

# Rocketown

## Profit & Loss Budget Overview

July 2017 through June 2018

|                                            | Jul '17 - Jun 18 |
|--------------------------------------------|------------------|
| Ordinary Income/Expense                    |                  |
| Income                                     |                  |
| 41000 · Operating Income                   |                  |
| 41100 · Product Revenue                    |                  |
| 41110 · Sales                              |                  |
| 41111 · Cost of Goods Sold                 | -136,958.00      |
| 41110 · Sales - Other                      | 270,582.00       |
| Total 41110 · Sales                        | 133,624.00       |
| 41100 · Product Revenue - Other            | 0.00             |
| Total 41100 · Product Revenue              | 133,624.00       |
| 41200 · Program/Membership/Cover Rev       |                  |
| 41260 · Lessons                            | 18,567.00        |
| 41210 · Ticket Sales/Cover Charges         | 118,125.00       |
| 41211 · Cost of settlements                | 0.00             |
| 41220 · Program Fees                       | 1,950.00         |
| 41230 · Session Fees                       | 48,147.00        |
| 41240 · Membership Fees                    | 11,860.00        |
| 41250 · Equipment Rental                   | 5,485.00         |
| Total 41200 · Program/Membership/Cover Rev | 204,134.00       |
| 41300 · Venue Rentals                      |                  |
| 41320 · Rental by church                   | 287,300.00       |
| 41310 · Rentals                            | 212,200.00       |
| Total 41300 · Venue Rentals                | 499,500.00       |
| 41900 · Other Operating Income             |                  |
| 41915 · Parking Income                     | 57,550.00        |
| 41999 · Operating Income - Other           | 2,000.00         |
| Total 41900 · Other Operating Income       | 59,550.00        |
| Total 41000 · Operating Income             | 896,808.00       |
| 42000 · Public Support & Other Revenue     |                  |
| 42100 · Contributions                      |                  |
| 42110 · Individuals                        |                  |
| 42111 · Monthly Donors                     | 91,500.00        |
| 42110 · Individuals - Other                | 0.00             |
| Total 42110 · Individuals                  | 91,500.00        |
| 42115 · Major Gifts                        | 80,000.00        |
| 42130 · MWS - Personal                     | 0.00             |
| 42140 · Churches                           | 27,900.00        |
| 42150 · Corporate                          | 61,000.00        |
| 42180 · Staff                              | 0.00             |
| Total 42100 · Contributions                | 260,400.00       |
| 42200 · Grants                             |                  |
| 42299 · Other Grants                       | 450,000.00       |
| Total 42200 · Grants                       | 450,000.00       |
| 42300 · Special Events                     |                  |

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| 42320 · Headlines Dinner Sponsorships        | 335,000.00       |
| Total 42300 · Special Events                 | 335,000.00       |
| Total 42000 · Public Support & Other Revenue | 1,045,400.00     |
| Total Income                                 | 1,942,208.00     |
| Gross Profit                                 | 1,942,208.00     |
| Expense                                      |                  |
| 50100 · Personnel                            |                  |
| 50110 · Salaries/Wages - FT                  | 699,221.64       |
| 50120 · Salaries/Wages - PT                  | 213,989.00       |
| 50140 · Payroll Taxes                        |                  |
| 50141 · FICA                                 | 72,358.00        |
| Total 50140 · Payroll Taxes                  | 72,358.00        |
| 50150 · Health Insurance                     | 54,196.92        |
| 50160 · Retirement                           | 24,322.00        |
| 50170 · Other Fringe Benefits                | 20,000.00        |
| Total 50100 · Personnel                      | 1,084,087.56     |
| 60100 · Purchased Services                   |                  |
| 60110 · Purchased Personnel                  | 59,901.96        |
| 60120 · Purchased Services - Other           | 139,170.00       |
| 60130 · Purchased Entertainment              | 4,850.00         |
| 60140 · Web Development                      | 2,930.00         |
| Total 60100 · Purchased Services             | 206,851.96       |
| 60200 · Operating Expenses                   |                  |
| 60209 · Meal Plan Expense                    | 13,913.00        |
| 60205 · Giveaways/Incentives                 | 7,760.04         |
| 60203 · Spoilage                             | 1,200.00         |
| 60266 · Parking                              | 240.00           |
| 60202 · Food and Hospitality                 | 30,440.04        |
| 60206 · Office Supplies                      | 1,240.00         |
| 60207 · Supplies                             | 20,939.00        |
| 60208 · Postage                              | 1,200.00         |
| 60210 · Cleaning Supplies                    | 18,000.00        |
| 60212 · Internet/Office Telephones           | 16,860.00        |
| 60214 · Cell Phones                          | 2,910.00         |
| 60218 · Seminars/Tuition/Training            | 15,340.00        |
| 60220 · Travel                               | 13,490.00        |
| 60222 · Minor Equipment                      | 24,605.00        |
| 60224 · Equipment Repairs and Maint          | 9,860.00         |
| 60226 · Equipment Rental <expense>           | 26,668.00        |
| 60228 · Advertising and Marketing            | 10,370.00        |
| 60232 · Audit                                | 12,625.00        |
| 60234 · Insurance                            | 67,640.00        |
| 60238 · Dues                                 | 1,500.00         |
| 60240 · Books and Subscriptions              | 6,185.00         |

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|------------------------------------------------|-------------------------|
| 60242 · Bank Fees                              | 10,800.00               |
| 60244 · Gifts and Contributions                | 1,200.00                |
| 60246 · Taxes and Licenses                     | 17,000.00               |
| 60248 · Special Events                         | 55,600.00               |
| 60256 · Printing                               | 7,750.00                |
| 60260 · Computer Software/Hardware (Unc        | 623.00                  |
| 60299 · Miscellaneous                          | 2,004.00                |
| <b>Total 60200 · Operating Expenses</b>        | <b>397,962.08</b>       |
| <b>60300 · Occupancy Expense</b>               |                         |
| 60311 · Interest Expense                       | 55,836.00               |
| 60320 · Utilities - Gas                        | 6,000.00                |
| 60330 · Utilities - Electric                   | 65,300.00               |
| 60340 · Utilities - Water                      | 9,300.00                |
| 60350 · Building Repairs and Maint             | 20,000.04               |
| 60360 · Waste Management                       | 8,400.00                |
| 60370 · Pest Control                           | 804.00                  |
| 60400 · Security Monitoring                    | 0.00                    |
| <b>Total 60300 · Occupancy Expense</b>         | <b>165,640.04</b>       |
| <b>80100 · Administrative Allocation</b>       |                         |
| 80160 · Insurance                              | 0.00                    |
| 80150 · Building Usage                         | 0.00                    |
| 80140 · IT management                          | 0.00                    |
| 80130 · Financial Services                     | 0.00                    |
| <b>Total 80100 · Administrative Allocation</b> | <b>0.00</b>             |
| <b>Total Expense</b>                           | <b>1,854,541.64</b>     |
| <b>Net Ordinary Income</b>                     | <b>87,666.36</b>        |
| <b>Net Income</b>                              | <b>87,666.36</b>        |