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RONALD MCDONALD HOUSE CHARITIES OF NASHVILLE, TENNESSEE, INC.

FINANCIAL STATEMENTS

December 31, 2011

RONALD MCDONALD HOUSE CHARITIES OF NASHVILLE, TENNESSEE, INC. Nashville, Tennessee

FINANCIAL STATEMENTS

December 31, 2011

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INDEPENDENT AUDITOR'S REPORT

The Board of Directors Ronald McDonald House Charities of Nashville, Tennessee, Inc. Nashville, Tennessee

We have audited the accompanying statement of financial position of Ronald McDonald House Charities of Nashville, Tennessee, Inc. (a nonprofit organization) as of December 31, 2011, and the related statements of activities, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of the House's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Ronald McDonald House Charities of Nashville, Tennessee, Inc. as of December 31, 2011, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Dox, Helb : associates, PLLC

Fox, Kolb & Associates, PLLC

Brentwood, Tennessee June 13, 2012

RONALD MCDONALD HOUSE CHARITIES OF NASHVILLE, TENNESSEE, INC. STATEMENT OF FINANCIAL POSITION December 31, 2011

ASSETS Current assets	
Cash and cash equivalents (Note 6)	
Unrestricted	\$ 676,708
Restricted for capital improvements	238,196
Donor restricted support and other restrictions	309,135
	1,224,039
Short-term marketable securities (Notes 2 and 6)	
Unrestricted	657,941
Restricted for capital improvements	1,898,280
	2,556,221
Receivables	
Donations receivable	164,384
Total current assets	3,944,644
Land, building and equipment, net (Note 3)	7,142,865
Long-term marketable securities	
Restricted for endowment (Note 2)	500,000
	\$ 11,587,509
LIABILITIES AND NET ASSETS	\$ 11,587,509
LIABILITIES AND NET ASSETS Current liabilities	<u>\$ 11,587,509</u>
Current liabilities	\$ 11,587,509 \$ 47,990
Current liabilities Current portion of long-term debt (Note 5)	E
Current liabilities	\$ 47,990
Current liabilities Current portion of long-term debt (Note 5) Accounts payable	\$ 47,990 33,200
Current liabilities Current portion of long-term debt (Note 5) Accounts payable Accrued expenses Total current liabilities	\$ 47,990 33,200 106,057 187,247
Current liabilities Current portion of long-term debt (Note 5) Accounts payable Accrued expenses Total current liabilities Long-term debt (Note 5)	\$ 47,990 33,200 106,057 187,247 2,000,000
Current liabilities Current portion of long-term debt (Note 5) Accounts payable Accrued expenses Total current liabilities	\$ 47,990 33,200 106,057 187,247
Current liabilities Current portion of long-term debt (Note 5) Accounts payable Accrued expenses Total current liabilities Long-term debt (Note 5) Fair value of interest rate swap (Note 1) Total liabilities	\$ 47,990 33,200 106,057 187,247 2,000,000 8,818
Current liabilities Current portion of long-term debt (Note 5) Accounts payable Accrued expenses Total current liabilities Long-term debt (Note 5) Fair value of interest rate swap (Note 1) Total liabilities Net assets	\$ 47,990 33,200 106,057 187,247 2,000,000 8,818 2,196,065
Current liabilities Current portion of long-term debt (Note 5) Accounts payable Accrued expenses Total current liabilities Long-term debt (Note 5) Fair value of interest rate swap (Note 1) Total liabilities Net assets Unrestricted	\$ 47,990 33,200 106,057 187,247 2,000,000 8,818 2,196,065
Current liabilities Current portion of long-term debt (Note 5) Accounts payable Accrued expenses Total current liabilities Long-term debt (Note 5) Fair value of interest rate swap (Note 1) Total liabilities Net assets Unrestricted Temporarily restricted (Note 6)	\$ 47,990 33,200 106,057 187,247 2,000,000 8,818 2,196,065 6,445,833 2,445,611
Current liabilities Current portion of long-term debt (Note 5) Accounts payable Accrued expenses Total current liabilities Long-term debt (Note 5) Fair value of interest rate swap (Note 1) Total liabilities Net assets Unrestricted Temporarily restricted (Note 6) Permanently restricted (Note 7)	\$ 47,990 33,200 106,057 187,247 2,000,000 8,818 2,196,065 6,445,833 2,445,611 500,000
Current liabilities Current portion of long-term debt (Note 5) Accounts payable Accrued expenses Total current liabilities Long-term debt (Note 5) Fair value of interest rate swap (Note 1) Total liabilities Net assets Unrestricted Temporarily restricted (Note 6)	\$ 47,990 33,200 106,057 187,247 2,000,000 8,818 2,196,065 6,445,833 2,445,611

RONALD MCDONALD HOUSE CHARITIES OF NASHVILLE, TENNESSEE, INC. STATEMENT OF ACTIVITIES Year Ended December 31, 2011

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Public support and revenues				
Public support				
Contributions, including in-kind	4 405 050		4	ф 1 22T 707
contributions of \$310,173	\$ 1,195,252	\$ 142,474	\$ -	\$ 1,337,726
Donations and fundraising events of McDonald's				
Cooperatives and Operators	•	319,089	-	319,089
Fundraising events	299,208	-	-	299,208
Program revenues	20,785			20,785
Total public support	1,515,245	461,563	-	1,976,808
Investment revenues				
Interest and dividend income	88,175	-	-	88,175
Realized and unrealized losses				
on marketable securities, net	(226,018)			(226,018)
Total investment revenue	(137,843)			(137,843)
Total public support and				
revenues	1,377,402	461,563	-	1,838,965
Net assets released from				
restrictions (Note 6)	84,347	(84,347)	-	-
Expenses				
Program services	1,161,622	-	-	1,161,622
Support services				
Management and general	277,239	-	-	277,239
Fundraising	93,404	 		93,404
Total support services	370,643			370,643
Total expenses	1,532,265			1,532,265
Change in net assets	(70,516)	377,216	-	306,700
Net assets, January 1, 2011	6,516,349	2,068,395	500,000	9,084,744
Net assets, December 31, 2011	\$ 6,445,833	\$ 2,445,611	\$ 500,000	\$ 9,391,444

RONALD MCDONALD HOUSE CHARITIES OF NASHVILLE, TENNESSEE, INC. STATEMENT OF FUNCTIONAL EXPENSES Year Ended December 31, 2011

			Support Services		
	Program	Management			Total
	Services	and General	Fundraising	Total	Expenses
Salaries and benefits	\$ 471,873	\$ 131,091	\$ -	\$ 131,091	\$ 602,964
Depreciation	138,386	-	-	-	138,386
In-kind expenses	119,371	-	-	-	119,371
Utilities and telephone	111,580	-	-	-	, 111,580
Special events	12,209	-	87,495	87,495	99,704
Miscellaneous	92,680	-	-	-	92,680
Interest expense and fees	~	84,765	-	84,765	84,765
Postage and printing	70,307	4,765	4,185	8,950	79,257
Maintenance	52,567	-	-	-	52,567
Meetings and newsletter expenses	40,459	1,422	-	1,422	41,881
Professional fees	369	29,424	-	29,424	29,793
Insurance	20,016	2,056	-	2,056	22,072
Supplies	13,685	3,678	562	4,240	17,925
Fair value of interest rate swap (Note 1)	-	8,818	-	8,818	8,818
Bank charges	-	<i>7,7</i> 52		<i>7,7</i> 52	<i>7,7</i> 52
Recognition	6,171	_	1,162	1,162	7,333
Office equipment	5,814	-	-	-	5,814
House supplies	5,282	-	-	-	5,282
Education	853	2,448	-	2,448	3,301
Solicitation permits		1,020		1,020	1,020
Total functional expenses	\$ 1,161,622	\$ 277,239	\$ 93,404	\$ 370,643	\$ 1,532,265

RONALD MCDONALD HOUSE CHARITIES OF NASHVILLE, TENNESSEE, INC. STATEMENT OF CASH FLOWS Year Ended December 31, 2011

Cook Classe Cook analytica activities		
Classification operating activities	\$	306,700
Change in net assets	Ψ	300,700
Adjustments to reconcile change in net assets to net cash from		
operating activities		100 207
Depreciation		138,386
Fair value of interest rate swap		8,818
Net realized and unrealized losses on marketable securities		226,018
In-kind donations (see Supplemental disclosures of non-cash		(190,801)
investing and financing activities below)		
Changes in operating assets and liabilities:		
Donations receivable		11,146
Accounts payable		(80,428)
Accrued expenses		50,803
Net cash from operating activities		470,642
Cash flows from investing activities		
Proceeds from sale of marketable securities		620,385
Purchases of marketable securities		(702,785)
Net cash from investing activities		(82,400)
Cash flows from financing activities		
Principal payments on long-term debt		(297,991)
Net cash from financing activities		(297,991)
1100 00001 110111 111111011010		
Net change in cash and cash equivalents		90,251
1		
Cash and cash equivalents, January 1, 2011		1,133,788
•		
Cash and cash equivalents, December 31, 2011	\$	1,224,039
•		
Supplemental disclosure of cash flow information		
Cash paid during the year for:		
Interest	\$	84,765
Allected	*	

Supplemental disclosures of non-cash investing and financing activities

During the year ended December 31, 2011, the House received in-kind donations of equipment totaling \$142,811.

The House also received an in-kind donation to pay down certain debt totaling \$47,990 for the year ended December 31, 2011.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

<u>Organization</u>: Ronald McDonald House Charities of Nashville, Tennessee, Inc. ("the House") is a nonprofit organization that provides a "home away from home" for families of seriously ill children who are undergoing inpatient or outpatient medical treatment at area hospitals in Nashville, Tennessee.

<u>Basis of Accounting and Financial Statement Presentation</u>: The financial statements have been prepared using the accrual basis of accounting.

<u>Use of Estimates</u>: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. These estimates and assumptions may change in the near future resulting in different actual results.

<u>Contributions</u>: The House accounts for contributions under accounting principles generally accepted in the United States of America policy, "Not-for-Profit Entities: Revenue Recognition", whereby contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted depending on the existence and/or nature of any donor imposed restrictions. Restricted net assets are reclassified to unrestricted net assets upon satisfaction of the time or purpose restrictions.

Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction.

The House receives capital support from the Middle Tennessee and Southern Kentucky McDonald's Cooperatives, which consist of many operators of McDonald's restaurants in the region. The Cooperatives host various fund-raising campaigns, which benefit the House. These events are typically conducted at the discretion of, and controlled by, the Cooperatives. Proceeds from these events are restricted to capital expenditures. Accordingly, the House receives the net proceeds at the conclusion of such campaigns or events and records these contributions when received.

The House also receives support from donors to sponsor a Family Room at Vanderbilt Children's Hospital. The Family Room is managed by the House and its volunteers. Sponsorship proceeds are restricted for consumable products available in the Family Room. All other contributions are considered to be received for unrestricted use unless specifically restricted by the donor.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>In-Kind Contributions and Expenses</u>: Donated materials and equipment are reflected as contributions based upon their estimated fair value at the date of receipt. Additionally, contributions of services are recognized if the services received (a) create or enhance non-financial assets or (b) require specialized skills that are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. No other amounts have been reflected for donated services because no objective basis is available to measure the value of such service. Nevertheless, a large number of volunteers have given significant amounts of their time to the House's programs, fund-raising campaigns and management. Contributions of \$310,173 were derived from donated goods and services for the year ended December 31, 2011. The House also incurred expenses totaling \$119,371 for the year ended December 31, 2011, related to the use of such goods and services, which are reflected in operating expenses.

<u>Functional Allocation of Expenses</u>: The costs of providing various programs and activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

<u>Cash and Cash Equivalents</u>: The House considers all highly liquid deposit instruments that are readily convertible to known amounts of cash to be cash equivalents. For the purpose of the statement of cash flows, cash includes cash and cash equivalents with original maturities of 90 days or less.

<u>Valuation of Investments</u>: Investments consist of McDonald's Corporation Stock and McDonald's Charities Investment Program (McCip) fixed income and diversified equity accounts and are carried at their quoted fair values on the last business day of the reporting period. The changes in unrealized gains and losses are recognized in the statement of activities for the year.

The following are descriptions of the valuation methods and assumptions used by the House to estimate the fair values of investments:

Corporate stock: The fair value of corporate stock is determined by obtaining quoted prices on nationally recognized securities exchanges (level 1 inputs).

Mutual funds: The fair values of mutual fund investments in equity securities, fixed income securities and international holding securities that are readily marketable are determined by obtaining quoted prices on nationally recognized securities exchanges (level 1 inputs).

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The following table presents investments measured at fair value:

	Dec	ember 31, 2011	ii N	oted Prices on Active Markets Level 1)	Obse In	ther ervable puts vel 2)		Significant nobservable Inputs (Level 3)
Corporate stock	\$	250,825	\$	250,825	\$	-	. \$	-
Mutual funds		2,805,396		2,805,396		-		-

Investment income, dividend, interest, and gains or losses, are reported in the period earned as increases in unrestricted net assets unless the use of the assets received is limited by donor-imposed restrictions. Donor-restricted investment income is reported as an increase in temporarily restricted net assets.

<u>Land</u>, <u>Building and Equipment</u>: Land, building and equipment are stated at cost, or if donated, at the approximate fair value at the date of donation less accumulated depreciation. Depreciation is provided by use of the straight-line method over the estimated useful lives of the assets. When properties are retired or otherwise disposed of, the appropriate accounts are relieved of cost and accumulated depreciation, and any resulting gain or loss is recognized.

The assets' estimated lives used in computing depreciation are as follows:

Building and improvements	40	years
Furniture and equipment	5	years
Vehicles	5	years

Depreciation expense for the year ending December 31, 2011 was \$138,386. The House capitalizes all assets purchased in excess \$1,000 unless it relates to normal repairs, maintenance and replacement.

<u>Income Taxes</u>: The House is a nonprofit corporation pursuant to Section 501(c)(3) of the Internal Revenue Code and is exempt from income taxes on related income pursuant to Section 501(a). Accordingly, no provision for income taxes is required for the House in the financial statements.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income taxes are reported in accordance with accounting principles generally accepted in the United States of America policy, "Accounting for Uncertainty in Income Taxes". This policy clarifies the accounting and disclosure requirements for uncertainty in tax positions. The House has analyzed its filing positions in all significant tax jurisdictions where it is required to file income tax returns for the open tax years in such jurisdictions. The House has identified as major tax jurisdictions, as defined, its federal income tax return. The House's federal tax returns remain subject to retroactive examination for various periods. The House currently believes that all significant filing positions are highly certain and that, more likely than not, all of its significant income tax filing positions and deductions would be sustained. Therefore, the House has no significant reserves for uncertain tax positions. If interest and penalties are assessed, interest costs will be recognized in interest expense and penalties will be recognized in general and administrative expenses.

Concentration of Credit Risk: Financial instruments that potentially subject the House to concentrations of credit risk consist principally of cash and cash equivalents, marketable securities and donations receivable. The House's cash is deposited primarily in financial institutions in Tennessee and may at times exceed federally insured amounts. The House's cash equivalents consist primarily of deposit accounts with FDIC insured financial institutions and investment in money market funds managed by Charles Schwab Institutional. As of December 31, 2011, the House had deposits of approximately \$12,000 in excess of the federally insured limit. Marketable securities consist primarily of investments in bonds and diversified equity accounts also managed by Charles Schwab Institutional. Donations receivable are limited to a few donors. The House has not experienced any losses in such accounts. Management does not believe significant credit risk exists at December 31, 2011.

<u>Fair Value of Financial Instruments</u>: The House accounts for the fair value of financial instruments in accordance with accounting principles generally accepted in the United States of America policy, "Fair Value Measurements and Disclosures." The policy defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price). The policy classifies the inputs used to measure fair value into the following hierarchy:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The House's financial instruments are cash and cash equivalents, marketable securities, donations receivable, accounts payable, fair value of interest rate swap and long-term debt. The recorded values of cash and cash equivalents, marketable securities, donations receivable, accounts payable approximate their fair values based on their short-term nature. The recorded value of long-term debt approximates its fair value, as interest approximates market rates.

Derivative contracts are valued using quoted market prices and significant other observable inputs. Such financial instruments consist of an interest rate swap contract. Interest rate swaps do not have observable market quotes. For these financial instruments, the House's swap counterparty provides an annual valuation using the difference between the fixed rate paid by the House and the counterparty's LIBOR interest rate forecast, discounted at the swap yield curve. The models are based on observable inputs for forward interest rates and discount rates. As such, these derivative instruments are classified within Level 2 of the fair value hierarchy.

<u>Derivatives and Hedging Activities</u>: The House has an interest rate swap contract that was entered into as hedge of cash flow variability caused by changes in interest rates on variable rate long-term debt issued in 2011 (Note 5). The differential interest required to be paid or that will be received under this contract is accrued consistent with the terms of the agreement and is recognized in interest expense as accrued. Terms of the swap contract require the differential interest to be paid or received monthly.

Accounting principles generally accepted in the United States of America require derivative instruments, such as interest rate swap contracts, to be recognized at fair value as either assets or liabilities in the statement of financial position. Accordingly, the negative \$8,818 value of the swap agreement at December 31, 2011, is reported as a liability in the statement of financial position. This reflects an \$8,818 increase in the liability (i.e., decrease in value of the swap) since the issuance of the debt. The decrease in value is reported in the statement of activities as a separate component of changes in net assets. Value has been measured based on estimates of the amount needed to settle the contract as calculated by the counterparty to the swap contract. Such calculations were based on changes in market conditions and/or assumptions underlying valuation models.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The following table details the various terms of the swap contract:

	Notional	Interest	Maturity
December 31,	Amount	Rate	<u>Date</u>
2011	\$ 1,200,000	1.22022%	June 24, 2013

Interest expense on the underlying debt totaled \$76,116 for the year ended December 31, 2011.

<u>Subsequent Events</u>: Subsequent events have been updated through June 13, 2012, the date the financial statements were available to be issued.

NOTE 2 - MARKETABLE SECURITIES

Marketable securities at fair value consist of the following at December 31, 2011:

McDonald's Corporate Stock	\$	250,825
Bond mutual funds		662,179
Equity mutual funds	_	2,143,217
	th.	0.074.004
	<u> </u>	2 056 221

Interest and dividend income earned on marketable securities and cash and cash equivalents for the year ended December 31, 2011 totaled \$88,175. Net realized and unrealized losses on marketable securities for the year ended December 31, 2011 totaled \$226,018. Included in marketable securities are permanently restricted assets totaling \$500,000.

NOTE 3 - LAND, BUILDING AND EQUIPMENT

Land, building and equipment consist of the following at December 31, 2011:

Land	\$ 4,848,285
Building and improvements	3,458,784
Furniture and equipment	562,279
Vehicles	 18,931
	8,888,279
Less: accumulated depreciation	 (1,745,414)
	\$ 7,142,865

NOTE 4 - RETIREMENT PLAN

The House maintains a 403(b) retirement plan covering all active employees. The plan provides for discretionary employer contributions. Contributions to the plan for the year ending December 31, 2011 were \$17,082.

NOTE 5 - LONG-TERM DEBT

In 2008, the House financed the acquisition of 1.25 acres of vacant land through liquidation of investments totaling approximately \$2,000,000 and entered into a long-term debt agreement with a financial institution in the amount of \$2,250,000. The House refinanced the note during 2011 and paid \$250,000 in principal payments. The long-term debt is payable in full at maturity, on or before June 24, 2013. Interest is variable, tied to the London InterBank Offered Rate (2.02% at December 31, 2011), and payable monthly. In connection with the new debt agreement, the House entered into an interest rate swap contract fixing the interest rate on a portion of the variable rate borrowing in order to manage changes in market conditions related to its debt obligations (Note 1). The debt is unsecured; however, the House agreed in the debt agreement that the property will not be subject to any future lien, encumbrance, charge or security interest during the life of the debt agreement.

In 2010, the House had approximately 100 new canister boxes installed at various McDonald's restaurants throughout Kentucky and Tennessee at a total cost of \$143,971. The agreement with the installer allowed for payment of the boxes to occur over a three year period beginning in 2012. No interest is being charged by the installer. The House made one payment of \$47,991 during 2011 and entered into an agreement with Ronald McDonald House Charities Global (RMHC Global), whereby RMHC Global is responsible for one payment of \$47,990. The remaining balance of \$47,990 is due December 31, 2012.

NOTE 6 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes:

Capital expenditures	\$ 2,136,476
Operations	262,885
Family Room support	46,250
	\$ 2,445,611

Net assets were released from donor restrictions by incurring expenses satisfying the purpose or time restriction specified by the donors or as follows:

Capital expenditures	\$ 70,662
Family room	 13,685
	\$ 84,347

NOTE 7 - RESTRICTIONS ON NET ASSETS AND ENDOWMENT COMPOSITION

The House follows accounting principles generally accepted in the United States of America policy, "Not-for-Profit Entities", which provides guidance on the net asset classification of donor restricted endowment funds for organizations subject to an enacted version of UPMIFA. The House's endowment consists of individual funds established by Charles Schwab Institutional for a variety of purposes. The endowment includes donor-restricted endowment funds. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

NOTE 7 - RESTRICTIONS ON NET ASSETS AND ENDOWMENT COMPOSITION (Continued)

Endowment designated net asset composition by type of fund as of December 31, 2011:

	Unrestricted		Temporarily Restricted		Permanently Restricted		Total	
Donor restricted								
endowment								
funds	\$	-	\$		\$	500,000	\$	500,000
Total funds	\$		\$	<u>.</u>	\$	500,000	\$	500,000
Changes in endowment net assets for the year ended December 31, 2011:								
	Unrestricted		Temporarily Restricted		Permanently Restricted		Total	
Endowment net								
assets,								
beginning of								
year	\$	-	\$	-	\$	500,000	\$	500,000
Investment								
income, net		-		-		-		-
Endowment								
transfers, net		-			-	-		
Endowment net								
assets,								
end of year	\$		\$	<u> </u>	\$	500,000	\$	500,000

<u>Interpretation of UPMIFA</u>: The Board of Trustees of the House have interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

December 31, 2011

NOTE 7 - RESTRICTIONS ON NET ASSETS AND ENDOWMENT COMPOSITION (Continued)

As a result of this interpretation, the House classifies as permanently restricted net assets (a) the original value of permanently restricted gifts donated to the Endowment, (b) the original value of subsequently permanently restricted gifts donated to the Endowment, and (c) accumulation of the Endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the House in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the House considers the following factors in making a determination to appropriate or accumulated donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the House
- (7) The investment policies of the House

The House has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity. Under this policy, as approved by the Finance Committee of the Board, the endowment assets are invested in a manner that is intended to produce results that exceed the inflation index. The House expects its endowment funds, over time, to provide an average rate of return of approximately 6 percent annually. Actual returns in any given year may vary from this amount.

To satisfy its long-term rate-of-return objectives, the House relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The House targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

NOTE 7 - RESTRICTIONS ON NET ASSETS AND ENDOWMENT COMPOSITION (Continued)

The House has a policy of periodically appropriating all appreciation and earnings of the endowment fund through the calendar year-end to provide funds for the general operations of the House. The House expects the current spending policy to allow its endowment to remain constant and provide a secondary source of funds for the operating expenses of the House. This is consistent with the House's objective to maintain the purchasing power of the endowment assets held in perpetuity.

<u>Funds with Deficiencies</u>: From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor or UPMIFA requires the House to retain as a fund of perpetual duration. Deficiencies of this nature that are in excess of related temporarily restricted amounts are reported as an offset to unrestricted net assets. There were no deficiencies in these funds as of December 31, 2011.