

Friends of Metro Dance

BUDGET OVERVIEW: FY20-21 BUDGET BY CLASS - FY21 P&L CLASSES
July 2020 - June 2021

	COMMUNITY PROGRAMS	CULTURAL EVENTS	FACILITIES	GENERAL FOMD OPERATIONS	MINI- NUTCRACKER	SCHOLARSHIPS	SPRING PERFORMANCE	SUMMER INTENSIVE	TOTAL
Income									
Class Fees/Participation Fee					2,500.00		1,000.00	8,500.00	\$12,000.00
Clothing & Merchandise				500.00					\$500.00
Donations/Memberships				5,000.00	500.00	2,000.00	500.00		\$8,000.00
Grants	5,000.00								\$5,000.00
Rentals - Studio & Floor			1,500.00	2,000.00					\$3,500.00
Sales of Product Income									\$0.00
Boutique					11,000.00				\$11,000.00
Concessions					2,250.00		250.00		\$2,500.00
DVDs					250.00		250.00		\$500.00
Flowers					900.00		300.00		\$1,200.00
Total Sales of Product Income					14,400.00		800.00		\$15,200.00
Sponsorships					7,500.00		2,000.00	500.00	\$10,000.00
Tickets					33,000.00		4,000.00		\$37,000.00
Total Income	\$5,000.00	\$0.00	\$1,500.00	\$7,500.00	\$57,900.00	\$2,000.00	\$8,300.00	\$9,000.00	\$91,200.00
GROSS PROFIT	\$5,000.00	\$0.00	\$1,500.00	\$7,500.00	\$57,900.00	\$2,000.00	\$8,300.00	\$9,000.00	\$91,200.00
Expenses									
Advertising & Marketing				2,800.00	3,050.00		650.00	500.00	\$7,000.00
Bank Charges & Fees				100.00					\$100.00
Class Fee Scholarships						10,000.00			\$10,000.00
Clothing & Materials						3,000.00			\$3,000.00
Scholarships									
Contractors				3,000.00					\$3,000.00
Costumes & Supplies					8,525.00		3,725.00		\$12,250.00
Dues & subscriptions				500.00					\$500.00
Guest Artist		5,000.00			7,000.00		3,000.00		\$15,000.00
Guest Artist Expenses					2,500.00			4,500.00	\$7,000.00
Instructor Fee	14,700.00				4,000.00			10,000.00	\$28,700.00
Insurance				1,000.00					\$1,000.00
Legal & Professional Services				3,500.00					\$3,500.00
Meals & Entertainment				400.00	400.00		200.00		\$1,000.00
Office Supplies & Software				450.00					\$450.00
Other Business Expenses					500.00				\$500.00
PayPal Fees				100.00					\$100.00
Photography/Videography					1,650.00		850.00		\$2,500.00
Professional Development				5,550.00					\$5,550.00
Repairs & Maintenance			4,400.00						\$4,400.00
Supplies & Materials			1,500.00	500.00	5,300.00		200.00		\$7,500.00
Taxes & Licenses				150.00					\$150.00
Tech & Site Expenses				500.00	5,250.00		1,350.00		\$7,100.00
Total Expenses	\$14,700.00	\$5,000.00	\$5,900.00	\$18,550.00	\$38,175.00	\$13,000.00	\$9,975.00	\$15,000.00	\$120,300.00
NET OPERATING INCOME	\$ -9,700.00	\$ -5,000.00	\$ -4,400.00	\$ -11,050.00	\$19,725.00	\$ -11,000.00	\$ -1,675.00	\$ -6,000.00	\$ -29,100.00
Other Income									
Interest Earned				36.00					\$36.00
Total Other Income	\$0.00	\$0.00	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
NET OTHER INCOME	\$0.00	\$0.00	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
NET INCOME	\$ -9,700.00	\$ -5,000.00	\$ -4,400.00	\$ -11,014.00	\$19,725.00	\$ -11,000.00	\$ -1,675.00	\$ -6,000.00	\$ -29,064.00