

Thistle Farms, Inc.
FY23 Budget Summary

	FY23
	Budget
Revenue	
Fundraising FY Carryover	445,442
Fundraising	5,053,657
Sales-discounts & returns	5,376,293
Revenue - Other	487,464
Total Revenue	11,362,856
Expenditures	
Direct Sales Expense	3,217,540
Payroll Expenses	4,976,721
Professional Fees	676,812
Advertising and Promotion	219,875
Travel and Entertainment	221,299
Programmatic Expense	1,045,941
Facilities	710,737
Other Operating Expenses	293,930
Total Expenditures	11,362,856
Change in Net Assets before D/	(0)