

Tennessee Secretary of State
Tre Hargett



Division of Business and Charitable Organizations
312 Rosa L. Parks Avenue, 6th Floor
Nashville, Tennessee 37243-1102

September 01, 2023

CINDY COOK
937 HERMAN STREET
NASHVILLE, TN 37208

RE: Registration to Solicit Funds for Charitable Purposes
Organization Name: GOODWILL INDUSTRIES OF MIDDLE TENNESSEE, INC.
CO Number: CO628
Renewal Date: 06/30/2024

Dear CINDY COOK :

Pursuant to the Tennessee Charitable Solicitations Act, T.C.A. § 48-101-501, *et seq.* the Tennessee Secretary of State has reviewed your application and is pleased to announce your organization's registration to solicit contributions has been **approved**.

The organization must maintain statutory compliance by submitting a renewal application and required fees on an annual basis. At that time you may be required to submit tax filings, financial statements, proof of IRS status, and other documents related to your organization and its fundraising activities. You can find additional information and submit additional filings online at <https://sos.tn.gov/charities>. The "CO" Number listed above will serve as your organization's charitable registration number and should be used when submitting any charitable filings or correspondence.

Please also be advised that if the organization's application or other provided information includes false, misleading or deceptive statements, appropriate action will be taken. Pursuant to the Tennessee Charitable Solicitations Act, a civil penalty of up to five thousand dollars (\$5,000.00) may be assessed for any violation.

Thank you for registering your organization and please do not hesitate to contact us with any questions.

Sincerely,

Tre Hargett
Secretary of State

Tracking Number
2023116326

Application to Renew Registration of a Charitable Organization

Division of Business and Charitable Organizations

Department of State

State of Tennessee

312 Rosa L. Parks Avenue, 6th Floor

Nashville, Tennessee 37243

Phone: 615-741-2555

Fax: 615-253-5173

sos.tn.gov/charities



Tre Hargett
Secretary of State

CO Number: CO628
Filed: 08/28/2023 12:56 PM
Tre Hargett
Secretary of State

Organization Information

Legal Name of the Charitable Organization: GOODWILL INDUSTRIES OF MIDDLE TENNESSEE, INC.

Legal entity type of the Organization: Corporation

Business Services Control Number: 000074410

FEIN: 62-0599413

Initial Registration Date: 07/01/1991

Renewal Date: 06/30/2023

Has your fiscal year ending month changed since your last renewal?

☐ Yes ☒ No

Fiscal Year Ending Month: December

When and where was the organization legally established

Date: 01/01/1958

Country: USA

City/State: NASHVILLE, TN

County: Davidson

Has your Principal Office address changed since your last renewal?

☐ Yes ☒ No

Principal Office Address

937 HERMAN STREET
USA, NASHVILLE, TN 37208

Has your Mailing address changed since your last renewal?

☐ Yes ☒ No

Mailing Office Address

937 HERMAN STREET
USA, NASHVILLE, TN 37208

Contact Information for the Charitable Organization

Contact Name: CINDY COOK

Telephone Number: (615) 346-1261

Fax Number: (615) 346-1261

Email: accounting@givegw.org

Website: www.giveit2goodwill.org

Current names used by the charity organization

Do you need to modify other names that the charity solicits under?

☐ Yes ☒ No

Has the organization registered in any other state(s)?

☐ Yes ☒ No

Does the charity have other offices, chapters, branches, affiliates or a parent?

☒ Yes ☐ No

Other offices

Name: GOODWILL INDUSTRIES OF MIDDLE TN
ELSINE KATZ FOUNDATION

Type: Affiliate

Telephone: (615) 742-4151

Fax: (615) 742-4151

Address

937

NASHVILLE, TN 37208, USA

Reporting Financial Activities: Yes

The category that best describes your organization

P - Human Services

The charitable purpose of the organization

We sell donated goods to provide employment and training opportunities for people who have disabilities and others who have trouble finding and keeping jobs.

Tax & Financial Information

Has your tax exempt status changed since your last renewal?

☐ Yes ☒ No

Last Fiscal Year Start: January 2022

Last Fiscal Year End: December 2022

Type of 990 Tax Form Filed: 990 (Long Form)

Gross Revenue

Direct and Indirect Public Contributions	\$ 44,520,549.00
Government Grants	\$ 392,077.00
Program Service Revenue	\$ 40,660,361.00
Special Events and Activities	\$ 0.00
Gross Sales of Inventory	\$ 0.00
Other Revenue	\$ 1,635,924.00
Total Revenue	\$ 87,208,911.00

Expenses

Total Program Expenses	\$ 59,823,678.00
Direct Expenses from Special Events	\$ 0.00
Cost of Goods Sold	\$ 0.00
Management and General Expenses	\$ 8,534,342.00
Fundraising Expenses	\$ 395,846.00
Other Expenses	\$ 0.00
Total Expenses	\$ 68,753,866.00
Excess/Deficit For the Year (Total Revenue - Total Expenses)	\$ 18,455,045.00

Changes in Net Assets/Fund Balances

Net Assets/Fund Balances at Beginning of Year	\$ 109,992,032.00
Other Changes in Net Assets or Fund Balances	(\$ 11,617,676.00)
Net Assets/Fund Balances	\$ 116,829,401.00
Total Liabilities at End of Year	\$ 45,389,049.00
Net Assets/Fund Balances at End of Year	\$ 116,829,401.00

Solicitation Information

Have you been enjoined by any court from soliciting contributions?

☐ Yes ☒ No

Does your organization contract with or otherwise engage the services of any outside fundraising professional (such as a “professional fund-raiser,” “paid solicitor,” “fund raising counsel,” or “commercial co-venturer”)?

☒ Yes ☐ No

Officer Information

Do you need to modify the current officers?

☐ Yes ☒ No

Signature

I certify that the statements in this registration statement and all supplemental forms, documents, and continuation sheets are true and correct to the best of my knowledge and belief.

I (Chief Fiscal Officer, Treasurer, or Officer) certify, under penalty of perjury, that the above information is true and correct.

Signed Electronically: Christine Skold

Date: 08/21/2023

Title: Chief Fiscal Officer

I certify that the statements in this registration statement and all supplemental forms, documents, and continuation sheets are true and correct to the best of my knowledge and belief.

I (Chief Fiscal Officer, Treasurer, or Officer) certify, under penalty of perjury, that the above information is true and correct.

Signed Electronically: Matthew Bourlakas

Date: 08/21/2023

Title: President



Tre Hargett
Secretary of State

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Department of State

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Phone: 615-741-2555
Fax: 615-253-5173
sos.tn.gov/charities

Date: 08/28/2023

Invoice: 2023-06872

Customer Information

CINDY COOK
GOODWILL INDUSTRIES OF MIDDLE TENNESSEE, INC.
937 HERMAN STREET
NASHVILLE, 37208

Tracking Number	Description	Amount Paid
2023116326	CH Filing Late Fee	\$ 20.00
2023116326	CH Charitable Renewal	\$ 10.00
Payment Details		
Fee Total:		\$ 30.00
Payment Total:		\$ 30.00
Amount Due:		\$ 0.00
Payment Method		
Payment Type: Credit Card		
Check/Confirmation Number: 3857146108		