1,072	3,666	14,474				
Gift In Kind	1,950,000	-		-	1,950,000	1,950,000	1,950,000		-					-	-	-	
Total Expense:	6,072,938	1,551,783	854,908	696,875	4,521,155	3,200,151	2,160,594	38,000	164,013	193,113	146,657	268,550	229,224	1,321,004	692,895	372,024	256,085
Surplus/Deficit:	-	1,011,514	387,389	624,125	(1,011,514)	(466,342)	(205,269)	-	-	(81,073)	(55,000)	(60,000)	(65,000)	(545,172)	(358,113)	(154,024)	(33,035)
Area Command -support				180,000							55,000	60,000	65,000				