



## Operating Budget

2010 - 2011

### Revenue:

Donations	\$659,000
Special Events	\$200,000
Foundations	\$607,780
United Way	\$557,064
Federal Grants	\$508,400
State Grants	\$639,878
Local Grants	\$461,859
Client Fees	\$28,620
Miscellaneous Income	\$73,194
Consulting	\$289,498
<b>Total Revenue</b>	<b>\$4,025,293</b>

### Expenditures:

Salaries	\$2,474,639
Fringe Benefits	\$415,686
Professional Fees	\$123,186
Special Events	\$85,000
Supplies	\$127,412
Telephone	\$39,160
Printing and Publications	\$22,751
Postage and Shipping	\$9,500
Occupancy	\$105,852
Maintenance	\$34,655
Equipment	\$14,585
Travel	\$41,599
Conferences and Meetings	\$33,945
Specific Assistance	\$161,875
Insurance	\$30,313
Interest	\$26,045
Miscellaneous	\$16,990
Depreciation	\$262,100
<b>Total Expenses</b>	<b>\$4,025,293</b>