ROOM IN THE INN, INC. (FORMERLY THE CAMPUS FOR HUMAN DEVELOPMENT)

FINANCIAL STATEMENTS

June 30, 2015 and 2014

ROOM IN THE INN, INC. (FORMERLY THE CAMPUS FOR HUMAN DEVELOPMENT)

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Room In The Inn, Inc. Nashville, Tennessee

We have audited the accompanying financial statements of Room In The Inn, Inc. (formerly The Campus for Human Development) (a nonprofit organization), which comprise the statements of financial position as of June 30, 2015 and 2014, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Room In The Inn, Inc. as of June 30, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

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Frozier Der & Hand Purc

Nashville, Tennessee December 19, 2015

ROOM IN THE INN, INC. (FORMERLY THE CAMPUS FOR HUMAN DEVELOPMENT) STATEMENTS OF FINANCIAL POSITION June 30, 2015 and 2014

	2015	2014				
ASSETS						
Cash and cash equivalents	\$ 3,748,219	\$ 3,361,359				
Contract and grants receivable	50,091	91,271				
Contributions receivable, net	183,826	96,126				
Prepaid expenses	23,836					
Total current assets	4,005,972	3,548,756				
Contributions receivable, net of current portion	134,998	605,318				
Land, building and equipment, net	12,125,553	12,505,251				
Total assets	\$16,266,523	\$16,659,325				
LIABILITIES AND NET ASSETS						
Accounts payable and accrued expenses	\$ 206,659	\$ 176,834				
Notes payable, current portion	173,153	173,153				
Total current liabilities	379,812	349,987				
Notes payable, noncurrent portion	2,289,416	2,462,568				
Total liabilities	2,669,228	2,812,555				
Net assets:						
Unrestricted	13,053,471	12,920,326				
Temporarily restricted	543,824	926,444				
Total net assets	13,597,295	13,846,770				
Total liabilities and net assets	\$16,266,523	\$16,659,325				

See accompanying notes.

ROOM IN THE INN, INC. (FORMERLY THE CAMPUS FOR HUMAN DEVELOPMENT) STATEMENT OF ACTIVITIES For the Year Ended June 30, 2015

	T I (· ()	Temporarily	
D	Unrestricted	Restricted	Total
Revenues:			
Contributions	\$ 1,299,263	\$ 251,190	\$ 1,550,453
Grants and contracts	1,189,739	-	1,189,739
In-kind contributions	661,441	-	661,441
Other	191,035	-	191,035
Net assets released from restrictions	633,810	(633,810)	
Total revenues	3,975,288	(382,620)	3,592,668
Expenses:			
Program services	3,188,281	-	3,188,281
Supporting services	653,862		653,862
Total expenses	3,842,143		3,842,143
Change in net assets	133,145	(382,620)	(249,475)
Net assets - beginning of year	12,920,326	926,444	13,846,770
Net assets - end of year	\$13,053,471	\$ 543,824	\$13,597,295

See accompanying notes. -4-

ROOM IN THE INN, INC. (FORMERLY THE CAMPUS FOR HUMAN DEVELOPMENT) STATEMENT OF ACTIVITIES For the Year Ended June 30, 2014

		Temporarily	
	Unrestricted	Restricted	Total
Revenues:			
Contributions	\$ 1,252,681	\$ 320,400	\$ 1,573,081
Grants and contracts	1,415,130	-	1,415,130
In-kind contributions	658,760	-	658,760
Other	176,327	-	176,327
Net assets released from restrictions	318,872	(318,872)	
Total revenues	3,821,770	1,528	3,823,298
Expenses:			
Program services	3,322,317	-	3,322,317
Supporting services	488,137		488,137
Total expenses	3,810,454		3,810,454
Change in net assets	11,316	1,528	12,844
Net assets - beginning of year	12,909,010	924,916	13,833,926
Net assets - end of year	\$12,920,326	\$ 926,444	\$13,846,770

See accompanying notes. -5-

ROOM IN THE INN, INC. (FORMERLY THE CAMPUS FOR HUMAN DEVELOPMENT) STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended June 30, 2015

	Program Services							Su			
	Day Center	Veterans	Guest House	Respite	Permanent Housing	Room in the Inn	Total	Management and General	Fundraising and Community Development	Total	Total
Salaries and related expenses	\$ 487,045	\$ 265,172	\$ 228,532	\$ 157,805	\$ 61,557	\$ 147,745	\$ 1,347,856	\$ 249,216	\$ 240,226	\$ 489,442	\$ 1,837,298
Depreciation	133,560	65,473	60,796	39,474	154,328	-	453,631	14,030	-	14,030	467,661
Food (including											
\$327,569 in-kind)	-	117,819	199,859	74,450	-	99	392,227	839	213	1,052	393,279
Utilities	56,040	26,036	27,777	14,878	66,171	557	191,459	8,064	-	8,064	199,523
Professional fees	50,028	15,084	11,632	9,053	5,163	6,700	97,660	12,065	40,852	52,917	150,577
Rent expense in-kind	-	42,000	71,400	26,600	-	-	140,000	-	-	-	140,000
Supplies (including											
\$109,872 in-kind)	50,345	23,617	43,873	15,184	475	1,016	134,510	1,023	1,091	2,114	136,624
Insurance	35,241	18,446	16,345	10,747	32,391	2,308	115,478	5,148	2,886	8,034	123,512
Maintenance and security	30,105	16,086	15,089	8,512	34,737	120	104,649	3,203	-	3,203	107,852
Laundry in-kind	-	25,200	42,840	15,960	-	-	84,000	-	-	-	84,000
Miscellaneous	14,386	2,279	6,387	676	-	9,409	33,137	26,977	8,258	35,235	68,372
Transportation	28,223	8,243	7,769	2,792	-	-	47,027	-	-	-	47,027
Program materials	12,513	6,658	10,538	1,613	231	153	31,706	-	101	101	31,807
Fundraising expenses	-	-	-	-	-	-	-	-	19,568	19,568	19,568
Bad debt expense	-	-	-	-	-	-	-	17,993	-	17,993	17,993
Office equipment											
maintenance	3,163	2,109	1,640	1,289	469	937	9,607	937	1,172	2,109	11,716
Birth certificates and fees	5,241	81			12		5,334				5,334
	\$ 905,890	\$ 634,303	\$ 744,477	\$ 379,033	\$ 355,534	\$ 169,044	\$ 3,188,281	\$ 339,495	\$ 314,367	\$ 653,862	\$ 3,842,143

See accompanying notes.

ROOM IN THE INN, INC. (FORMERLY THE CAMPUS FOR HUMAN DEVELOPMENT) STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended June 30, 2014

	Program Services						Su					
	Day Center	Veterans	Guest House	Respite	Permanent Housing	Odyssey	Room in the Inn	Total	Management and General	Fundraising and Community Development	Total	Total
Salaries and related expenses	\$ 472,935	\$ 312,554	\$ 212,969	\$ 206,417	\$ 53,616	\$ 105,767	\$ 110,356	\$ 1,474,614	\$ 127,829	\$ 236,146	\$ 363,975	\$ 1,838,589
Depreciation	125,982	55,479	50,854	40,444	152,568	27,740	-	453,067	9,239	-	9,239	462,306
Food (including												
\$302,577 in-kind)	6,791	105,381	59,494	144,544	-	39,620	-	355,830	132	46	178	356,008
Utilities	70,577	22,325	20,464	14,883	51,978	13,321	-	193,548	3,341	3,334	6,675	200,223
Professional fees	71,107	11,247	13,112	15,231	3,217	2,206	10,783	126,903	6,679	40,540	47,219	174,122
Supplies (including												
\$132,179 in-kind)	40,165	19,176	33,358	16,035	314	15,946	33,610	158,604	1,243	1,129	2,372	160,976
Insurance	38,814	18,839	19,239	16,319	30,105	7,057	4,363	134,736	3,457	4,887	8,344	143,080
Rent expense in-kind	-	57,438	50,258	16,154	-	16,154	-	140,004	-	-	-	140,004
Maintenance and security	29,391	10,895	9,823	7,654	24,376	6,123	-	88,262	999	1,536	2,535	90,797
Laundry in-kind	-	24,864	35,784	14,028	-	9,324	-	84,000	-	-	-	84,000
Transportation	28,538	8,858	673	2,526	-	7,175	-	47,770	-	-	-	47,770
Miscellaneous	6,258	2,064	2,969	56	111	795	7,826	20,079	21,146	3,207	24,353	44,432
Program materials	12,115	4,607	5,029	1,964	744	2,268	1,276	28,003	2,276	-	2,276	30,279
Bad debt expense	-	-	-	-	-	-	-	-	18,900	-	18,900	18,900
Office equipment												
maintenance	2,013	2,804	2,370	2,528	307	475	1,570	12,067	853	1,218	2,071	14,138
Birth certificates and fees	4,693	137			-			4,830			-	4,830
	\$ 909,379	\$ 656,668	\$ 516,396	\$ 498,783	\$ 317,336	\$ 253,971	\$ 169,784	\$ 3,322,317	\$ 196,094	\$ 292,043	\$ 488,137	\$ 3,810,454

See accompanying notes.

ROOM IN THE INN, INC. (FORMERLY THE CAMPUS FOR HUMAN DEVELOPMENT) STATEMENTS OF CASH FLOWS For the Years Ended June 30, 2015 and 2014

	2015	2014
Cash flows from operating activities:		
Change in net assets	\$ (249,475)	\$ 12,844
Adjustments to reconcile change in net assets to		
net cash provided by operating activities:		
Depreciation	467,661	462,306
Loss on disposal of land, building and equipment	9,405	-
Contributions restricted for capital campaign	-	(85,400)
Change in operating assets and liabilities:		
Contract and grants receivable	41,180	1,780
Contributions receivable for operations	(57,700)	83,872
Prepaid expenses	(23,836)	-
Accounts payable and accrued expenses	29,825	(75,184)
Net cash provided by operating activities	217,060	400,218
Cash flows from investing activities:		
Purchase of land, building and equipment	(97,368)	(63,953)
Net cash used in investing activities	(97,368)	(63,953)
Cash flows from financing activities:		
Proceeds from contributions restricted for		
capital campaign	440,320	225,000
Payments on long-term debt	(173,152)	(173,152)
Net cash provided by financing activities	267,168	51,848
Net increase in cash and cash equivalents	386,860	388,113
Cash and cash equivalents - beginning of year	3,361,359	2,973,246
Cash and cash equivalents - end of year	\$3,748,219	\$3,361,359

See accompanying notes. -8-

NOTE 1 – NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

The Organization

Room In The Inn, Inc. ("RITI") (formerly the Campus for Human Development) is a religious nonprofit organization based in Nashville, Tennessee. RITI is committed to providing enhanced services to the homeless while improving the system by which these services are delivered. RITI administers a variety of programs to provide a continuum of care that is emergency and long-term, residential and educational. Following is a description of selected RITI programs. The Day Center serves homeless individuals with daytime shelter and educational opportunities throughout the year. The Guest House serves homeless substance abusers by offering shelter to individuals who are undergoing alcohol and drug addiction treatment through a partnership with United Neighborhood Health and the chronic homeless program through the Veteran's Administration. The Veterans program provides transitional housing and supportive services to homeless veterans. The Odyssey program provides transitional housing and supportive services for homeless men from the general population. Respite offers homeless individuals who are medically fragile a place to recover. RITI, in partnership with more than 180 Middle Tennessee congregations, provides shelter for an average of 250 men, women, and children each evening during the winter months.

Basis of Presentation

In accordance with Financial Accounting Standards Board Accounting Standards Codification ("FASB ASC") guidance, RITI is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. In addition, RITI is required to present a statement of cash flows. Net assets of RITI are presented as follows:

<u>Unrestricted net assets</u> – net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> – net assets subject to donor-imposed stipulations that may or will be met, either by actions of RITI and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

<u>Permanently restricted net assets</u> – net assets subject to donor-imposed stipulations that they be maintained permanently by RITI. Generally, donors of these assets may permit RITI to use all or part of the income earned for general or specific purposes. RITI currently has no permanently restricted net assets.

NOTE 1 – NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Cash and Cash Equivalents

For purposes of the statements of cash flows, RITI considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents. The cash accounts are held primarily by financial institutions and at times may exceed amounts that are federally insured.

Contributions Receivable

Contributions are recognized when the donor makes a promise to give to RITI that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

RITI uses the allowance method to determine uncollectible unconditional promises to give. The allowance is based on prior years' experience and management's analysis of specific promises made.

Land, Building and Equipment

RITI capitalizes all expenditures for land, building and equipment in excess of \$1,000. Purchases of land, building and equipment are carried at cost. Donated property and equipment are carried at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method over estimated useful lives of 5 - 39 years.

Income Taxes

RITI is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code, and is not a private foundation. Accordingly, no provision for income taxes has been made in the accompanying financial statements.

NOTE 1 – NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income Taxes (Continued)

RITI follows FASB ASC guidance related to unrecognized tax benefits. The guidance clarifies the accounting for uncertainty in income taxes recognized in an organization's financial statements. This guidance prescribes a minimum probability threshold that a tax position must meet before a financial statement benefit is recognized. The minimum threshold is defined as a tax position that is more likely than not to be sustained upon examination by the applicable taxing authority, including resolution of any related appeals or litigation processes, based on the technical merits of the position. The tax benefit to be recognized is measured as the largest amount of benefit that is greater than fifty percent likely of being realized upon ultimate settlement. RITI has no tax penalties or interest reported in the accompanying financial statements. Tax years that remain open for examination include years ended June 30, 2012 through June 30, 2015.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Donated Materials and Services

Donated materials and equipment, if any, are reflected as contributions in the accompanying financial statements at their estimated values at the date of receipt.

Donated use of facilities is recorded at the estimated fair market value.

Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received.

Additionally, a number of non-professional volunteers donated approximately 174,000 and 161,000 hours during the years ended June 30, 2015 and 2014, respectively, to RITI's program services. However, these services do not meet the requirements above and have not been recorded.

NOTE 1 – NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of functional expenses. Accordingly, certain costs have been allocated among program and support services based on estimates by management.

Subsequent Events

RITI evaluated subsequent events through December 19, 2015, when these financial statements were available to be issued. Management is not aware of any significant events that occurred subsequent to the statement of financial position date but prior to the filing of this report that would have a material impact on the financial statements.

NOTE 2 – CONTRIBUTIONS RECEIVABLE

Contributions receivable are as follows at June 30:

	2015	2014
Contributions receivable	\$ 366,583	\$ 769,526
Less: Discount on contributions receivable	(15,002)	(52,182)
Allowance for doubtful accounts	(32,757)	(15,900)
Net contributions receivable	<u>\$ 318,824</u>	<u>\$ 701,444</u>

The discount rates used to determine the present value of contributions receivable ranged from 1.14% to 3.53% at June 30, 2015 and 2014, respectively.

Contributions receivable are scheduled to be received as follows at June 30:

	2015	2014
Receivable in less than one year, net	\$ 183,826	\$ 96,126
Receivable in one to five years, net	117,897	571,710
Receivable in more than five years, net	17,101	33,608
	\$ 318,824	<u>\$ 701,444</u>

During the year ended June 30, 2014, outstanding contributions receivable totaling \$109,799 were written off against the allowance for doubtful accounts. There were no write offs of contributions receivable for the year ended June 30, 2015.

NOTE 3 – LAND, BUILDING AND EQUIPMENT

Land, building and equipment is summarized as follows at June 30:

	2015	2014
Real estate	\$ 709,072	\$ 709,072
Buildings	9,764,334	9,764,334
Leasehold improvements – Eighth Avenue South	3,571,181	3,571,181
Furniture and laundry equipment	675,266	610,372
Automobiles	57,450	57,450
Office equipment	577,108	554,039
	15,354,411	15,266,448
Less: accumulated depreciation	(3,228,858)	(2,761,197)
	<u>\$ 12,125,553</u>	<u>\$ 12,505,251</u>

There are restrictions on certain property owned by RITI. The real estate restrictions by the Department of Housing and Urban Development ("HUD") require RITI to operate the transitional housing facilities for a period of ten years from the initial occupancy. Additionally, Metropolitan Development and Housing Agency ("MDHA") grant funds have placed restrictions on leasehold improvements and office equipment that require RITI to use the assets for the benefit of homeless individuals.

NOTE 4 – NOTES PAYABLE

In conjunction with the construction of its new building, RITI had notes payable consisting of the following at June 30:

	 2015	-		2014
Note payable to a financial institution payable in monthly principal installments of \$4,442. Interest is calculated at the bank's prime rate less 400 basis points not to fall below 0.00%. The note matures December 2016 and is secured by a deed of trust.	\$ 879,447	9	5	932,747
Note payable to a financial institution payable in monthly principal installments of \$4,432. Interest is calculated at the bank's prime rate less 400 basis points not to fall below 0.00%. The note matures December 2016 and is secured by a deed of trust.	877,566			930,752

NOTE 4 – NOTES PAYABLE (Continued)

Note payable to a financial institution payable in monthly		
principal installments of \$5,556. Interest is calculated at the		
bank's prime rate less 400 basis points not to fall below		
0.00%. The note matures January 2026 and is secured by a		
deed of trust.	705,556	772,222
Total notes payable	<u>\$ 2,462,569</u>	<u>\$ 2,635,721</u>

Future principal payments on the notes are as follows at June 30, 2015:

Year Ending June 30,	
2016	\$ 173,153
2017	1,717,194
2018	66,667
2019	66,667
2020	66,667
Thereafter	372,221

<u>\$ 2,462,569</u>

NOTE 5 – TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes or periods at June 30:

	2015	2014
Unconditional promises to give due in future periods Future housing programs	\$ 318,824 225,000	\$ 701,444 225,000
	<u>\$ 543,824</u>	<u>\$ 926,444</u>

NOTE 6 – DONATED MATERIALS AND SERVICES

RITI received in-kind contributions as follows during the years ended June 30:

	2015	2014
Food	\$ 327,569	\$ 302,577
Rental facilities	140,000	140,004
Supplies	109,872	132,179
Laundry services	84,000	 84,000
	\$ 661,441	\$ 658,760

The property located at Eighth Avenue South is leased on a long-term basis from MDHA. The payment of monthly rent is currently suspended and RITI recorded in-kind rent of \$89,475 and \$89,479 for 2015 and 2014, respectively. The lease requires the property to be used for programs to help the homeless and the Guest House operations. The property at 625 Benton Avenue is used by RITI programs. This property is provided to RITI by MDHA, and requires the property to be used to assist the homeless. The payment of monthly rent is suspended and RITI recorded in-kind rent of \$36,000 for 2015 and 2014, respectively. The property located on Fifteenth Avenue is used by RITI programs. The property is provided to RITI by Belmont University and requires the property to be used for transitional housing. The payment of monthly rent is suspended and RITI recorded in-kind rent of \$14,525 for 2015 and 2014, respectively.

In-kind food represents donations of food to RITI and meals provided to individuals participating in RITI's various programs.

NOTE 7 – CONCENTRATIONS

RITI receives a significant amount of its support from contracts and grants from government agencies. RITI also receives a significant amount of financial and other support from religious organizations. A major reduction of support from these organizations, should this occur, could have a material effect on the financial position of RITI.

In addition, cash and cash equivalent balances are held primarily by financial institutions and at times may exceed federally insured limits.

NOTE 8 – EMPLOYEE RETIREMENT PLAN

RITI adopted a defined contribution plan effective January 1, 1997. The Plan covers all employees who are at least 21 years of age and have completed 90 days of service. RITI does not match employee contributions to the defined contribution plan.