## JUNIOR ACHIEVEMENT OF MIDDLE TENNESSEE, INC. FYE09 BUDGET OPERATING AND JA BIZTOWN

|                                     | TOTAL FY<br>2009<br>BUDGET |
|-------------------------------------|----------------------------|
| ENUE                                |                            |
| Foundations/Corporate               | 350,00                     |
| Individuals - United Way            | 35,00                      |
| Bowl-a-thon                         | 304,65                     |
| USBHF/FEAD                          | -                          |
| Golf Classic                        | 380,00                     |
| Awareness Breakfast                 | 55,00                      |
| Stock Market Challenge              | 88,50                      |
| Interest Income - Operating         | 6,50                       |
| Board Membership Dues               | 6,00                       |
| Other Income                        | 2,40                       |
| Donor Gifts                         | 400,00                     |
| Class Fees (less scholarships)      | 98,80                      |
| Merchandise Sales                   | 13,00                      |
| Interest Income - JA BizTown        | 25                         |
| Total Revenues                      | 1,740,1                    |
|                                     |                            |
| ENSES                               |                            |
| Salaries                            | 644,18                     |
| Temporary Services                  | 3,80                       |
| Kit Deliverer                       | 3,40                       |
| Payroll Taxes                       | 47,94                      |
| Employee Insurance                  | 91,25                      |
| Pension Benefits                    | 48,50                      |
| Unemployment Expense                | 1,20                       |
| Line of Credit Interest             | 3,90                       |
| Building Loan Interest              | 19,35                      |
| Business Insurance                  | 14,38                      |
| Outside Services                    | 5,40                       |
| R & M - Office Equipment            | 23,25                      |
| R & M - Building                    | 65,28                      |
| Office Supplies                     | 13,22                      |
| Subscriptions, Dues & Fees          | 10,15                      |
| Postage                             | 5,90                       |
| Telephone                           | 20,10                      |
| Utilities (Gas, Electric & Water)   | 37,87                      |
| Staff Development                   | 21,83                      |
| Travel                              |                            |
|                                     | 10,15                      |
| Volunteer/Teacher Trg & Recognition | 12,16                      |
| Program Insurance                   | 12,20                      |
| Public Relations                    | 3,42                       |
| Bowl-a-thon                         | 65,00                      |
| Golf Classic                        | 103,55                     |
| Awareness Breakfast                 | 10,00                      |
| Stock Market Challenge              | 26,69                      |
| Program Materials                   | 186,13                     |
| Merchandise Expense                 | 5,50                       |
| Fund Raising/Marketing              | 6,50                       |
| Rent Expense                        | 142,27                     |
| Computer Expense                    | 6,80                       |
| Staff Car Interest                  | 1,21                       |
| Computer Equipment Lease            | 27                         |
| Franchise Fees                      | 62,00                      |
| Audit Expense                       | 5,40                       |
| Business Meetings                   | 5,10                       |
| Miscellaneous                       | 60                         |
| Total Expenses w/o Depreciation     | 1,745,8                    |
|                                     | 7,10,0                     |
|                                     |                            |

Deficit due to normal Spring Dinner being postponed to Fall of 2009. The one off additional income from the US Business Hall of Fame held in April 2008 will more than cover this one year shortfall.