

FY 2021-2022 General Budget

Adopted: 07/19/2021

REVENUE

4000 - INDIVIDUAL / HOUSEHOLD GIVING	\$73,000.00
4010 - Memberships	\$13,200.00
4020 - Major Gifts (One-Time Gifts Over \$1,000)	\$50,000.00
4030 - Board & Staff Contributions	\$9,800.00
4100 - ORGANIZATIONAL GIVING	\$1,000.00
4110 - Neighborhood Organizations	\$1,000.00
4120 - Nonprofit Organizations	\$0.00
4200 - CORPORATE GIVING	\$580.00
4300 - GRANTS	\$35,000.00
4400 - FUNDRAISERS & EVENTS	\$42,600.00
4410 - Sponsorships	\$30,600.00
4420 - Advertising	\$0.00
4430 - Ticket Sales	\$12,000.00
4440 - Vendor Fees	\$0.00
4450 - Merchandise Sales	\$0.00
4470 - Onsite Donations	\$0.00
4600 - EARNED INCOME	\$27,400.00
4610 - Fee for Service	\$7,200.00
4620 - Facility Usage Fee	\$200.00
4640 - Contract Services	\$5,000.00
4650 - Office Rental	\$15,000.00
TOTAL REVENUE	\$179,580.00

EXPENDITURES**5000 - BUSINESS EXPENSES** **\$5,152.00**

5010 - Administrative Filing Fees	\$25.00
5020 - Charitable Solicitations Permit	\$160.00
5021 - Alarm Registration	\$60.00
5030 - Insurance	\$2,420.00
5031 - Liability Insurance	\$1,200.00
5032 - Directors & Officers	\$770.00
5034 - Workers Comp	\$450.00
5040 - Bank Fees	\$6.00
5060 - Memberships	\$1,341.00
5061 - Center for Nonprofit Management	\$175.00
5062 - Hands on Nashville	\$210.00
5063 - Association of Fundraising Professionals	\$0.00
5064 - Nashville Area Chamber of Commerce	\$500.00
5065 - Madison-Rivergate Chamber of Commerce	\$135.00
5066 - Nashville Civic Design Center	\$100.00
5067 - Amazon Prime	\$125.00
5068 - cityCURRENT	\$96.00
5070 - Subscriptions	\$75.00
5110 - Postage and Delivery	\$825.00
5120 - Post Office Box	\$240.00

5200 - SALARIES & BENEFITS **\$150,038.11**

5210 - Salaries (Gross)	
5211 - Executive Director	\$65,154.64
5212 - Director of Fundraising and Development	\$17,330.39
5213 - Director of Learning and Leadership Development	\$16,920.39
5214 - Assistant Coordinator	\$37,950.00
5220 - Payroll Taxes	\$10,507.69
5240 - Fees	\$2,175.00

5300 - PROFESSIONAL SERVICES	\$50,000.00
5310 - Contract Accountant	\$9,000.00
5320 - Audit & 990 Preparation	\$5,250.00
5340 - Consulting	\$500.00
5350 - Training	\$3,750.00
5360 - Contract Grant Writing	\$4,000.00
5370 - Contract Fundraiser	\$27,500.00
5400 - MARKETING & COMMUNICATIONS	\$10,427.45
5410 - Outside Copying & Printing	\$0.00
5411 - Production & Layout	\$0.00
5420 - Online Tools	\$6,637.45
5421 - Email Marketing	\$1,140.00
5423 - Website	\$712.00
5424 - Donor Prccessing Fees	\$4,141.45
5425 - Cloud Storage	\$144.00
5426 - Video Conference Service	\$200.00
5427 - Survey Tool	\$300.00
5430 - Communication Package	\$2,400.00
5432 - Plans & Services (Internet/Phone/Cable)	\$2,400.00
5440 - Mobile Phone	\$790.00
5441 - Phone & Accessories	\$100.00
5442 - Plans & Services	\$690.00
5450 - Advertising	\$600.00
5451 - Print	\$0.00
5452 - Radio	\$0.00
5453 - Television	\$0.00
5455 - Online	\$600.00
5600 - EVENTS	\$25,590.00
5610 - General Program Events	\$3,375.00
5611 - Rental & Services Fees	\$0.00
5612 - Permits & Insurance	\$0.00

5613 - Food & Beverage	\$3,045.00
5614 - Program	\$0.00
5615 - Gifts & Prizes	\$0.00
5616 - Decorations & Related Displays	\$0.00
5617 - Marketing	\$330.00
5618 - Miscellaneous	\$0.00
5620 - Good Neighbor Day Festival	\$0.00
5621 - Rental & Services Fees	\$0.00
5622 - Permits & Insurance	\$0.00
5623 - Food & Beverage	\$0.00
5624 - Program	\$0.00
5625 - Gifts & Prizes	\$0.00
5626 - Decorations & Related Displays	\$0.00
5627 - Marketing	\$0.00
5628 - Miscellaneous	\$0.00
5630 - C4N Nashville	\$9,000.00
5631 - Rental & Services Fees	\$1,200.00
5632 - Permits & Insurance	\$400.00
5633 - Food & Beverage	\$3,250.00
5634 - Program	\$650.00
5635 - Gifts & Prizes	\$500.00
5636 - Decorations & Related Displays	\$500.00
5637 - Marketing	\$850.00
5638 - Miscellaneous	\$1,650.00
5640 - Fundraising Event (Billy Fields Fundraiser)	\$12,390.00
5641 - Rental & Services Fees	\$1,150.00
5642 - Permits & Insurance	\$300.00
5643 - Food & Beverage	\$9,525.00
5644 - Program	\$0.00
5645 - Gifts & Prizes	\$500.00
5646 - Decorations & Related Displays	\$700.00

5647 - Marketing	\$140.00
5648 - Miscellaneous	\$75.00
5650 - Annual Holiday Open House	\$825.00
5651 - Rental & Services Fees	\$0.00
5652 - Permits & Insurance	\$0.00
5653 - Food & Beverage	\$500.00
5654 - Program	\$0.00
5655 - Gifts & Prizes	\$200.00
5656 - Decorations & Related Displays	\$100.00
5657 - Marketing	\$25.00
5658 - Miscellaneous	\$0.00
5660 - Over the Edge	\$0.00
5651 - Rental & Services Fees	\$0.00
5652 - Permits & Insurance	\$0.00
5653 - Food & Beverage	\$0.00
5654 - Program	\$0.00
5655 - Gifts & Prizes	\$0.00
5656 - Decorations & Related Displays	\$0.00
5657 - Marketing	\$0.00
5658 - Miscellaneous	\$0.00
6000 - OFFICES & TRAINING CENTER	\$35,745.40
6010 - Rent	\$29,807.40
6030 - Utilities	\$3,150.00
6032 - Gas	\$1,130.00
6033 - Electricity	\$2,020.00
6040 - Security System	\$492.00
6050 - Janitorial	\$480.00
6060 - Parts & Repairs	\$100.00
6070 - Storage Moving Expenses	\$1,716.00
6200 - EQUIPMENT & TECHNOLOGY	\$7,474.00
6210 - Office Equipment	\$214.00

6220 - Copiers	\$7,020.00
6221 - Lease	\$1,980.00
6222 - Parts & Service	\$1,040.00
6223 - Copies	\$4,000.00
6270 - Software	\$240.00
6300 - SUPPLIES	\$3,330.00
6310 - Paper	\$1,440.00
6320 - Training & Office Supplies	\$1,890.00
7000 - TRAVEL	\$2,037.00
7100 - Local	\$1,180.00
7110 - Ground Transportation	\$0.00
7120 - Mileage Reimbursment	\$120.00
7130 - Parking Charges	\$150.00
7140 - Meals	\$910.00
7200 - Out of County	\$857.00
7210 - Flight	\$348.00
7220 - Ground Transportation	\$161.00
7230 - Mileage Reimbursment	\$0.00
7240 - Meals	\$348.00
TOTAL EXPENDITURES	\$289,793.96

PROFIT / LOSS

Total Revenue	\$179,580.00
Total Investment Fund Contribution	\$110,213.96
Total Expenditures	\$289,793.96
TOTAL PROFIT / LOSS	\$0.00

PERCENTAGE OF INVESTMENT FUND USED (Based on \$527,583)

20.89%