| Acct. \# | Arts \& Business Council | Organizational Annual Budget |
| :---: | :---: | :---: |
| REVENUE <br> Contributed Income |  |  |
|  |  |  |
| 4010 Individual Giving |  |  |
| 4011 | Board | \$25,000 |
| 4013 | Other Individual | \$5,000 |
| 4010 | TOTAL INDIVIDUAL | \$30,000 |
| 4210 | CORPORATE | \$31,000 |
| 4230 | FOUNDATION | \$40,000 |
| 4510 GOVERNMENT/PUBLIC |  |  |
| 4512 | State grants | \$7,000 |
| 4510 | TOTAL GOVERNMENT/PUBLIC | \$7,000 |
| 4600 Event Income |  |  |
| 4660 | Arts Immersion | \$13,750 June event |
| 4600 | TOTAL EVENT | \$13,750 |
|  | TOTAL CONTRIBUTED INCOME | \$121,750 |
| Earned Income |  |  |
| 5170 EDUCATION |  |  |
| 5171 | Monthly Seminars | \$4,000 |
| 5172 | Intensive Trainings | \$1,000 |
|  | Creative Capital |  |
| 5170 | TOTAL EDUCATION | \$5,000 |
| 5180 PROGRAM FEES |  |  |
| 5181 | VLPA | \$1,000 |
| 5183 | Arts Board Matching | \$2,500 |
| 5182 | WorkCreative | \$9,000 |
|  | Community Initiatives | \$8,750 |
| 5180 | TOTAL PROGRAMS | \$21,250 |
| 5210 MEMBERSHIP |  |  |
| 5211 | Business Memberships | \$7,000 Launch FY14 |
| 5212 | Individual Memberships | \$1,500 |
| 5213 | Arts Org Membership |  |
| 5210 | TOTAL MEMBERSHIP | \$8,500 |
|  | TOTAL EARNED INCOME | \$34,750 |
|  | TOTAL INCOME | \$156,500 |

## EXPENDITURES

7200 Staff \& Related Expenses

| 7220 | Salaries | \$100,000 |
| :---: | :---: | :---: |
| 7250 | Payroll taxes | \$11,000 |
| 7270 | Employee benefits | \$12,000 |
| 7200 | TOTAL STAFF \& RELATED EXPENSES | \$123,000 |
| 7300 Programs |  |  |
| 7310 | VLPA | \$1,000 |
| 7390 | Arts Board Matching | \$500 |
| 7380 | Work Creative | \$4,500 |
|  | Community Initiatives | \$8,750 |
| 7300 | TOTAL PROGRAMS | \$14,750 |
| 7400 EDUCATION |  |  |
| 7410 | Monthly Seminars | \$1,000 |
| 7420 | Intensive Trainings | \$500 |
| 7400 | TOTAL EDUCATION | \$1,500 |
| 7500 OTHER PERSONNEL EXPENSES |  |  |
| 7520 | Accounting fees | \$2,500 |
| 7500 | TOTAL OTHER PERSONNEL | \$2,500 |
| 7600 EVENTS |  |  |
| 7650 | Arts Immersion | \$2,500 Projected Net \$7,500-10,000 |
| 7600 | TOTAL EVENT | \$2,500 |
| 8100 OFFICE EXPENSES |  |  |
| 8110 | Supplies | \$1,000 |
| 8130 | Technology | \$500 |
| 8140 | Postage, shipping, delivery | \$300 |
| 8170 | Printing \& copying | \$1,200 |
| 8100 | TOTAL OFFICE EXPENSE | \$3,000 |
| 8200 | OCCUPANCY EXPENSES | \$0 Rent \& Utilities donated in-kind |
| 8300 TRAVEL \& MEETINGS \& STAFF EDUCATION |  |  |
| 8310 | Local Meetings | \$250 |
| 8320 | Conference | \$1,500 |
| 8330 | Staff Education | \$750 |
| 8300 | TOTAL TRAVEL, MEETINGS \& STAFF ED | \$2,500 |
| 8500 MISCELLANEOUS EXPENSES |  |  |
| 8520 | Insurance | \$1,250 |
| 8560 | Credit Card fees | \$1,000 |
| 8600 | Business expenses | \$300 |
| 8590 | Other | \$700 |
| 8500 | TOTAL MISC EXPENSES | \$3,250 |
| 8700 MARKETING/PR |  | \$3,500 |
|  | TOTAL EXPENDITURES | \$156,500 |

