GLOBAL EDUCATION CENTER OPERATING BUDGET - 2013 - 2014

| Revenue | | |
|---|-----------|-----------|
| Fundraising | | |
| Individual | \$ 6,000 | |
| Corporate | 10,000 | |
| Foundation | 35,000 | |
| Government | 76,000 | 127,000 |
| Memberships | | |
| Individual | 1,000 | |
| Family | 1,000 | |
| Institutional | 1,000 | |
| Supporting | 1,000 | |
| Sustaining | 1,000 | 5,000 |
| Program Fees – Community | | |
| Classes | 15,000 | |
| Concerts | 10,000 | |
| Performances | 30,000 | |
| Rehearsal Fees | 15,000 | |
| Summer Multicultural Arts Camp | 3,000 | 73,000 |
| Program Fees – School | | |
| After School | 1,500 | |
| Concerts and Performances | 9,000 | |
| Cultural Presentations | 6,000 | |
| Percussion/Dance Classes/Residencies | 8,000 | |
| Teacher Training | 500 | 25,000 |
| Total Revenue | | \$230,000 |
| Expenses | | |
| Administrative Personnel | \$ 20.000 | |
| Program Personnel | 16,000 | |
| Artistic Personnel | 48,000 | |
| Payroll Expenses | 7,000 | |
| Contracted Artists | | |
| Community Outreach | 35,000 | |
| School Outreach | 20,000 | |
| Insurance | 9,400 | |
| Occupancy | 38,500 | |
| Equipment Rental and Maintenance | 2,500 | |
| Marketing and Public Relations | 10,000 | |
| Phone/Internet | 4,800 | |
| Postage | 1,200 | |
| Printing/Publications | 2,400 | |
| Venue Rental for Concerts | 1,500 | |
| Travel – Guest Artists & Accessibility | 4,500 | |
| Supplies | 3,000 | |
| Miscellaneous fees, taxes, accounting, etc. | 6,200 | |
| Total Expenses | | \$230,000 |

Our Capital Campaign is not reflected in this budget, but has built into it the raising of cash reserves to cover building maintenance and repair.

This budget is essentially the same as the 2011-2012 Budget as we are trying to hold steady for the coming year. It has been adopted and approved by the Board of Directors of the Global Education Center.