| Harvest Hands CDC 2022 Budget |  |
| :---: | :---: |
| Income |  |
| 2000 Contributions |  |
| 2001 Individual and Family | \$261,700.00 |
| 2002 Foundation and Trust | \$223,500.00 |
| 2003 Business and Corporate | \$40,200.00 |
| 2004 Church | \$137,400.00 |
| 2005 Special Events | \$0.00 |
| 2006 Sponsorships | \$25,000.00 |
| 2007 In-Kind Donations | \$6,000.00 |
| Total 2000 Contributions | \$693,800.00 |
| 2300 Program Fees | \$7,001.32 |
| 2400 Production Sales |  |
| 2401 Discounts | -\$2,400.00 |
| 2402 Wholesale | \$265,860.00 |
| 2403 Retail | \$70,410.47 |
| 2404 HSC | \$214,308.64 |
| 2405 Refunds | -\$1,128.60 |
| 2406 Delivery Fees | \$4,560.00 |
| Total 2400 Production Sales | \$551,610.51 |
| 3000 CGS Coffee Roasting |  |
| 3001 Supplies and Materials | \$81,731.77 |
| 3002 Delivery and Shipping | \$5,411.55 |
| 3003 Labor | \$46,904.00 |
| Total 3000 CGS Coffee | \$134,047.32 |
| 3500 CGS Soap |  |
| 3501 Supplies and Materials | \$20,806.63 |
| 3502 Delivery and Shipping | \$2,705.78 |
| 3503 Labor | \$49,628.00 |
| Total 3500 CGS Soap | \$73,140.41 |
| Gross Profit Production | \$344,422.78 |
| 2500 Rents | \$30,100.00 |
| 2600 Coffee Shops Sales |  |
| 2601 Sales | \$819,500.00 |
| 2602 Donations | \$120,121.64 |
| 2603 Refunds | -\$1,550.00 |
| 2604 Discounts | -\$19,375.00 |
| 2605 Cash Over/Short | \$0.00 |
| 2607 Gift Cards Redeemed | \$6,975.00 |
| Total 2600 Coffee Shops Sales | \$925,671.64 |
| 2700 CGS Humphreys |  |
| 2701 Supplies and Materials | \$378,888.12 |
| 2702 Delivery and Shipping | \$0.00 |
| 2703 Labor | \$410,556.00 |
| Total 2700 CGS Humphreys | \$789,444.12 |
| Gross Profit Humphreys | \$136,227.52 |
| 2900 Misc |  |
| 2901 Interest | \$0.00 |


| Total 2900 Misc | \$0.00 |
| :---: | :---: |
| 2999 Other Income | \$0.00 |
| Total Income | \$1,211,551.62 |
| Expenses |  |
| 4000 Human Resources |  |
| 4100 Salaries and Wages | \$738,130.66 |
| 4200 Payroll Taxes |  |
| 4202 TN Quarterly Taxes | \$0.00 |
| Federal Taxes (941/944) | \$92,559.07 |
| Total 4200 Payroll Taxes | \$92,559.07 |
| 4300 Workers Comp | \$8,000.00 |
| 4400 Contract | \$4,166.00 |
| 4500 Staff Recruiting/Develop | \$17,800.00 |
| 4600 Staff Merit Increases | \$15,000.00 |
| Total 4000 Human Resources | \$875,655.73 |
| 5200 Accounting and Audit | \$11,442.31 |
| 7105 Program Supp/Materials | \$26,230.74 |
| 7110 Program Field Trip | \$17,500.00 |
| 7100 Office Supplies | \$30,700.00 |
| 7150 Food \& Snacks | \$13,500.00 |
| 7200 Printing and Copyimg | \$6,840.00 |
| 7300 Telephone and Internet | \$6,360.00 |
| 7400 Auto Gas/Maint | \$9,900.00 |
| 7500 Advertising Marketing | \$21,090.64 |
| 7600 Postage and Shipping | \$2,959.99 |
| 7701 Rent | \$18,500.00 |
| 7702 Utilities | \$42,487.66 |
| 7703 Repairs and Maintenance | \$15,200.98 |
| 7704 Due and Subscriptions | \$9,008.00 |
| 7704 Travel \& Mileage | \$0.00 |
| 7850 Stewardship | \$4,100.00 |
| 7850 Meals \& Entertainment | \$7,800.00 |
| 7901 Insurance | \$21,000.00 |
| 7902 Licenses, Permits | \$1,953.24 |
| 7903 Bank \& Merchant Fees | \$37,858.26 |
| 7905 Depreciation Expense | \$0.00 |
| 7906 Secruity | \$4,380.45 |
| 7997 Interest Notes Payable | \$24,000.00 |
| Total Expenses | \$1,208,468.01 |
| Net Income | \$3,083.62 |

