Boys & Girls Clubs of Middle TN

Profit & Loss Budget vs. Forecast - Consolidated

January through December 2019

	'19 Budget	'18 Forecast	$ Over Budget	% Over Budget
Ordinary Income/Expense				
Income				
40000 · Contributions	801,245.34	713,759.88	87,485.46	12.26%
40500 · United Way	113,945.00	112,873.48	1,071.52	0.95%
42000 · Special Events	784,105.00	686,497.60	97,607.40	14.22%
44000 · Grants	1,267,590.12	1,241,582.29	26,007.83	2.10%
46000 · Program	765,913.00	660,060.18	105,852.82	16.04%
48000 · Miscellaneous Income	0.00	1,189.62	(1,189.62)	-100.00%
Total Income	3,732,798.46	3,415,963.05	316,835.41	9.28%
Expense				
60000 · Personnel	2,432,469.20	2,133,673.34	298,795.86	14.00%
60900 · Marketing Expenses	36,950.00	12,897.32	24,052.68	186.49%
61000 · Professional Fees	97,210.00	154,040.48	(56,830.48)	-36.89%
61200 · Supplies	255,165.00	269,880.66	(14,715.66)	-5.45%
61300 · Communications	25,079.40	22,735.03	2,344.37	10.31%
61400 · Postage & Shipping	3,800.00	2,640.42	1,159.58	43.92%
61500 · Bank Charges	24,270.00	24,502.14	(232.14)	-0.95%
62000 · Occupancy	238,838.78	226,211.73	12,627.05	5.58%
63000 · Equipment Rental & Maintenance	37,225.00	18,757.48	18,467.52	98.45%
63300 · Travel / Mileage	14,100.00	13,454.26	645.74	4.80%
63400 · Program Transportation	132,620.00	107,495.56	25,124.44	23.37%
63500 · Training / Conferences	27,036.00	34,401.73	(7,365.73)	-21.41%
63700 · Dues & Memberships	31,800.00	31,252.26	547.74	1.75%
63800 · Awards & Grants	6,425.00	6,125.00	300.00	4.90%
64000 · Program Activities	57,350.00	59,015.11	(1,665.11)	-2.82%
65000 · Special Events Costs	309,975.00	261,586.46	48,388.54	18.50%
66000 · Miscellaneous Expenses	0.00	53.64	(53.64)	-100.00%
Total Expense	3,730,313.38	3,378,722.62	351,590.76	10.41%
Net Ordinary Income	**2,485.08**	**37,240.43**	**(34,755.35)**	**-93.33%**